

# Policy Rules and Large Crises in Emerging Countries

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# Policy Rules and Large Crises in Emerging Countries

Emerging economies are adopting **policy rules** to strengthen macroeconomic stability:

- ▶ **Fiscal rules**: debt ceilings, balanced budgets.
- ▶ **Monetary rules**: inflation targeting, money supply limits.

Should rules be **suspended** during crises for **flexibility** or maintained for **credibility**?

# What We Do

**Objective:** Analyze policy rules and flexibility during crises using a sovereign default model.

## In Normal Times:

- ▶ Rules improve welfare by reducing policy inconsistencies.

## In Crises:

- ▶ Evaluate suspending or abandoning rules under COVID-19-type shocks.

## Related Literature

- ▶ Sovereign Default

Eaton and Gersovitz (1981); Aguiar and Gopinath (2006); Arellano (2008); **Hatchondo and Martinez (2009)**; Chatterjee and Eyigungor (2012).

- ▶ Sovereign Default + Fiscal Policy

**Cuadra, Sánchez, and Sapriza (2010)**; Bianchi, Ottonello, and Presno (2023).

- ▶ Sovereign Default + Monetary Policy

Na, Schmitt-Grohé, Uribe, and Yue (2018); Arellano, Bai, and Mihalache (2020); Bianchi and Sosa-Padilla (2023); **Espino, Kozlowski, Martin, and Sánchez (2024)**.

- ▶ Sovereign Default + Policy Rules

Bianchi and Mondragon (2021); Hatchondo, Roch, and Martinez (2022).

# Outline

Model

Calibration

Policy Rules

Large Crises

Model

# Framework: Tradable-Nontradable Model

Small open economy model with tradable and non-tradable goods.  
Incorporate: production, fiscal policy, monetary policy and sovereign default.

Goods:

1. Non-tradable  $(c^N, y^N)$ : produced and consumed domestically
2. Imported good  $c^T$ : consumed domestically
3. Exported good  $Y^T$ : produced domestically
4. Public good  $g$ : produced from non-tradable output

# Money and Prices: Nominal Variables

Nominal variables are expressed in domestic currency (pesos) and normalized by the aggregate money stock to ensure stationarity.

## Endogenous prices:

- ▶ **Non-tradable goods price** ( $p^N$ ): the price of non-tradable goods.
- ▶ **Wages** ( $w$ ): the nominal wage rate.
- ▶ **Nominal exchange rate** ( $e$ ): price of foreign currency, defined as pesos per dollar.

## Exogenous prices:

- ▶ The dollar price of exports,  $p^T$ , is exogenous and it captures the terms of trade.



# Money and Prices: Cash-in-Advance Constraint

## Cash-in-Advance

A **cash-in-advance (CIA) constraint** applies to the consumption of non-tradable goods:

$$p^N c^N \leq \theta m$$

- ▶ (normalized) individual money holdings  $m$
- ▶ velocity of money  $\theta$

# The Firm's Problem: Profit Maximization

A representative firm maximizes profits:

$$\begin{aligned} \max_{y^N, y^T, h} \quad & p^N y^N + e p^T (1 - \phi) y^T - w h \\ \text{subject to} \quad & A(I) F(y^N, y^T) - h \leq 0 \end{aligned}$$

- ▶ (Inverse of) productivity  $A(I)$ :
  - ▶  $I = \{P, D\}$  indicates the government's credit standing (pay or default).
  - ▶  $A(I) F(y^N, y^T)$  determines the hours required to produce  $(y^N, y^T)$ ,
- ▶ Trade frictions  $\phi$

## Key Results From the Firm's Problem

Obtain the **wage** and **exchange rate** as functions of  $(y^N, y^T, p^N, p^T)$ :

$$w = \frac{p^N}{A(I)F_N},$$
$$e = \frac{p^N F_T}{(1 - \phi)p^T F_N}.$$

### Insights:

- ▶ Exchange Rate ( $e$ ): Reflects the relationship between tradable and non-tradable goods productivity ( $F_T, F_N$ ) and prices ( $p^T, p^N$ ).
- ▶ Higher productivity improves wages.
- ▶ Trade frictions ( $\phi$ ) increase the effective exchange rate.

# The Problem of the Household

$$V(m, B, I) = \max_{c^N, c^T, m', h} \left[ u(c^N, c^T) + v(1 - h) + \vartheta(g) + \beta \mathbb{E} [V(m', B', I') \mid B, I] \right]$$

subject to

$$p^N c^N + e(1 + \phi)c^T + m'(1 + \mu) \leq (1 - \tau)wh + m + p^N \gamma$$

$$p^N c^N \leq \theta m$$

**Government:**

- ▶  $g$ : government spending
- ▶  $\mu$ : money growth rates distorts saving decisions  $m'$
- ▶  $\tau$ : Labor income tax rate
- ▶  $\gamma$ : Lump-sum transfers, received in units of non-tradable goods.

