

SRILAKSHMI R BHAT

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Objective

Enthusiastic and goal-driven sales professional seeking to join Art Gharana's dynamic team. Eager to contribute to business growth, build strong customer relationships, and help individuals discover their creative potential through meaningful engagement and strategic sales practices.

Education

Courses/Exams	Institution	Board/ University	Year Passing	Percentage
DOCTOR OF PHARMACY (Pharm D)	Faculty of Pharmaceutical Sciences, PES University.	PES University	2025	93.3%
Class XII	Christ Academy Junior College	Karnataka board of Intermediate Education	2019	87.5%

Skills

- Strong communication and interpersonal skills.
- Proficient in troubleshooting technical issues and ensuring smooth exam conduction.
- Quick to identify concerns and provide strategic solutions; proactive in overcoming objections during consultative selling.
- Excellent organizational and multitasking abilities
- Proven ability to build trust with students, parents, and clients; ensures long-term engagement and retention.

Experience

Online Tutor/ Counsellor

Self-employed | Remote | 2023-2025

- Counselling parents and students aged 8–14, tailoring learning programs to suit individual needs (CBSE/ICSE – Math, Science, Social, English).
- Maintained a high retention rate by building trust and rapport with learners and parents.
- Managed scheduling, content customization, and communication independently—demonstrating accountability and multitasking.
- Promoted tutoring services through WhatsApp, referrals, and community platforms, consistently securing new leads.