



ANU SHARMA

President - Rashmi Metaliks Ltd.

ABOUT ME

Results-driven executive leader with a demonstrated history of driving business growth and enhancing profitability. Currently holding the position of President at Rashmi Metaliks, responsible for steering corporate strategy, operations, and overall performance. Known for visionary leadership, strategic acumen, and a commitment to achieving outstanding outcomes.

CORE STRENGTHS

- New Business Development
- Strategic Business Planning
- Business Expansion
- Account Management
- Critical Thinking
- Start-up and Turn-around Operations
- Project Management
- Public Relations/Communications
- Team Building and Leadership
- Complex Problem Solving

LANGUAGES KNOWN

- English
- Hindi

PERSONAL DETAILS:

Mobile: 74777 58777

Email/ Skype: anu.sharma716@gmail.com

LinkedIn: <https://bit.ly/3ui2SKF>

Current Address: Flat No 7J, Shree Krishna Society, Kharagpur, West Bengal, 721305, India

Permanent Address: H No-184-A, Sector-7, Kurukshetra, Haryana, 136118

Date of Birth: December 20, 1983

EMPLOYMENT HISTORY

Rashmi Metaliks Ltd. / Kharagpur / West Bengal

PRESIDENT, AUGUST 2021 – PRESENT

- Spearheaded strategic leadership across multiple areas: administration, business relations, project initiation, dredging operations, stakeholder engagement, and land acquisition.
- Cultivated and strengthened crucial relationships with clients, suppliers, regulators, and community figures, driving business expansion and project successes.
- Oversaw project setup processes, ensuring efficient site selection, permitting, resource management, and mobilization for timely and cost-effective execution.
- Managed dredging activities, collaborating with engineers, contractors, and environmental bodies to comply with regulatory and environmental standards.
- Directed land acquisition efforts, conducting thorough due diligence, adept contract negotiations, and strategic land purchases for future development.
- Spearheaded the setup and management of a precast plant, optimizing equipment acquisition and team building.
- Oversaw precast component production, prioritizing efficiency and quality maintenance.
- Managed onsite assembly of precast structures, emphasizing safety protocols and project timelines.
- Cultivated a skilled workforce, fostering collaboration and continuous improvement.

PROJECT HANDLED

- Set up of Ductile Iron Pipes Plant of 5 Lac MTPA from Grassroot
- Complete Development of 400 acres of RML6 Plant.

PROJECTS HANDLED

Rashmi Metaliks Projects

○ INR 110 Cr.

Complete setup of blast furnace of 680 m3 and sinter plant of 140m2 capacity in spam on 50 acres.
Status: Ongoing

○ INR 100 Cr.

Setup of Ductile Iron Pipe Manufacturing unit with an annual manufacturing capacity of 500,000 MT spanning over 36 acres.
Status: Ongoing

○ INR 80 Cr. (Structural cost)

Complete structural setup of Rashmi Seamless Steel Pipes & Tubes manufacturing plant with an annual production capacity of 120,000 MT. Construction includes a quality section, storage, and despatch units.
Status: Completed.

○ INR 80 Cr.

Setup of corporate office and residential complexes for plant workers. The total area of construction at the corporate office is 150,000 sqft. including structure and interior. The residential complexes are constructed over a span of 300,000 sqft. with common amenities for the workers.
Status: Completed.

○ INR 40 Cr.

Complete setup of Ductile Iron Fittings manufacturing plant, Bio Pellet manufacturing unit, Precast factory, 4 Nos. finishing lined of Ductile Iron Pipes & Central Storage Center for all the projects.
Status: Completed

○ INR 20 Cr.

Complete plant setup of the latex manufacturing unit, latex storage plant, refrigeration plant, dredging equipment maintenance, and repair shop.
Status: Completed

○ INR 50 Cr.

Complete infrastructure development of the RML6 plant including roadways, drains, and culvert systems.
Status: Completed

PROJECTS HANDLED

Rashmi Metaliks Projects

○ **INR 100 Cr.**

Development of a township at Kharagpur and a corporate office at Kolkata. The township spans over 60 acres and the corporate office of over 150,000 sqft. area.

Status: Ongoing

○ **Dredging and Mining Projects**

Earth Dredging Projects worth INR 225 Cr. in Jammu & Kashmir and Manipur.

Sand Dredging projects worth INR 200 Cr. at Asansol and Keshiary, West Bengal.

Status: Ongoing

○ *Complete structural setup of Rashmi Seamless Steel Pipes & Tubes manufacturing plant with an annual production capacity of 120,000 MT. Construction includes a quality section, storage, and despatch units.*

Status: Completed.

○ **INR 80 Cr.**

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Status: Completed.

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Status: Completed

PROJECTS HANDLED

Greenfield Projects

○ INR 198 Cr.