# Results From the Household Problem

## Key Equations

**Price of Non-tradables:**  $p^N = \frac{\theta}{c^N},$

**Tax Rate:**  $\tau = 1 - \frac{(1 + \phi)}{(1 - \phi)} \frac{v_\ell A(I) F_T}{u_T p^T},$

**Money Growth:**  $1 + \mu = \frac{(1 + \phi)}{(1 - \phi)} \frac{F_T}{u_T p^T F_N} \frac{\theta \beta \mathbb{E} [\Omega(c^{N'}, c^{T'}, y^{T'}, g') \mid B, I]}{c^N}.$

## Interpretation of Results:

- ▶  $p^N$ : Price of non-tradables depends inversely on  $c^N$  (money constraint).
- ▶  $\tau$ : Optimal tax rate balances labor effort and consumption distortions.
- ▶  $\mu$ : Money growth reflects trade-offs between savings, inflation, and productivity.

# Government

- ▶ **Government Debt:** Long-term, defaultable, and denominated in foreign currency.
- ▶ **Debt Pricing:** International, risk-neutral lenders price the debt.
- ▶ **Expenditure:** Public goods  $g$ , and exogenous transfers  $\gamma$ .
- ▶ **Revenue Sources:**  $\tau$  taxes on labor,  $\mu$  seigniorage, and  $B'$  borrowing.

Government Budget Constraint:

$$\underbrace{p^N(g + \gamma)}_{\text{Expenditure}} + \underbrace{e\delta B}_{\text{Debt repayments}} = \underbrace{\tau wh}_{\text{Tax revenue}} + \underbrace{\mu}_{\text{Seigniorage}} + \underbrace{eQ(B')[B' - (1 - \delta)B]}_{\text{Net borrowing}}$$

# Balance of Payments

Balance of Payments: Expressed in **foreign currency**

$$\underbrace{(1 - \phi)p^T y^T}_{\text{Net exports}} - \underbrace{(1 + \phi)c^T}_{\text{Import consumption}} = \underbrace{\delta B}_{\text{Debt repayments}} - \underbrace{Q(B')[B' - (1 - \delta)B]}_{\text{Net borrowing}}$$

Economic Intuition:

- ▶ **Net exports:** Revenue from tradable goods production ( $y^T$ ) minus imports ( $c^T$ ).
- ▶ **Debt repayments:** Repaying a fraction ( $\delta$ ) of outstanding debt.
- ▶ **Net borrowing:** New borrowing ( $B'$ ) priced at  $Q(B')$  considering default risk.

# Repayment vs Default

**Default Consequences:** Temporary **exclusion** from credit markets and **lower productivity**.

Government chooses between repayment (P) and default (D):

$$\hat{V}(B, \varepsilon) = \max\{V^P(B) + \varepsilon, V^D\}$$

where  $\varepsilon$  is an i.i.d. shock drawn from a logistic distribution with mean zero and variance  $\zeta$ .



# Probability of Repayment and Debt Price

Repayment Probability:

$$\mathcal{P}(B) = \Pr[V^P(B) - V^D \geq -\varepsilon] = \frac{\exp\left(\frac{V^P(B)}{\zeta}\right)}{\exp\left(\frac{V^P(B)}{\zeta}\right) + \exp\left(\frac{V^D}{\zeta}\right)}$$

Continuation Value:

$$\mathcal{V}(B) = \zeta \log \left[ \exp\left(\frac{V^P(B)}{\zeta}\right) + \exp\left(\frac{V^D}{\zeta}\right) \right]$$

Debt Pricing

$$Q(B') = \frac{1}{1+r} [\mathcal{P}(B') (\delta + (1-\delta)Q(B'))]$$

## Government optimization: Repayment

$$V^P(B) \equiv \max_{B', c^N, c^T, y^T, \mu, \tau, g} u(c^N, c^T) + v(1 - h) + \vartheta(g) + \beta V(B')$$

subject to

1. government budget constraint
2. balance of payment constraint
3. households and firms making optimal decisions
4. equilibrium conditions:  $c^N + g = y^N$ ,  $A(I)F(y^N, y^T) = h$
5. constraints imposed by rules (if they apply):
  - ▶ Monetary policy:  $\mu = \mu^*$
  - ▶ Fiscal policy:  $B' < B^*$

