Kathleen Poeltler

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GitHub: https://github.com/kpoeltler

Programming Experience

JavaScript, React, AJAX, JSON, RESTful API's, HTML5, CSS3, jQuery, Node.js, Express, Mocha, Chia, Jasmine, Jest and SQL

Web Developer Instructor
2019
DeltaV Coding School Cedar Rapids, IA
Delivered lectures on the programming concepts:
HTML5 and CSS3,
Object-Oriented Programming,
Data Structures & Algorithms,
Document Object Model (DOM) Manipulation & Traversal,
Multiple Approaches to Page Layout,
Using GitHub Repos and Sharing Code With Project Teams,
Participated in 16 hours of Agile training.

Freelance Web Developer
2018-2019
Ongoing projects:
Client- Cedar Amateur Astronomers, Palisades-Dows Observatory Ely, Iowa.
Achieved- Updated asteroid exhibit using CSS3 and JavaScript.
Achieved- Built full-stack web application, used React, JavaScript and MySQL.

Business Experience

Software Sales
2018-2019
TekSystems Cedar Rapids, IA
Achieved- $264,000 in software sales during an 8 week contract.

Advertising and Marketing Specialist / Elder Implement Company
2006-2011 Muscatine, IA and remotely Baltimore, MD
Achieved- managed large John Deere advertising campaign project
Achieved- designed and published multi-page catalog on a limited budget.
Achieved- catalog generated $400,000 in sales and 34 new client accounts.
Achieved- maintained integrity of contact database, updating contact information on over 6,000 regional farms, mailing lists, government subsidies, owned agricultural equipment, and land assets. This database was used by the company owner and sales team.

Senior Sales Consultant, Pharmaceutical Division / Best Practices, Llc
2006-2007 Chapel Hill, NC
Achieved- chosen to accompany CEO to biopharmaceutical conference and managed corporate booth.
Achieved- at conference, acquired new client leads and maintained relationship growth that generated $8,000 in sales.
Achieved- sold customized benchmark study, valued at $120,000 to a senior executive at a Top 5 pharmaceutical company.
Achieved- saved CEO time and money by taking the initiative to create organizational charts of AstraZeneca and Amgen's top executives.
Achieved- scheduled client progress calls and acted as a lead sales liaison between clients and benchmark researchers.

Education

Northwestern University School of Professional Studies
2018 Chicago, IL
Awarded certificate upon successful completion of the **Full-Stack Web Development Program.**
Site development, built web applications from the ground up, used JavaScript, HTML, CSS, APIs, Node.js, SQL, MongoDB, React, jQuery, and Ajax.

Kirkwood Community College
2013, 2015 Iowa City and Cedar Rapids, IA
Completed coursework:
Anatomy & Physiology with lab work, Nutrition, Evolution, Microbiology.

Guilford College
2014 Greensboro, NC
Completed coursework:
Developmental Psychology, Chemistry I, Chemistry II with lab work.

University of Iowa
2011-2012 Iowa City, IA
Completed coursework:
Biological Psychology (Neuroscience), Cognitive Psychology, Research Methods, Statistics.

Culver-Stockton College
1998-2002 Canton, MO
Bachelor of Arts, Public Relations **Minor,** International Affairs
Studied abroad in Grenoble, France attended an "Intensive French Language Program" at the University of Grenoble.
Member of the Alpha Xi Delta Sorority.
Earned a varsity letter, Women's Soccer Team.
Awarded an athletic scholarship, Women's Golf Team.