

# Leonardo Avendaño Field Applications Engineer

Electronic engineering student constantly looking to grow. With over 2 years of experience in Arrow Electronics.

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## **PERSONAL INFO**

Gral, Manuel N. Savio 466 Palermo, Bs. As. Arg.

Nationality: Argentinian

Age: 26 Y.O.

# **SOCIAL PROFILES**





INKEDIN

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## **GIT**





## **LANGUAGES**

Enalish Spanish











#### SKILLS

- Assess applications
- Engineering team oversight
- Identifying business opportunity
- Information management
- Team organization and training
- Customer communication

#### **HOBBIES**







Videogames





## **WORK EXPERIENCE**

March 2019 - Present

- Field Applications Engineer at Arrow Electronics Buenos Aires, Argentina.
  - Identifying customer's technical necessities and pairing them with the correct solution. Follow up and control on business opportunities.
  - Staying up to date with new products from franchised suppliers.
  - Preparing relevant records, data, and documents for product presentations, conducting training sessions for demonstrating new products and services.
  - Supporting the sales team in organizing the presentation and training of product demonstration.

December 2017 - March 2019

- **Engineering Assistant at Arrow Electronics** Buenos Aires, Argentina.
  - ► Data management of the different projects of the industry.
  - Realization of data statistics to take corrective and strategic actions.
  - Understanding and management of the opportunity generation system.

March 2015 - November 2017

- Lab and Field Technician at Xilix International SA Buenos Aires, Argentina.
  - Assembly, calibration, and repair of industrial safety and hygiene measurement equipment.
  - Field measurements and reporting.
  - PCB design.

# **EDUCATION**

March 2013 - Present

**Electronic Engineering** 

Universidad Tecnológica Nacional FRBA.

March 2006 - December 2012

**Electronics Technician** Casa Salesiana Pio IX, Buenos Aires.

# REFERENCES

Daniel Pastore from Arrow Electronics

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