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Published in Towards Data Science



# **Building A Logistic Regression in Python, Step by Step**

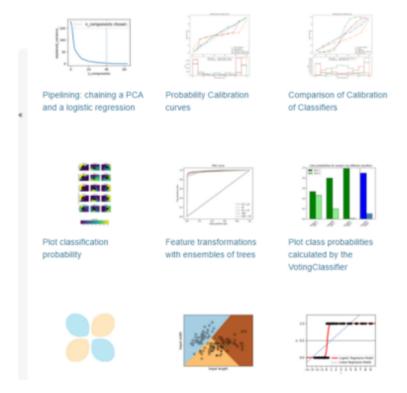


Photo Credit: Scikit-Learn

<u>Logistic Regression</u> is a Machine Learning classification algorithm that is used to predict the probability of a categorical dependent variable. In logistic regression, the dependent variable is a binary variable that contains data coded as 1 (yes, success, etc.) or 0 (no. failure, etc.). In other words, the logistic regression model predicts P(Y=1) as a









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- For a binary regression, the factor level 1 of the dependent variable should represent the desired outcome.
- Only the meaningful variables should be included.
- The independent variables should be independent of each other. That is, the model should have little or no multicollinearity.
- The independent variables are linearly related to the log odds.
- Logistic regression requires quite large sample sizes.

Keeping the above assumptions in mind, let's look at our dataset.

#### **Data**

The dataset comes from the <u>UCI Machine Learning repository</u>, and it is related to direct marketing campaigns (phone calls) of a Portuguese banking institution. The classification goal is to predict whether the client will subscribe (1/0) to a term deposit (variable y). The dataset can be downloaded from <u>here</u>.

```
import pandas as pd
import numpy as np
from sklearn import preprocessing
import matplotlib.pyplot as plt
plt.rc("font", size=14)
from sklearn.linear_model import LogisticRegression
from sklearn.model_selection import train_test_split
import seaborn as sns
sns.set(style="white")
sns.set(style="white")
```

The dataset provides the bank customers' information. It includes 41,188 records and 21 fields.









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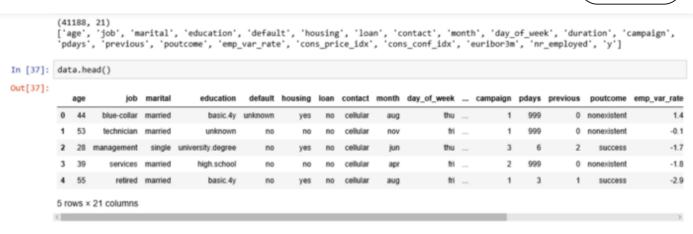


Figure 1

## Input variables

- 1. age (numeric)
- 2. job : type of job (categorical: "admin", "blue-collar", "entrepreneur", "housemaid", "management", "retired", "self-employed", "services", "student", "technician", "unemployed", "unknown")
- 3. marital: marital status (categorical: "divorced", "married", "single", "unknown")
- 4. education (categorical: "basic.4y", "basic.6y", "basic.9y", "high.school", "illiterate", "professional.course", "university.degree", "unknown")
- 5. default: has credit in default? (categorical: "no", "yes", "unknown")
- 6. housing: has housing loan? (categorical: "no", "yes", "unknown")
- 7. loan: has personal loan? (categorical: "no", "yes", "unknown")
- 8. contact: contact communication type (categorical: "cellular", "telephone")
- 9. month: last contact month of year (categorical: "jan", "feb", "mar", ..., "nov", "dec")
- 10. day\_of\_week: last contact day of the week (categorical: "mon", "tue", "wed", "thu", "fri")









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duration is not known before a call is performed, also, after the end of the call, y is obviously known. Thus, this input should only be included for benchmark purposes and should be discarded if the intention is to have a realistic predictive model

- 12. campaign: number of contacts performed during this campaign and for this client (numeric, includes last contact)
- 13. pdays: number of days that passed by after the client was last contacted from a previous campaign (numeric; 999 means client was not previously contacted)
- 14. previous: number of contacts performed before this campaign and for this client (numeric)
- 15. poutcome: outcome of the previous marketing campaign (categorical: "failure", "nonexistent", "success")
- 16. emp.var.rate: employment variation rate (numeric)
- 17. cons.price.idx: consumer price index (numeric)
- 18. cons.conf.idx: consumer confidence index (numeric)
- 19. euribor3m: euribor 3 month rate (numeric)
- 20. nr.employed: number of employees (numeric)

