

# Credit EDA Case Study Presentation

By

**Mr. S. Krishna Kumar**



## **Purpose of the Exercise**

- Perform EDA on current application data & previous application data to predict the credit worthiness of an applicant's profile. This will help the company to avoid lending loans to defaulters.
- Finding potential profile and provide loans to them.

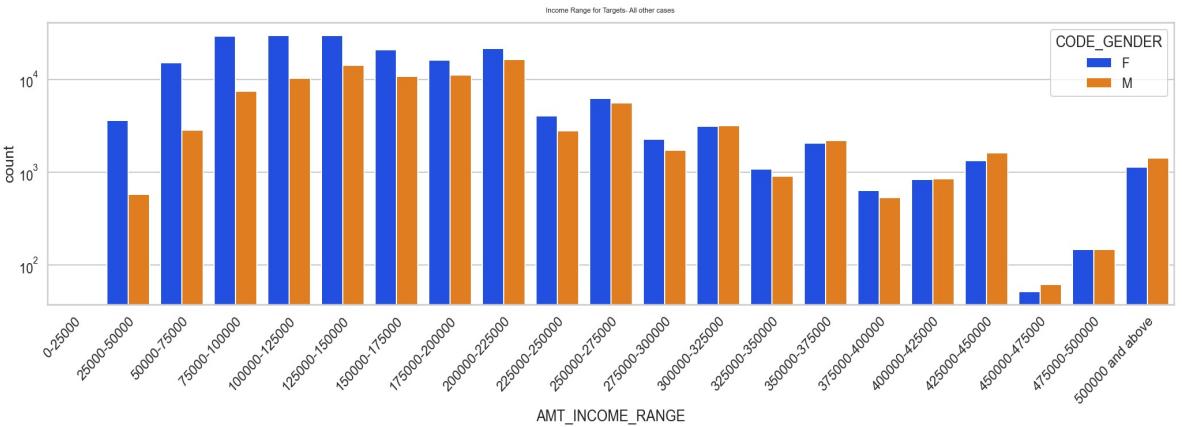
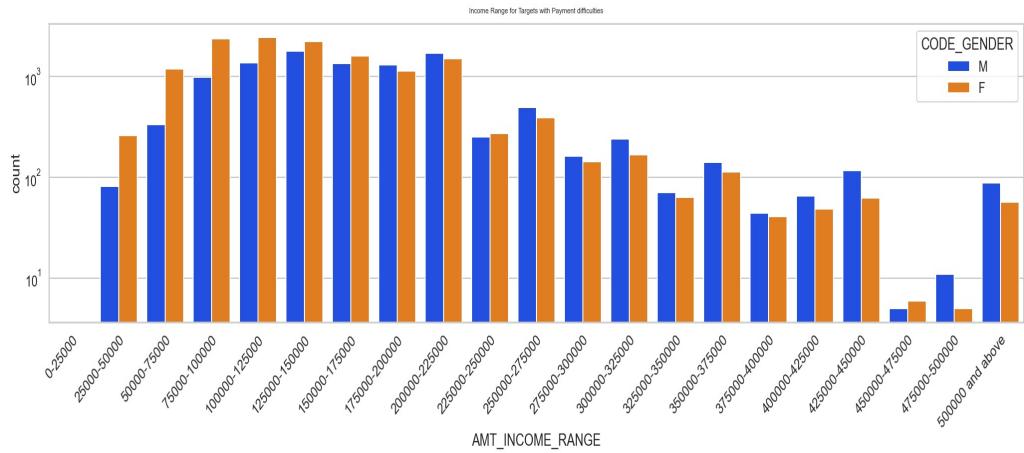


## **Steps to EDA**

1. Understanding the datasets
2. Data-Cleaning, Imputing and Bucketing columns wherever necessary
3. Perform univariate and bivariate analysis and find correlation between column variables.
4. Merge previous application data and current application data
5. Perform univariate and bivariate analysis
6. Conclude risks and recommendations



# Distribution of Income and Code-gender



## Observation:

From the above graph for Target=1 (Defaulters) the following points can be concluded.

