# Ships Fast. Ordered yesterday. Here tomorrow.



## **Latitude**<sup>™</sup> E6420

Buy today, ships tomorrow with free next business day delivery

AFTER \$592 INSTANT SAVINGS

E-Value™ code: 65078-BLCTL4F

#### As low as: \$29/mo\*

- 2nd gen Intel® Core™ i5 Processor
- Genuine Windows® 7 Professional with XP Mode Installed
- 4GB\* Memory\*; 320GB\* Hard Drive
- Light Sensitive Webcam
- Backlit Keyboard
- 3 Years Next Business Day On-Site Service after Remote Diagnosis\*
- 14.0" High Definition LED display

#### Recommended upgrade

• 3 Years Dell ProSupport™ with 24X7 access to North American-based Dell IT experts



<sup>6</sup>Limited quantities. Only available for orders placed by 5:59 PM CT Sun-Wed. Systems ship the next business day after an order is placed via Next Business Day delivery if selected at checkout. Subject to order approval. Software and accessories ship separately and may arrive after your system.

'For Ships Fast desktop offers please note that monitors need to be ordered separately and will be shipped separately.



Go online for these and other great Ships Fast deals 🕨



Ships Fast Buy today, ships tomorrow with free next business day delivery

\$1049

**E-Value™ code:** 65078-BLCTM3F Limited Time Offer

#### As low as: \$27/mo\*

- 2nd gen Intel® Core™ i5 Processor
- Genuine Windows® 7 Professional with XP Mode Installed
- 4GB\* Memory\*; 250GB\* Hard Drive
- Light Sensitive Webcam
- Backlit Keyboard
- 3 Years Next Business Day On-Site Service after Remote Diagnosis\*
- 15.6" High Definition LED display

## Recommended upgrade:

• 3 Years Dell ProSupport™ with 24X7 access to North American-based Dell IT experts

\$109



Latitude E5520

Ships Fast Buy today, ships tomorrow with free next business day delivery

Dell.com/business/shipsfast

AFTER \$557 INSTANT SAVINGS

**E-Value™ code:** 65078-BLCTK5F Limited Time Offer

## As low as: \$22/mo\*

- 2nd gen Intel® Core™ i5 Processor
- Genuine Windows® 7 Professional with XP Mode Installed
- 4GB\* Memory\*; 500GB\* Hard Drive
- Light Sensitive Webcam
- Backlit Keyboard
- 1 Year Dell ProSupport™ with 24x7 access to
- North American-based Dell IT experts
- 15.6" High Definition LED display

Recommended upgrade: • Microsoft® Office Home and Business 2010

\$199

## Dell recommends Windows® 7 Professional.



## Looking for a monitor? Shop online at Dell.com/smb/monitors



## OptiPlex<sup>™</sup> 390 Desktop

Buy today, ships tomorrow with Ships Fast free next business day delivery

**\$509** 

**E-Value™ code:** 65078-BPCTMSF7X Limited Time Offer

#### As low as: \$15/mo\*

- 2nd gen Intel® Core™ i3 Processor
- Genuine Windows® 7 Professional (64-bit) with XP Mode Installed
- 4GB\* Memory\*; 320GB\* Hard Drive
- Monitor Not Included • DVD+/-RW Drive
- 3 Years Limited Hardware Warranty\* with Next Business Day On-Site Service after Remote Diagnosis\*

#### Recommended upgrade:

• Microsoft® Office Home and Business 2010 \$199



## OptiPlex 790 **Mini Tower**

Buy today, ships tomorrow with Ships Fast free next business day delivery

#### AFTER \$413 INSTANT SAVINGS

**\$619** 

**E-Value™ code:** 65078-BPCTHSF1X Limited Time Offer

## As low as: \$16/mo\*

- 2nd gen Intel® Core™ i5 Processor
- Genuine Windows® 7 Professional (64-bit) with XP Mode Installed
- 4GB\* Memory\*; 250GB\* Hard Drive
- Monitor Not Included
- DVD+/-RW Drive • 3 Years Limited Hardware Warranty\* with Next Business Day On-Site Service after Remote Diagnosis\*

#### Recommended upgrade:

• 3 Years Dell ProSupport™ with 24X7 access to North American-based Dell IT experts



**OptiPlex 990 Small Form Factor** 



Buy today, ships tomorrow with Ships Fast free next business day delivery

## AFTER \$510 INSTANT SAVINGS

\$939

E-Value™ code: 65078-BPTSSFSX

### As low as: \$24/mo\*

- 2nd gen Intel® Core™ i7 Processor
- Genuine Windows® 7 Professional (64-bit) with XP Mode Installed
- 4GB\* Memory\*; 500GB\* Hard Drive
- Monitor Not Included
- Intel® vPro Tech Enabled
- DVD+/-RW Drive • 3 Years Dell ProSupport™ with 24X7 access to

## North American-based Dell IT experts

• 3 Years Hard Drive Data Recovery Service

Recommended upgrade:

Ships Fast – moving at the speed of business.



