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## **V.K.S.Ramana Sree Vemuri**

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### **EXPERIENCE SNAPSHOT:**

A postgraduate in MBA HR with 10 Years of experience in Sourcing and Recruitment and general office administration.

### **PROFESSIONAL EXPERIENCE:**

□ **Sri Lalita Kameswari Sangeeta Vidyalayam** : Founder

**I have nearly 10 yrs of experience in teaching Carnatic Music (Vocal and Veena) both at Institutes and at my Home and at Students home or common place. I also teach through Skype and Google Duo. Experience of giving concerts and also preparing students for various University Music exams.**

□ **Sree Baba Ikenath HR Services** ([www.babalokenathhr.com](http://www.babalokenathhr.com))

**Founder and CEO -- (Jan 2013 to till date)**

Job Dilayenge Manpower Services was started in the year January 2013 and is amongst the leading talent enabler consultancies in the World. We specialize in helping organizations worldwide to align their talent with their vision, strategy and culture. The proof of our impact is the right people delivering the right results in the right way, now and in the future. Thus we are always staying by your side and provide you with best support whenever you require that.

### **Work Profile:**

Building the brand Job Dilayenge Manpower Services in the market. Establishing good client relationship and building new client base.

Assisting various clients in their requirement need as an extended arm of recruitment. See to it that we have a continuous flow of requirements to cater to at all times. Understanding clients and then their requirements to share relevant profiles which suit the need.

Handled clients for different sectors like Education and Training, Manufacturing, EPC, Gaming Technology, IT services, BPO's, Real Estate Industry, NBFC's and so on..for various different skills across levels.

### **Achievements:**

Was instrumental in building a brand name for ourselves through help of job portals, social media like LinkedIn, Twitter, and Facebook.

Job Postings in portal as well as social media sites.

Successfully closed 2 senior level positions both at VP level for Manufacturing and EPC clients. Successfully managed to work and close few positions in IT space like PS-Tech, PHP, Joomla Developers, Project Manager – ERP. In Non IT Sector worked on Sales Executives/Manager Sales and Marketing positions for Industrial and Financial products across country.



▯ **Origin to Future Consulting Services ([www.origintofuture.com](http://www.origintofuture.com))**

**Sr.IT Recruiter --** (October 2006 till March 2009)

**IT Recruiter --** (June 2005 till October 2006)

Origin to Future (O2F) is a professional HR consulting firm based in Hyderabad since 2005, set-forth with zeal to cater to the entire set of HR Solutions from training, recruiting and consulting needs of established clients in the emerging corporate arena. The firm has an impressive network of US based clients.

### **WORK PROFILE:-**

- ▯ Closely interact with the clients to understand the nature of recruitments
- ▯ Attend meetings with clients for better resolution of the recruitment problems
- ▯ Planning and executing the recruitment strategy for each recruitment project depending upon the client requirements
- ▯ Sourcing the suitable candidates from various databases, job portals and/or through professional references in the industry
- ▯ Depending on the position sometimes head hunting for the candidates
- ▯ Closely monitoring/tracking the candidates from screening stage to salary negotiations to final Joining in a manner best suitable for the client.
- ▯ Assisted various clients in their weekend and weekday interviews and coordinated with them for various events by scheduling candidates.

### **Additional Responsibilities:-**

- Ensure for efficient working of the team by monitoring the work of the executives from trackers and reports
- Promote learning among the executives by organizing occasional training sessions and on the job training
- Promote team work and team spirit by the means of various initiatives like team building activities.

#### **Clients:-**

- Handled successful major recruitments for top notch clients like Satyam, Capgemini, Virtusa, Alliance Consulting, Sonata software, Polaris, Answerthink, CMC, Planet soft, OSI Consulting, Biogenex, Idea Cellular, Tata tele services, JDA Software, Prithvi Information Solutions, Ramp Technologies etc... And participated actively in the Business Development activities of the firm.

**Technologies Handled:** -Sun technologies, Microsoft technologies, Embedded Systems, SAP(FICO,HR,Basis,Abap,SD,CRM), OracleApps(Finace,HR,Distribution,Inventory,CRM, Demantra)Automation, Manual testing, PHP, FPGA, Datawarehousing etc...

**Positions Worked:** , Project Manager, Dotnet Architect, Technical Architect, Testing Lead, Tech lead, Oracle Apps Staff Consultant, Sr.S.E, FPGA Designer, PHP Developer, SAN Admin, RF Engineer, BSS, O&M Engineer, Kenan tester, Sybase Developer, Dotnet Developer, Software Engineer and Software Developers.

#### **Achievements:-**

- Q3 2007 was the best in my career at O2F. I had a success ratio of nearly 67%, Q2 2006 was equally good with a success ratio of 75%. Q2 2008, assisted the Non IT recruiters in achieving the targets.

#### **ACADEMIC PROFILE:**

| Course                         | University   | Year Of Passout |
|--------------------------------|--|-----------------|
| M.A Music                      | Sri Padmavati Mahila<br>Visvavidyalayam, Tirupati<br>(DDE) | June 2018       |
| MBA(HR and Marketing)          | ICFAI (INC)  | May 2005        |
| Certificate in Classical Veena | Potti Sreeramulu Telugu<br>University                      | June 2003       |
| M.A (Eng litt.)                | Andhra University  | June 2002       |

|  |                                    |           |
|--|------------------------------------|-----------|
| Certificate in Classical Vocal         | Potti Sreeramulu Telugu University | June 2000 |
| Honors Diploma in Networking Computing | NIIT                               | Oct 1999  |
| PG Dip in HRM                          | Andhra University                  | June 1998 |
| B.Sc(B.Z.C)                            | Andhra University                  | May 1996  |

#### **COMPUTER PROFICIENCY:**

- ▯ Adept at MS-OFFICE tools like MS-Word, MS-PowerPoint, MS-Excel.
- ▯ Comfortable to handle all major HR databases like Naukri, Monster, and Times Jobs and new social media tools like linkedin, facebook and twitter etc.

#### **PERSONAL PARTICULARS:**

Name : V.K.S Ramana Sree Vemuri  
 Husband's Name : K.V.Kalyan Chakravarty  
 Date of Birth : 24th August, 1976  
 Gender : Female  
 Marital Status : Married and two Sons aged 8 and 5 years..  
 Languages Known : English, Telugu & Hindi  
 Nationality : Indian