

ATAKAN KİLİNC

Sales Manager

+905393365120

atakankilinc@gmail.com

Denizli, Türkiye

WORK EXPERIENCE

05.2022-...

CoEx-Die Coding
Experten – Novidi
GMBH (Hamburg,
Germany)

Senior Sales Manager

- Sold thermal inkjet cartridges for primary and secondary packaging in the pharmaceutical and food sectors.
- Managed ink sales for color label printers.
- Achieved €500,000 in sales revenue during my tenure.

09.2021-04.2022

Aşka Mold and
Machine CO.

Sales Manager

- Sold egg tray machines, focusing primarily on customers in the Middle East.
- Achieved a sales volume of approximately \$5 million during my tenure.

07.2020-09.2021

SG Mold and
Machine Co.

Sales Assistant

- Responsible for the domestic sales of glass machines and molds.
- Developed strong relationships with local customers, ensuring product delivery and satisfaction.

09.2016-06.2020

Aytu Naturel Stone LTD.

Intern

- Gained experience in pricing strategies, customer relations, and market analysis.
- Assisted in developing sales strategies and analyzing customer demands.
- Supported daily operations and communication with clients.

EDUCATION

Mersin University
09.2016-06.2020

Translation and Interpreting (German)
Bachelor degree

Anadolu University
09.06.2021

Foreign Trade Expertise Certification

Dumlupınar University
06.03.2025-...

MBA
(Master of Business Administration)

SKILLS

Personal

- Proficient in Turkish, English, and German
- Strong Problem-Solving Ability
- Adaptability & Quick Learning

Professional

- Sales Strategy & Management
- Pricing & Market Analysis
- Customer Relationship Management (CRM)
- Negotiation & Communication
- Business Development
- Team Leadership & Coordination