## Benefits of the Ships Fast system include:

- ▶ Ships next business day<sup>()</sup> to help keep your business productive
- Available with popular upgrades to ensure you have just what you need
- ▶ Available for a variety of models so you can choose the right solution for your business
- ▶ Customizable service options choose the service and response time you need

Ships Fast systems are great for businesses that require high performance and essential productivity, quickly.



Offers valid 1/5 – 2/1/12 unless otherwise noted. \*See p. 18 for important details.

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Use the tables below to find just the laptop or desktop that meets your business challenges. Systems are arranged by laptop and desktop family, configuration and options.



Vostro & Latitude laptops available with 2nd generation Intel® Core™ i3 Processors

## **Vostro™ laptops** Dell.com/vostro

For reliable, secure business mobility

	Processor	Operating System	Memory*	Hard Drive	Screen Size	Service & Warranty	Price
Vostro 3450 65078-BQCT42F	2nd gen Intel® Core™ i3 Processor	Genuine Windows® 7 Professional with XP Mode Installed	2GB	320GB*	14.0"	1 Year Next Business Day On-Site Service after Remote Diagnosis*	\$599
<b>Vostro 3450</b> 65078-BQCT44F	2nd gen Intel® Core™ i5 Processor	Genuine Windows® 7 Professional with XP Mode Installed	6GB*	320GB*	14.0"	1 Year Dell ProSupport™	\$769
<b>Vostro 3550</b> 65078-BQCT54F	2nd gen Intel® Core™ i5 Processor	Genuine Windows® 7 Professional with XP Mode Installed	4GB*	320GB*	15.6"	1 Year Dell ProSupport™	\$719
<b>Vostro 3750</b> 65078-BQCT74F	2nd gen Intel® Core™ i5 Processor	Genuine Windows® 7 Professional with XP Mode Installed	4GB*	320GB*	17.3"	1 Year Dell ProSupport™	\$739

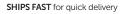
## **Latitude™ laptops** Dell.com/latitude

For advanced mobility & flexibility

	Processor	Operating System	Memory*	Hard Drive	Screen Size	Service & Warranty	Price
Latitude ST Tablet 65078-BLCPST2ST	Intel® Atom™ Processor Z670	Genuine Windows® 7 Professional	2GB	32GB* SSD	10.1"	1 Year Basic Hardware Service with 1 Year Mail-in Service	\$794
Latitude E5520 65078-BLCTK5F	2nd gen Intel® Core™ i5 Processor	Genuine Windows® 7 Professional with XP Mode Installed	4GB*	500GB*	15.6"	1 Year Dell ProSupport™	\$879
Latitude E6420 65078-BLMCL2DC	2nd gen Intel® Core™ i5 Processor	Genuine Windows® 7 Professional	4GB*	320GB*	14.0"	3 Years Next Business Day On-Site Service after Remote Diagnosis*	\$929
Latitude E6420 65078-BLCTL4F	2nd gen Intel® Core™ i5 Processor	Genuine Windows® 7 Professional with XP Mode Installed	4GB*	320GB*	14.0"	3 Years Next Business Day On-Site Service after Remote Diagnosis*	\$1139
Latitude E6520 65078-BLCTM3F	2nd gen Intel® Core™ i5 Processor	Genuine Windows® 7 Professional with XP Mode Installed	4GB*	250GB*	15.6"	3 Years Next Business Day On-Site Service after Remote Diagnosis*	\$1049
Latitude E6520 65078-BLMCJ2DC	2nd gen Intel® Core™ i3 Processor	Genuine Windows® 7 Professional	4GB*	320GB*	15.6"	3 Years Next Business Day On-Site Service after Remote Diagnosis*	\$989

## Dell recommends Windows® 7 Professional.







Select Vostro & OptiPlex desktops available with 2nd gen Intel® Core™ i3 Processors

