

Karim Abdallah
Finance & Business Development

Graduate in Business Administration with hands-on experience in business development, analysis, and finance.

Strong analytical skills with experience in client relationship management and financial modeling.

Skilled in international markets, research, and consulting.

Contact Information:

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Location: Padova, Italy

Education:

- BSc in Business Administration and Management | Bilkent University, Ankara, Turkey (2020–2024)

GPA: 3.39 – Honor Standing

Coursework: Business Analytics, Financial & Managerial Accounting, Auditing, Marketing, Corporate Finance, Investment Analysis

- MSc in Accounting, Finance, and Business Consulting | University of Padova, Italy (2024–Present)

Work Experience:

Business Development | BePro | Beirut, Lebanon (Aug 2023 – Sep 2024)

- Built and maintained long-term relationships with clients.
- Identified and developed business opportunities in the European market.
- Collaborated with internal teams to create tailored solutions.
- Applied ROI/ROAS analysis to evaluate campaigns.

Business Analyst Intern | Gezairi Transport | Istanbul, Turkey (Jul 2023 – Aug 2023)

- Collected and analyzed business requirements.
- Conducted financial tasks including invoicing and account reconciliation.
- Performed market research to identify business opportunities.

Finance Analyst Intern | Kreidly Team | Beirut, Lebanon (Jun 2022 – Sep 2022)

- Created financial models in Excel for forecasting and budgeting.
- Assisted in day-to-day accounting tasks (AP/AR, journal entries).
- Contributed to variance analysis and budget preparation.

Skills & Interests:

- Hard Skills: Microsoft Office, Python, Canva, CRM systems, LinkedIn Sales Navigator
- Soft Skills: Communication, Teamwork, Time Management, Critical Thinking, Analytical Thinking

Languages:

- Arabic (Native)
- English (Proficient)
- Turkish (Intermediate)