

David Chen  
Business Development & Investor Relations

Competencies:

Business Development, Trading, Negotiation, Sales & Marketing, Business Strategy,  
Communication,  
Conflict Management, Networking, Project Management

Contact Information:

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Work Experience:

Business Development | FABEL CORP | 2020–2021

- Contributed to a biomedical and biopharma start-up project.
- Built collaboration networks and adapted strategies for niche environments.
- Sourced investment opportunities and supported strategic partnerships.

Business Strategy & Marketing | FABEL CORP

- Helped implement biometric ID and authorization systems in airports, hospitals, and other institutions.
- Networked with European VCs and initiated collaborations with accelerators and incubators.
- Supported investment activities including a €500K incubator-backed project.

Business Development Intern | HOPEN | 2022

- Designed strategies for company registrations and student engagement in the Nordics.
- Represented company at events and seminars.
- Maintained CRM entries and supported collaboration expansion.

Project Manager | West Pride | 2022

- Planned and executed an international art exhibition during West Pride 2022.

Investor Relations | Rethink Capital | 2023–2024

- Generated multi-million sales by engaging investors.
- Maintained investor relations and created unlisted investment portfolios.
- Applied business development experience to strategic investor engagement.

Education:

- B.A. International Politics & Economy | University West | 2020–2023
- Sociology | Gothenburg University | 2022
- Sustainability Development | YRGO Gothenburg | 2024–2026

Languages:

- Turkish (Native)
- English (Full professional proficiency)
- Swedish (Native)
- Spanish (Limited working proficiency)

Goals:

Keen to integrate finance and sustainability into new company projects.