## **Vostro**<sup>™</sup> **desktops** Dell.com/vostro

For dependable small business productivity

	Processor	Operating System	Memory*	Hard Drive	Monitor included	Service & Warranty	Price
Vostro 260 Mini Tower 65078-BVCTBSF2X	2nd gen Intel® Core™ i3 Processor	Genuine Windows® 7 Professional (64-bit)	3GB	320GB*	-	1 Year Limited Hardware Warranty* with Next Business Day On-Site Service after Remote Diagnosis*	\$469
Vostro 260 Slim Tower 65078-BVCTCSF1X	2nd gen Intel® Core™ i3 Processor	Genuine Windows® 7 Professional (64-bit)	4GB*	320GB*	-	1 Year Limited Hardware Warranty* with Next Business Day On-Site Service after Remote Diagnosis*	\$499
Vostro 260 Slim Tower 65078-BVCTCSF2	2nd gen Intel® Core™ i5 Processor	Genuine Windows® 7 Professional (64-bit)	4GB*	500GB*	-	1 Year Dell ProSupport™	\$569
Vostro 360 All-in-One 65078-BVCTDSF4	2nd gen Intel® Core™ i5 Processor	Genuine Windows® 7 Professional	4GB*	500GB*	V	1 Year Dell ProSupport™	\$999
Vostro 460 Mini Tower 65078-BVCTGSFX	2nd gen Intel® Core™ i5 Processor	Genuine Windows® 7 Professional (64-bit)	4GB*	320GB*	-	1 Year Dell ProSupport™	\$619

## **OptiPlex**<sup>™</sup> **desktops** Dell.com/optiplex

For network-ready manageability

	Processor	Operating System	Memory*	Hard Drive	Monitor included	Service & Warranty	Price
OptiPlex 390 Mini Tower 65078-BPCTMSF2	2nd gen Intel® Core™ i5 Processor	Genuine Windows® 7 Professional (64-bit) with XP Mode Installed	4GB*	320GB*	-	3 Years Limited Hardware Warranty* with Next Business Day On-Site Service after Remote Diagnosis*	\$579
OptiPlex 390 Desktop 65078-BPCTMSF7X	2nd gen Intel® Core™ i3 Processor	Genuine Windows® 7 Professional (64-bit) with XP Mode Installed	4GB*	320GB*	-	3 Years Limited Hardware Warranty* with Next Business Day On-Site Service after Remote Diagnosis*	\$509
OptiPlex 790 Mini Tower 65078-BPCTHSF1X	2nd gen Intel® Core™ i5 Processor	Genuine Windows® 7 Professional (64-bit) with XP Mode Installed	4GB*	250GB*	-	3 Years Limited Hardware Warranty* with Next Business Day On-Site Service after Remote Diagnosis*	\$619
OptiPlex 990 Small Form Factor 65078-BPTSSFSX	2nd gen Intel® Core™ i7 Processor	Genuine Windows® 7 Professional (64-bit) with XP Mode Installed	4GB*	500GB*	-	3 Years Dell ProSupport™	\$939

# Stay connected to Dell.

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See more laptops and desktops online ▶

Dell.com/smb

Offers valid 1/5 – 2/1/12 unless otherwise noted. \*See p. 18 for important details.

## **Important Dell Details**

This reader-friendly page has been created to assist you in your purchasing decisions; besides offering details to this month's many offers, you'll also find other important Dell information. We hope this reference tool provides answers to your questions — if you don't find what you need here, please call or go online for more information.

Offers: Call: M-F 7:00a-7:00p CT. \*Offers subject to change, may not be combinable with other offers. Taxes, shipping, handling and other fees extra and not subject to discount. U.S. Dell Small Business new purchases only. LIMIT: VOSTRO – 5 ITEMS PER CUSTOMER, ALL OTHER ITEMS – 5 DISCOUNTED OR PROMOTIONAL ITEMS PER CUSTOMER. Dell reserves the right to cancel orders arising from pricing or other errors. **Mistakes:** Dell cannot be responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors

\*Dell Business Credit: Offered to U.S. Small and Medium businesses by WebBank, who determines qualifications for and terms of credit. Promotion eligibility varies. Taxes shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 2.5% of account balance.

Promotional Rate for Lifetime of Purchase(s): Available on select Dell Latitude: 6320, 6420, 6520, 5420, 6220, 5520 configuration(s) of \$999 or more when purchased using Dell Business Credit on November 2, 2011 through February 7, 2012. Minimum monthly payments are required during the promotional period. Qualifying purchases will receive a promotional rate of 0.99% for the lifetime of the qualifying purchase(s) amount. Promotional rate is valid only when account remains in good standing; default rate will be applied for failure to make payments when due.

