

# Liquidity and Investment in General Equilibrium

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## Investment and liquidity

- ▶ A central question in macroeconomics concerns the determinants of **investment**.
- ▶ Compare marginal value of firms' capital with replacement cost (**Tobin, 1969**).
- ▶ Result when **owners** agree that firm should maximize cum-dividend value.
  - ▶ E.g. neoclassical model with complete markets or representative agent.
- ▶ But what happens if owners **disagree** on the firm's optimal strategy?

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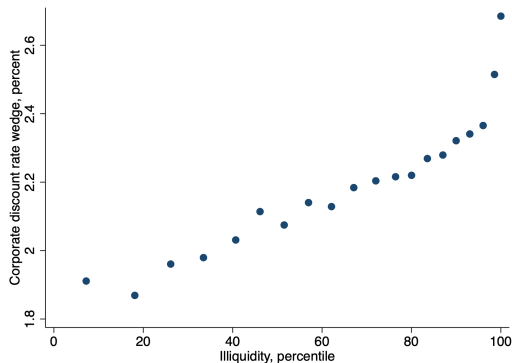
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### This paper: Liquidity as a source of disagreement

- ▶ Empirically relevant channel Amihud Mendelson Pedersen (2005)
- ▶ Central feature of new wave of macro models Kaplan Violante 2014, HANK

# Discount rates and liquidity

## Corporate Discount Rate Wedge



### Fact

Illiquid firms have higher wedges

### This paper

A theory that rationalizes this fact.  
Study the implication for investment.

Discount rate wedge: Gap between discount rate and cost of capital  
(Gormsen and Huber, 2025). Relative bid-ask spreads from CRSP.

# Liquidity and investment in general equilibrium

## Model

- ▶ Aiyagari production economy with liquid and illiquid assets in general equilibrium
- ▶ Firms take into account that ownership shares trade in frictional asset markets

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- ▶ Firms take into account that ownership shares trade in frictional asset markets

## Results

1. Theory: the problem of the firm is time inconsistent
  - ▶ firms' SDF as if firms have  $\beta - \delta$  discounting
  - ▶ This result from frictions in financial markets
2. Quantitative: trading frictions & aggregate distortions
  - ▶ Trading frictions have adverse effects on capital without commitment
  - ▶ Counterfactual with commitment: trading frictions have little effect on capital
3. Empirics: rationalize facts on the cross-section of liquidity, SDF, and investment

Model

# Model: Aiyagari production economy with liquid and illiquid assets

## Households

Idiosyncratic labor risk  $h$ .

incomplete markets:

- ▶ liquid bond  $b$ , borrowing limit  $b' \geq \underline{b}$
- ▶ illiquid stock  $\theta$ , transaction costs  $\mathcal{T}$



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## Firms

Technology  $y_t = h_t^\gamma k_t^{1-\gamma}$

Capital accumulation  $k_{t+1} = i_t + (1 - \delta)k_t$

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**Stationary equilibrium:** interest rate  $r$ , stock price  $q$ , and wage  $w$  such that markets clear:

$$\mathbb{E}[b] = 0 \quad \mathbb{E}[\theta] = 1 \quad \mathbb{E}[h] = H$$

We analyze the SDF that firms use in this setting

## Household problem

$$V(\theta, b, h) = \max_{c, b', \Delta^+, \Delta^-} u(c) + \beta \mathbb{E} [V(\theta', b', h')]$$

subject to

$$c + b' + q\Delta^+ \leq wh + b(1+r) + d\theta + q(\Delta^- - \mathcal{T}(\Delta^-))$$

$$\theta' = \theta + \Delta^+ - \Delta^-$$

$$\Delta^- \leq \theta \leftarrow \text{short-selling constraint}$$

$$b' \geq \underline{b} \leftarrow \text{borrowing constraint}$$

$$\mathcal{T}(\Delta^-) = \frac{\phi}{2} (\Delta^-)^2 \leftarrow \text{Transaction costs for sellers (e.g., Heaton Lucas 96)}$$

$$\Delta^+, \Delta^- \geq 0$$

## Shareholder's valuation

- ▶ Let  $\tilde{q}(\theta, b, h)$  be the shareholder's valuation in units of the consumption good

$$\tilde{q}(\theta, b, h) \equiv \frac{V_{\theta}(\theta, b, h)}{u'(c)}$$

where  $V_{\theta}$  is the marginal valuation of stocks.

