



Junior Analyst – Research: Job Description

30th October 2024

Procurement Services

Role: Junior Analyst

Location: Noida

Grade: A Band

Title: Junior Analyst

Business Unit: Procurement Services

About WNS Procurement – Powered by The Smart Cube

In today's Intelligence Age, the world's best businesses have no choice but to continuously strive to become smarter.

Our clients hold the key to this and are today harnessing the power of WNS Procurement – Powered by The Smart Cube solutions to unlock innovation and profit streams.

The strength of our solutions is born of a powerful blend of people, tools, and technology.

A Rare Breed

For leading businesses around the world, WNS Procurement – Powered by The Smart Cube is a trusted partner for high performing intelligence that answers critical business questions. And we work with our clients to figure out how to implement the answers, faster.

Through custom research, advanced analytics and best of breed technology, we transform data into insights and enable smart decision-making — all to improve business performance at the top and bottom line.

We call it Intelligence, Accelerated.

Today, we're working with the world's leading companies – from the Fortune 100 and FTSE 100 – to boutique professional services firms. It's our business to find smart answers to the challenging questions that impact the top and bottom line.

Our Future Focus

We do not exist to help our clients simply firefight today. We help them to look ahead and stay ahead. Our vision is to be the catalyst for organizational intelligence for the world's leading firms.

Process Related

Roles & Responsibilities

- Ability to understand business dynamics of an industry, factors affecting a company both externally and internally and how they influence the market structure.
- Understand research objectives, design research strategies, interpret and analyze information for accuracy, exhaustiveness, and applicability.
- Extract reports, presentations, and papers from trustworthy sources by executing advanced searches and analyze information extracted to unearth the real meaning of the data.
- Read through vast amount of information collected and build a storyline to address the client's objective.
- Ability to scrutinize and simplify complex information into easy-to-understand lingo, which can aid in addressing key objectives of the study.
- Learn how to use various databases and conduct advanced secondary research and judiciously use the relevant information to answer queries.
- Conduct primary research by contacting industry experts to obtain insights into about a company, Industry, or a business function.
- Provide research and analysis on various industries by sizing markets, identifying, and analyzing trends, culling out market dynamics and key success factors as well as understanding the value chain and the competitive landscape.
- Use analytical frameworks like Porter's 5 forces, BCG Matrix, Harvey Balls, 3C's, 2x2 Matrix, etc. to better analyze the dynamics of various industries with guidance.
- Identify partners and/or vendors for clients and then analyzing the best fit for the relationship.
- Conduct company studies in various levels of granularity, covering details regarding financials, marketing, operations and strategy.

Skills Required

- Superior problem-solving abilities and strong analytical thinking
- Desire to work in a fast paced, challenging environment where you need to push yourself all the time.
- Excellent communication skills, both written and verbal
- Motivated, fast thinking, dynamic person with strong business acumen
- Mature individual with a professional work ethic, and high degree of ownership and accountability
- Independent decision-making skills with humility to consult seniors when in doubt.

Qualifications

- Education Qualification:
 - B.Tech/B.E (all specialisations)
- Batch passing out in 2025.

Compensation

Total Cost of Company	
Fixed Gross Salary Per Annum	INR 550,000
One Time Bonus*	INR 50,000
Gratuity	INR 13,221
Annualized	INR 613,221

**This is a one-time payout of INR 50,000 to be paid post the completion of 12 months with the organization. Your fixed gross salary will be considered during the annual increment process. The one-time bonus stands recoverable in case you decide to leave the firm before completing 18 months from the date of joining WNS Procurement.*

You will also be eligible for a floater medical insurance for self and family as per the company policy.

Hiring Process

- Registration on WNS Portal
- CoCubes Assessment (Elimination Round 1)
- Group Discussion (Elimination Round 2)
- Technical Interview Round (Elimination Round 3)
- Cultural Fitment Round (Elimination Round 4)
- HR Round

Other Details

- Job Location – Noida
- Working Days – 5 days working
- Work Mode – Hybrid (Mandatory Work from office for the first 3 months)
- Office Timings – 8:30 AM to 05:30 PM (Flexible)
- No relocation support will be provided for outstation candidates.



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