AtliQ Grands Revenue Insights Dashboard
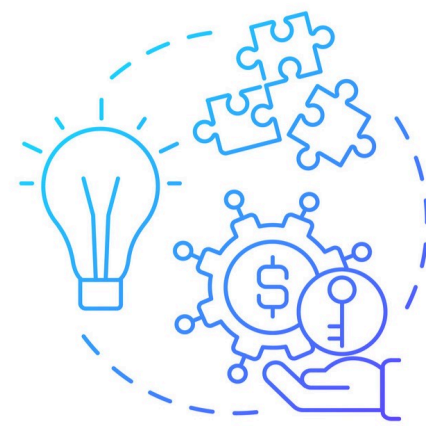
KEY INSIGHTS
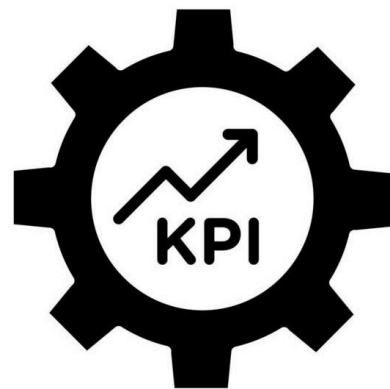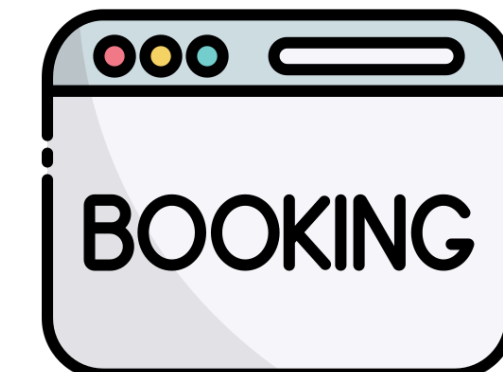
KPI

REVENUE

BOOKING

Filters

Key Metrics

Metric	Value	WoW
Revenue	2bn	↑ 0.00
RevPar	7,337	↑ 0.00
DSRN	2,528	↑ 0.00
Occupancy%	58%	↑ 0.00
ADR	12.7K	↑ 0.00
Realisation	70.1%	↓ 0.00
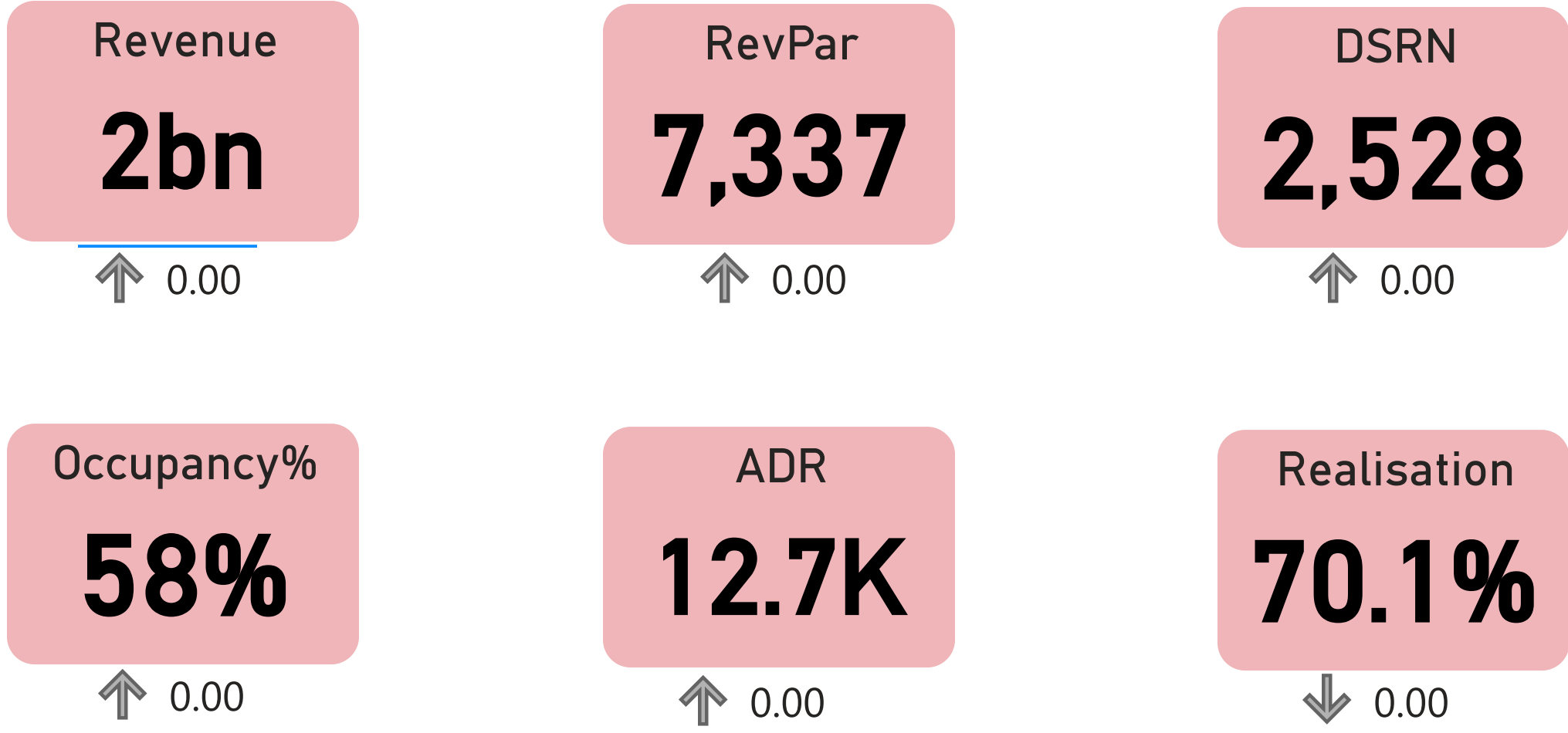
% Values in bottom are Week on Week