## Government optimization: Default

$$V^D \equiv \max_{c^N, c^T, y^T, \mu, \tau, g} u(c^N, c^T) + v(1 - h) + \vartheta(g) + \beta \mathbb{E}[\underbrace{\pi}_{\text{re-entry prob}} \mathcal{V}(0) + (1 - \pi)V^D]$$

subject to

1. government budget constraint
2. balance of payment constraint
3. households and firms making optimal decisions
4. equilibrium conditions:  $c^N + g = y^N$ ,  $A^D(I)F(y^N, y^T) = h$
5. Rules do not apply in default

# Calibration

# Quantitative analysis

## Data:

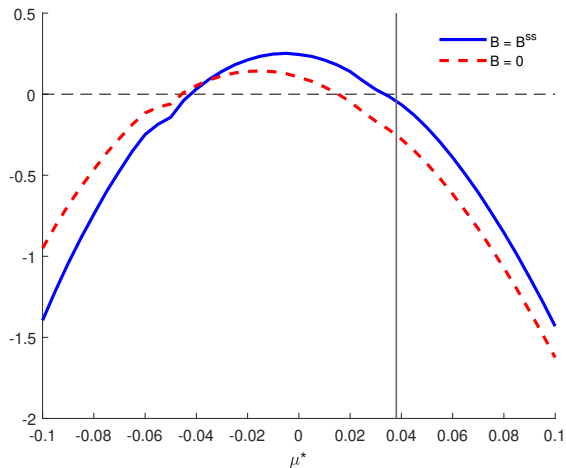
- ▶ Seven Latin American countries (1980–2018). ▶ Calibration
- ▶ EKMS (2024) studies the case with stochastic term-of-trade and TFP.
- ▶ Target COVID-19 shock:  $\{TFP, \gamma, \phi, \theta, \omega_2\}$ .

## Roadmap:

1. Derive optimal monetary and fiscal rules in normal times.
2. Use COVID-19 to simulate a large, unexpected crisis
3. Evaluate welfare gains: Maintain, suspend, or abandon rules

# Policy Rules

Monetary policy rule:  $\mu = \mu^* = -0.5\%$

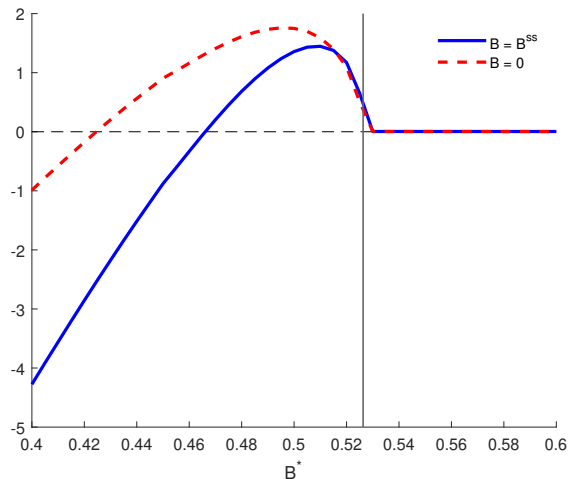


Welfare gains (% of nontradable consumption) as a function of money target. Vertical lines represent the policy outcome in a no-rules case.

Gains because of  
time-consistency  
problem in  $\mu$

No gains  
when  $\sigma = 1$

Fiscal policy rule:  $B' \leq B^* = 0.51$



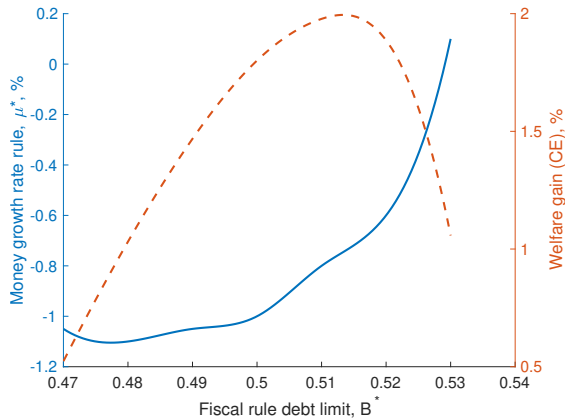
Welfare gains (% of nontradable consumption) as a function of money target. Vertical lines represent the policy outcome in a no-rules case.

Gains because of over-borrowing due to debt dilution

No gains with short-term debt



## Fiscal and Monetary Rules: $\mu = \mu^* = -0.81\%$ , $B \leq B^* = 0.51$



Complementarity  
between fiscal  
and monetary rules

Optimal money  
growth target  
increases as the  
debt limit increases

Optimal money growth rate target  $\mu^*$  as a function of debt limit  $B^*$ .