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### Lemma

The shareholder's valuation is

$$\tilde{q}(\theta, b, h) = d + (1 - \phi \Delta^{-}(\theta, b, h)) q$$

- ▶ **Buyers**,  $\Delta^{-} = 0$ : agree the value of the firm is  $\tilde{q}(\theta, b, h) = d + q$
  - ▶ **Sellers: Heterogeneous valuations**, depend on marginal transaction cost  $\phi \Delta^{-}$
- Disagreement among owners on the valuation of the firm

# Firm's problem

## Assumption 1

Firm maximizes an ownership-weighted valuation:

$$\int_{\theta, b, h} \theta \underbrace{\left[ d + (1 - \phi \Delta^-(\theta, b, h)) q \right]}_{\text{shareholder's valuation}} d\Gamma(\theta, b, h)$$

In spirit of [Grossman and Hart \(1979\)](#) (paper also considers [DeMarzo, 1993](#); [Dreze, 1974](#)).

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In spirit of Grossman and Hart (1979) (paper also considers DeMarzo, 1993; Dreze, 1974).

Define  $\bar{\Phi}$  as the weighted average marginal transaction cost

$$\bar{\Phi} \equiv \phi \int_{\theta, b, h} \theta \Delta^-(\theta, b, h) d\Gamma(\theta, b, h)$$

The firm maximizes  $d + (1 - \bar{\Phi}) q$

## The frictionless case $\phi = 0$

- ▶ The firm's objective is to maximize  $d + q$
- ▶ The price is equal to  $q = \sum_{t=0}^{\infty} \left(\frac{1}{1+r}\right)^t d_t$
- ▶ Standard time-consistent problem
- ▶ Maximize the NPV of dividends, discounted at the risk-free rate

### Result

Deviations from *exponential discounting* come from transaction costs:  $\phi > 0$



## Time Inconsistency in a Three-Period Model

# Three-period model

Simplified model to show the **time inconsistency problem**

- ▶ Three periods:  $t \in \{0, 1, 2\}$
- ▶ No income risk, two type of households with income  $\{H, L, H\}$  and  $\{L, H, L\}$
- ▶ No bonds

## Three-period model: Euler equations & firm's value

Euler equations:

$$\left(1 - \phi \Delta_0^{j-}\right) q_0 = \beta \frac{u' \left( c_1^j \right)}{u' \left( c_0^j \right)} d_1 + \beta \frac{u' \left( c_1^j \right)}{u' \left( c_0^j \right)} \left(1 - \phi \Delta_1^{j-}\right) q_1$$

$$\left(1 - \phi \Delta_1^{j-}\right) q_1 = \beta \frac{u' \left( c_2^j \right)}{u' \left( c_1^j \right)} d_2$$

Firm's value:

$$\sum_{j \in \{l, h\}} \frac{\theta_0^j}{2} \left[ d_0 + (1 - \phi \Delta_0^{j-}) q_0 \right]$$
$$\sum_j \frac{\theta_0^j}{2} \left[ d_0 + \beta \frac{u' \left( c_1^j \right)}{u' \left( c_0^j \right)} d_1 + \beta^2 \frac{u' \left( c_2^j \right)}{u' \left( c_0^j \right)} d_2 \right]$$

## Time consistency in the three-period model

Problem in period 0

$$\max_{k_1, k_2 \geq 0} \sum_j \frac{\theta_0^j}{2} \left[ d_0 + \beta \frac{u'(c_1^j)}{u'(c_0^j)} d_1 + \beta^2 \frac{u'(c_2^j)}{u'(c_0^j)} d_2 \right]$$

Problem in period 1

$$\max_{k_2 \geq 0} \sum_j \frac{\theta_1^j}{2} \left[ d_1 + \beta \frac{u'(c_2^j)}{u'(c_1^j)} d_2 \right]$$

The problem is **time consistent** iff the discounting between period 1 and 2 coincides

$$\underbrace{\frac{\sum_j \frac{\theta_0^j}{2} \beta^2 \frac{u'(c_2^j)}{u'(c_0^j)}}{\sum_j \frac{\theta_0^j}{2} \beta \frac{u'(c_1^j)}{u'(c_0^j)}}}_{t=0 \text{ discount between } t=1 \text{ and } t=2} = \underbrace{\sum_j \frac{\theta_1^j}{2} \beta \frac{u'(c_2^j)}{u'(c_1^j)}}_{t=1 \text{ discount between } t=1 \text{ and } t=2}$$

