



9846307208



ajithravi55555@gmail.com



Kottayam, Kerala, India

## EDUCATION

### Bachelor of Commerce (B.Com)

Koshy's Group of Institutions, Bangalore, Karnataka  
Bangalore North University, Karnataka | 2021 | 67%

### Higher Secondary (12th Grade)

Govt. Higher Secondary School, Nedumkunnam, Kottayam, Kerala  
Kerala State Board | 2018 | 67%

### S.S.L.C (10th Grade)

St John the Baptist Higher Secondary School, Nedumkunnam, Kottayam, Kerala  
Kerala State Board | 2016 | 83%

## LANGUAGE

**Spoken:** English, Malayalam, Kannada, Hindi

**Written:** English, Malayalam

# AJITH RAVI

## PROFESSIONAL SUMMARY

Results-oriented Collection Manager with extensive experience in financial services and logistics operations. Proven expertise in managing collection strategies, mitigating credit risks, and leading high-performing teams. Adept at financial analysis, negotiation, and compliance, with a strong track record of achieving targets and improving operational efficiency. Proficient in SAP, Microsoft Excel, and data-driven decision-making.



## WORK EXPERIENCE

- Bajaj Finserv LimitedCollection ManagerFebruary 2024 – Present
- Oversee debt collection activities, ensuring compliance with financial regulations and company policies.
- Develop and execute strategies to reduce delinquency rates and enhance cash flow.
- Collaborate with legal teams for dispute resolution and effective recovery of outstanding debts.
- Supervise, train, and motivate collection teams to meet performance metrics.
- Analyze collection data and generate reports to drive informed business decisions.
- Pickdel Express Cargo LimitedOperations ExecutiveFebruary 2022 – February 2024
- Managed end-to-end logistics and supply chain operations, ensuring efficient delivery and inventory management.
- Utilized SAP and IT systems to streamline processes and optimize productivity.
- Negotiated contracts with transport providers and vendors to reduce costs and improve service.
- Led staff training and performance evaluations to drive operational excellence.
- Maintained accurate financial and statistical records to track performance and compliance.

## HOBBIES & INTERESTS

- Football & Cricket Enthusiast
- Exploring Finance & Logistics Technologies



## CERTIFICATIONS & TRAINING

- Logistics and Supply Chain Management Internship – J.B Hunt
- Industrial Exposure – RBI Bangalore, Marie Gold
- NSS Cadet Certification
- TECHNICAL SKILLS
- SAP (Enterprise Resource Planning)
- Microsoft Excel (Pivot Tables, VLOOKUP, Data Analysis)
- MS Office (Word, PowerPoint, Outlook)
- Financial Data Interpretation & Reporting
- Collection & Risk Mitigation Strategies

## KEY COMPETENCIES

- Debt Collection & Recovery Strategies
- Credit Risk Assessment & Management
- Financial Analysis & Reporting
- Compliance & Regulatory Adherence
- Supply Chain & Logistics Coordination
- Vendor & Stakeholder Management
- Team Leadership & Training
- Problem-Solving & Conflict Resolution
- Effective Communication & Negotiation

## PERSONAL DETAILS

**Name:** Ajith Ravi

**Father's Name:** Ravi M S

**Date of Birth:** 17/04/1999

**Marital Status:** Single

**Religion:** Hindu

**Permanent Address:** Marutholickal House,  
Kangazha PO, Paruthimoodu,  
Kottayam, Kerala – 686541

**I hereby declare that the above information is true and accurate to the best of my knowledge.**