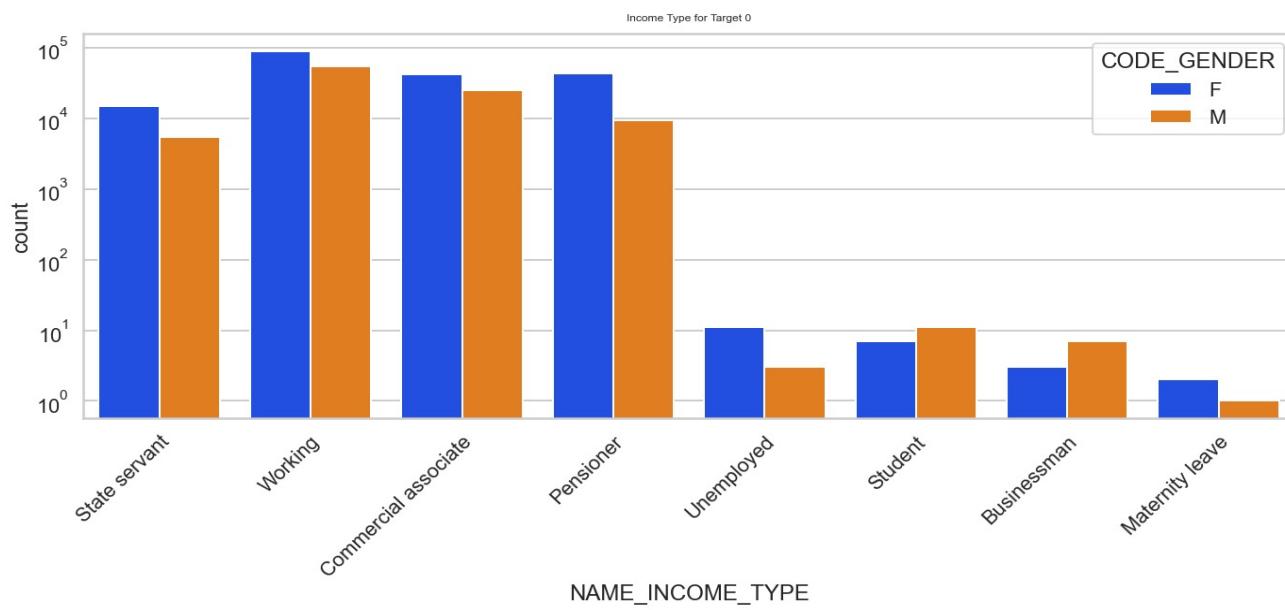
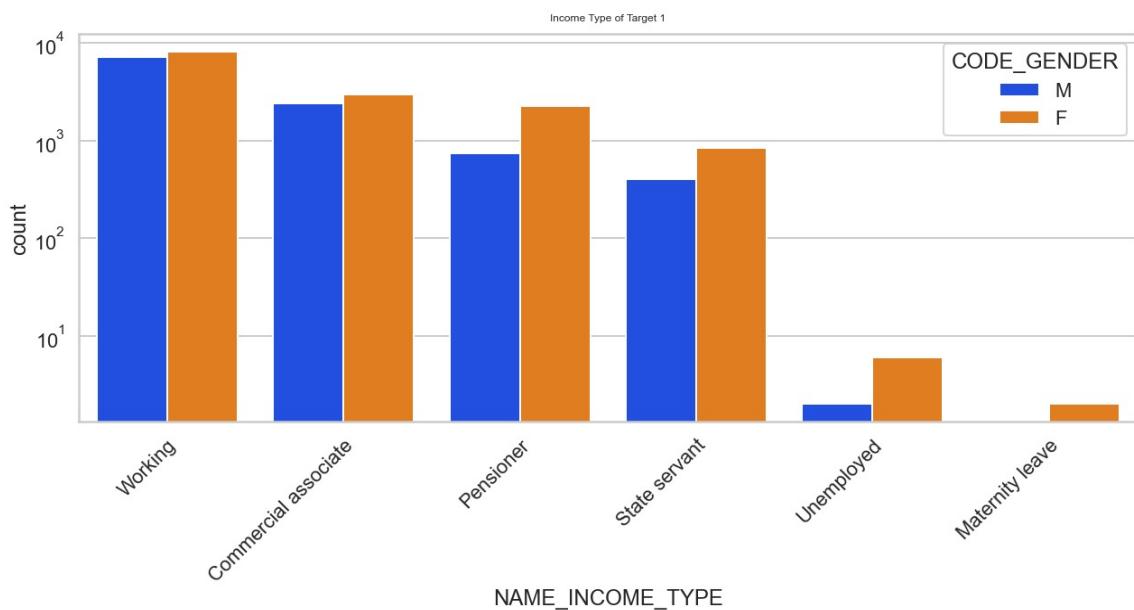
1. The income range of males were more compared to females at ranges 500000 and above .
2. This graph show that males are more than female in having income ranges between 175000 and 225000.