Promotional Rate for Lifetime of Purchase(s): Available on any Dell OptiPlex configuration(s) of \$999 or more when purchased using Dell Business Credit on November 2, 2011 – February 7, 2012. Minimum monthly payments are required during the promotional period. Qualifying purchases will receive a promotional rate of 0.99% for the lifetime of the qualifying purchase(s) amount. Promotional rate is valid only when account remains in good standing; default rate will be applied for failure to make payments when due.

Promotional Rate for Lifetime of Purchase(s): Minimum dollar threshold applies; contact Dell for details. Available on any qualifying Dell Precision configuration(s) when purchased using Dell Business Credit on November 2, 2011 through February 7, 2012. Minimum monthly payments are required during the promotional period. Qualifying purchases will receive a promotional rate of 0.99% for the lifetime of the purchase(s) amount. Promotional rate is valid only when account remains in good standing; default rate will be applied for failure to make payments when due

Promotional Rate for Lifetime of Purchase(s): Available on any PowerVault or PowerEdge configuration(s) of \$2500 or more or any PowerConnect configuration(s) of \$500 or more when purchased using Dell Business Credit on November 2, 2011 through February 7, 2012. Qualifying purchases will receive a promotional rate of 2.25% for the lifetime of the qualifying purchase(s) amount. Promotional rate is valid only when account remains in good standing; default rate will be applied for failure to make payments when due.

Certain restrictions apply. Assumes product is available. Minimum monthly payments are required during the promotional period. Payments may be applied to lower rate Dell Business Credit plan balances prior to application to higher rate Dell Business Credit plan balances. PROMOTION DOES NOT INCLUDE printer cables, tone warranty or any peripheral items. Promotional financing is made available to Dell Direct customers only and is not combinable with other Dell, DFS or other

\*Full Circle Lease: Applicable for 36-month QuickLease with fixed 20% end-of-lease purchase option on qualifying hardware Products and configuration(s) with a minimum order amount of \$500 before taxes and shipping. Combination with other discounts may limit availability. Excludes taxes, shipping, and fees. \$75 documentation fee applies. -5% lease stream is the discount rate that causes the stream of Rent payments to be received over the initial Lease Term to be less than the original cost of the Products when calculating the present value of those future payments. Sum of Rent payments equals 95% of the original purchase price for qualifying Products, assuming Lessee timely returns leased Products in the condition required by the lease to Lesson at the end of the initial Lease Term. All terms subject to availability and credit approval and can change without notice. Provided by Dell Financial Services L.L.C. ("DFS") to well-qualified Small and Medium Business customers in the U.S. Promotional financing is made available to Dell Direct customers only and is not combinable with other Dell, DFS or other vendor offers.

\*0% KACE Leasing Offer: applicable for 36-month QuickLease with \$1Buyout end-oflease purchase option. For qualifying configurations of KACE 1100, 1200, 2100, 2200 or M300 models. Minimum transaction amount of \$2,498. 0% is the discount rate that causes the stream of lease payments to be received over the initial term of the lease to be equal to the original cost of the equipment when calculating the present value of those future payments. This percentage does not include any charges other than 36 monthly rent payments (such as taxes, fees, shipping or handling charges). \$75 documentation fee applies. All terms subject to credit approval and availability and can change without notice. Provided by Dell Financial Services L.L.C. ("DFS") to qualified Small and Medium Business customers in the U.S. Valid October 29, 2011 through February 3, 2012. Promotional financing is made available to Dell Direct custoonly and is not combinable with other Dell, DFS or other vendor offers.

#### Dell warranties and services

**Limited Return Availability:** When discounts are applied to products that have been bundled together, Dell will only accept returns of all items in the bundle.

Limited Hardware Warranty: For a copy of Dell's limited warranties write Dell USA L.P., Attn.: Warranties, One Dell Way, Round Rock, TX 78682. For more information,

On-Site Service After Remote Diagnosis: Determination by online/phone technician of cause of issue: may involve customer access to inside of system and multiple or extended sessions. If issue is covered by Ltd Hardware Warranty and not resolved remotely, technician and/or part will be dispatched, usually within 1 business day following completion of Remote Diagnosis. Availability varies. Other conditions apply. Return policy and guarantee: Vostro, OptiPlex, Latitude, Dell Precision, and PowerEdge Systems, may be returned within 30 days from the date on the packing slip or invoice for a credit or a refund of the purchase price paid, less shipping and handling and any applicable restocking fees.