# Long-run implications of policy rules

	Discretion	Money growth $\mu^* = -0.50\%$	Debt ceiling $B^* = 0.51$	Both $\mu^* = -0.80\%$ $B^* = 0.51$
Debt / GDP	0.365	0.363	0.351	0.347
Inflation	0.038	-0.005	0.036	-0.008
Tax rate	0.240	0.269	0.238	0.268
Expenditure / GDP	0.250	0.251	0.250	0.251
Real GDP	1.000	0.993	1.000	0.992
Employment	0.587	0.586	0.587	0.586
Exports / GDP	0.209	0.200	0.207	0.197
Default probability	0.020	0.021	0.010	0.010
Welfare gains, %	—	0.250	1.450	1.978

Substitution  
between policy  
instruments

Rules more  
useful when  
combined

## Large Crises

# Large Crises: Modeling a COVID-19 shock

## Optimal monetary and fiscal rules:

1. Imposed prior to shock
2. **Suspended** during crisis
3. Reimposed afterwards

## Unexpected shocks

Shock	Target
Productivity, $\omega_0$	$\Delta$ Real GDP -9.5 %
Transfers $\gamma$	$\Delta$ Expenditure / GDP 4.1 pp
Trade costs $\phi$	$\Delta$ Imports -15.4 %
Liquidity $\theta$	$\Delta$ Inflation -0.2 pp
Cost of default $\omega_2$	$\Delta$ Credit spreads 96.2 bps

## COVID-19 shock: Good fit for most non-targeted moments

	Data	Model
$\Delta$ GDP USD, %	-18.6	-21.9
$\Delta$ Employment, pp	-7.3	-2.9
$\Delta$ Exports, %	-13.2	-13.9
$\Delta$ Debt / GDP, pp	5.2	12.7
$\Delta$ Tax rate, pp	-0.8	-9.9
$\Delta$ Money growth rate, pp	28.9	15.8
$\Delta$ Depreciation, pp	8.2	13.0
$\Delta$ Inflation in 2021, pp	6.3	18.0
Welfare gain of shock, %		-13.1

High cost, equivalent to a one-period drop in non-tradable consumption of 13.1%.

## Gains from flexibility during large crises

- ▶ Fiscal and monetary rules are in place before the crisis.
- ▶ What happens when the shock hits? Three cases:
  - ▶ Rules are **maintained**
  - ▶ Rules are **suspended for the duration of the crisis** (benchmark)
  - ▶ Rules are **abandoned**
- ▶ Why consider abandoning the rules?
  - ▶ Country may lack commitment to reinstate rules suspended during a crisis.

## Maintaining, suspending, or abandoning both rules

	Both rules Maintained	Both rules Suspended	Both rules Abandoned
$\Delta$ Real GDP, %	-12.13	-9.49	-9.54
$\Delta$ Debt / GDP, %	26.95	36.64	36.88
$\Delta$ Money growth rate, pp	0.00	15.81	16.31
$\Delta$ Tax rate, pp	4.73	-9.87	-9.60
$\Delta$ Primary deficit / GDP, pp	-0.41	13.92	13.59
$\Delta$ Credit spreads, bps	94.58	96.28	218.57
$\Delta$ Inflation, pp	-1.21	-0.19	0.52
$\Delta$ Inflation 2021, pp	1.23	18.01	18.24
Welfare gains of shocks, %	-13.85	-13.13	-15.10
Welfare gains of flexibility, %	—	0.83	-1.42

Larger fiscal adjustment  
if maintaining rules

Abandoning rules  
generates  
welfare losses

## Maintaining, suspending, or abandoning monetary rule

	Both rules Maintained	Monetary Suspended	Monetary Abandoned
$\Delta$ Real GDP, %	-12.13	-9.30	-9.41
$\Delta$ Debt / GDP, %	26.95	30.90	31.26
$\Delta$ Money growth rate, pp	0.00	17.94	17.90
$\Delta$ Tax rate, pp	4.73	-9.16	-9.06
$\Delta$ Primary deficit / GDP, pp	-0.41	12.94	12.85
$\Delta$ Credit spreads, bps	94.58	74.80	95.66
$\Delta$ Inflation, pp	-1.21	1.72	1.99
$\Delta$ Inflation 2021, pp	1.23	15.95	16.99
Welfare gains of shocks, %	-13.85	-13.35	-13.87
Welfare gains of flexibility, %	—	0.57	-0.02