From the above graph for Target=0 (Non-Defaulters) the following points can be concluded.

1. The income range of female counts are higher than male at ranges 25000 and 200000
2. This graph show that females are more than male in having income ranges for that range.



# Distribution of Profession and Code Gender



## Observation:

From the above graph for Target=1 (Defaulters) the following points can be concluded.

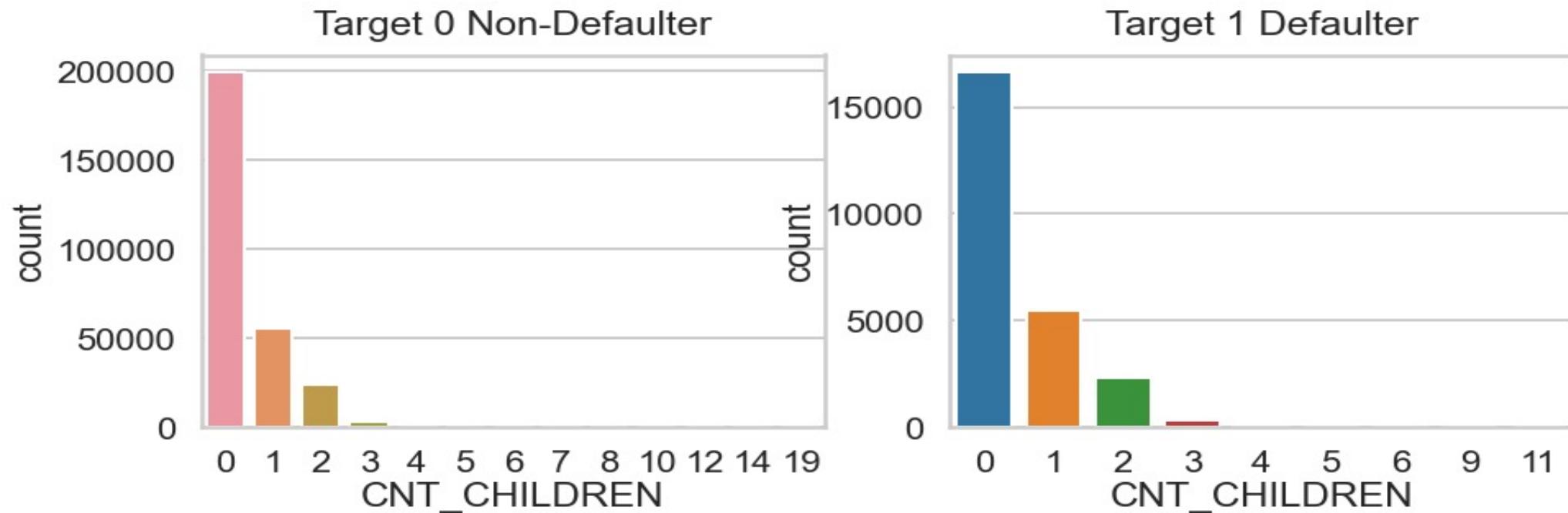
1. Income type working, commercial associate, pensioner and state servant defaulted more compared to unemployed.
2. Unemployed has lesser credit compared to other categories.

From the above graph for Target=0 (Non-Defaulters) the following points can be concluded.

