**Title: Head –** Head, Alliances and Partnerships

**Location:** Hyderabad

**Reporting to:** Regional Director, South Asia

**Scope of Work**

Responsible for high level networking and relationship management – key customers : state level engagement, pharma industry, multi national companies and other technical companies and any other institutions

Identifying key donors and resource mobilization and strengthen this relationship

Responsible to develop and implement a funding strategy in collaboration with the Country Director and other leadership team to optimise income.

Responsible to develop quality proposals which will support resource mobilization for the organization

Represent ACCESS Health International as required with donors

Ensure that ACCESS Health International meets the donor requirements

Provide support to the team to develop on other ideas for analytical thinking, research and write ups.

**Compensation**

A monthly compensation of INR 210,000 subject to deduction of TDS as per Income Tax Act Rates will be paid to the consultant. All Project related expenses would be reimbursed, as agreed upfront. Any revision to the compensation above will be after due mutual discussion and written intimation.

**Term**

This engagement shall commence upon execution of this Agreement. The Agreement shall continue in full force and is effect from **October 1, 2021** to **March 31, 2022** and is extendable based on the review of Consultant’s performance by the Company and mutual concurrence on revised terms of engagement.