

ProjectDesignPhase

Proposed Solution

Date	03November2025
TeamId	NM2025TMID05044
ProjectName	LeaseManagement

ProposedSolutionTemplate:

S.NO	Parameter	Description
1.	Objective	To automate and simplify the process of managing lease agreements, payments, and renewals within Salesforce.
2.	ProblemAddressed	Manual lease tracking causes data errors, missed renewals, and poor visibility into lease status
3.	ProposedSolution	Build a Salesforce-based Lease Management System to store lease details, automate reminders, and generate real-time reports.
4.	Key Features	<ul style="list-style-type: none"> • Automatic alerts for payments and renewals • Secured document storage
5.	Benefits	<ul style="list-style-type: none"> • Ensures on-time renewals and payments • Improves data accuracy and efficiency
6.	TechnologyUsed	Salesforce Platform, Apex, Lightning Components, Workflow Rules, and Reports & Dashboards
7.	ExpectedOutcome	A user-friendly system that helps organizations manage leases efficiently, reduces workload, and increases transparency in operations.

Conclusion:

The proposed solution for the Lease Management Project offers a smart and efficient way to manage lease details, payments, and renewals. By using Salesforce, the system automates reminders, stores all lease information in one place, and reduces manual errors. It improves team work, saves time, and provides clear reports for better decision-making. Overall, this solution makes lease management easier, faster, and more reliable for the organization.