## Predict variable (desired target):

y — has the client subscribed a term deposit? (binary: "1", means "Yes", "0" means "No")

The education column of the dataset has many categories and we need to reduce the categories for a better modelling. The education column has the following categories:







```
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Dasic.9y , protessional.course , basic.by , liliterate j, dtype=object)
```

Figure 2

Let us group "basic.4y", "basic.9y" and "basic.6y" together and call them "basic".

```
data['education']=np.where(data['education'] =='basic.9y', 'Basic',
data['education'])
data['education']=np.where(data['education'] =='basic.6y', 'Basic',
data['education'])
data['education']=np.where(data['education'] =='basic.4y', 'Basic',
data['education'])
```

After grouping, this is the columns:

Figure 3

## **Data exploration**









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```
1 4640
```

Name: y, dtype: int64

```
In [17]: sns.countplot(x='y',data=data, palette='hls')
   plt.show()
   plt.savefig('count_plot')
```

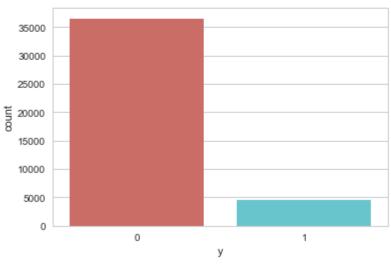


Figure 4

```
count_no_sub = len(data[data['y']==0])
count_sub = len(data[data['y']==1])
pct_of_no_sub = count_no_sub/(count_no_sub+count_sub)
print("percentage of no subscription is", pct_of_no_sub*100)
pct_of_sub = count_sub/(count_no_sub+count_sub)
print("percentage of subscription", pct_of_sub*100)
```

percentage of no subscription is 88.73458288821988

percentage of subscription 11.265417111780131

Our classes are imbalanced, and the ratio of no-subscription to subscription instances is 89:11. Before we go ahead to balance the classes, let's do some more exploration.









Figure 5

#### **Observations:**

- The average age of customers who bought the term deposit is higher than that of the customers who didn't.
- The pdays (days since the customer was last contacted) is understandably lower for the customers who bought it. The lower the pdays, the better the memory of the last call and hence the better chances of a sale.
- Surprisingly, campaigns (number of contacts or calls made during the current campaign) are lower for customers who bought the term deposit.

We can calculate categorical means for other categorical variables such as education and marital status to get a more detailed sense of our data.

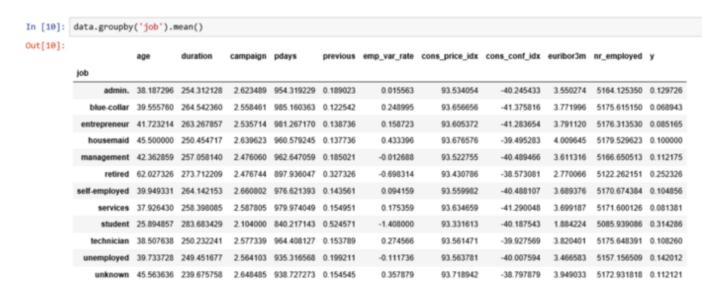


Figure 6





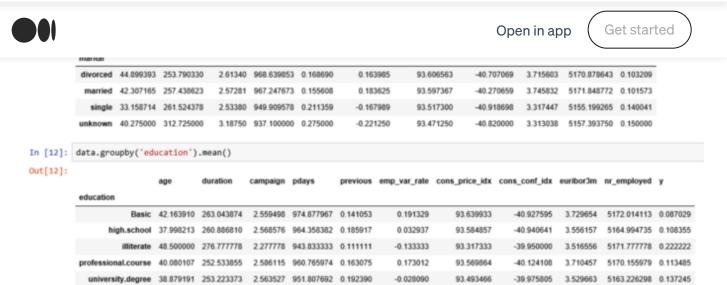


Figure 7

0.059099

93.658615

-39.877816

3.571098

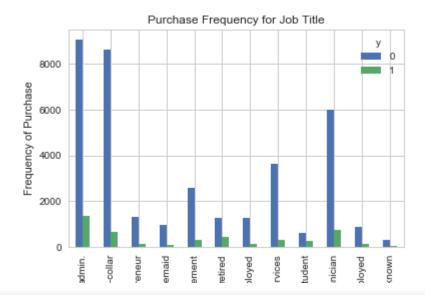
5159.549509 0.145003

2.596187 942.830734 0.226459

#### **Visualizations**

