



# Raman Kishore

## Entrepreneur & Software Enthusiast

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Entrepreneur | Software Enthusiast | Antler Singapore Cohort 3 | Senior R&D Engineer @ Honeywell | Option Seller

## WORK EXPERIENCE (> 4 YEARS)

### Entrepreneur

#### Antler Singapore & Independent

07/2019 – Present

Singapore

##### Achievements/Tasks

- Learnt Entrepreneurship basics like Ideation, Customer Segmentation, Problem & Solution, Market Size, Product Market Fit, Business Model, Founder Market Fit, etc.
- Evaluated an idea on healthcare in India. Spoke to 40 Doctors from different clinics & mid-size hospitals across 2 cities in India. Presented the final idea to the IC at Antler Singapore.
- Built mock-ups, website & ran Ad campaigns to strategise the product based on customer validation.
- Evaluated an EdTech idea for schools in India. Spoke to teachers from 4 different schools.
- Exploring FinTech startup space with a Co-Founder to form a market view and evaluate few business ideas.

### Senior Research & Development Engineer

#### Honeywell Technology Solutions

06/2015 – 07/2019

Bangalore, India

##### Achievements/Tasks

- Deployed Hyperledger Fabric based Blockchain platform for GoDirect Trade (<https://www.godirecttrade.com/>) which is the first of its kind online marketplace for aircraft parts.
- Architected and developed a Wallet application to manage various Blockchain identities for an organization & integrated with a common Identity Access Management platform.
- Developed Blockchain Smart Contract with Role Based Access Controls.
- Digitization of aircraft part scanned documents through various Deep Learning and OCR techniques for document classification and object detection.
- React and NodeJS based Blockchain client applications to ingest and view transaction data.
- ML based shipment scheduling at Honeywell Plant to maximize revenue. Patent filing in progress.
- Smart Assistant - A python + C# WPF + SQL Server based application which generates data based insights to aid the internal teams improve their efficiency.

## EDUCATION

### Bachelors & Masters in Electronics & Communications

Indian Institute of Technology, Madras

08/2010 – 04/2015

Chennai, India

## SKILLS

Entrepreneurship

Full-Stack

Blockchain

Hyperledger Fabric

NodeJS

Python

Machine Learning

C#

Express

Django

Spring Boot

Flask

React

Angular

MongoDB

MySQL

SQL Server

C++

Go

WPF

Azure

AWS

Product Strategy

## PERSONAL PROJECTS

### Options Trading Blog (12/2019 – Present)

- My blog to put out content on Options Trading, Software and Life

## ACHIEVEMENTS

### In-House Startup Award (01/2019)

Honeywell In-House Startup Award, 2018 for potential Blockchain based applications in Aerospace.

### Outstanding Engineer Award (01/2018)

Received Outstanding Engineer Award for the year 2017 which recognizes top 1% talent at Honeywell.

## LANGUAGES

English



Hindi



Telugu



## INTERESTS

Entrepreneurship

Product Strategy

Software Design

Options Trading

Singing