## Three-period model, frictionless case $\phi = 0$

The Euler equation implies equalization of marginal rates of substitution across agents:

$$\beta \frac{u'(c_{t+1}^j)}{u'(c_t^j)} = \frac{q_t}{d_{t+1} + q_{t+1}}$$

Hence

$$\underbrace{\frac{\sum_j \frac{\theta_0^j}{2} \beta^2 \frac{u'(c_2^j)}{u'(c_0^j)}}{\sum_j \frac{\theta_0^j}{2} \beta \frac{u'(c_1^j)}{u'(c_0^j)}}}_{t=0 \text{ discount between } t=1 \text{ and } t=2} = \underbrace{\frac{\frac{q_0}{d_1+q_1} \frac{q_1}{d_2+q_2}}{\frac{q_0}{d_1+q_1}}}_{\text{use Euler equation}} = \frac{q_1}{d_2 + q_2} = \underbrace{\sum_j \frac{\theta_1^j}{2} \beta \frac{u'(c_2^j)}{u'(c_1^j)}}_{t=1 \text{ discount between } t=1 \text{ and } t=2}$$

- The problem is time consistent when  $\phi = 0$

## Three-period model with trading frictions, $\phi > 0$

With transaction costs:

$$\frac{\sum_j \frac{\theta_0^j}{2} \beta^2 \frac{u'(c_2^j)}{u'(c_0^j)}}{\sum_j \frac{\theta_0^j}{2} \beta \frac{u'(c_1^j)}{u'(c_0^j)}} \neq \sum_j \frac{\theta_1^j}{2} \beta \frac{u'(c_2^j)}{u'(c_1^j)}$$

- ▶ The intertemporal marginal rates of substitution are **not** equalized across agents
- ▶ The problem is time inconsistent

# Infinite-Horizon Model

# Euler equation

## Euler Equation

$$(1 - \phi \Delta_t^-) q_t = E_t \left[ \beta \frac{u'(c_{t+1})}{u'(c_t)} \right] (d_{t+1} + (1 - \Phi_t) q_{t+1}) + \eta_t$$

where  $\eta_t$  is the Lagrange multiplier on  $\Delta^- \leq \theta$  and  $\Phi$  captures liquidity frictions:

$$\Phi_t \equiv \mathbb{E}_t [\phi \Delta_{t+1}^-] + \phi \frac{\text{cov}_t (u'(c_{t+1}), \Delta_{t+1}^-)}{\mathbb{E}_t [u'(c_{t+1})]}$$

1. Expected marginal transaction costs:  $\phi \Delta_{t+1}^- \rightarrow$  lower asset prices
2. Positive covariance if sell in bad times  $\rightarrow$  further depress asset prices



# The liquidity premium

Focus on unconstrained buyers:  $\Delta_t^- = 0$ ,  $\Delta_t^+ > 0$ ,  $b_{t+1} > \underline{b}$

Asset price

$$q_t = \frac{d_{t+1} + (1 - \phi^B) q_{t+1}}{1 + r_t}$$

The **liquidity premium** is  $\phi^B = r^\theta - r$ , where  $r^\theta$  is the yield of the stock

Assumption 2

The firm takes **average transaction cost**  $\bar{\Phi}$  and the **liquidity premium**  $\phi^B$  as given.

## Firm's problem

A firm with commitment solves:

$$V^F(k_t) = \max_{\{k_{t+s}\}_{s \geq 1}} d_t + (1 - \bar{\Phi})q_t$$

subject to

$$q_t = \frac{d_{t+1} + (1 - \Phi)q_{t+1}}{1 + r}$$

where  $d_t = F(k_t, k_{t+1}) = zk_t + (1 - \delta)k_t - k_{t+1}$

▷ static labor choice

$\beta - \delta$  discounting and time consistency

## $\beta - \delta$ discounting

### Proposition

We can cast the firm's problem as if it has  $\beta - \delta$  discounting

$$V^F(k_t) = \max_{\{k_{t+s}\}_{s \geq 1}} F(k_t, k_{t+1}) + \tilde{\beta} \sum_{s=1}^{\infty} \tilde{\delta}^s F(k_{t+s}, k_{t+s+1})$$

where

- ▶  $\tilde{\delta} = \frac{1-\phi^B}{1+r}$  exponential discounting with liquidity premium
- ▶  $\tilde{\beta} = \frac{1-\bar{\Phi}}{1-\phi^B}$  time-inconsistency
- ▶  $\beta - \delta$  discounting iff  $\phi^B \neq \bar{\Phi}$ , and present bias (i.e.,  $\tilde{\beta} < 1$ ) iff  $\bar{\Phi} > \phi^B$

## Time inconsistency & present bias

### Proposition

The difference  $\Phi^B - \bar{\Phi}$  is equal to *persistence* and *risk premium* effects:

$$\begin{aligned} \Phi^B - \bar{\Phi} = & \underbrace{\phi \left( \tilde{\mathbb{E}} \left[ \mathbb{E}_t \left[ \Delta_{t+1}^- \right] \middle| \text{buyer} \right] - \tilde{\mathbb{E}} \left[ \mathbb{E}_t \left[ \Delta_{t+1}^- \right] \right] \right)}_{\text{persistence effect}} \\ & + \underbrace{\phi \tilde{\mathbb{E}} \left[ \frac{\text{cov}_t \left( u' \left( c_{t+1} \right), \Delta_{t+1}^- \right)}{\mathbb{E}_t \left[ u' \left( c_{t+1} \right) \right]} \middle| \text{buyer} \right]}_{\text{risk premium}} \end{aligned}$$

