NUNO FILIPE COUTO

Viseu, Portugal

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Driving License

Portuguese 19/06/1982



Professional Experience:

- 2020 Until 2024 and (Now) **FREELANCER** as <u>Sole Proprietorship doing B2B support and services to several enterprises like outsourcing consultancy, on sales and real estate companies with commercial partnerships.</u>
- 2019 (March) 2020 (March) Logiscenter Madrid Sales Consultant (IT Market in reading and printing code bar solutions)
- 2017 (December) 2018 (December) **Viscorpeças Oficial Bosch** Auto Parts Supplier.
- 2017 Arnold Clark Motorstore Kia Mazda Liverpool: Sales Consultant
- 2017 Freelancer Real Estate Agent: BM Immo Groupe- Reference: Benoit Moser (Geneva Switzerland).
- 2014 (March June) **Continente Viseu (Grupo Sonae**): **Sales Sector** Food/Beverages and Health/Beauty. **Audits and Price checks, setup campaigns, and customer support.**
- 2011 (July- September) **Engel & Völkers Lisboa**: Freelancer Sales Consultant
- 2010 (July) 2011(January) Lemos & Irmão, S.A. Viseu: Sales Consultant General Motors Group
- 2005 (July) 2010 (June) **Hotel Solar do Rio Termas São Pedro do Sul**: <u>Head of Purchases</u> in reception, restaurant bar and laundry, <u>marketing chief</u>, <u>administrative tasks</u>, <u>Budget Management</u>, reception.
- 2004 (January) 2005 (May) Wall Street Institute Viseu: Freelancer <u>Telemarketing Responsible</u> (telemarketing implementation in Viseu and São João da Madeira) <u>Acquisition of clients through marketing campaigns and creating the client's script.</u>
- 2003 (January) 2004 (January) Remax Viseu Sales Consultant.
- 2001 (November) 2002 (December) **Sociedade de Negócios Imobiliários e Serviços <u>Sales</u>** <u>Consultant in Real Estate (Property sales and rentals)</u>
- 2001 (July) 2001 (November) Centro Internacional de Merchandising e Promoções Lisboa, Porto e São Paulo Brasil: <u>Supervisor on promotion actions in comercial areas</u>.
- 2001 (March) 2001 (June) Markcenter: Marketing Technician
- 2000 (June-September) Rodicentro Motos Viseu: **Polyvalent**

Academic Formation:

- 2014 CESAE Centro de Serviços e Apoio às Empresas: Adobe Publisher. **Vector design Creation** and manipulation of images
- 2013 CESAE Centro de Serviços e Apoio às Empresas. Web Marketing. Internet as Marketing Strategy
- 2006 AMBIFORMED: Environmental Impact Assessment (EIA)
- 2004 ADEGA COOPERATIVA DE TONDELA e IDARC: Produção e Proteção integrada na vinha
- 2002 High School Conclusion

Languages:

- **Portuguese**: Native Speaker.
- English: Good Knowledge
- French: Good Knowledge
- Spanish: Good Knowledge.

Informatics: General Good Knowledge (MS Office, Internet), Micros Fidelio New Hotel and others

Other info: Versatile, with great organizational and management skills, Curious, responsible, and creative