# Ghada Hammami

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#### **PROFILE**

Creative Marketing Specialist and MBA Graduate specialising in Brand Management, with a background in Social Media. Currently, I am successfully managing a small business dedicated to creating art-inspired tote bags. Energetic, passionate, and ready to embrace new opportunities.

#### **WORK EXPERIENCE**

Mars. 2024 - En cours Istanbul, Türkiye

Oct. 2023 - Févr. 2024

Sisli, Tunisia

## Account Manager / Sales Agent - Fortrade UK

Although my background is in marketing, I have been working as an Account Manager due to limited options at the time, allowing me to develop essential skills and gain experience.

## **Client Relationship Management:**

- Developing and maintaining strong, long-term relationships with clients.
- Serving as the main point of contact for client inquiries and concerns.

## Sales and Business Development:

- Identifying new business opportunities with existing clients and potential new clients.
- · Preparing and presenting proposals and sales pitches to clients.

#### **Customer Support:**

- · Providing prompt and effective support to clients, addressing their concerns and resolving issues.
- Assisting clients with service usage and providing assistance

## Creative Marketing / Sales Specialist - Serai Spaces

During my time at Serai Spaces, I focused on crafting engaging stories, building communities, and organizing schedules seamlessly.

Besides handling everyday tasks, my role combined creativity and strategy, with a special emphasis on telling captivating stories and connecting with our French-speaking clients.

## **Contributions to Sales Eorts:**

As the sole French speaker, maintained connections with European distributors, contributing to Serai Spaces' sales.

## **Content Creation:**

- Developing engaging content, including articles, blog posts, videos, and graphics for social media.
- Executing content plans that were aligned with Serai Spaces' mission and audience.

#### **Social Media Management:**

· Curating content across various social media platforms for Serai Spaces.

#### **Analytics and Reporting:**

 Checking how well our content was doing using analytics tools and adjusting strategies for better impact.

#### **Administrative Tasks:**

Managing day-to-day responsibilities, ensuring the smooth functioning of Serai Spaces.

Mai. 2023 - Août. 2023 Istanbul / Dubai, Türkiye / UAE

#### Social Media Specialist - Ghassan Aboud Group

During my time at various companies within the Ghassan Aboud Group, including Grandiose, Buyparts, and Buygro, I rented my skills, placing particular emphasis on contributing my expertise to Gaelan Hospital and Pharmacy.

**Content Creation:** Developed visually compelling content tailored for the Ghassan Aboud Group's diverse social media platforms.

**Strategic Content Planning:** Created detailed editorial calendars to ensure a consistent and effective online presence.

Community Engagement: Managed interactions through comments, messages, and feedback,

strengthening connections with our audience.

**Influencer Collaboration:** Researched and partnered with industry-relevant influencers to enhance our brand's image.

Févr. 2022 - Mai. 2023 Istanbul, Türkiye

### Social Media / Sales Coordinator - Haista Clinic

At Haista Clinic, I smoothly blended my love for social media with the ins and outs of the healthcare industry.

#### Social Media Coordinator (February 2023 - May 2023):

- · answering client dms on CRM
- Helping create and edit written, video, and photo content.
- Planning schedules for publishing content.
- Collaborating with a photographer and graphic designer to make engaging multimedia.
- · Analyzing competitors to find opportunities for standing out.
- Engaging with the community by monitoring and responding to comments, messages, and mentions
- · Assisting with recruiting French-speaking candidates and assessing their proficiency levels.
- · Supporting HR activities, including organizing flowers for Women's Day and employee birthdays

## Social Media Specialist (February 2022 - February 2023):

- Developing and executing social media strategies.
- Creating content plans for various platforms.
- Managing community engagement as a Community Manager.
- Translating content from Arabic to both French and English.

Sept. 2021 - Déc. 2022 Istanbul, Türkiye

#### **Assistant - Perfecto Fashion**

As an assistant at Perfecto Fashion, I excelled in administrative tasks, customer service, and supporting models during photoshoots, contributing to the vibrant fashion landscape.

**Customer Service:** Welcoming and providing assistance to customers in a friendly and professional manner.

**Administrative Support:** Assisting with various administrative tasks to ensure the smooth operation of the agency.

**Customer Service:** Welcoming and providing assistance to customers in a friendly and professional manner

**Sales and Calculation Management:** Handling sales and managing calculations efficiently through Telegram.

**Models Assistance and Showroom Preparation** Supporting models during photoshoots and Preparing the showroom for shooting sessions.

## **EDUCATION**

Sept. 2022 - Mai. 2024 Istanbul, Türkiye **Master Of Business Administration** 

Altinbas University

Sept. 2019 - Juin. 2022 Tunis, Tunisia **Bachelor of English For Communication** 

University Of Carthage

#### SKILLS

Trello ● ● ● ●	Meta Business ● ● ● ●	Microsoft Pack ● ● ● ●
Canva ● ● ● O	Lumion ● ● ● ○ ○	Photoshop ● ● ● ○
Modash ● ● ● ●	Mondays.com ● ● ● ●	ZOHO
Modash ● ● ● ○		

LANGUAGES				
English	••••	French • • • • •	Arabic ● ● ● ●	
Turkish	$\bullet \bullet \circ \circ \circ$	German ● ○ ○ ○ ○		

## INTERESTS

- Painting
- Writing
- Dancing

Modelling

## ART DADA

From Tunisia to Istanbul, a thriving small business centred around artistic tote bags featuring my own paintings.

Each design carries its unique story, woven with passion and love. My tote bags not only serve as a reflection of a style but also as a means to share art and its profound impact with the world.