day_type	RevPAR	occupancy %	ADR	Realisation %
Weekday	7,082.53	55.85%	12,682.41	69.94%
Weekend	7,971.63	62.64%	12,725.49	70.59%
Total	**7,336.56**	**57.79%**	**12,695.75**	**70.14%**

Revenue by category

1bn (38.38%)
1bn (61.62%)

category
- Luxury
- Business

Trends By Key Matrix

- occupancy %
- ADR
- RevPAR

ADR% and Realisation by platform

- ADR
- Realisation %

booking_platform	value	Realisation
direct offline	12.8K	70.20%
tripster	12.8K	69.80%
logtrip	12.7K	
others	12.7K	70.09%
makeyourtrip	12.7K	69.92%
journey	12.7K	
direct online	12.6K	70.27%
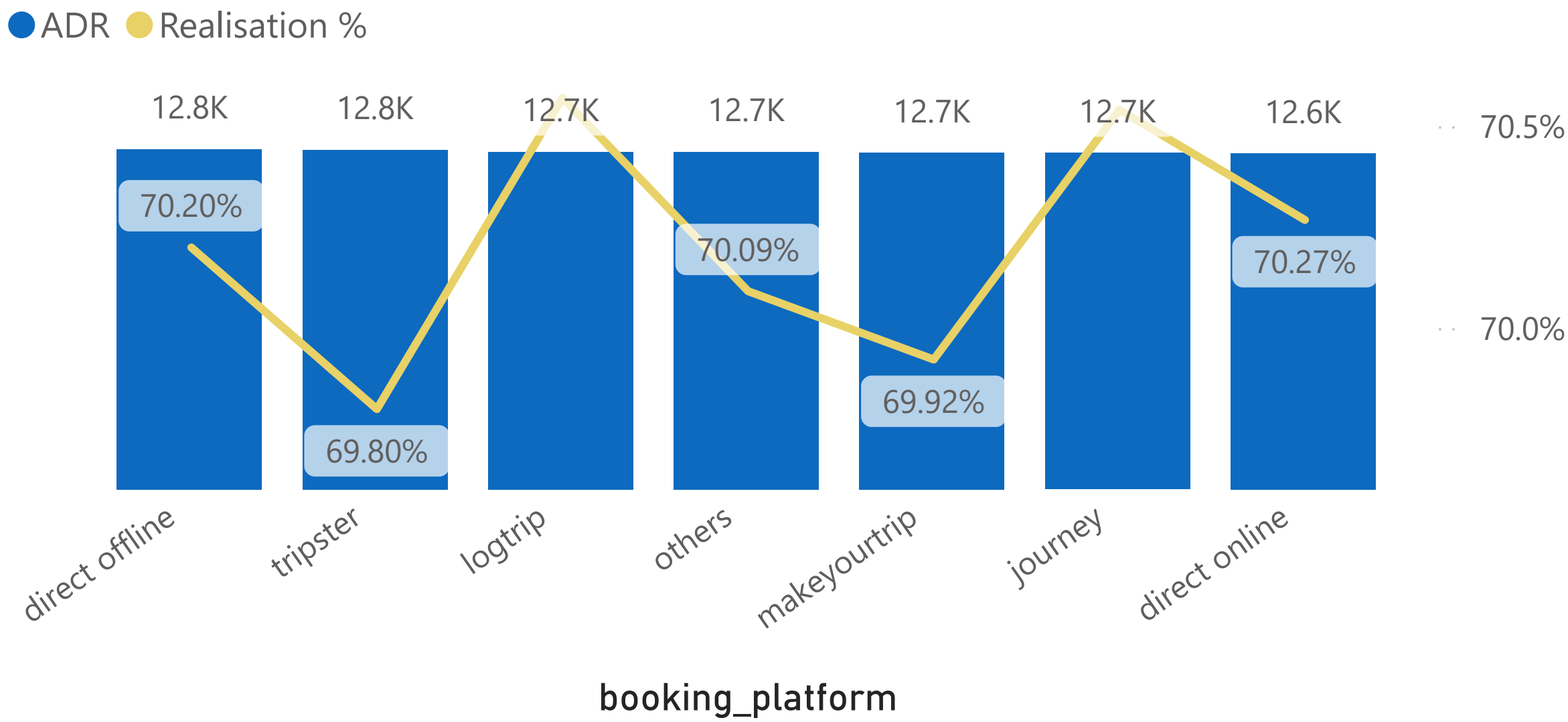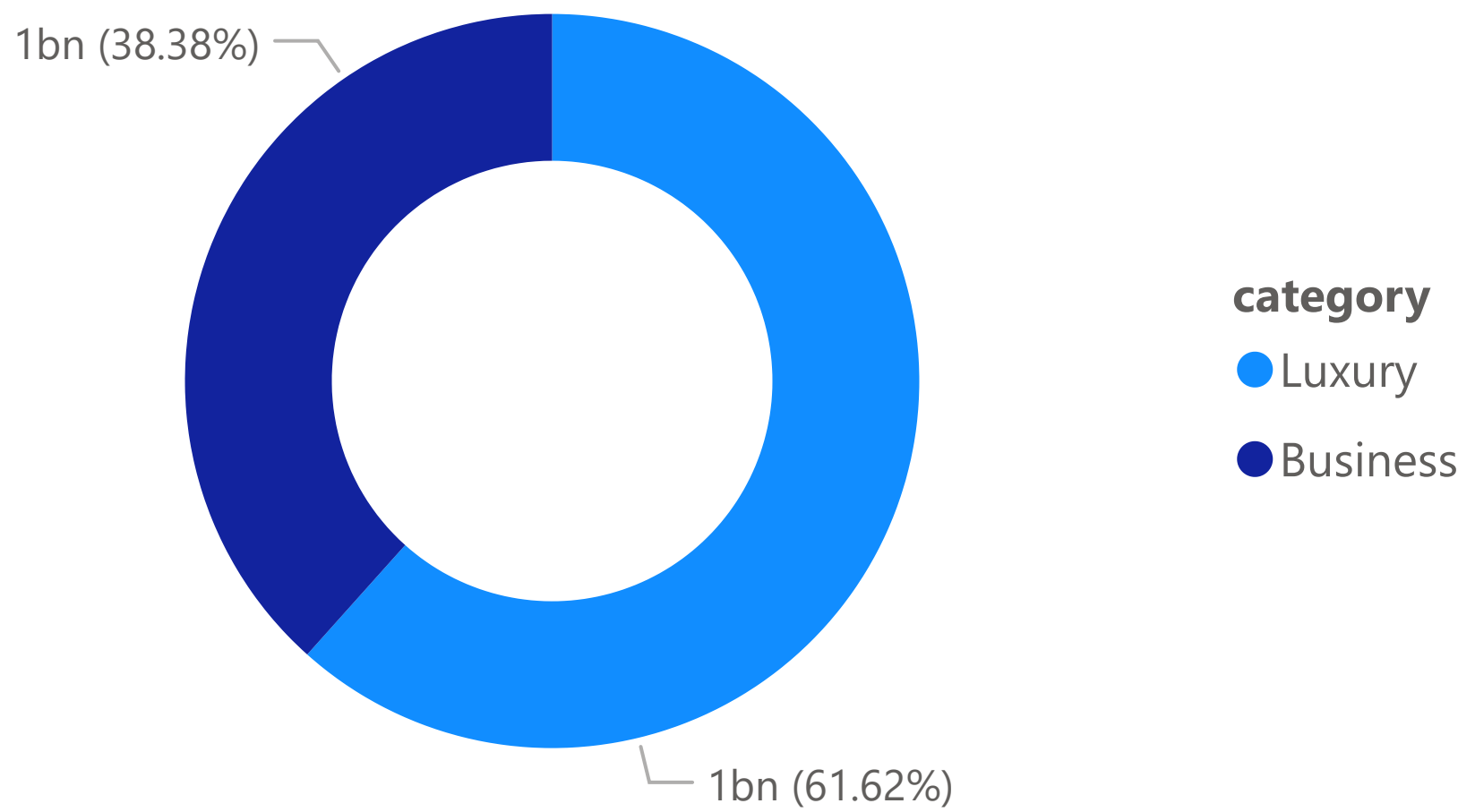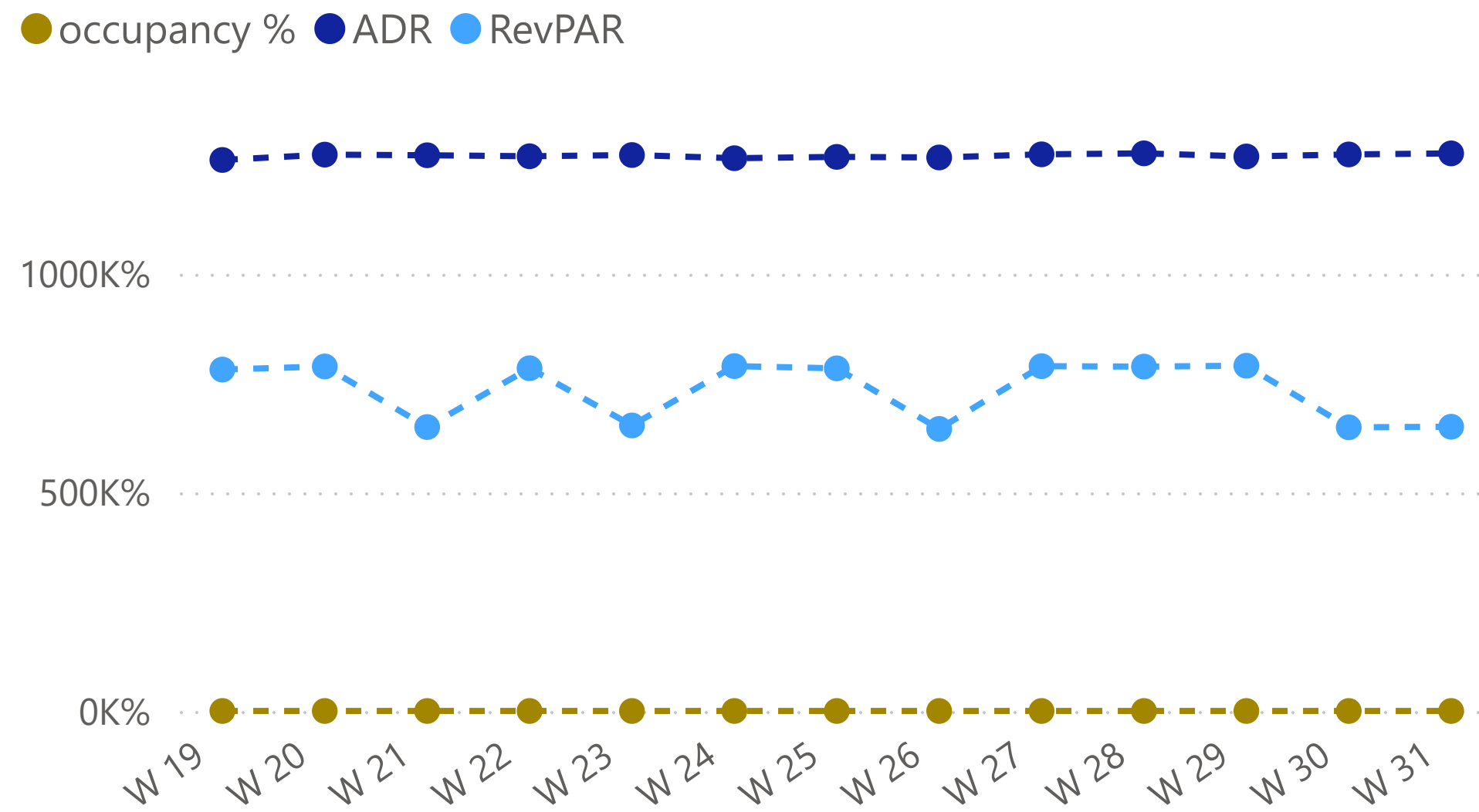
Property by Key Metrics

