



## FILTERS

region All  
sub\_zone All  
FY 2021

## P & L for Markets

All values are in USD

| Market             | Net Sales     | COGS          | Gross Margin  | GM %         |
|--------------------|---------------|---------------|---------------|--------------|
| Newzealand         | 11.40M        | 5.9M          | 5.5M          | 48.2%        |
| Japan              | 7.92M         | 4.2M          | 3.7M          | 46.5%        |
| United Kingdom     | 34.15M        | 18.7M         | 15.4M         | 45.1%        |
| France             | 25.94M        | 14.7M         | 11.2M         | 43.2%        |
| Poland             | 5.19M         | 3.0M          | 2.2M          | 42.6%        |
| Portugal           | 11.83M        | 6.8M          | 5.0M          | 42.1%        |
| Netherlands        | 7.98M         | 4.6M          | 3.4M          | 42.0%        |
| China              | 22.89M        | 13.5M         | 9.4M          | 41.1%        |
| Sweden             | 1.77M         | 1.1M          | 0.7M          | 40.2%        |
| Philippines        | 31.86M        | 19.4M         | 12.5M         | 39.1%        |
| Indonesia          | 18.41M        | 11.3M         | 7.1M          | 38.4%        |
| Canada             | 35.06M        | 21.7M         | 13.4M         | 38.2%        |
| USA                | 87.78M        | 55.3M         | 32.5M         | 37.0%        |
| Pakistan           | 5.66M         | 3.6M          | 2.0M          | 36.2%        |
| South Korea        | 48.97M        | 31.4M         | 17.6M         | 35.9%        |
| Bangladesh         | 6.95M         | 4.5M          | 2.4M          | 34.5%        |
| Spain              | 12.62M        | 8.4M          | 4.2M          | 33.1%        |
| Australia          | 20.99M        | 14.1M         | 6.9M          | 32.9%        |
| India              | 161.26M       | 109.7M        | 51.6M         | 32.0%        |
| Italy              | 11.72M        | 8.2M          | 3.5M          | 30.1%        |
| Austria            | 2.84M         | 2.0M          | 0.9M          | 30.1%        |
| Norway             | 13.68M        | 9.6M          | 4.0M          | 29.5%        |
| Germany            | 12.01M        | 8.9M          | 3.1M          | 26.2%        |
| <b>Grand Total</b> | <b>598.9M</b> | <b>380.7M</b> | <b>218.2M</b> | <b>36.4%</b> |