

# Katie Poeltler

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Portfolio: [www.poeltlertechnologies.com](http://www.poeltlertechnologies.com)

## Programming Experience

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JavaScript, AJAX, JSON, RESTful API's, HTML5, CSS3, jQuery, Node.js, Jest, OBS, Git and GitHub.

### Freelance Web Developer

2018-2020

#### Ongoing projects:

**Client-** Cedar Amateur Astronomers, Palisades-Dows Observatory, Ely, IA.

**Achieved-** used scientific principles and CSS3 animation for an interactive asteroid exhibit.

**Achieved-** Built a full-stack web application to organize telescopes, filters, and astronomical objects. Used React, JavaScript and MySQL.

### Web Developer Instructor

2019 DeltaV Coding School- Cedar Rapids, IA

#### Delivered lectures on programming concepts:

HTML5, CSS3, and JavaScript,  
Object-Oriented Programming,  
Data Structures & Algorithms,  
Document Object Model (DOM) Manipulation & Traversal,  
Animation,  
Multiple Approaches to Page Layout,  
GitHub Repositories and Sharing Code With Project Teams,  
16 hours of Agile training.

## Business Experience

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### Software Sales

2018-2019 TekSystems- Cedar Rapids, IA

**Achieved-** interacted with customers and tailored software packages to their particular needs.

### Advertising and Marketing Specialist / Elder Implement Company

2006-2011 Muscatine, IA and remotely Baltimore, MD

**Achieved-** managed large John Deere advertising campaign project.

**Achieved-** designed and published a multi-page catalog on a limited budget.

**Achieved-** catalog generated \$400,000 in sales and 34 new client accounts.

**Achieved-** maintained integrity of client database.

## Sales Experience

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### Senior Sales Executive, Pharmaceutical Division

2006-2007 Best Practices, LLC- Chapel Hill, NC

**Achieved-** chosen to accompany the CEO to a biopharmaceutical conference and managed corporate booth.

**Achieved-** at conference, acquired new client leads and maintained relationship growth that generated \$8,000 in sales.

**Achieved-** sold customized benchmark study, valued at \$120,000 to a senior executive at a Top 5 pharmaceutical company.

**Achieved-** saved CEO time and money by taking the initiative to create organizational charts of AstraZeneca and Amgen's top executives.

**Achieved-** scheduled client progress calls and acted as a lead sales liaison between clients and benchmark researchers.

## Education

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### Northwestern University School of Professional Studies

2018 Chicago, IL

Awarded certificate upon successful completion of the Full-Stack Web Development Program.

### Kirkwood Community College

2013, 2015 Iowa City and Cedar Rapids, IA

**Completed coursework:**

Anatomy & Physiology with lab work, Nutrition, Evolution, and Microbiology.

### Guilford College

2014 Greensboro, NC

**Completed coursework:**

Developmental Psychology, Chemistry I, Chemistry II with lab work.

### University of Iowa

2011-2012 Iowa City, IA

**Completed coursework:**

Biological Psychology (Neuroscience), Cognitive Psychology, Research Methods, and Statistics.

### Culver-Stockton College

1998-2002 Canton, MO

**Bachelor of Arts**, Public Relations **Minor**, International Affairs

Studied abroad in Grenoble, France attended an "Intensive French Language Program" at the University of Grenoble.

Member of the Alpha Xi Delta Sorority.

Earned a varsity letter, Women's Soccer Team.

Awarded an athletic scholarship, Women's Golf Team.