```
%matplotlib inline
pd.crosstab(data.job,data.y).plot(kind='bar')
plt.title('Purchase Frequency for Job Title')
plt.xlabel('Job')
plt.ylabel('Frequency of Purchase')
plt.savefig('purchase_fre_job')
```

unknown 43.481225 262.390526





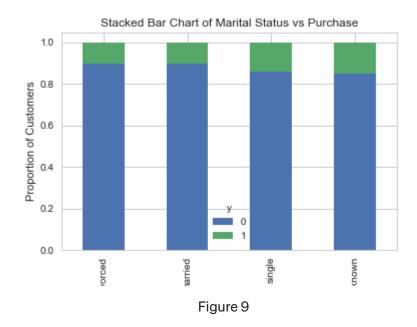






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```
table=pd.crosstab(data.marital, data.y)
table.div(table.sum(1).astype(float), axis=0).plot(kind='bar',
stacked=True)
plt.title('Stacked Bar Chart of Marital Status vs Purchase')
plt.xlabel('Marital Status')
plt.ylabel('Proportion of Customers')
plt.savefig('mariral_vs_pur_stack')
```



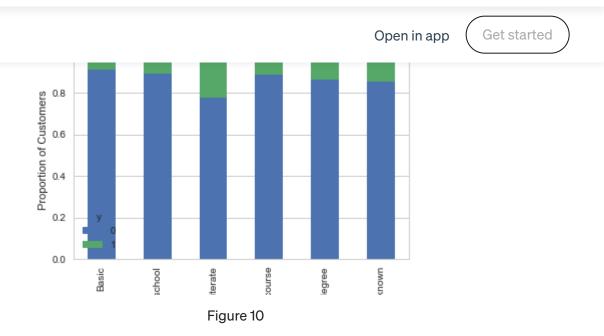
The marital status does not seem a strong predictor for the outcome variable.

```
table=pd.crosstab(data.education, data.y)
table.div(table.sum(1).astype(float), axis=0).plot(kind='bar',
stacked=True)
plt.title('Stacked Bar Chart of Education vs Purchase')
plt.xlabel('Education')
plt.ylabel('Proportion of Customers')
plt.savefig('edu_vs_pur_stack')
```









Education seems a good predictor of the outcome variable.

```
pd.crosstab(data.day_of_week,data.y).plot(kind='bar')
plt.title('Purchase Frequency for Day of Week')
plt.xlabel('Day of Week')
plt.ylabel('Frequency of Purchase')
plt.savefig('pur_dayofweek_bar')
```





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Day of week may not be a good predictor of the outcome.

```
pd.crosstab(data.month,data.y).plot(kind='bar')
plt.title('Purchase Frequency for Month')
plt.xlabel('Month')
plt.ylabel('Frequency of Purchase')
plt.savefig('pur_fre_month_bar')
```

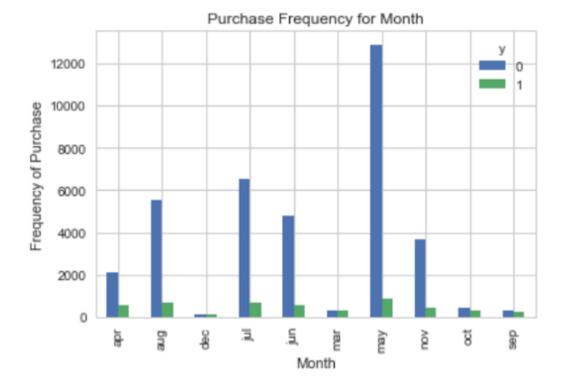


Figure 12

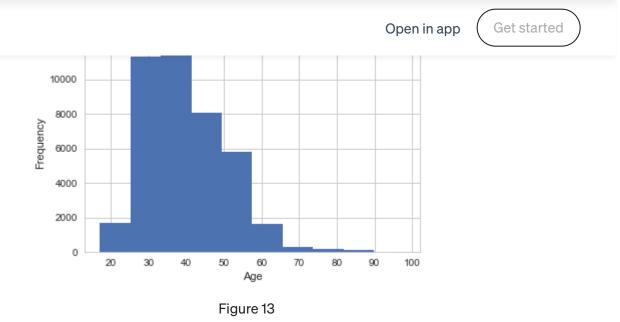
Month might be a good predictor of the outcome variable.

```
data.age.hist()
plt.title('Histogram of Age')
plt.xlabel('Age')
plt.ylabel('Frequency')
plt.savefig('hist_age')
```









