Leila Esshaymi

Sales Representative

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Profile

Passionate about sales and customer relations, I have evolved in international environments where I have led project management and coordination missions. I am looking for a part-time remote job to put my energy and expertise at the service of the company's commercial performance.

Professional Experiences

Supply Chain Consultant

Corteva Agriscience | 03-2024 - Present

- Development of packaging for Eastern European markets.
- Production monitoring and priority management.

Supply Chain Coordinator

Zeplug | 10-2022 - 10-2023

- Interdepartmental coordination to improve project fluidity.
- Interface between sales, engineering, and service providers.

Maritime Flow Manager

Royal Air Maroc Cargo | 04-2021 - 07-2021

- Supervision of air freight operations.
- Analysis of logistics costs.

Import/Export Agent

Marsa Maroc | 02-2022 - 08-2022

- Commercial prospecting and offer transmission.
- Handling complaints and organizing container processing.

Skills

Technical Skills

SAP S/4HANA, Salesforce, Excel, MS Project, Power BI

Interpersonal Skills

Communication, Adaptability, Analytical Mindset, Organization, Deadline Management, Rigor, Stress Management

Education

Grande École Degree in International Trade

Ecole Nationale de Commerce et de Gestion | 2019-2022

MS Supply Chain & Purchasing

Skema Business School, Paris, France | 2022 - 2023

Certifications

PRINCE2 (Project Management), LEAN SIX SIGMA (Green Belt), APICS (Project Planning), TOEIC (890)

Languages

French: Bilingual, English: Bilingual, Arabic: Bilingual

Interests

Sports: Swimming, Tennis, Bodybuilding, Climbing

Travel: Italy, Switzerland, Portugal, Greece

Reading: Personal Development