







EDMOND BADRAN

CONTACT ME

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SKILLS

- Data Interpretation & Analysis
- Customer relationship management.
- B2B sales support.
- Internal process optimization.
- Communication and coordination.
- Supply Chain Management
- Professionalism and etiquette
- Articulate

LANGUAGE

- English (Fluent)
- Arabic (Fluent)
- Swedish (Basic)

CERTIFICATES

- **Rutgers University** - Supply Chain Logistics
- **UC Irvine** - Inventory Management
- **Lund University** - Circular Economy - Sustainable Materials Managements
- **Google - Foundation:** Data,

ABOUT ME

Proactive BSc student in Business Ethics and Sustainability with experience in supply chain management and B2B sales support. Skilled in logistics optimization, customer relationship management, and sales coordination. Passionate about driving efficiency and building strong client connections in dynamic environments.

EXPERIENCE

Sales Assistance Internship

1/2023 - 5/2023

ABB

- **Supported the sales team** in identifying client needs and optimizing product delivery, leading to improved customer satisfaction
- **Collaborated with internal teams** to analyze sales data and optimize product distribution strategies, enhancing delivery timelines and operational efficiency.
- **Maintained and improved internal databases** for tracking customer orders and inventory, ensuring sales representatives had accurate and up-to-date information

Teacher Assistant

Futura Skolan

- **Organized and coordinated resources**, ensuring timely delivery of materials, demonstrating strong communication and planning skills.
- **Adapted workflows to meet diverse requirements**, showcasing flexibility and the ability to handle dynamic environments.
- **Supported and facilitated effective task** management, optimizing efficiency comparable to B2B order coordination.
- **Built and maintained strong relationships** through collaboration and strategic planning, mirroring skills essential for customer support and relationship management.

EDUCATION

Stockolm Univeristy

2023 - 2026

Bachelor of Business Ethics and Sustianbility

Interanctional School of Stockholm Region

2019 - 2021

International Baccalaureate (IB)