$\tilde{\mathbb{E}}$  is the cross-sectional expectation, weighted by stock shares  $\theta'$

**No transaction costs:** If  $\phi = 0$  then  $\Phi^B = \bar{\Phi} = 0$ , so  $\tilde{\beta} = 1$ , time consistent problem.

## Intuition: persistence and risk premium

### Persistence effect

$$\phi \left( \tilde{\mathbb{E}} \left[ \mathbb{E}_t \left[ \Delta_{t+1}^- \right] \parallel \text{buyer} \right] - \tilde{\mathbb{E}} \left[ \mathbb{E}_t \left[ \Delta_{t+1}^- \right] \right] \right)$$

Difference on average transaction costs for buyers and owners

Smaller for buyers than owners  $\rightarrow$  negative term

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Difference on average transaction costs for buyers and owners  
Smaller for buyers than owners  $\rightarrow$  negative term

### Risk premium

$$\phi \tilde{\mathbb{E}} \left[ \frac{\text{cov}_t \left( u' \left( c_{t+1} \right), \Delta_{t+1}^- \right)}{\mathbb{E}_t \left[ u' \left( c_{t+1} \right) \right]} \middle| \text{buyer} \right]$$

If sell in bad times  $\rightarrow$  positive covariance

- ▶ Quantitatively, the persistence effect dominates, so  $\tilde{\beta} < 1$
- ▶ The problem is **time inconsistent** and the firm has **present bias**

Solution with and without commitment



# Solution with and without commitment

With commitment

$$\max_{\{k_{t+s}\}_{s \geq 1}} F(k_t, k_{t+1}) + \tilde{\beta} \sum_{s=1}^{\infty} \tilde{\delta}^s F(k_{t+s}, k_{t+s+1})$$

Capital with commitment

$$k^C = \left( \frac{(1-\gamma)\tilde{\delta}}{1-\tilde{\delta}(1-\delta)} H^\gamma \right)^{\frac{1}{\gamma}}$$

# Solution with and without commitment

## With commitment

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### Capital with commitment

$$k^C = \left( \frac{(1-\gamma)\tilde{\delta}}{1-\tilde{\delta}(1-\delta)} H^\gamma \right)^{\frac{1}{\gamma}}$$

## Without commitment

- ▶ Markov perfect equilibrium

$$\max_{k'} F(k, k') + \tilde{\beta}\tilde{\delta}W(k')$$

$$W(k') = F(k', g(k')) + \tilde{\delta}W(g(k'))$$

### Capital without commitment

$$k^N = \left( \frac{(1-\gamma)\tilde{\beta}\tilde{\delta}}{1-\tilde{\beta}\tilde{\delta}(1-\delta)} H^\gamma \right)^{\frac{1}{\gamma}}$$

# Incomplete markets, transaction costs, and commitment

## Classic results

- ▶ **Complete markets:**  $\beta(1+r) = 1$ , firms discount at rate  $\frac{1}{1+r} = \beta$
- ▶ **Aiyagari 94:** incomplete markets without transactions costs
  - ▶  $\tilde{\beta} = 1$ , no problems of commitment
  - ▶ firms discount at rate  $\frac{1}{1+r}$
  - ▶ **GE: precautionary savings**,  $\beta(1+r) < 1$ , *over accumulation of capital*

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## New results

- ▶ **Transaction costs, with commitment**
  - ▶ firms discount at rate  $\tilde{\delta} = \frac{1-\phi^B}{1+r}$
  - ▶ PE: Liquidity premium  $\phi^B \rightarrow$  more discounting, **less capital**
- ▶ **Transaction costs, without commitment**
  - ▶ firms discount at rate  $\tilde{\beta}\tilde{\delta}$ , present bias  $\tilde{\beta} < 1$
  - ▶ PE: **less capital than with commitment:**  $k^n < k^c$

Caveat: In GE,  $r$ ,  $\tilde{\delta}$  and  $\tilde{\beta}$  also change  $\rightarrow$  quantitative evaluation