property_id	property_name	city	Revenue	RevPAR	occupancy %	ADR	DSRN	DBRN	DURN	Realisation %	Cancellation %	Average Rating
16559	Atliq Exotica	Mumbai	117M	10,629	65.85%	16,141	121	80	56	70.39%	24.63%	4.32
17558	Atliq Grands	Mumbai	74M	7,953	53.60%	14,839	102	55	38	69.91%	25.67%	3.05
17559	Atliq Exotica	Mumbai	93M	10,107	66.09%	15,293	101	67	47	70.81%	24.04%	4.32
17560	Atliq City	Mumbai	87M	7,763	53.07%	14,629	123	65	45	69.51%	25.12%	3.04
17561	Atliq Blu	Mumbai	73M	9,447	66.19%	14,271	85	56	39	70.14%	24.41%	4.30
17562	Atliq Bay	Mumbai	51M	6,803	44.86%	15,167	83	37	26	69.60%	25.44%	2.37
17563	Atliq Palace	Mumbai	100M	10,592	66.13%	16,016	104	69	49	70.67%	24.38%	4.29
17564	Atliq Seasons	Mumbai	65M	7,397	44.57%	16,597	97	43	31	70.59%	24.81%	2.30
18558	Atliq Grands	Hyderabad	46M	5,514	53.38%	10,331	91	49	34	69.73%	25.07%	3.06
18559	Atliq Exotica	Hyderabad	47M	4,061	44.57%	9,111	128	57	40	70.57%	24.33%	2.33
18560	Atliq City	Hyderabad	60M	6,068	66.07%	9,185	109	72	51	70.91%	24.13%	4.26
18561	Atliq Blu	Hyderabad	55M	5,679	65.46%	8,676	107	70	49	70.36%	24.27%	4.25
18562	Atliq Bay	Hyderabad	68M	6,216	65.81%	9,446	121	80	56	70.20%	24.68%	4.31
18563	Atliq Palace	Hyderabad	44M	5,014	52.89%	9,480	97	51	36	69.57%	26.00%	3.07
16558	Atliq Grands	Delhi	36M	7,525	65.81%	11,436	52	34	24	70.01%	25.08%	4.25
16560	Atliq City	Delhi	54M	6,281	53.61%	11,714	95	51	36	71.20%	24.03%	3.01
16561	Atliq Blu	Delhi	57M	8,612	65.66%	13,115	73	48	33	69.85%	25.56%	4.28
16562	Atliq Bay	Delhi	56M	6,254	53.40%	11,712	98	52	36	69.34%	25.24%	3.07
16563	Atliq Palace	Delhi	88M	8,269	66.25%	12,480	117	78	54	70.02%	25.19%	4.27
Total			**1688M**	**7,337**	**57.79%**	**12,696**	**2,528**	**1,461**	**1,025**	**70.14%**	**24.84%**	**3.62**

