
CHRISTIAN SEIBERLICH

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PROFILE

I am a cheerful and socially confident person who is good at creating, maintaining and developing relationships. I am result-oriented and have high demands on myself. I like challenges and take responsibility, and I am resourceful and proactive and find collaboration easy.

WORK EXPERIENCE

2024 March – still. Zeeto Media Group

Global Corporate Travel Manager, based in Europe.

Developing strategic policies and programs for corporate travel. Handling and overseeing all travel arrangements (air, lodgings, etc.) and operations. Managing relationships with travel agencies and vendors.

2022 August – 2024 March.

Local Business Travel Agency in the western part of Sweden. Advisor and Account Manager for SME:s.

2022 January – August. Webhelp

WFH Business Travel Advisor at Egencia. Handling customers in several European countries and APAC.

2010 – 2022. Tergloba.

Self-employed (part-time/freelance) focusing on Corporate Travel & Mobility Management and some freelance jobs in strategic e-marketing and social-/digital media.

From 2014 to 2021, I had sales & customer relations assignments for the Public Transportation company Västtrafik.

In 2016, I had a short-time assignment for an OTA and as a Business Area Manager for a travel agency chain in western Sweden.

During 2021, I worked on sales projects for a European online business travel company.

2015 – 2019. UbiGo Innovation.

B2B Market/Adviser. UbiGo is a Start-up company that provides Combined Mobility and MaaS solutions for Public Transportation and everyday travel. My primary role was finding solutions and cooperation with the corporate travel industry.

2006 – 2010. Skytours.

Region Manager Scandinavia. Marketing Skytours towards affiliates and creating relationships with airlines in the Scandinavian countries and another travel supplier globally.

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WORK EXPERIENCE...

2000 – 2006. BCD Travel (formerly DFDS Travel and TQ3 Travel Solutions)

Started as office manager at DFDS Travel, where I had the operational responsibility for the office in Gothenburg; in October 2001, I also took over the responsibility for the Malmö office.

In 2003, I worked as a Key Account Manager for the Nordic region, where my tasks mainly were to optimise our client's travel expenses and negotiate supplier contracts for our customers.

1997 – 2000 Business Travel Consultant/Branch Manager, CWT.

1992 – 1997 Business Travel Consultant, Amex GBT

1990 – 1992 Self-employed, Budapest, Hungary.

1986 – 1990 Business Travel Consultant, Amex GBT.

1983 – 1985 Travel Agent at Skytours in San Francisco and their Freiburg and Konstanz, Germany offices.