Quantitative evaluation

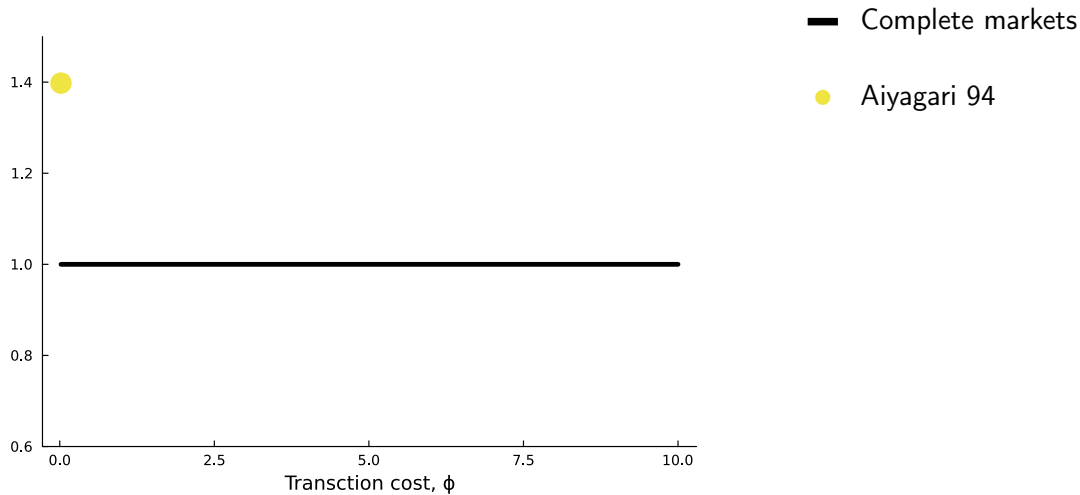
# Calibration: Standard Parameters

Most of the parameters are standard in the literature.

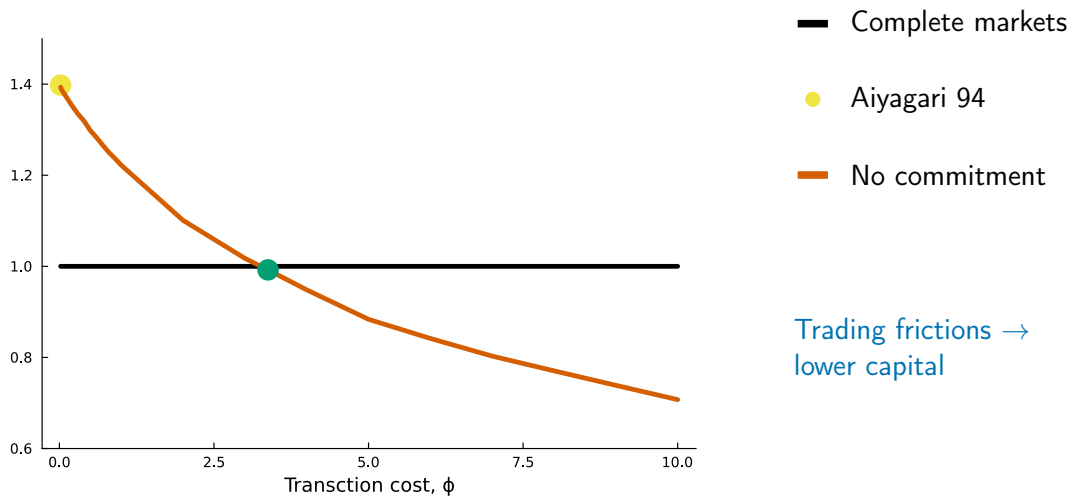
Parameter	Value	Target
Discount factor $\beta$	0.95	
Risk aversion $\sigma$	2.00	
Depreciation $\delta$	0.05	
Labor share $\gamma$	0.66	
Labor autoregressive coefficient $\rho_h$	0.91	Floden Linde (2001)
Labor innovation variance $\sigma_h^2$	0.04	Floden Linde (2001)
Borrowing limit $\underline{b}$	-0.59	Household unsecured credit-to-GDP of 17%
Transaction cost $\phi$	3.38	Liquidity premium of 37 bps (van Binsbergen et al., 2022)

