

# Retail Sales Report

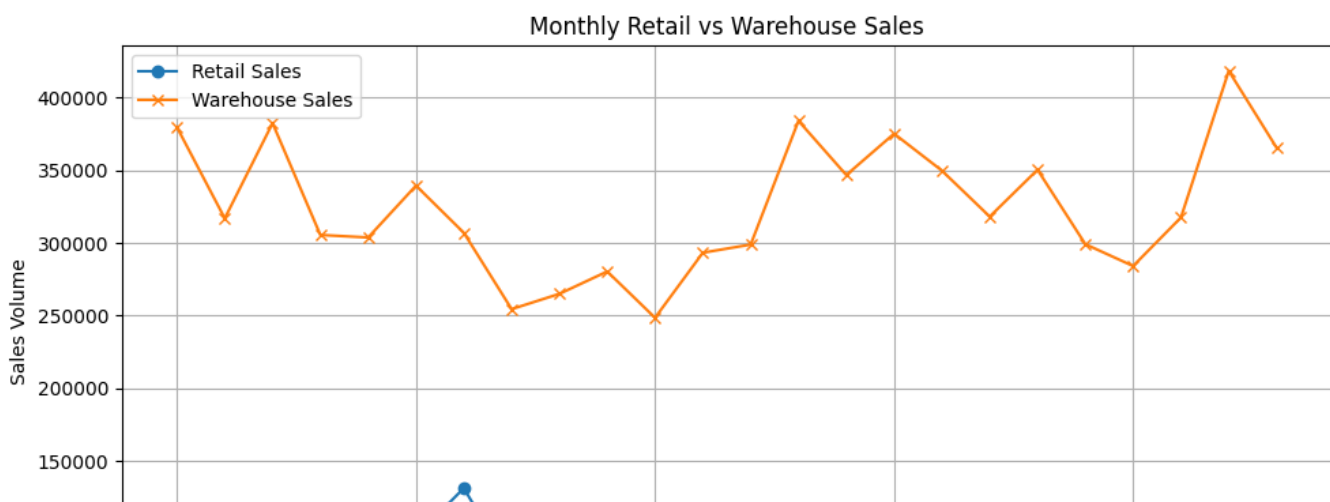
## Top 10 Best-Selling Items

1. TITO'S HANDMADE VODKA - 1.75L - 27580.50
2. CORONA EXTRA LOOSE NR - 12OZ - 25064.00
3. HEINEKEN LOOSE NR - 12OZ - 17761.00
4. MILLER LITE 30PK CAN - 12OZ - 14440.00
5. BUD LIGHT 30PK CAN - 12299.00
6. BOWMAN'S VODKA - 1.75L - 12126.72
7. MILLER LITE HIGH GRAPHIC LOOSE NR - 12OZ - 10373.77
8. STELLA ARTOIS LOOSE NR - 11.2OZ - 10354.00
9. CORONA EXTRA 2/12 NR - 12OZ - 9755.19
10. PINNACLE VODKA - 1.75L - 8676.40

## Top 10 Suppliers by Retail Sales

1. E & J GALLO WINERY - 166170.53
2. DIAGEO NORTH AMERICA INC - 145343.20
3. CONSTELLATION BRANDS - 131664.79
4. ANHEUSER BUSCH INC - 109960.82
5. JIM BEAM BRANDS CO - 96164.04
6. MILLER BREWING COMPANY - 87156.44
7. CROWN IMPORTS - 84437.66
8. SAZERAC CO - 70414.62
9. BACARDI USA INC - 66610.23
10. THE WINE GROUP - 64270.04

## Retail vs Warehouse Sales Trend



## **Intelligence: Low-Selling Products**

21206. MARCHESI DI BAROLO BAROLO 31343 - 750ML - Only -0.25 units sold  
4439. BON APPETIT MUSCAT - 750ML - Only -0.18 units sold  
70. 1800 SILVER TEQUILA - W/COASTER - 750ML - Only -0.17 units sold  
33945. WEREWOLF CAB - 750ML - Only -0.03 units sold  
34812. ZURA MANAVI DRY WHITE - 750ML - Only 0.00 units sold  
17. 12 LINAJES CRIANZA 750ML - Only 0.00 units sold  
27274. ROUND HILL CAB - 1.5L - Only 0.00 units sold  
34797. ZONTES FOOTSTEP CHOC FACTORY SHZ - 750ML - Only 0.00 units sold  
34796. ZONTES FOOTSTEP CANTO DI LAGO - 750ML - Only 0.00 units sold  
34795. ZONTES FOOTSTEP AVALON TREE CAB - 750ML - Only 0.00 units sold

## **Forecast: Next Month Sales Prediction**

1. TITO'S HANDMADE VODKA - 1.75L - Predicted: 1442.29 units
2. CORONA EXTRA LOOSE NR - 12OZ - Predicted: 996.66 units
3. HEINEKEN LOOSE NR - 12OZ - Predicted: 755.47 units
4. MILLER LITE 30PK CAN - 12OZ - Predicted: 614.18 units
5. BUD LIGHT 30PK CAN - Predicted: 539.15 units