GHMC (LIG) houses in Bormpeta, Dundigal worth 65 Cr foundations under progress, a School Building in Asif Nagar worth 15 Cr under design, Shopping complex in Rajamundri worth 7 Cr excavation in progress, Precast plant in Patancheru worth 20 Cr for 6 hollow core bed 60 table circulation line under erection & commissioning, Jakampuri industrial building worth 83 cr (govt project).

○ INR 110 Cr.

Precast Plant setup for 5 no of hollow core bed, 30 table circulation line, column beam line, 2000 cum per day capacity AAC Block production, 57000 sq ft per day capacity interlocking tiles production unit all under one roof only of 2 Lac sq feet Precast building

Status: Precast plant & Building Completed, AAC & Paver plant under final commissioning.

○ INR 80 Cr. (Structural cost)

Production & dispatching of all elements & completion of all other structural activity of 3 no of student hostel (4,00,000 Sq feet, G+ 5) as well as for Group housing 50 no. of different sizes villas @ (3,25,000 Sq feet, G+2) at Jindal RPL, Sonipat

Status: Completed

○ INR 90 Cr.

Precast plant setup with facility of all type of precast Prestressed element casting(Elematic Machinery Finland) , production & dispatching of all elements & completion of all other structural activity of 2 No. of student hostel (G+ 5 , 1,70,000 Sq feet) at Jindal RPL, Sonipat.

Status: Completed

○ INR 60 Cr.

Precast Prestressed plant setup, production of all precast element Erection of all element & completion of all other structural activity of the Nestle R & D center,Manesar, Gurgaon B+G+1 commercial as well as industrial building approx. 2,00,000 Sq feet.

Status: Completed

○ INR 80 Cr.

Batch house, Warehouse, Batch conveyor Gold Plus, Roorkee, The green filed project involved setting up of 460TPD material storage & handling system. I was responsible for construction of all building, erection & commissioning of all related equipment

Status: Completed

Awards: I was Awarded INR 50,000 for completion of this project before target date.

○ INR 45 Cr.

Furnace oil system, water system Gold Plus, Roorkee, The green filed project involved setting up oil storage tank 4200 KL , water storage tank RCC 15000 KL, circulation system & piping network 6 Km. I was responsible for Fabrication/construction of all structure, erection & commissioning of all pumps, filters, pipe lines (F.O., Water, Firefighting, steam & Gases).

- Production of kerb stone, tiles, pavers (all types), fencing poles ,foundations for electrical poles for township.
- Production & erection of precast boundary wall.

PROJECTS HANDLED

Retrofit Projects

○ INR 200 Cr.

Furnace (350 TPD) Building Expansion project HNG, Bahadurgarh

Status: Completed

This project, in its conceptualisation stage involves expansion of a furnace & two multi storey godowns to accommodate the increased production. I was responsible for the planning, cost estimation, feasibility studies, selection of architect and contractors.

○ INR 115 Cr.

Furnace Building Expansion project HNG, Bahadurgarh

Status: Completed

The project involved expansion of a furnace, addition of a production line and related equipment. I was responsible for the civil, structural & utility works along with overall project planning & coordination.

○ INR 25 Cr.

Tunnel project HNG, Neemrana

Status: Completed

I was responsible for the construction of a tunnel in the running plant, and the erection & commissioning of mould-cooling blowers and ducts.

M/S Inventaa Industries Pvt.Ltd.

VICE PRESIDENT BUILDING MATERIAL, MAY 2016 - JULY 2021

Inventaa, originally a chemical company, expanded its operations into the building materials and construction sector in 2016. With a strategic vision to establish a precast facility in Andhra Pradesh and Telangana, the company has since grown. Presently, it boasts three plants located in Keesara near Vijayawada, Patancheru in Hyderabad, and Bhubaneswar.

Key Responsibilities

- Spearheading business development by nurturing crucial customer relationships and identifying promising opportunities.
- Managing the setup of plants from inception to full-fledged production, ensuring seamless operations.
- Handling day-to-day plant management tasks such as manpower allocation, resource management, and vendor development.
- Recruitment, supervision, and performance evaluation of superintendent staff.
- Establishing and maintaining a safe and secure worksite environment.
- Effectively deploying manpower and machinery resources.
- Developing an overall production program, monitoring project progress, and generating management information systems (MIS) reports.
- Overseeing precast element production, dispatch, and erection processes, as well as facilitating interdepartmental and inter-unit collaborations.

M/S Jindal Realty Pvt. Ltd.

GENERAL MANAGER, PLANT, AUGUST 2012 - MAY 2016

Jindal Realty Pvt. Ltd. operates as a subsidiary of the prestigious US\$ 12 billion Jindal Group, boasting a vast land area of 700 acres in Sonipat. Here, we are dedicated to the development of townships, commercial buildings, and the esteemed Jindal University. My current role involves working within the precast prestressing plant, specializing in the production of precast elements such as slabs, columns, beams, and walls. These elements are primarily utilized for our own consumption in constructing buildings for the university and township.