## ► Moments

## Capital, relative to complete markets

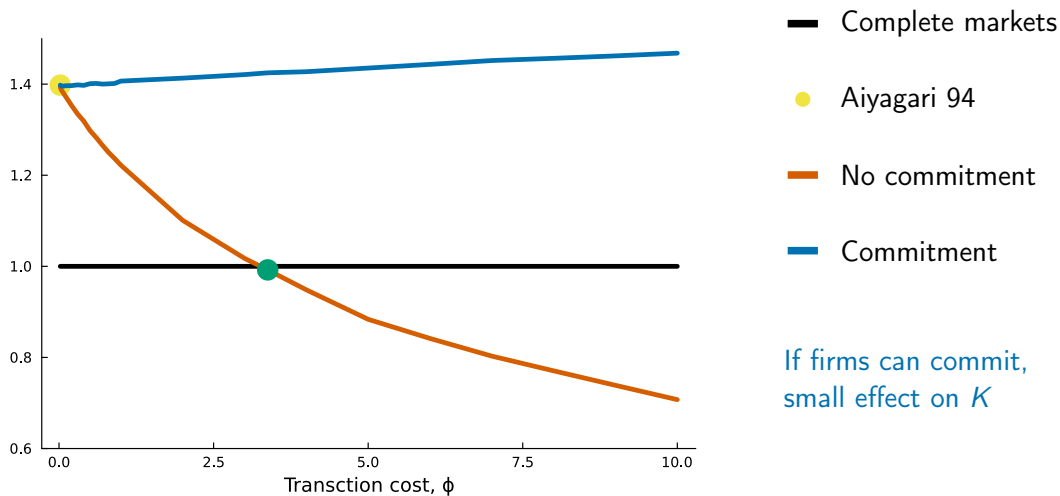


## Capital, relative to complete markets





## Capital, relative to complete markets



# Transmission of trading frictions to investment depends on commitment

## With commitment

- ▶ SDF:  $\tilde{\delta} = \frac{1-\phi^B}{1+r}$
- ▶ PE: trading frictions depress asset prices ( $\uparrow \phi^B$ )  $\rightarrow$  lower level of capital
- ▶ GE: higher precautionary savings ( $\downarrow r$ )  $\rightarrow$  larger level of capital
- ▶ Quantitatively: moderate increase in capital

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## Without commitment

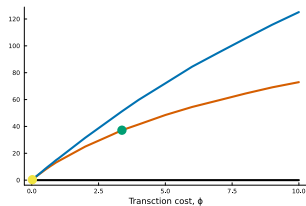
- ▶ Present bias: strong force towards more discounting ( $\downarrow \tilde{\beta}$ ) and lower capital

Elasticity of capital to liquidity: A 10 bps increase of the liquidity premium

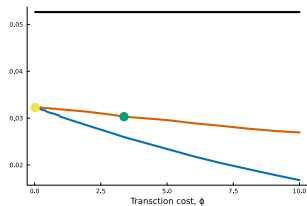
- ▶ reduces capital by 9.2% without commitment
- ▶ increases capital by 0.4% with commitment

# Discount factors

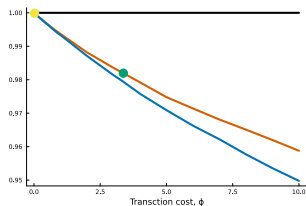
## Liquidity premium (bps)



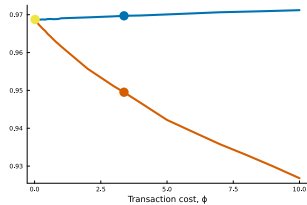
## Interest rate (%)



## Time inconsistency: $\tilde{\beta}$



## Discount rate



— Complete markets    ● Aiyagari 94    — No commitment    — Commitment

Extensions & applications

## Extensions & applications

1. Corporate discount rate wedge ▷ Wedge
2. Capital structure: Robust to include corporate bonds ▷ Corporate bonds
3. Demand of liquidity: Increase in idiosyncratic uncertainty ▷ Demand
4. Supply of liquidity: Introduce government bonds ▷ Supply
5. Disagreement from capital gains tax ▷ Capital gains tax
6. Short-termism ▷ Short-termism
7. Heterogeneous firms: Public vs Private ▷ Heterogeneous firms

# Conclusions

- ▶ Aiyagari production economy, with liquid and illiquid assets in general equilibrium
- ▶ The problem of the firm is **time inconsistent**
  - ▶ This result arises from frictions in financial markets
  - ▶ the discount factor of firms is as if they have  $\beta - \delta$  **discounting**
- ▶ Aggregate distortions due to trading frictions depend on commitment
- ▶ Rationalize **empirical regularities** on liquidity and investment

# Appendix



## Related Literature

- ▶ **Incomplete markets & firm insurance:** Diamond (1967), Dreze (1974), **Grossman Hart (1979)**, Aiyagari Gertler (1991), Heaton Lucas (1996), Magill Quinzii (1996), Espino Kozlowski Sanchez (2018)  
New: Trading frictions and/or GE
- ▶ **Illiquid assets & macro:** Kaplan Violante (2014), Cui Radde (2019), Jeenas Lagos (2020)  
New: Dynamic firm's problem with liquidity frictions
- ▶  **$\beta - \delta$  discounting:** Krusell Smith (2003), Azzimonti (2011), Amador (2012), Cao Werning (2018)  
New:  $\beta - \delta$  discounting as a result
- ▶ **Short-termism:** Graham Harvey Rajgopal (2005), Terry (2023)  
New: Don't need additional constraints