Rule forces  
substitution  
between  $\mu$  and  $\tau$

Similar to  
inflation targeting



# Maintaining, suspending, or abandoning fiscal rule

	Both rules Maintained	Fiscal Suspended	Fiscal Abandoned
$\Delta$ Real GDP, %	-12.13	-11.91	-11.92
$\Delta$ Debt / GDP, %	26.95	33.28	33.42
$\Delta$ Money growth rate, pp	0.00	0.00	0.00
$\Delta$ Tax rate, pp	4.73	2.40	2.90
$\Delta$ Primary deficit / GDP, pp	-0.41	2.18	1.61
$\Delta$ Credit spreads, bps	94.58	117.94	242.09
$\Delta$ Inflation, pp	-1.21	-2.99	-2.70
$\Delta$ Inflation 2021, pp	1.23	5.14	3.78
Welfare gains of shocks, %	-13.85	-13.51	-15.20
Welfare gains of flexibility, %	—	0.39	-1.54

Rule reduces  
borrowing and  
increases  $\mu$

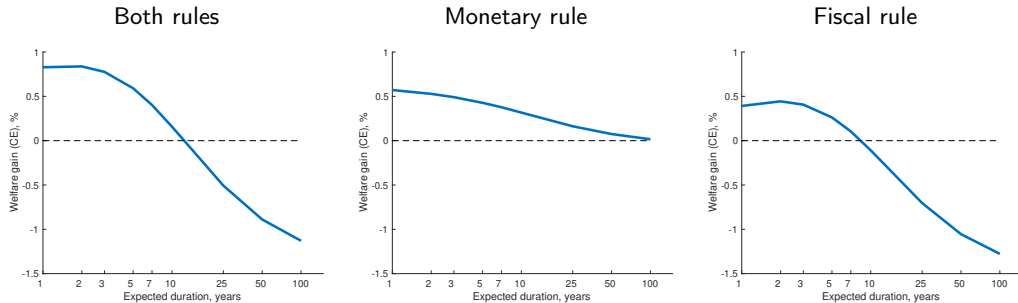
Suspending and  
abandoning rule  
implies  $\uparrow$  spreads

## Unpacking the gains from flexibility during large crises

Shocks				Both rules are		Monetary rule is		Fiscal rule is	
TFP	$\gamma$	$\phi$	$\theta$	Suspended	Abandoned	Suspended	Abandoned	Suspended	Abandoned
✓	✓	✓	✓	0.83	-1.42	0.57	-0.02	0.39	-1.54
✓	✓	✓	×	0.39	-1.72	0.19	-0.35	0.25	-1.58
✓	✓	×	✓	0.49	-1.74	0.40	-0.20	0.17	-1.75
✓	×	✓	✓	0.56	-1.67	0.32	-0.26	0.33	-1.59
×	✓	✓	✓	0.66	-1.54	0.46	-0.12	0.31	-1.58

- ▶ Suspending a rule is always beneficial (unanticipated crisis and lasts one period)
- ▶ Benefits of suspension diminish when the shock to money demand,  $\theta$ , is absent
- ▶ The value of abandoning is always detrimental for welfare

# What if rules remain suspended after crisis ends?



- ▶ Positive gains when both rules are expected to be suspended for up to 14 years
- ▶ Flat for a number of years after the crisis ends
- ▶ Reimposing rules can be safely delayed

## Rules vs. flexibility when the crisis is expected to last for two years

	Both rules are			Monetary rule is		Fiscal rule is	
	Suspended	Maintained	Abandoned	Suspended	Abandoned	Suspended	Abandoned
$\Delta$ Real GDP, %	-8.57	-11.35	-8.61	-8.57	-8.62	-11.35	-11.44
$\Delta$ Debt / GDP, %	27.01	21.90	26.30	27.01	26.79	21.90	21.35
$\Delta$ Tax rate, pp	-9.15	6.12	-8.87	-9.15	-9.04	6.12	6.63
$\Delta$ Primary deficit / GDP, pp	12.64	-2.12	12.29	12.64	12.51	-2.12	-2.68
$\Delta$ Money growth rate, pp	19.84	0.00	20.44	19.84	20.01	0.00	0.00
$\Delta$ Credit spreads, bps	497.58	647.62	752.54	497.57	562.59	647.48	916.19
$\Delta$ Default probability, pp	13.62	17.20	18.78	13.61	15.21	17.19	22.09
$\Delta$ Inflation, pp	1.80	-1.94	2.63	1.80	2.13	-1.94	-1.42
$\Delta$ Inflation 2021, pp	16.80	1.11	17.33	16.80	17.65	1.11	0.33
Welfare gains of shocks, %	-22.53	-23.08	-24.29	-22.53	-23.00	-23.08	-24.60
Welfare gains of flexibility, %	0.66	—	-1.46	0.66	0.10	0.00	-1.84

