

Omar Sherif Mobark, MSc, MBA



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Professional Summary: Results-driven international development professional with 10 years of experience in sustainable development, private sector development and finance, renewable energy, climate change, education policies and research management. Proven expertise in designing and managing international development projects, capacity building programs, business development strategies, and donor coordination with two master's degree in risk engineering & strategic management.

Professional Experience:

11/2024 - Present: Senior Program Officer, Japan International Cooperation Agency (JICA), Egypt Office

- Leading JICA Egypt operations in private sector development and investment finance, renewable energy, and climate change
- Direct coordination and focal point for energy and private sector related projects with the main line Ministries in the Government of Egypt such as Ministry of Planning, economic development and international cooperation, Ministry of Electricity and renewable energy, Ministry of Petroleum, Ministry of Environment and Suez Canal economic zone
- Designing & Formulating of Energy transition master plan project to support Egypt's energy transition plans beyond 2030.
- Managing SME & Startups development projects in addition to green finance Government Budget support & bank loan programs.
- Surveying the Potential AI intervention and integration in office operations and projects
- Designing & Overseeing energy, climate change and hydrogen energy related capacity-building programs.
- Leading JICA donor coordination with international development partners such as IFC, World Bank, GIZ, Proparco, etc.
- Analyzing and monitoring the country macroeconomic situation and submit country analysis report to HQ & Management

04/2020 – 10/2024: Program Officer, JICA Egypt Office

- Climate Change Projects: Co-led climate initiatives, resulting in the successful implementation of country focused training for MRV system and raising awareness among office operations and projects.
- COP27 Participation: Coordinated JICA's involvement in COP27, organizing four side events attended by over 500 stakeholders, enhancing JICA's visibility in global climate discussions.
- Renewable Energy Infrastructure: Managed two ODA loan projects worth \$400 million, leading to the installation of renewable energy systems (Solar & Wind) that increased electricity capacity of Egypt.
- Hydrogen Energy Training: Coordinated training programs that upskilled more than 20 professionals in hydrogen energy technologies, fostering local expertise.
- Education Sector Projects: Oversaw grant aid & Technical cooperation projects for Egypt-Japan University of Science and Technology, resulting in the establishment of two new research centers, Improving ranking of University in Times Higher Education SDG's ranking and a 20% increase in student enrollment.
- Higher Technical Education Coordination: Formulation and introduction of new Japanese KOSEN System to Egypt to support private sector needs with needed skills.
- MSME Development: Directed co-lending projects that provided \$50 million in funding to MSMEs, supporting the growth of 20 SME's and startups and creating 300 jobs.
- Investment Promotion: Facilitated investment promotion efforts to attract Japanese foreign direct investment to Egypt's private sector so technical cooperation projects and budget support to the Government.

10/2018 - 03/2020: Senior Research Development Officer, Research Office, Zewail City of Science and Technology (ZC)

- R&D Project Management: Monitored projects with a combined budget of 123M EGP, achieving a 95% completion rate within projected timelines.

- Capacity Building Programs: Designed and implemented 10 workshops and seminars, enhancing the skills of over 300 researchers.
- Cross-Departmental Collaboration: Coordinated efforts among departments, leading to improvement in projects efficiency.
- Intellectual Property Management: Developed university IP strategy that resulted in the filing of 12 patents, strengthening the institution's research portfolio.
- Research Policy Development: Identified key priorities that, aligning research objectives with national scientific goals.

10/2016 – 09/2018: Research Development Officer, Research Office, ZC

- Grant Application Management: Drafted and submitted 25 grant applications, securing funding totaling 50M EGP.
- Database Development: Built a comprehensive database encompassing 1,000+ research publications and agreements, improving accessibility and organization.
- Event Organization: Organized 15 scientific events attended by over 1,200 participants, fostering knowledge exchange.
- Funding Opportunity Identification: Identified and disseminated information on 30 potential funding sources, increasing grant application submissions by 20%.

12/2014 - 09/2016: Business Development Engineer, GREEN Environment Consultants, Egypt, Saudi Arabia

- Proposal Development: Authored 10 business proposals, leading to project acquisitions worth 15M EGP and a 25% increase in company revenue.
- Environmental Impact Assessments: Managed assessments for oil & gas projects with a 2M EGP budget, ensuring compliance and minimizing environmental risks.
- Water Treatment Projects: Oversaw projects in the cement industry with a 1M EGP budget, improving water recycling rates of clients by 30%.
- Resource Coordination: Coordinated efforts among internal teams and external vendors.
- Project Planning: Developed detailed plans that tracked progress effectively.
- Business Analysis Reporting: Generated reports that provided insights into business performance and informing strategic decisions to the top management.

Education:

- 2019: Master of Business Administration (MBA), Arab Academy for Science, Technology and Maritime Transport, Egypt. Major: Strategic Management. GPA 3.94/4
- 2018: Advanced Training Course Intellectual Property, Technology Transfer and Licensing, WIPO Academy & CEIPI, Strasbourg University, France
- 2018: Master of Science (MSc) in Risk Engineering Management. Faculty of Engineering, Cairo University, Egypt (GPA: 3.7/4).
- 2013: Bachelor of Science (BSc.) in Petroleum & Petrochemicals Engineering. Faculty of Engineering, Cairo University, Egypt.

Awards: JICA president award for mainstreaming climate change activities in JICA Egypt Office operations, 2023.

Language skills: Arabic: Native, English: Fluent, French: Basic (Currently Studying)

Courses:

2021: FIDIC Contracts Module: Practical use of FIDIC conditions of contracts on 2017 Red and Yellow books.

2019: Patent Database Searches and Development of Technology and Innovation Support Centers (TISCs), World Intellectual Property Organization (WIPO)

2019: R&D Strategies by Clarivate Analytics

2019: Patent Strategies by Clarivate Analytics

2018: DL-450 Intellectual Property Management Course, WIPO