

# Homework Assignment #7

- Due 14 Oct at 23:59
- Points 26
- Questions 8
- Available until 17 Nov at 23:59
- Time limit None
- Allowed attempts 2

## Instructions

You should complete this assignment individually and will have 2 attempts. Your highest score will be recorded.

## Attempt history

	Attempt	Time	Score
KEPT	<a href="#">Attempt 2</a>	12 minutes	23.5 out of 26
LATEST	<a href="#">Attempt 2</a>	12 minutes	23.5 out of 26
	<a href="#">Attempt 1</a>	11 minutes	23.5 out of 26

❗ Correct answers are hidden.

Score for this attempt: 23.5 out of 26

Submitted 13 Oct at 16:52

This attempt took 12 minutes.



Question 1

3 / 3 pts

Which of the following is NOT one of the 6 steps presented in the TED Talk video Six steps to improve your emotional intelligence?

- ☒ enhance your listening and nonverbal skills
- ☐ accept and appreciate emotions
- ☐ reflect on emotions and their origin
- ☐ handle the emotions of others



Question 2

3 / 3 pts

Which of the following is NOT part of the "acknowledge your emotions" step as described in the TED Talk: Six steps to improve your emotional intelligence?

- ☒ differentiate emotions to get to the core of what you are feeling
- ☐ ask people how they are feeling, with genuine interest
- ☐ accept emotions as something valuable
- ☐ give people space to show their emotions



### Question 3

5 / 5 pts

Match the major domain of emotional intelligence with its associated personal/social competencies.  
self-awareness

knowing one's strengths and weaknesses

self-management

keeping disruptive emotions in check

social awareness

recognizing and meeting the needs of others

relationship management

wielding a range of tactics for influencing others



### PartialQuestion 4

1.5 / 3 pts

Which of the following are identified as definitions for emotional intelligence in Chapter 8 of the Leadership Communication text by Barrett?

- ☒ the capacity to identify and manage emotions in ourselves and others
- ☐ what is going on inside of us emotionally
- ☐ a higher score on the MBTI assessment
- ☐ the ability to connect with others more effectively



### PartialQuestion 5

2 / 3 pts

Which of the following conclusions are supported by research and mentioned in Chapter 8 of Leadership Communication by Barrett?

- ☒ 75% of long-term job success depends on people skills and 25% depends on technical ability

- ☒ Leaders determine 20-30% of workplace climate, which determines 50-70% of a company's performance
- ☒ Emotional intelligence is a strong predictor of academic performance, job performance, and leadership skills.
- ☒ Emotional intelligence accounts for 85% of what distinguishes top leaders from low-level performers.



### Question 6

3 / 3 pts

Which of the following regarding the Myers-Briggs Type Indicator **is true**?

- ☒ was developed using Carl Jung's concepts of personality types



individual personality types will change throughout an individual's lifetime especially when comparing the very old to the very young

- ☐ the ESTJ personality type is the most naturally inclined to be a leader



personality type is determined by selecting the two dichotomy pairs which are most influential to the test-taker's decision making processes



### Question 7

3 / 3 pts

Which of the following statements about nonverbal communication **is true**?

- ☒ researchers have identified 6 facial expressions which are consistent and universally understood across cultures

- ☐ 50-60% of communication is nonverbal

- ☐ nonverbal communication includes the way we dress and carry ourselves, but is distinct from our facial expressions



nonverbal communication is more easily interpreted than verbal communication and is entirely separate from context/culture



### Question 8

3 / 3 pts

Which of the following **is** an accurate description of one of the 4 dichotomies in the Myers-Briggs Type Indicator?

- ☒ sensing vs. intuitive - how we take in information and understand the world

- ☐ extravert vs. introvert - our approach to life and work

- ☐ thinking vs. feeling - how we are energized

- ☐ judging vs. perceiving - how we tend to make decisions

Quiz score: 23.5 out of 26