- ▶ Suspending only the fiscal rule does not yield any welfare gains
- ▶ Large surge in credit spreads  $\rightarrow$  fiscal rule not binding

# Monetary and fiscal rules in emerging countries

In normal times:

- ▶ rules mitigate time-consistency problems in debt choice
- ▶ debt limit particularly beneficial as the debt-dilution problem is severe
- ▶ monetary and fiscal rules are complementary

During times of crisis:

- ▶ flexibility might be warranted to implement a better policy response
- ▶ **Caution:** prolonged suspension of rules beyond crisis may lead to welfare losses

# Appendix

## Functional forms

Preferences:

$$u(c^N, c^T) = \alpha^N \frac{(c^N)^{1-\sigma}}{1-\sigma} + \alpha^T \frac{(c^T)^{1-\sigma}}{1-\sigma}, \quad v(\ell) = \alpha^H \frac{\ell^{1-\varphi}}{1-\varphi}.$$

Labor requirement for production:

$$F(y^N, y^T) = \left[ (y^N)^\rho + (y^T)^\rho \right]^{1/\rho}$$

Cost of default:

$$A(P) = \omega_0^{-1}, \quad A(D) = (\omega_0 - \omega_1)^{-1}$$

Cost of default in crisis:

$$A(D) = (\omega_0 - \max\{\omega_1 + \omega_2 \times \text{gap}(\omega_0, \gamma, \theta, \phi), 0\})^{-1}$$

where *gap* is the deviation from the steady state of the GDP in dollars.

## Exogenous Parameters

Parameter	Description	Value	Basis
$r$	risk-free rate	0.03	Long-run average
$\varphi$	curvature of leisure	1.50	Frisch elasticity
$\alpha^T$	preference share for $c^T$	1.00	Normalization
$\theta$	velocity of circulation	1.00	Normalization
$\phi$	trade cost	0.00	Normalization
$p^T$	price of exports	1.00	Normalization
$\pi$	re-entry probability	0.17	Exclusion duration
$\delta$	fraction of maturing coupons	0.20	Debt maturity
$\sigma$	curvature of $u(c^N, c^T)$	0.50	EKMS
$\rho$	elasticity of substitution in $F(y^N, y^T)$	1.50	EKMS



## Parameters calibrated internally and matched statistics

Parameter	Value	Statistic	Target
$\beta$	0.8563	Inflation, %	3.800
$\gamma$	0.1082	Transfers/GDP	0.117
$\alpha^H$	0.9366	Employment/Population	0.587
$\alpha^G$	0.4397	Gov. Consumption/GDP	0.133
$\alpha^N$	2.7880	Exports/GDP	0.209
$\omega_0$	1.4575	Real GDP	1.000
$\omega_1$	0.1034	Debt/GDP	0.365
$\zeta$	0.0663	Default, %	2.000

## COVID-19 Impact on Real GDP Growth in 2020

To calibrate the shock, we target the impact of COVID-19 on some macro variables.  
The impact of COVID-19 is the difference between the data for 2020 and the WEO forecast for 2020 made in October on 2019.

Country	Actual GDP (%)	WEO Forecast (%)	Impact (%)
Argentina	-9.9	-1.3	-8.6
Brazil	-4.1	2.0	-6.1
Chile	-5.8	3.0	-8.9
Colombia	-6.8	3.6	-10.4
Mexico	-8.3	1.3	-9.6
Peru	-11.0	3.6	-14.6
Uruguay	-5.9	2.3	-8.2
<b>Average</b>	-7.4	2.1	-9.5

## Welfare gains

Value in the repayment and default states, given compensation  $\Delta$ :

$$V^P(B, \Delta) = u\left((1 + \Delta) c^N, c^T\right) + v(1 - h) + \vartheta(g) + \beta \mathcal{V}(B')$$

$$V^D(\Delta) = u\left((1 + \Delta) c^N, c^T\right) + v(1 - h) + \vartheta(g) + \beta \delta \mathcal{V}(0) + \beta (1 - \delta) V^D$$