## Firm: static labor choice

- ▶ Static labor choice

$$\max_l l^\gamma k^{1-\gamma} - wl$$

with labor demand  $l = \gamma \frac{y}{w}$

- ▶ In equilibrium  $w = \gamma k^{1-\gamma}$
- ▶ Dividends are

$$d_t = F(k_t, k_{t+1}) = zk_t + (1 - \delta)k_t - k_{t+1}$$

where  $z = (1 - \gamma) \left( \frac{\gamma}{w} \right)^{\frac{\gamma}{1-\gamma}}$

▷ [back](#)

## Model and data moments

	Model	Data
<i>Target</i>		
Liquidity premium, bps	37	37
Credit to GDP, percent	17	17
<i>Non-target</i>		
Corporate discount rate wedge, percent	1.8	2.1
Capital to GDP	3.3	3.0

*Note: Liquidity premium from [van Binsbergen et al. \(2022\)](#), credit to GDP from Flow of Funds tables, corporate discount rates from [Gormsen and Huber \(2025\)](#), and capital to GDP from BEA.*

## Capital Tax Gains

No capital gains in  $t = 0$ . Budget constraint in  $t = 1$

$$c_1^j + q_1 \Delta_1^{j+} \leq w_1 h_1^j + d_1 \theta_1^j + q_1 \Delta_1^{j-} - \frac{\tau}{2} (\Delta_1^{j-})^2 (q_1 - q_0)$$

Firms maximize

$$\sum_{j \in \{l, h\}} \frac{\theta_1^j}{2} \left[ d_1 + (1 - \tau \Delta_1^{j-}) q_1 + \tau \Delta_1^{j-} q_0 \right]$$

Households' Euler equation

$$q_0 = \beta \frac{u'(c_1^j)}{u'(c_0^j)} \left[ (d_1 + (1 - \tau \Delta_1^{j-}) q_1 + \tau \Delta_1^{j-} q_0) \right], \quad (1 - \tau \Delta_1^{j-}) q_1 + \tau \Delta_1^{j-} q_0 = \beta \frac{u'(c_2^j)}{u'(c_1^j)} d_2.$$

Then, the firm solves

$$V_0^F(k_0) = \max_{k_1, k_2 \geq 0} \sum_{j \in \{l, h\}} \frac{\theta_0^j}{2} \left[ d_0 + \beta \frac{u'(c_1^j)}{u'(c_0^j)} d_1 + \beta^2 \frac{u'(c_2^j)}{u'(c_0^j)} d_2 \right].$$

## Corporate discount rate wedge

- Gormsen and Huber (2025) decompose the firm's discount factor  $\Lambda$

$$\Lambda = \underbrace{r^{fin}}_{\text{financial cost}} + \underbrace{\kappa}_{\text{discount rate wedge}}$$

- Model without commitment:

$$r^{fin} \equiv \log \left( \frac{1}{\tilde{\delta}} \right) \approx r + \phi^B, \quad \text{and} \quad \kappa \equiv \log \left( \frac{1}{\tilde{\beta}} \right) \approx \bar{\phi} - \phi^B.$$

- Present bias generates the discount rate wedge

	Model	Data
Corporate discount rate wedge, percent	1.8	2.1

The model explains about 85% of the wedge

# Liquidity and the corporate discount rate wedge

More illiquid firms have higher wedges

$$\kappa_{it} = \alpha_t + \delta_i + \beta \text{liquidity}_{i,t} + \gamma X_{i,t} + \varepsilon_{i,t}$$

Liquidity	0.228*** (0.016)	0.184*** (0.012)	0.230*** (0.016)	0.181*** (0.012)
Observations	27163	27158	27163	27158
R-squared	0.266	0.668	0.266	0.669
FE	Time	Firm, Time	Time	Firm, Time
Controls			Market cap	Market cap

Notes: Firm-quarter data, 2002Q1 to 2021Q4. Standard errors (in parentheses) are clustered by firm. The left-hand side variable is in percent. Liquidity is measured with relative spreads from CRSP. The regressors are standardized, so that the coefficients estimate the impact of a 1 standard deviation increase.

