



Vita Liljans väg 80
127 34, Skärholmen

+4676-291 53 24
rajeev.punwasi.com

Languages

Dutch: Native fluency
English: Native fluency
Swedish: In progress

Skills

Business Development
Negotiating
Accountmanagement
Communication
Analytical
Sales
Product focused
Training (Group & Individual)
Coaching

Certifications

Hubspot Academy:
Inbound Sales
Hubspot Academy:
Sales Enablement
Hubspot Academy:
Sales Management
Hubspot Academy:
Frictionless Sales
HamiltonBright: Sales 1
HamiltonBright: Sales 2

Rajeev Punwasi

Summary

After a decade of different sales roles in the Netherlands I have moved to Sweden in August of 2024 to start my future here with my girlfriend and I want to bring this experience into the Swedish job market. My main experiences lay in recruitment, B2B/B2C, AI, IT sales and consumer electronics but I have a broad interest and desire to help customers make the best purchase they can.

Experience

Sellvation Marketing - New Business Sales Developer

January 2024 - January 2025
The Netherlands

Prospecting & acquiring new business relations aimed at the retail & FMCG industry to sell our in house built AI tool aimed at hyperpersonalization in a mass market

Google - Chromebook Experience Manager

April 2022 - January 2024
The Netherlands

Providing training to my ambassador team & acting as the representative of Google in store. Negotiating with upper management.
Average NPS: 87

HamiltonBright - Direct Sales Specialist

October 2013 - January 2019
The Netherlands

Worked for several high profile, A-level brands in consumer electronics like: Samsung, Nokia, Philips, Canon & many more. Received multiple salesperson of the month bonuses
Set several Samsung sales records in The Netherlands (i.e. first person to sell a Samsung 8K TV)

Education

Windesheim Flevoland, The Netherlands *Management, Economics & Law*

September 2012 - Februari 2019
The Netherlands

- Took some time off to help develop my city which led me to accept a project to travel to Shenzhen, China in order to establish relationships
- Exchange studies in Turku, Finland for 6 months