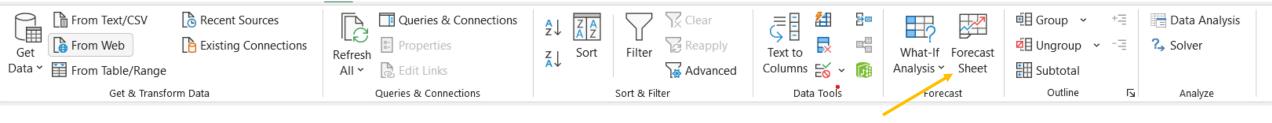
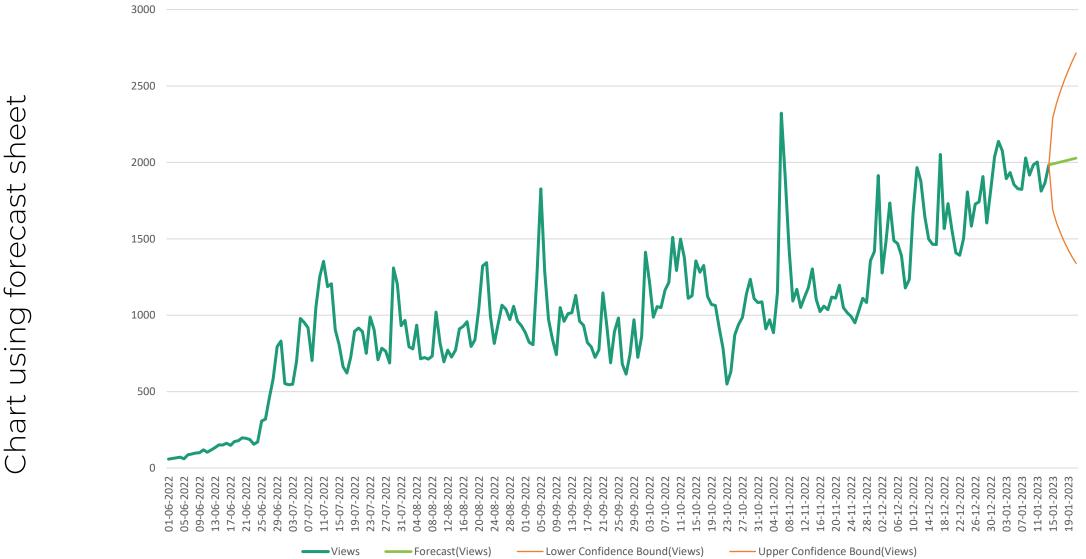
## FORECASTING IN EXCEL

Forecasting can be performed using 3 ways:

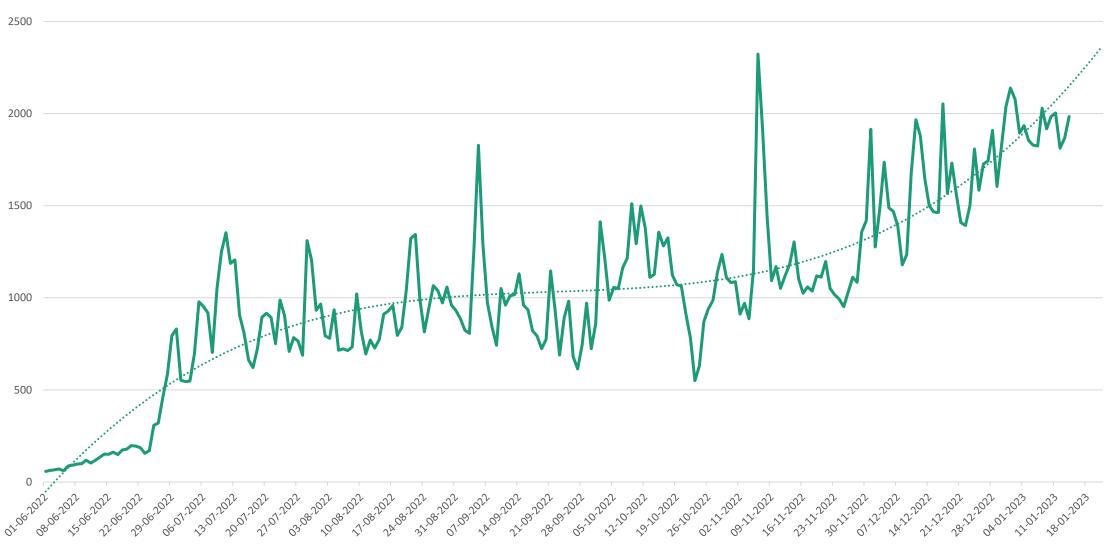
- 1. Using a Formula (forecast.ets) ETS → Exponential Smoothing
- 2. Use Graph (Line charts)
- 3. Forecast Sheet







 $R^2 = 0.7827$ 



-500

Forecasting in excel is calculated using the equation y = mx + c

Where y = the outcome we want like sales, views etc

x = the time

m = the slope of line

c = intercept

Importance of R-Squared: Coefficient of determination measures how well the fitted regression line fits the data.

R-Square is the proportion of variation that is explained by a linear model. It has value between 0 and 1, higher R-square means better model performance. R<sup>2</sup> = coefficient of determination RSS = Sum of Squares of residuals TSS = Total sum of Squares

$$R^2 = 1 - RSS/TSS$$