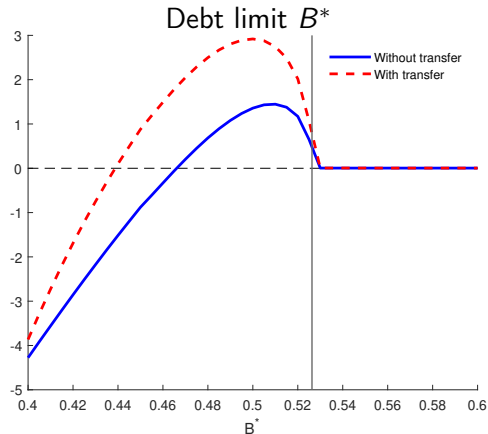
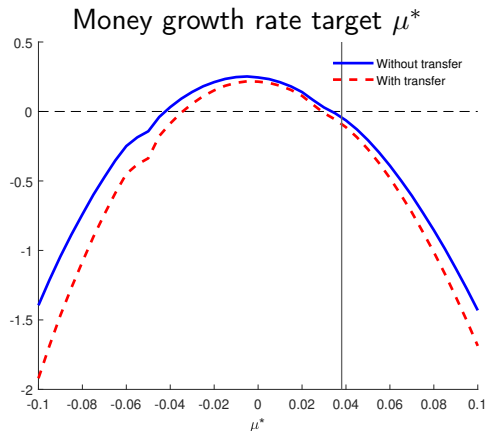
*Ex ante* value (before the extreme value shock is realized) is given by

$$\mathcal{V}(B, \Delta) = \zeta \log \left[ \exp \left( \frac{V^P(B, \Delta)}{\zeta} \right) + \exp \left( \frac{V^D(\Delta)}{\zeta} \right) \right]$$

Let  $\mathcal{V}^R(B)$  be the corresponding value function under policy rule  $R = \{\mu^*, B^*\}$ . For a given debt level  $B$ , the welfare measure  $\Delta$  solves:

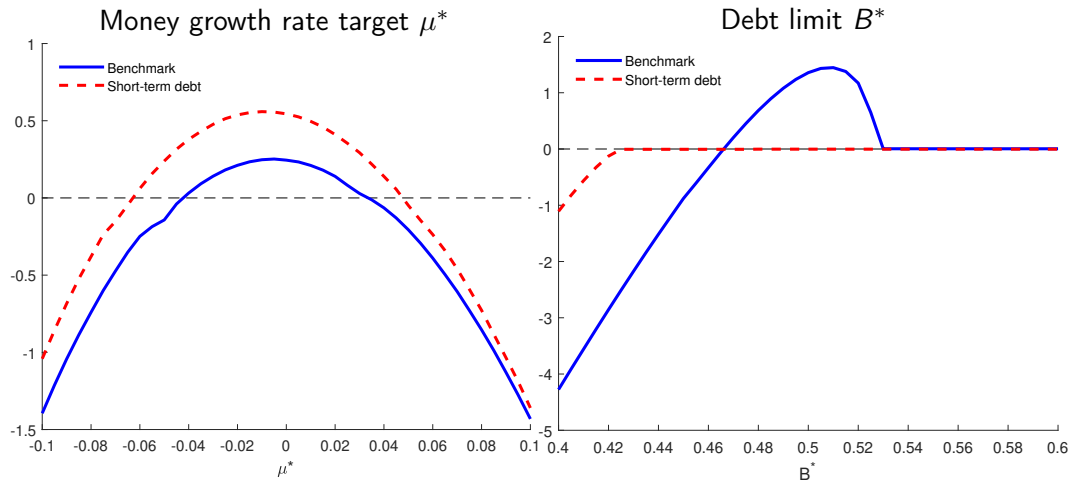
$$\mathcal{V}(B, \Delta) = \mathcal{V}^R(B)$$

# Welfare implications with indifferent lenders



Note: Debt is at the steady state value,  $B = B^{ss}$ .

