



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?



What is your channel going to be about?

Who is your favourite author?

Why are you recording this video?

What is your biggest fear?

What really makes you angry?

What motivates you to work hard?

What would you change about yourself if you could ?

Who you hope to get famous one day?

Who you have any studies?

How will we spend our holidays?

Are you starting a channels for the money ?

What are your favorite things to do?



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?