**Title –** Global Business Development Lead

**Scope of Work**

**South East Asia**

Provide business development services to ACCESS Health Southeast Asia in the contract position of “Global Business Development Lead” with the objectives of:

Representing ACCESS Health Southeast Asia with major development funders, development consulting partners, and U.S. Government, US private corporations, multilateral entities or other strategic stakeholders as needed

Support visibility of ACCESS Health Southeast Asia overseas with a focus on markets in the Western Hemisphere

Develop proposals and opportunities for grant and consulting funding opportunities

Represents ACCESS Health Southeast Asia in closed-door meetings and public engagements.

**Compensation**

A fee of USD 4,500 per month will be paid to the consultant for 20 working hours per week.

**South Asia**

The above scope of work will be applicable for South Asia as well. However, the fees will be linked to success as a percentage of the grant mobilized, therefore no monthly compensation will be applicable in this case.

This percentage will be agreed on a case to case basis as per international market rates dependent on the funding.

**Term**

This engagement shall commence upon execution of this Agreement. The Agreement shall continue in full force and is effect from **October 1, 2021** to **September 30, 2022**.