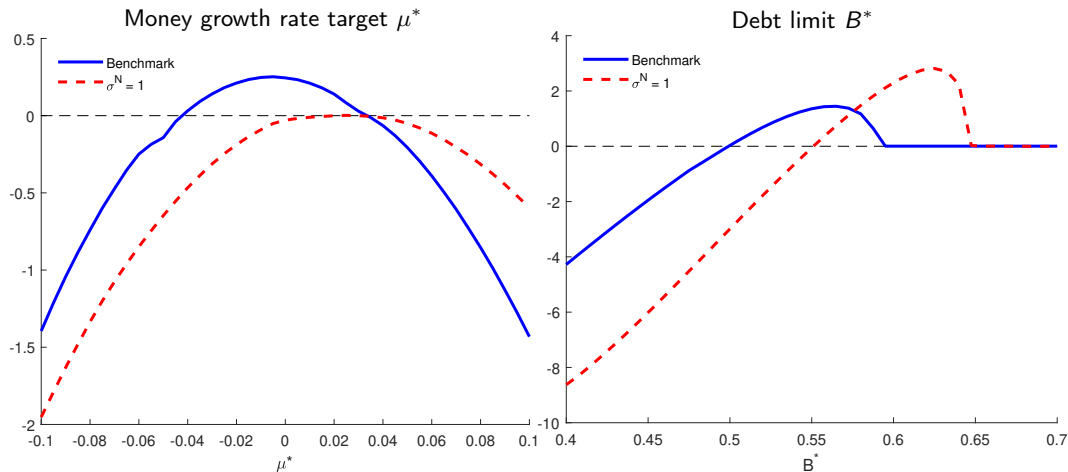
# Short-term debt



Note: Debt is at the steady state value,  $B = B^{ss}$ .

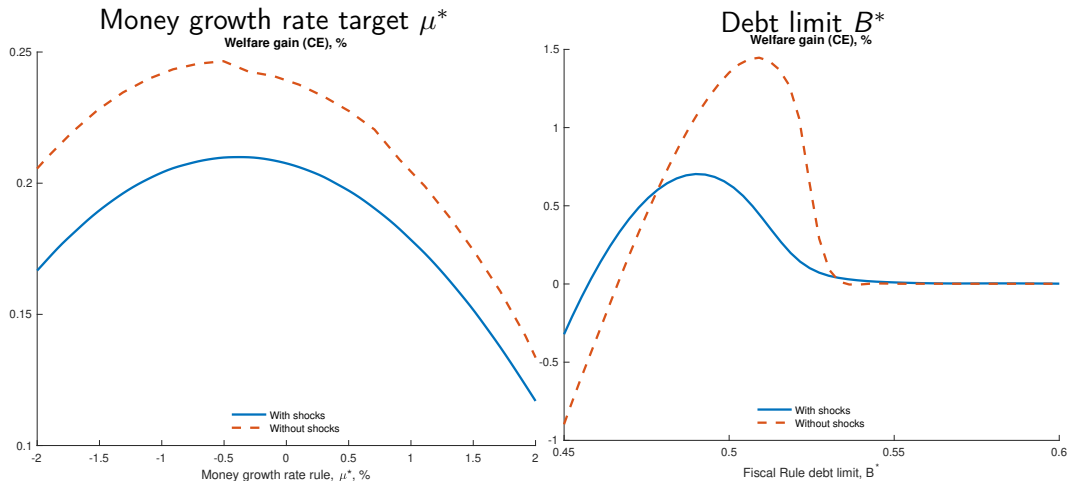
## Money demand

With  $\sigma^N = 1$ , the intertemporal distortion in debt choice, which stems from a time-consistency problem due to the demand for money, disappears.



Note: Debt is at the steady state value,  $B = B^{ss}$ .

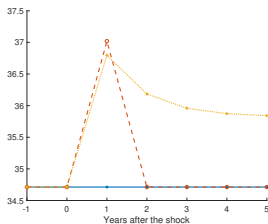
# Expected terms of trade shocks



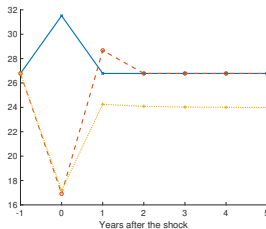
Note: Debt is at the steady-state value,  $B = B^{ss}$ .

# Dynamics of a large crisis

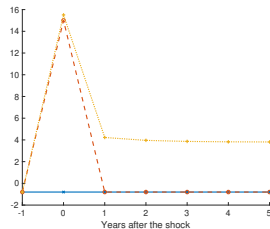
Debt/GDP<sub>-1</sub>, %



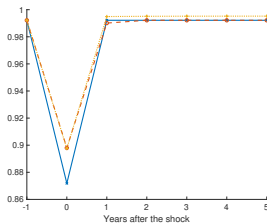
Tax rate, %



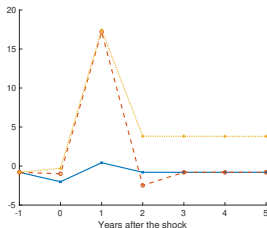
Money growth rate, %



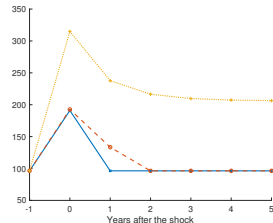
Real GDP



Inflation, %



Credit spreads, bps



--- Suspended    — Maintained    - - - Abandoned



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