



Aleem Ahmad

Sales & Operating Manager

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PROFILE

To seek a challenging career by occupying a suitable position, utilizing my organizational skills and experience to contribute toward the progress of the organization and at the same time have the prospects for professional growth and development of my career.

SKILLS

- Strong Analytical skills.
- Leadership skills & team player.
- Ability to create climate of innovation.
- Confident and takes Initiative.
- Problem Solving Skills
- Critical Thinking Skills
- Communication Skills
- Organization Skills
- Creativity

LANGUAGES

- English
- Urdu
- Hindi



EXPERIENCE

Cakes & Bakes

Branch Manager

- Manage all F&B and day-to-day operations within budgeted guidelines and to the highest standards.
- Preserve excellent levels of internal and external customer services.
- Identify customers needs and respond proactively to all of their concerns.
- Lead F&B team by attracting, recruiting, training and appraising talented personnel.
- Establish targets, KPI's, schedule, policies and procedures.
- Comply with all health and safety regulations.
- Report on management regarding sales results and productivity.

Mitchells Fruit Farms Limited

Management Training Officer (MTO)

- Helps managers complete daily task (e.g. implementing new policies).
- Understand each department's (e.g. Marketing, Sales) daily process and goals.
- Provide administrative support (e.g. data entry).
- Get familiar with with personal duties.
- Participate in company's strategic planning.

EDUCATION

MS (Master in Marketing)

2019-2021

University of Okara
Obtained CGPA in MS 3.64 Grade A

Research Thesis

The impact of green Marketing Entrepreneurial and learning orientation on Green innovation Performance through Moderating Mediation Approach.

BBA (Bachelor In Marketing)

2014-2018

University of Education, Lahore
Obtained CGPA in BBA 3.01 Grade B

(Research)

A project on to Customer satisfaction on new brand.

Entrepreneurship goal and launched new product (product innovation, product determination, product launching, educating customer).