RevPAR - Revenue per available room | **DSRN** - Daily sellable room nights | **ADR** - Average Daily Rate | **DRBN** - Daily Booked Room Nights | **DURN** - Daily Utilized Room Nights

Revenue
2bn
⬆ 0.00

RevPar
7,337
⬆ 0.00

DSRN
2,528
⬆ 0.00

Occupancy%
58%
⬆ 0.00

ADR
12.7K
⬆ 0.00

Realisation
70.1%
⬇ 0.00

Booking vs Cancellation

● Total Bookings ● Total cancelled bookings

14K · 54K · 7K · 27K · 15K · 13K · 10K · 8K · 7K

others | makeyourtrip | logtrip | direct online | tripster | journey | direct offline

Booking Platform
All ▾

City
All ▾

Room Type
All ▾

Booking Status
All ▾

Occupancy % by city

City	Occupancy %
Delhi	60.44%
Hyder...	57.98%
Mumbai	57.83%
Bangal...	55.68%

Average Rating by city

City	Rating
Delhi	3.8
Hyder...	3.7
Mumbai	3.7
Bangal...	3.4

Revenue by city

City	Revenue
Mumbai	0.66bn
Bangal...	0.42bn
Hyder...	0.32bn
Delhi	0.29bn

Weekly Analysis

day_type	occupancy %	RevPAR	Realisation %	Total Bookings ▾	Total cancelled bookings
Weekday	55.85%	7,082.53	69.94%	91765	22927
Weekend	62.64%	7,971.63	70.59%	41174	10097
Total	**57.79%**	**7,336.56**	**70.14%**	**132939**	**33024**