Most of the customers of the bank in this dataset are in the age range of 30-40.

```
pd.crosstab(data.poutcome, data.y).plot(kind='bar')
plt.title('Purchase Frequency for Poutcome')
plt.xlabel('Poutcome')
plt.ylabel('Frequency of Purchase')
plt.savefig('pur_fre_pout_bar')
```



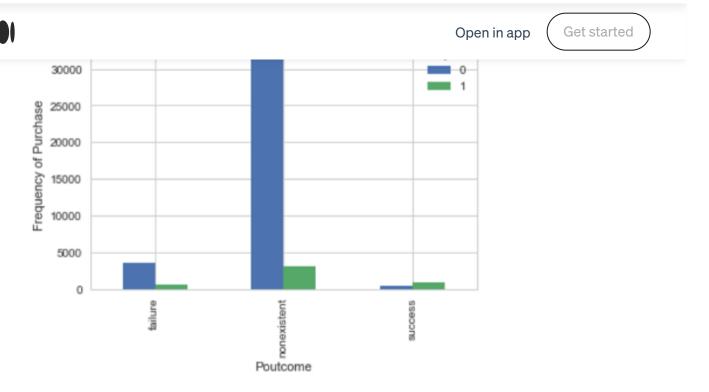


Figure 14

Poutcome seems to be a good predictor of the outcome variable.

## **Create dummy variables**

That is variables with only two values, zero and one.

```
cat_vars=
['job', 'marital', 'education', 'default', 'housing', 'loan', 'contact', 'mon
th', 'day_of_week', 'poutcome']
for var in cat_vars:
    cat_list='var'+'_'+var
    cat_list = pd.get_dummies(data[var], prefix=var)
    data1=data.join(cat_list)
    data=data1

cat_vars=
['job', 'marital', 'education', 'default', 'housing', 'loan', 'contact', 'mon
th', 'day_of_week', 'poutcome']
data_vars=data.columns.values.tolist()
to_keep=[i for i in data_vars if i not in cat_vars]
```









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Figure 15

## Over-sampling using SMOTE

With our training data created, I'll up-sample the no-subscription using the <u>SMOTE</u> <u>algorithm</u>(Synthetic Minority Oversampling Technique). At a high level, SMOTE:

- 1. Works by creating synthetic samples from the minor class (no-subscription) instead of creating copies.
- 2. Randomly choosing one of the k-nearest-neighbors and using it to create a similar, but randomly tweaked, new observations.

We are going to implement **SMOTE** in Python.

```
X = data_final.loc[:, data_final.columns != 'y']
y = data_final.loc[:, data_final.columns == 'y']
from imblearn.over_sampling import SMOTE
```









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```
os_data_X,os_data_y=os.fit_sample(X_train, y_train)
os_data_X = pd.DataFrame(data=os_data_X,columns=columns )
os_data_y= pd.DataFrame(data=os_data_y,columns=['y'])
# we can Check the numbers of our data
print("length of oversampled data is ", len(os_data_X))
print("Number of no subscription in oversampled
data", len(os_data_y[os_data_y['y']==0]))
print("Number of subscription", len(os_data_y[os_data_y['y']==1]))
print("Proportion of no subscription data in oversampled data is
", len(os_data_y[os_data_y['y']==0])/len(os_data_X))
print("Proportion of subscription data in oversampled data is
",len(os_data_y[os_data_y['y']==1])/len(os_data_X))
 length of oversampled data is 51134
 Number of no subscription in oversampled data 25567
 Number of subscription 25567
 Proportion of no subscription data in oversampled data is 0.5
 Proportion of subscription data in oversampled data is 0.5
```

Figure 16

Now we have a perfect balanced data! You may have noticed that I over-sampled only on the training data, because by oversampling only on the training data, none of the information in the test data is being used to create synthetic observations, therefore, no information will bleed from test data into the model training.

#### **Recursive Feature Elimination**

Recursive Feature Elimination (RFE) is based on the idea to repeatedly construct a model and choose either the best or worst performing feature, setting the feature aside and then repeating the process with the rest of the features. This process is applied until all features in the dataset are exhausted. The goal of RFE is to select features by recursively considering smaller and smaller sets of features.