Key Responsibilities

- Supervise all aspects of plant operations.
 - Oversee plant setup from inception to full production.
 - Manage daily plant activities including manpower and resource allocation.
 - Coordinate deployment of manpower and machinery.
 - Develop production programs and monitor project progress, ensuring adherence to schedules.
 - Direct precast element production, dispatch, and erection, fostering interdepartmental and interunit collaboration.
 - Oversee in-house production of kurb stones, channels, and pavers for roads and streets, utilizing molds and vibrating tables.
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M/S Survi Projects Pvt. Ltd.

SR. PROJECT MANAGER, JANUARY 2010 - AUGUST 2012

Survi is a civil core company specializing in civil and mechanical contracts with a turnover of 75 Cr. I was assigned to a precast prestressing plant producing elements (slabs, columns, beams, walls) for Nestle R & D Center, Manesar (Gurgaon). All machinery utilized in the plant was imported from Elematic, Finland.

Key Responsibilities

- Assume overall responsibility for both project and plant operations.
 - Manage project construction, including machinery foundation work, erection, and specialized machine commissioning.
 - Oversee deployment of manpower and machinery resources.
 - Develop comprehensive construction programs, monitoring project progress and generating management information system (MIS) reports.
 - Coordinate precast element scheduling according to casting and erection timelines, maintaining communication with clients, project management consultants (PMC), and vendors.
 - Supervise building erection and ensure project completion within specified timelines.
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M/S Hindustan National Glass & Industries Ltd. Bahadurgarh

MANAGER (PROJECTS), OCTOBER 2008 - AUGUST 2012

HNG holds ISO 9001:2000 certification and boasts a turnover of Rs. 2000 Cr. It stands as the leading manufacturer in container glass production. I was affiliated with the HNG Technology & Projects Centre, responsible for spearheading all new and expansion projects across the company's seven plants nationwide.

Key Responsibilities

- Conceptualize and refine proposals aligned with management objectives.
- Develop baseline project schedules and load budgets.
- Track project progress using tools like MS Project and visual display systems.
- Collaborate with consultants, architects, and various departments.
- Initiate Detailed Project Reports (DPR) and produce qualitative reports for civil and structural aspects.
- Ensure adherence to Standard Operating Procedures (SOP), generate Zero Accident Reports, and manage work permits.
- Formulate and execute mitigation plans through Octopus and Fishbone analyses.
- Research and assess the latest market technologies, prepare compatibility reports, and oversee procurement and implementation processes.

M/S Gold Plus Glass Industries Ltd. Roorkee

SITE ENGINEER (PROJECT & UTILITY), APRIL 2006 - OCTOBER 2008

Gold Plus is an ISO 9001:2000 Certified Company that produces Float Glass for the building, architectural, and automotive sectors, boasting a daily output of 460 tons.

Key Responsibilities

- Assess and choose consultants, suppliers, and contractors.
 - Ensure timely completion of civil and structural tasks.
 - Generate daily progress reports and maintain material records.
 - Oversee the erection and commissioning of utility machinery, pipelines, and tanks.
 - Plan and execute stormwater harvesting systems, as well as process and sewage disposal systems.
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M/S Wings Automobile Product Pvt. Ltd., Faridabad

PRODUCTION ENGINEER, JUNE 2004 - APRIL 2006

Wings Automobile is a certified ISO/TS 16949:2002 company practicing Kaizen. Specializing in the manufacturing of ignition coils for Hero Honda, Honda Motors, and Yamaha, as well as stator plates for Tecomec, it maintains a commitment to excellence in its products and processes.

Key Responsibilities

- Successfully managed projects related to assembly line setup, productivity enhancements, time studies, and improvements in process quality and reliability. Proficiently maintained relevant documentation and formats pertaining to these areas.
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ACADEMIC HISTORY

Kurukshetra University

MBA IN MARKETING MANAGEMENT

July 2006 - June 2009

Kurukshetra University

B. TECH IN MECHANICAL ENGG.

July 2000 - June 2004

Six Months Training at China

UTILITY & PROJECT DEPARTMENT

May 2006 - Nov. 2006

Productive Management Consultant

TRAINED & CERTIFIED AS INTERNAL AUDITOR OF ISO/TS 16949:2002

SOFTWARE EXPOSURE

- Microsoft Office Package
 - AUTO CAD 2D
 - SAP (operation, purchase)
 - MS Project 2003,2007
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I hereby confirm that the data provided above is accurate to the best of my knowledge and belief.

Date: _____

Place: _____

Signature