



# EREKLE PACHOSHVILI

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## Summary

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Goal-oriented and motivated professional with working experience in different countries. Looking for new challenges and opportunities that will grow my professional career.

## Experience

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G&T | Milan, Italy

**Sales Manager**

07/2019 - 11/2019

Sansiro Stadium

- Managed team of 12 salesmen to reassure that activities meet the target.
- Proposing the right product categories for specific segments.
- Weekly sales monitoring and analyzes.

Tourism Agency - Doris | Kiev, Ukraine

**Senior Financial Controller**

05/2017 - 11/2017

Tourism Agency Doris; [www.doris-bg.com](http://www.doris-bg.com)

- Managed 160.000 Cash (accounts Payable, accounts receivable and Bank reconciliation);
- Sales control from 48 000 ticket sold Asset analysis of 20 bus, sales discounts and season offers;
- During my working period, Ukraine branch of Doris reached 6% rise in sales and 3% rise in revenue.
- Successfully managed financial operations with executive management.

## Education

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University of Milan | Milan

**Master of Science** in International Relations

2020

JSC TBC BANK | Tbilisi

**Internship** in Credit, Operational and Back-Office Structure of the Branch

2016

Ekvtime Takaishvili University | Rustavi

**Bachelor of Business Administration**

2015

## Skills

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- High Responsibility
- Communication
- Presentations
- Effective customer communication
- Excellent Team worker
- Leadership
- Negotiation
- Basic knowledge of construction equipment
- Decision maker
- Motivator
- MS office Programs (Word, Excel, PowerPoint)

## Languages

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- English - C1
- Russian - C1
- Italian - A1
- Georgian (native)

## Hobbies & Interest

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- Agriculture
- Music/Art
- Philosophy
- Travelling
- Poetry
- Wine making