```
data_final_vars=data_final.columns.values.tolist()
y=['y']
X=[i for i in data_final_vars if i not in y]
```









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```
rfe = rfe.fit(os_data_X, os_data_y.values.ravel())
print(rfe.support_)
print(rfe.ranking_)
```

Figure 16

The RFE has helped us select the following features: "euribor3m", "job\_blue-collar", "job\_housemaid", "marital\_unknown", "education\_illiterate", "default\_no", "default\_unknown", "contact\_cellular", "contact\_telephone", "month\_apr", "month\_aug", "month\_dec", "month\_jul", "month\_jun", "month\_mar", "month\_may", "month\_nov", "month\_oct", "poutcome\_failure", "poutcome\_success".

## Implementing the model

```
import statsmodels.api as sm
logit model=sm logit(v X)
```









-1.3039

-0.6451

0.7367

-0.4288

1.7000

-1.6465

-1.0144

0.2762

-0.5711

1.4576

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```
Current function value: 0.545891
        Iterations: 35
                             Results: Logit
Logit
Model:
                                          No. Iterations:
Dependent Variable:
                                          Pseudo R-squared:
                       2018-09-10 12:16
                                          AIC:
                                                               55867.1778
No. Observations:
                      51134
                                          BIC:
                                                               56044.0219
                                          Log-Likelihood:
Df Model:
                      19
                                                               -27914.
Df Residuals:
                       51114
                                          LL-Null:
                                                               -35443.
                      0.0000
Converged:
                                          Scale:
                                                              1.0000
                            Std.Err. z
                                            P>|z| [0.025
euribor3m
                    -0.4634
                             0.0091 -50.9471 0.0000
                                                       -0.4813
                                                                 -0.4456
job_blue-collar
                    -0.1736
                              0.0283 -6.1230 0.0000
                                                       -0.2291
                                                                 -0.1180
job housemaid
                   -0.3260
                             0.0778 -4.1912 0.0000
                                                       -0.4784
                                                                 -0.1735
marital_unknown 0.7454
                              0.2253 3.3082 0.0009
                                                        0.3038
education_illiterate 1.3156 0.4373 3.0084 0.0026
                                                        0.4585
                                                                  2.1727
           16.1521 5414.0744 0.0030 0.9976 -10595.2387 10627.5429
own 15.8945 5414.0744 0.0029 0.9977 -10595.4963 10627.2853
default_no
default_unknown
contact_cellular
                  -13.9393 5414.0744 -0.0026 0.9979 -10625.3302 10597.4515
contact_telephone -14.0065 5414.0744 -0.0026 0.9979 -10625.3973 10597.3843
month_apr
                   -0.8356
                              0.0913 -9.1490 0.0000
                                                       -1.0145
                                                                 -0.6566
month_aug
                    -0.6882
                              0.0929 -7.4053 0.0000
                                                       -0.8703
                                                                 -0.5061
month dec
                    -0.4233
                              0.1655 -2.5579 0.0105
                                                       -0.7477
                                                                 -0.0990
month_jul
                             0.0935 -4.3391 0.0000
                   -0.4056
                                                                 -0.2224
                                                       -0.5889
month jun
                   -0.4817
                              0.0917 -5.2550 0.0000
                                                       -0.6614
                                                                 -0.3021
month_mar
                   0.6638
                              0.1229 5.3989 0.0000
                                                       0.4228
                                                                 0.9047
```

Warning: Maximum number of iterations has been exceeded.

-1.4752

-0.8298

0.5065

-0.5000

1.5788

Figure 17

The p-values for most of the variables are smaller than 0.05, except four variables, therefore, we will remove them.

0.0874 -16.8815 0.0000

0.0942 -8.8085 0.0000

0.1175 4.3111 0.0000

0.0363 -13.7706 0.0000

0.0618 25.5313 0.0000

\_\_\_\_\_\_



month\_may

month\_nov

month\_oct

poutcome\_failure

poutcome success







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Results:	Logit
----------	-------

=======================================			======			
Model: Dependent Variable: Date: No. Observations: Df Model: Df Residuals: Converged:	Logit y	9-10 12:38	No. Ite Pseudo AIC: BIC:	erations R-squan	s: 7.6 red: 0.1 568 570 d: -28	0000 198 379.2425 020.7178 3424. 5443.
	Coef.	Std.Err.	Z	P> z	[0.025	0.975]
marital_unknown education_illiterate month_apr month_dec month_jul month_jun month_mar month_may month_nov	1.2863 1.3959 1.8084 1.6747 1.5574 2.8215 0.5848 1.2725	0.0278 0.0762 0.2244 0.4346 0.0380 0.0411 0.1441 0.0424 0.0408 0.0908 0.0304 0.0445	-3.6519 3.3956 3.0096 33.8180 33.9688 12.5483 39.5076 38.1351 31.0891 19.2166 28.5720	0.0000 0.0003 0.0007 0.0026 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000	-0.2605 -0.4278 0.3221 0.4562 1.2118 1.3153 1.5259 1.5916 1.4773 2.6437 0.5251 1.1852	-0.1515 -0.1290 1.2017 2.1598 1.3609 1.4764 2.0908 1.7578 1.6374 2.9994 0.6444 1.3598
month_oct poutcome_failure poutcome_success	2.7279 -0.2797 1.9617	0.0816 0.0351 0.0602	33.4350 -7.9753 32.5939	0.0000 0.0000	-0.3485 1.8438	2.8878 -0.2110 2.0797

Figure 18

## **Logistic Regression Model Fitting**

from sklearn.linear\_model import LogisticRegression from sklearn import metrics

X\_train, X\_test, y\_train, y\_test = train\_test\_split(X, y,
test\_size=0.3, random\_state=0)
logreg = LogisticRegression()
logreg.fit(X\_train, y\_train)









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verbose=0, warm\_start=False)

Figure 19

## Predicting the test set results and calculating the accuracy

