

## Project Insights – Loan Default Risk Analysis

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### ◆ 1 Credit Score is the Strongest Risk Indicator

Customers with **Credit Score < 600** show significantly higher probability of default compared to customers with higher scores.

👉 Insight:

Bank should classify low credit score customers as **high-risk segment** and apply stricter approval criteria.

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### ◆ 2 Default Probability is Conditional, Not Random

From conditional probability analysis:

$$P(\text{Default} \mid \text{Low Credit Score})$$

is much higher than overall default probability.

👉 Insight:

Risk assessment should be **conditional-based**, not overall average-based.

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### ◆ 3 Loan Amount Shows High Dispersion

Standard deviation of Loan\_Amount indicates significant variability.

👉 Insight:

Customers borrow very different loan amounts, so risk exposure is uneven.  
Bank must apply **risk-based pricing model**.

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### ◆ 4 Income Distribution Shows Moderate Variation

Q-Q plot indicates income distribution may not be perfectly normal.

👉 Insight:

Loan approval models should not assume strict normality of income.

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### ◆ 5 Vector Similarity Shows Financial Profile Clusters

Using dot product & angle between vectors:

- Smaller angle → Similar financial profile
- Larger angle → Different financial strength

👉 Insight:

Bank can use vector similarity for **customer segmentation** and targeted lending strategies.

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### **Final Overall Conclusion**

Credit Score is the most influential factor in predicting loan default.

Customers with low credit score significantly increase bank's financial risk.

Therefore, a probability-based and data-driven loan approval system is essential for minimizing default losses.