Capacity vs Total Bookings vs cancelled bookings

● Total Capacity ● Total Bookings ● Total cancelled bookings

80K · 60K · 40K · 20K · 0K

Elite | Standard | Premium | Presidential

RevPAR - Revenue per available room | **DSRN** - Daily sellable room nights | **ADR** - Average Daily Rate | **DRBN** - Daily Booked Room Ni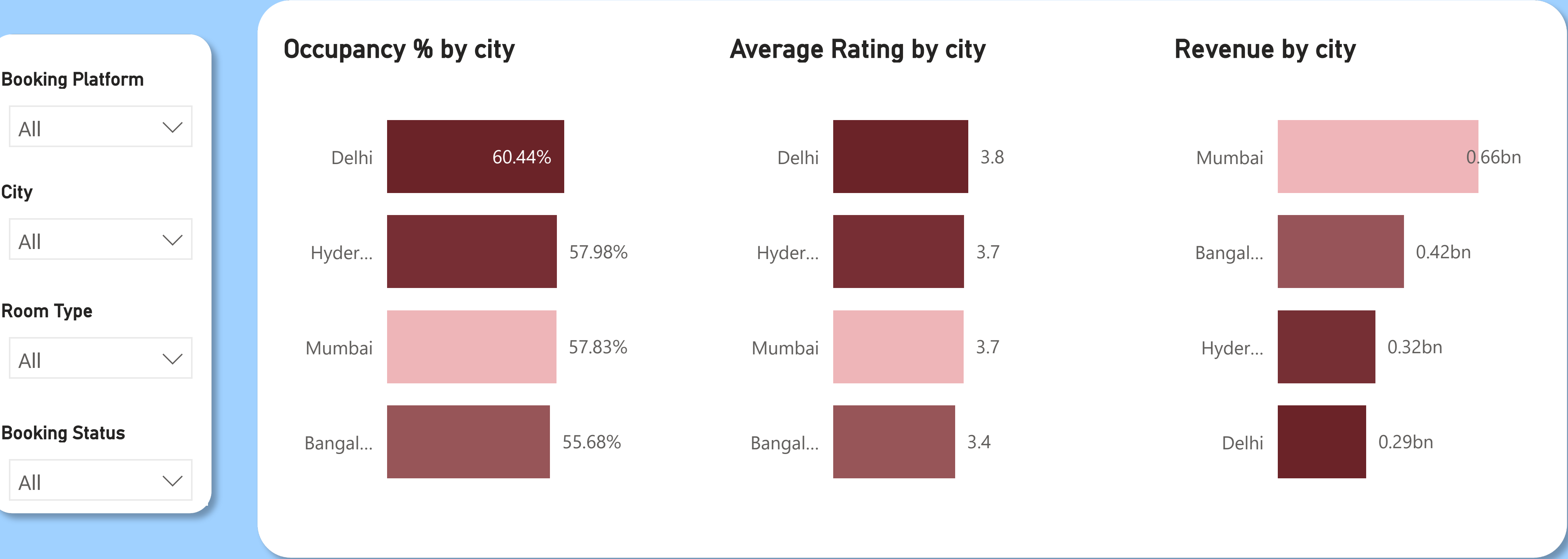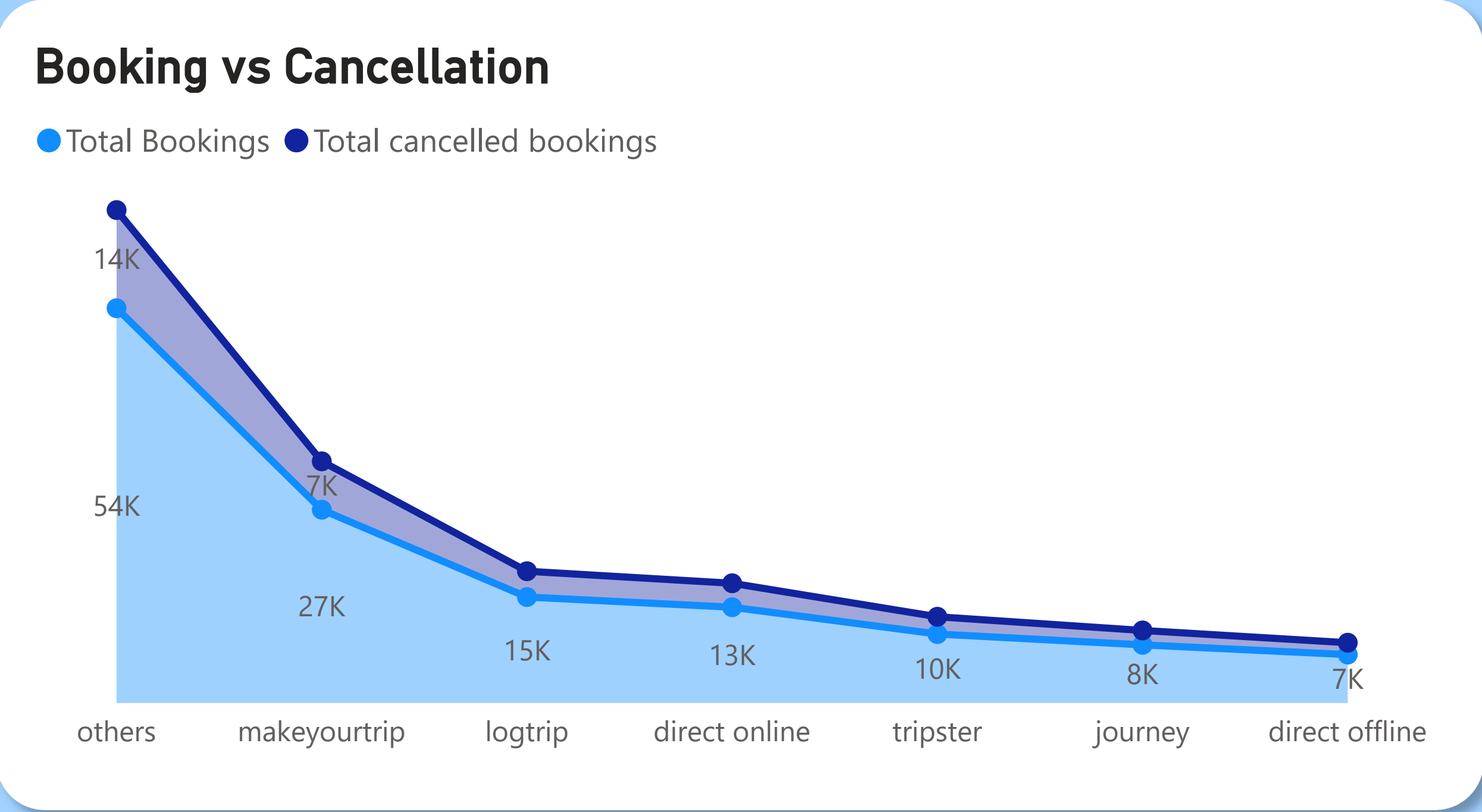ghts | **DURN** - Daily Utilized Room Nights