

Introducing Tata Tele Business Services Smartflo || The Vat Consultant

< Mohammed.Seliya.CONCENTRIX@tatatel.co.in >

Mon, 15 Sep 2025 4:04:53 PM +0530

To "tech10@thevatconsultant.com"<tech10@thevatconsultant.com>

Cc "MohdAzamKalamuddin Khan"<MohdAzamKalamuddin.Khan.CONCENTRIX@tatatel.co.in>



Dear Krishnamoorthi,  
Greetings from Tata Tele Business Services! As the country’s leading enablers in connectivity and smart digital solutions for businesses, we are excited to offer our award-winning ultra-flexible, anytime, anywhere, advanced cloud communication suite. Smartflo offers a range of solutions that include Smartflo Hosted Call Connect, Smartflo Multi-level IVR and Smartflo Hosted Contact Center.

Smartflo Hosted Call Connect: A Complete Virtual PBX Environment

- Outbound and inbound calling with call patching
- User management with role-based access
- API and webhook, detailed call logs and call management dashboard

Smartflo Multi-Level IVR: A Comprehensive Call Management Suite

- Outbound and inbound call management suite with customized routing function
- Sticky agent coupled with barging / whispering / transfer
- API and webhook integration with number masking for secure interactions

Smartflo Hosted Contact Centre: A Complete Call Center Management Suite

- It offers inbound and outbound calling, progressive and preview dialing
- Built-in CRM integrations for seamless experience
- Sentiment analysis and word-cloud powered analytics

Benefits: Work Smarter and Deliver Better Customer Experiences with Smartflo

- Enable anytime, anywhere communication
- Build Smart call flow strategy for agents
- Ensure privacy and protection for agents and clients
- Frictionless customer experience with intelligent assistant and sticky agents
- Leverage CRM-integrated contact management
- Get customized comprehensive dashboard

Get the best-in-class service assurance from Tata Tele Business Services

TTBS is committed to provide the highest level of customer service to enable our customers make the most of our solutions. Please find below the pricing details of Smartflo offer.

Unlimited	Plan Details
Smart PRO	Per User Cost : Rs.1350/-
Minimum Users Required	10
Virtual Number (080   079)	30
Monthly Rental Charge	13,500/-
3 MONTHS ADVANCES RENTAL	13500*3 = 40,500
Billing frequency	QUATERLY
One Time Charge	20,000/-
Lock in Period	12 Months
An additional number will be required in the future	Per number cost Rs.50/-
18% GST	Will be applicable on overall bill.

TOTAL AMOUNT NEED TO PAY (QUATERLY,OTC,18% GST)	71,390
---	--------

Note:-

- 3 Months Advance rental required for processing.
- All the charges are excluding GST.
- ILD charges are additional country wise.
- We will only share API documents for any internal/ Third Party CRM integrations.

**That's not all! Here are more reasons to choose Tata Tele Business Services**

- We are hyper-focused on small and medium businesses
- We enable you with a highly qualified and certified deployment team
- We are a one-stop shop for Connectivity, SaaS, Cloud and Security services
- We have proven record when it comes to customer trust

We hope you don't miss out on this exciting offer. For more details, you can reply to this mail or call on the below number.

Regards

**Mohammed Seliya**

**Inside Sales Manager** - Product Commercial and Marketing



[www.tatatelebusiness.com](http://www.tatatelebusiness.com)



This email is governed by the Disclaimer Terms of Tata Teleservices which may be viewed at <https://www.tatatelebusiness.com/edisclaimer>

**T: (22) 62488955 | M: (91) 7400029602**

**Tata Teleservices Limited | D 26, TTC Industrial Area, MIDC Sanpada, Mumbai, Maharashtra, 400703.**



*[Handwritten signature]*

*[Handwritten signature]*