```
y_pred = logreg.predict(X_test)
print('Accuracy of logistic regression classifier on test set:
{:.2f}'.format(logreg.score(X_test, y_test)))
```

Accuracy of logistic regression classifier on test set: 0.74

## **Confusion Matrix**

```
from sklearn.metrics import confusion_matrix
confusion_matrix = confusion_matrix(y_test, y_pred)
print(confusion_matrix)
```

[[6124 1542]

[2505 5170]]

The result is telling us that we have *6124+5170* correct predictions and *2505+1542* incorrect predictions.

## Compute precision, recall, F-measure and support

To quote from Scikit Learn:

The precision is the ratio tp / (tp + fp) where tp is the number of true positives and fp the number of false positives. The precision is intuitively the ability of the classifier to not label a sample as positive if it is negative.











The F-beta score can be interpreted as a weighted harmonic mean of the precision and recall, where an F-beta score reaches its best value at 1 and worst score at 0.

The F-beta score weights the recall more than the precision by a factor of beta. beta = 1.0 means recall and precision are equally important.

The support is the number of occurrences of each class in y\_test.

```
from sklearn.metrics import classification_report
print(classification_report(y_test, y_pred))
```

support	f1-score	recall	precision	
7666	0.75	0.80	0.71	0
7675	0.72	0.67	0.77	1
15341	0.74	0.74	0.74	avg / total

Figure 20

**Interpretation:** Of the entire test set, 74% of the promoted term deposit were the term deposit that the customers liked. Of the entire test set, 74% of the customer's preferred term deposits that were promoted.

#### **ROC Curve**

```
from sklearn.metrics import roc_auc_score
from sklearn.metrics import roc_curve
logit_roc_auc = roc_auc_score(y_test, logreg.predict(X_test))
fpr, tpr, thresholds = roc_curve(y_test, logreg.predict_proba(X_test)
[:,1])
plt.figure()
plt.plot(fpr, tpr, label='Logistic Regression (area = %0.2f)' %
```









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```
plt.ylabel('True Positive Rate')
plt.title('Receiver operating characteristic')
plt.legend(loc="lower right")
plt.savefig('Log_ROC')
plt.show()
```

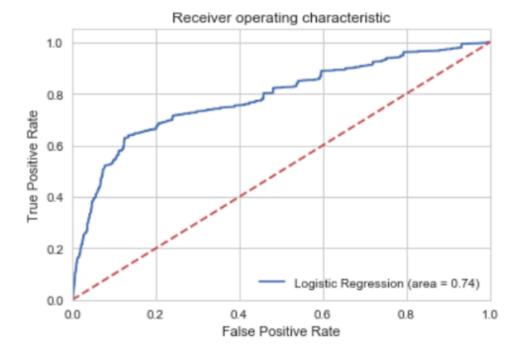


Figure 21

The receiver operating characteristic (ROC) curve is another common tool used with binary classifiers. The dotted line represents the ROC curve of a purely random classifier; a good classifier stays as far away from that line as possible (toward the top-left corner).

The Jupyter notebook used to make this post is available <u>here</u>. I would be pleased to receive feedback or questions on any of the above.

Reference: Learning Predictive Analytics with Python book







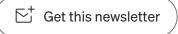


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