- ▶ Illiquid firms have higher discount rate wedges
- ▶ Model suggests that present bias is a factor behind this empirical finding

## Empirics: More illiquid firms have higher discount rates

Relative spread	0.509*** (0.026)	0.281*** (0.016)	0.497*** (0.027)	0.278*** (0.016)
Observations	27163	27158	27163	27158
R-squared	0.236	0.805	0.238	0.805
FE	Time	Firm, Time	Time	Firm, Time
Controls			Market cap	Market cap

Notes: The dataset is at the firm-quarter level and runs from 2002 to 2021. Standard errors (in parentheses) are clustered by firm. The left-hand side variable is in percent. The regressors are standardized, so that the coefficients estimate the impact of a 1 standard deviation increase. The specification includes fixed effects for time, or time and firm. Statistical significance is denoted by \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ .

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# Corporate bonds

Firms can borrow at interest rate  $1 + r^{cb} = \frac{1+r}{1-\tilde{\phi}}$  up to a limit

- ▶ If  $\tilde{\phi} < \Phi^B$  the firm always borrows to the limit independently of its commitment.
- ▶ If  $\Phi^B < \tilde{\phi} < \bar{\Phi}$  only the firm **without commitment** borrows up to the limit.

## Implications:

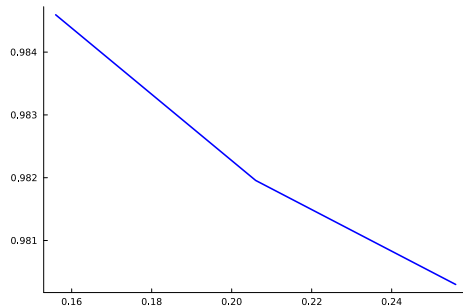
- ▶ can alter financing but not investment and the time-inconsistency problem
- ▶ firms borrow even if bonds are more illiquid than stocks due to present bias
- ▶ rationalize corporate debt that does not rely on the tax advantage of debt

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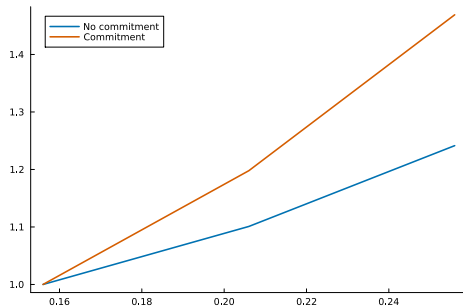


# Demand of liquidity: increase idiosyncratic volatility

Time inconsistency:  $\tilde{\beta}$



Capital



- ▶ Precautionary savings: more capital
- ▶ Time inconsistency: less capital
- ▶ → Larger increase in capital with commitment

# Government bonds

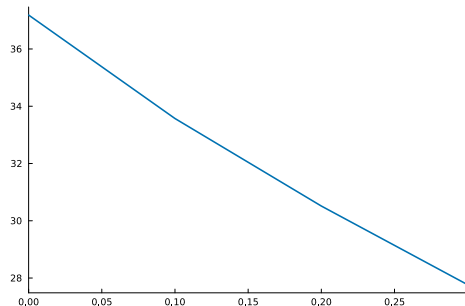
- ▶ Introduce government bonds
- ▶ Lump-sum taxes to pay for the debt services
- ▶ Bonds market clearing

$$\int b'(\theta, b, h) d\Gamma(\theta, b, h) = B^g$$

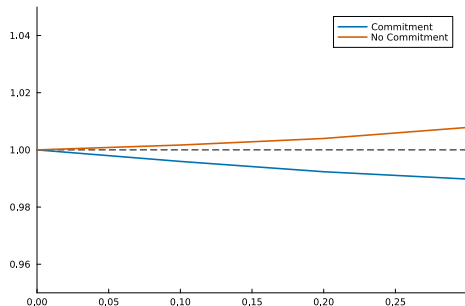
- ▶ As  $B^g$  increases: more liquid assets

# Supply of liquidity & government bonds

Liquidity premium, basis points



Capital: Commitment / No commitment



- ▶ Capital closer to complete markets
- ▶ Without commitment: less time inconsistency → more capital
- ▶ With commitment: less precautionary savings → less capital

# Short-termism

## Evidence on short-termism:

- ▶ an excessive focus on short-term results at the expense of long-term interests (Graham et al. 05, Terry 23, Fink 15)
- ▶ public firms distort their investment to meet short-term targets (Graham et al., 05).

**Model:** short-termism as a result of (i) trading frictions, and (ii) lack of commitment.

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## Heterogeneous Firms: Public vs private firms

- ▶ Asker et al. (2015) finds that public firms invest substantially less than private firms.
- ▶ We add private firms to the benchmark equilibrium. Private firms are owned by only one household and are not traded in financial markets.
- ▶ The investment decisions of private firms are independent of  $\phi$ , while investment in public firms decreases with the transaction cost.
- ▶ For most values of  $\phi$  private firms invest more than public firms, consistent with the empirical evidence.

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