Advanced Exchange Service: Technician, replacement part or unit (depending on service contract) will be dispatched if necessary following phone-based troubleshooting. Service may be provided by third-party. Subject to availability

Accidental Damage Service: Service excludes theft, loss, and damage due to fire, flood or other acts of nature, or intentional damage. Customer may be required to return unit to Dell. For complete details, visit www.dell.com/servicedescriptions

DellConnect: DellConnect may not necessarily be used for every incident. Details at www.Dell.com/smb/dellconnect

Other service offers: Go to www.dell.com/servicedescriptions for service agreement and details. Some services are provided pursuant to a contract between customer and

Dell laptop weights: Weight varies by configuration and manufacturing variability. Dell laptop battery life: Based on Dell lab testing. Varies by configuration, operating conditions and other factors. Maximum battery capacity decreases with time and use.

Latitude E6420 battery life: Based on testing using the Mobile Mark 2007 battery life benchmark test. For more information about this benchmark test, visit www bapco.com. Test results should be used only to compare one product with another and are not a quarantee you will experience the same battery life. Battery life may be significantly less than the test results and varies depending on your product's configuration, software, usage, operating conditions, power management settings and other factors. Maximum battery life will decrease with time and use

Graphics and system memory: GB means 1 billion bytes and TB equals 1 trillion bytes; significant system memory may be used to support graphics, depending on system memory size and other factors

**4GB or greater system memory capability:** A 64-bit operating system is required to support 4GB or more of system memory.

Mobile broadband connectivity: Broadband service sold separately. Subject to wireless provider's broadband subscription and coverage area; additional charges apply

Wi-Fi anvwhere wireless Internet connectivity: Where wireless access is available Additional access charges apply in some locations.

Company networks: Accessibility to company networks may be affected by firewalls or other privacy measures

Projector lamp life: Lamp life rating is typical time for lamp lumens to diminish by 50% based on lab testing. Actual operating life will vary and be less under conditions including high use, temperature, dust, or abrupt power-off environments.

Dell printers: Laser toner cartridge yield: Black and color print cartridge yield based on testing in accordance with ISO/IEC. Yields vary with usage and environmental

Wireless printing: PC must have a wireless card or be connected to a wireless network and have the printer software installed for proper function

Free 3-5 day shipping: Free shipping and handling offer available in continental (except Alaska) U.S. Only on Vostro and OptiPlex desktop orders priced \$599 or more, Dell Precision workstation orders priced \$599 or more, and Vostro and Latitude laptop orders priced \$699 or more. Valid for U.S. Small business new purchases only. (Price is before taxes and fees.) 3-5 Day shipping estimate does not include time to build/test

Hard drive: For hard drives, GB means 1 billion bytes and TB equals 1 trillion bytes: actual capacity varies with preloaded material and operating environment and will be

Memory keys, compact flash, and secure digital memory cards: MB means 1 million bytes and GB means 1 billion bytes; Total accessible capacity varies depending on

Media storage capacity: Number of songs, images, and hours that can be stored varies depending on file size, OS, and loaded software applications.

Monochrome Laser Toner Cartridge Yield: Toner yield based on testing in accordance with ISO/IEC 19752. Yields vary with usage and environmental conditions

Color Laser Toner Cartridge Yield: Black and color toner yields based on testing in accordance with ISO/IEC 19798. Yields vary with usage and environmental conditions.

Wireless range: Range may vary due to number of users, interference and other factors

Trademarks: Celeron, Celeron Inside, Core Inside, Intel, Intel Logo, Intel Atom, Intel Atom Inside, Intel Core, Intel Inside, Intel Inside Logo, Intel vPro, Itanium, Itanium Inside, Pentium, Pentium Inside, vPro Inside, Xeon, and Xeon Inside are trademarks of Intel Corporation in the U.S. and/or other countries.





Dell recommends Windows® 7 Professional.

## Latitude™ E5520

Affordable, mobile business computing that's still easy to manage

## AFTER \$497 INSTANT SAVINGS

E-Value<sup>™</sup> code: 65078-BLMCK3B Offer valid 1/5 - 2/1/12

## As low as: \$23/mo\*

- 2nd gen Intel® Core™ i3 Processor
- Genuine Windows® 7 Professional
- 4GB\* Memory\*; 250GB\* Hard Drive • Microsoft® Office Home and Business 2010
- Gobi™ Mobile Broadband
- 1 Year Next Business Day On-Site Service after Remote Diagnosis\*
- 15.6" High Definition LED display

### Recommended upgrade:

• 1 Year Dell ProSupport™ with 24x7 access to North American-based Dell IT experts

## Microsoft® Office **Home and Business** 2010

Smart tools in Office Home and Business help small businesses and home users achieve outstanding results - from email and scheduling to reports and presentations with convenient ways to post and then access documents from virtually any PC.

Office Home and Business 2010



Offers valid 1/5 – 2/1/12 unless otherwise noted. \*See p. 18 for important details.

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