**Terms of Reference**

**Title**: Regional Coordinator

**Scope of Work**:

[Serve the Company in the capacity as Regional Coordinator of the Company for Singapore (the “**Territory**”) with the objectives of:

The Regional Coordinator will be responsible for identifying and pursuing new revenue-generating engagements and opportunities in the region, aligned with the Health Futures and ACCESS Health mission. The coordinator will:

**1. Identify and maintain new regional strategic partnerships**

Lead the ACCESS Health team to engage regionally based stakeholders, including multilateral and governments, academia, non-profit organizations for ACCESS Health as potential funders, partners, and entities of interest for ACCESS Health.

**2. Develop and pursue proposals for large foundations and multilateral organizations for regional initiatives to secure funding and strategic partnerships.**

Work with the ACCESS Health team to respond to RFPs (Request for Proposals) or put forward new concepts to respond to funders by:

* Understanding the procurement and funding cycles of major organizations
* Writing grant and other related proposals
* Securing new revenue opportunities

**3. Identify exchange areas for health innovations in the region**

With a clear understanding of trends and priorities of major stakeholders in the region, identify regional opportunities for health innovation for ACCESS Health. Such opportunities can include the development of regional exchange programs, an expansion of our start-up and corporate networks under Health Futures, and global health leadership programs.

**Reporting**:

Based in Singapore, the Regional Coordinator will report to the Regional Director, Southeast Asia

**Term**

This engagement shall commence upon execution of this Agreement. The Agreement shall continue in full force and effect from July 5, 2021 to July 4, 2022.