

Personal

Name

Toygar Cimenler

Address

Beytepe Mahallesi Piri Reis Caddesi 1/27 Ankanatura 06800 Ankara/Cankaya

Phone number

+90 554 941 33 47

toygarcimenler@hotmail.com

Date of birth

03-11-1995

Place of birth

Altindag

Gender

Male

Nationality

Done

Marital status

Single

Driving licence

LinkedIn

linkedin.com/in/toygar-cimenler-17191a165

Interests

Hiking, Camping, Guitarist, Amateur Astronomer, Bike,

Languages

İngilizce



Spanish

Curriculum Vitae

Profile

A dynamic professional with a degree in Aviation Management and a proven ability to connect with people through strong communication and persuasive skills. With experience in logistics and sales at Expeditors, I excelled in building lasting client relationships, presenting tailored solutions, and driving results in competitive environments.

Currently on a solo travel journey, I continue to refine my adaptability, cultural awareness, and problem-solving skills. A skilled guitarist and outdoor enthusiast, I bring creativity, discipline, and a proactive mindset to every opportunity.

Work experience

Jun 2014 - Aug 2014

House Keeping

La Quinta Inn & Suites, Austin, TX - USA

As a J1 work and travel student, i worked as a house keeping.

Oct 2021 - Jan 2023

Distribution & Warehouse Customer Service Agent

Expeditors International, Ankara/Cankaya

Within Expeditors International;

- -Storage and distribution
- -Competence in road transport of hazardous materials (ADR)
- -Declaration of stock counts and controls to customs
- -Letter procedures and customs operations for pulling shipments into the warehouse
- -Transportation organization
- -Invoicing

Jan 2023 - May 2024

District Sales Executive

Expeditors International, Ankara/Turkey

- Manage an assigned territory and demonstrate extensive knowledge of potential customers and competitors in this area
- Timely data entry in our Customer Relationship Management tool
- Orchestrate customer / branch relationships and collaborate with regional Product, Service, Geo, and Knowledge Management
- Participate in the creation of value-added solutions for customer's logistics needs, including supporting diagrams and cost-benefit calculations
- · Support the transition of new accounts through customer introductions, information transfer, and securing any necessary customer paperwork. When needed, support AR (accounts receivable) collection.
- Attend training & development sessions to continue developing selling skills and updating Expeditors Product and Service knowledge
- Involvement in local trade groups, as directed by the District Sales
- Take on additional assignments as required, supporting company needs

Education and Qualifications

Sep 2014 - Jun 2020 Atilim University, Ankara

References

Expeditors International Kivanc Kahraman
 Warehouse Manager +90 533 812 84 74

Expeditors International Ali Ozcay
Warehouse Lead +90 530 872 77 82

Skills —

Microsoft Word

Microsoft Excel

Microsoft Powerpoint • • • • •