



Nikola Stefanov

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Gender: Male **Date of birth:** 28 Jun 2000 **Nationality:** Bulgarian

ABOUT ME

I am persistent and dedicated person who believes that hard work, perseverance, open communication, teamwork and innovation are key pillars of the contemporary world. Above all, I am a strong advocate of lifelong learning and am convinced that the desire to always expand your expertise and to obtain new skills and knowledge in various spheres is an essential prerequisite of any successful man in the 21st century.

EDUCATION AND TRAINING

[30 Sep 2019 – 12 Dec 2022]

Bachelor's degree in Architecture

Politecnico di Torino <https://www.polito.it/en>

Address: Corso Duca degli Abruzzi, 24, 10129, Turin, Italy | **Field(s) of study:** Engineering, manufacturing and construction: • *Architecture and construction not further defined* • *Architecture and town planning* • *Inter-disciplinary programmes and qualifications involving engineering, manufacturing and construction* | **Final grade:** 100/110 | **Level in EQF:** EQF level 6 | **Type of credits:** ECTS | **Number of credits:** 180/180

- Architectural design
- Architectural history
- Digital drawing (2D/3D)
- Image processing & Data analysis
- Presentation and communication
- Interdisciplinary atelier work

[30 Sep 2022 – 13 Dec 2024]

Master's degree in Architecture for Heritage

Politecnico di Torino <https://www.polito.it/en>

Address: Corso Duca degli Abruzzi, 24, 10129, Turin, Italy | **Field(s) of study:** Engineering, manufacturing and construction: • *Architecture and town planning* • *Architecture and construction not further defined*; Arts and humanities: • *History and archaeology* • *Inter-disciplinary programmes and qualifications involving arts and humanities*; Generic programmes and qualifications: • *Personal skills and development* | **Final grade:** 104/110 | **Level in EQF:** EQF level 7 | **Type of credits:** ECTS | **Number of credits:** 122/122 | **Thesis:** "The thread of preserving memory in the projects of Andrea Bruno"

- Architectural design
- Architectural history
- Digital drawing (2D/3D)
- Image processing & Data analysis
- Presentation and communication
- Interdisciplinary atelier work
- Concepts of cultural heritage
- Heritage buildings and architectural monuments
- Interpersonal & Organizational skills
- Museography

WORK EXPERIENCE

[1 Jan 2021 – Current]

Trade Manager

Enitest LTD www.enitest.eu

City: Sofia | **Country:** Bulgaria | **Email address:** office_enitest@fastmail.com | **Name of unit or department:** Material testing laboratory equipment | **Business or sector:** Wholesale and retail trade; repair of motor vehicles and motorcycles

Link: <https://enitest.eu/>

- Sales & International Trade
- Import & Export operations
- Pricing & Market analytics
- Clientele communication
- Marketing operations, product advertisement
- On-site commissioning

LANGUAGE SKILLS

Mother tongue(s): Bulgarian

Other language(s):

English

LISTENING C1 **READING** C1 **WRITING** C1

SPOKEN PRODUCTION C1 **SPOKEN INTERACTION** C1

Italian

LISTENING A2 **READING** A2 **WRITING** A2

SPOKEN PRODUCTION A2 **SPOKEN INTERACTION** A2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

COMMUNICATION AND INTERPERSONAL SKILLS

Emotional intelligence, Active listening, Problem solving, Flexibility, Adaptability, Assertiveness, Feedback, Conflict resolution, Motivation, Teamwork

-Emotional intelligence skills gained during my professional and academic experience through perceiving, using, understanding and responding appropriately to the emotions and reactions of others.

-Active listening skills obtained during my academic experience.

-Problem solving skills gained through my experience as a trade manager dealing with numerous sales and import/export operations.

-Flexibility in thinking and operating as well as conflict resolution skills gained through the navigation of both professional and academic tasks.

-Adaptability in different environments and assertiveness gained through my academic experience and through negotiating in my professional circles.

-Feedback as an essential prerequisite when communicating with clients and manufacturers, a skill obtained through my professional experience.

-Teamwork obtained through my academic experience.

DIGITAL SKILLS

My Digital Skills

Social media management (Facebook, Twitter, LinkedIn, YouTube, Instagram) | Cloud Storage Services (e.g. Dropbox, Google Drive, OneDrive) | Adobe (Photoshop, InDesign, Dreamweaver) | Adobe Illustrator - Basic | Video Conferencing (Zoom, Teams, Skype, Webex) - Advanced | Remote working tools | AutoCAD: Intermediate | Autodesk Revit - Proficient user | GIS Softwares such as ArcGIS, QGIS, Swat extension, ArcHydro.....others | Main Presentation softwares (including Prezi platform) | Invoice software | Text processing (Word, LaTeX) | Open source internet research | Academic Research and Writing | Analytical and Research

DRIVING LICENCE

Motorbikes:	AM	4 Dec 2018 –
		4 Dec 2028
Cars:	B1	4 Dec 2018 –
		4 Dec 2028
Cars:	B	4 Dec 2018 –
		4 Dec 2028

HONOURS AND AWARDS

[Oct 2024]

Special mention in International competition for ideas for a poster announcing the 90th anniversary of the Eduardo Torroja Institute 1934

Awarding institution: FUNDACIÓN EDUARDO TORROJA

The international competition for ideas for a poster announcing the 90th anniversary of the Eduardo Torroja Institute constitutes in the design of a poster in digital format, with the possibility of submitting works individually or in groups. The individual submission of the candidate under the title "FOLD" received a mention, which is awarded with the respective certificate. The competition awards the creativity and originality of the submissions.

Link: <https://drive.google.com/file/d/1UdfLnUdgeq-lkg8pm0-hTmDeEQPjrdFh/view?usp=sharing>

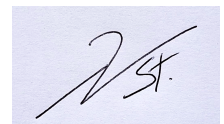
[17 May 2023]

Training Certificate Awarding institution: UTEST Material Testing Equipment

Training Certificate awarded for installation, putting in operation training, calibration and service of UTEST machines for testing aggregates, concrete, soil, cement, rock, bitumen, asphalt and universal testing systems.

Sincerely, Nikola Stefanov

Sofia, 6 Jan 2025



Nikola Stefanov