1. Females defaulted less compared to males.
2. Students and Businessman never defaulted based on the above data.



# Distribution of Number of children



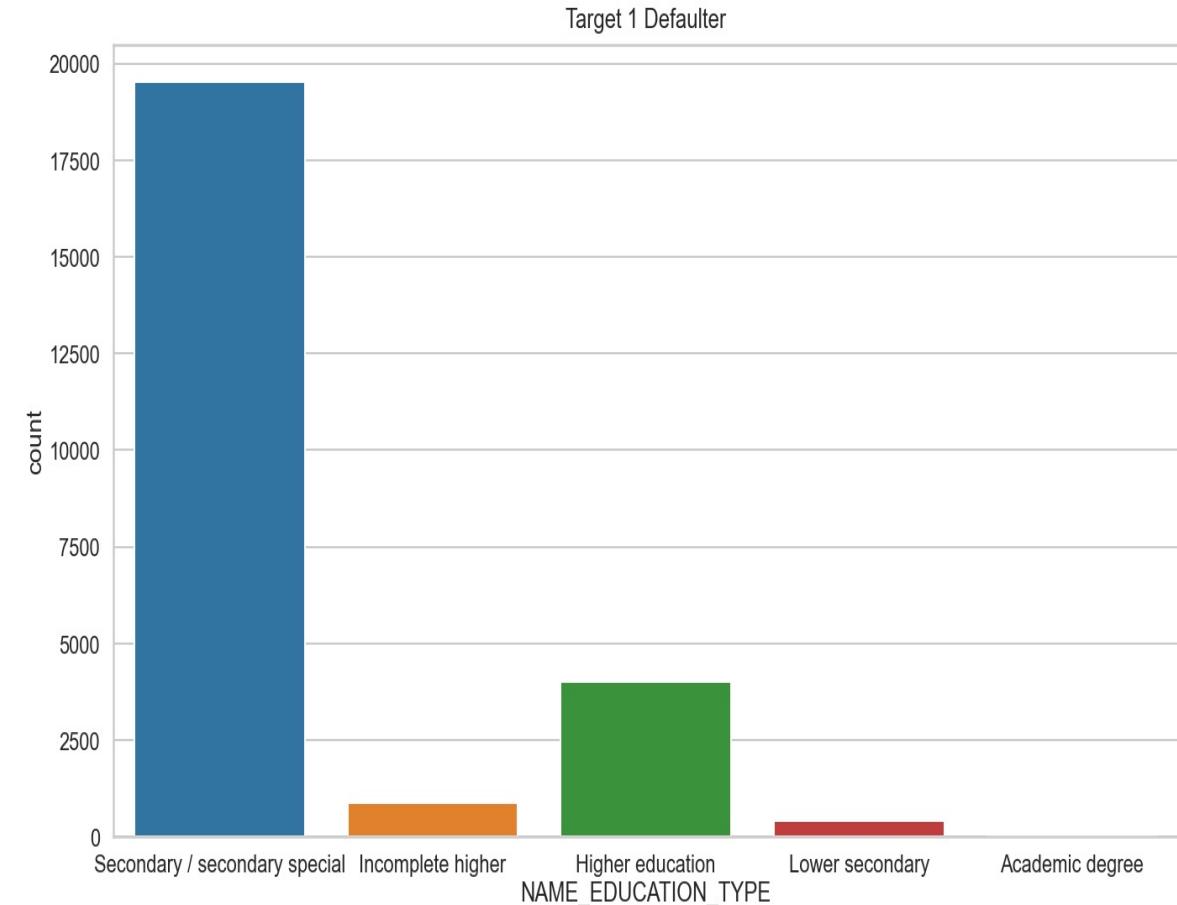
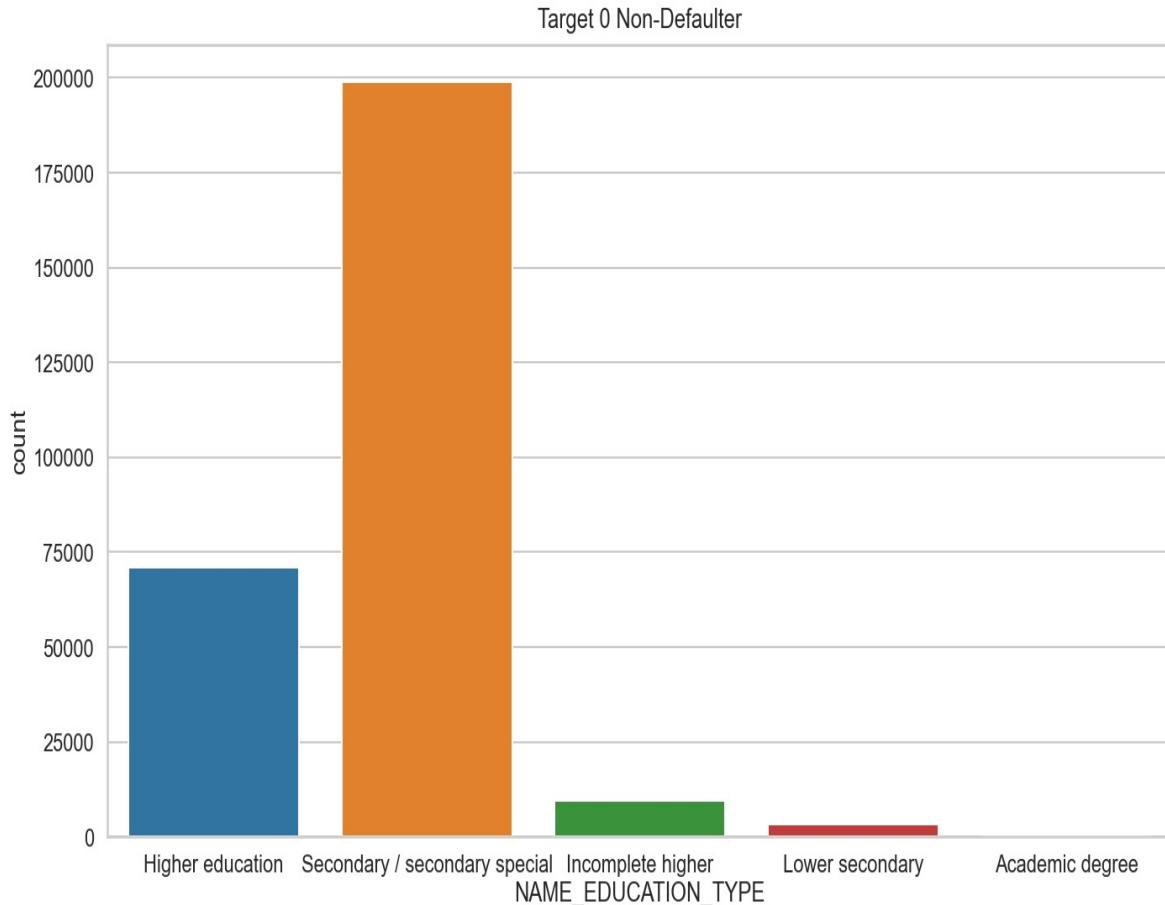
## Observation:

From the above graph the following points can be concluded.

- Both the graph pretty much looks the same. So, children count doesn't determine the chances of being a defaulter or a non-defaulter.



# Distribution of defaulters with Education type



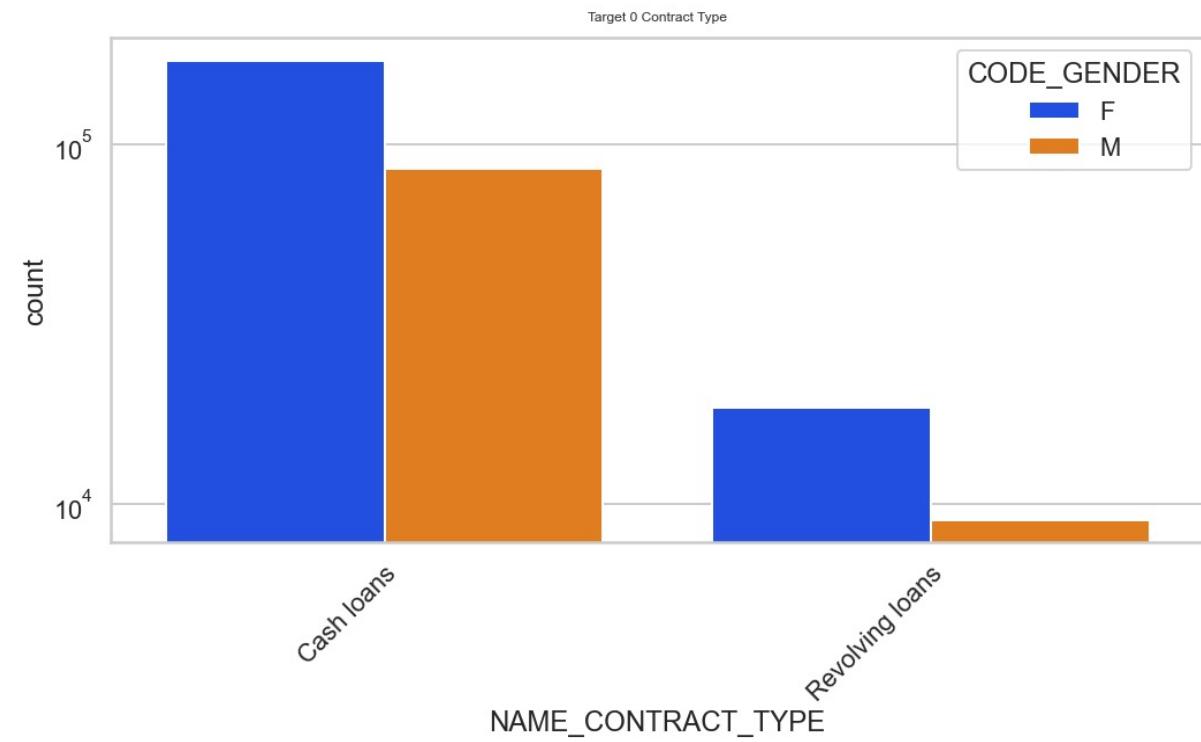
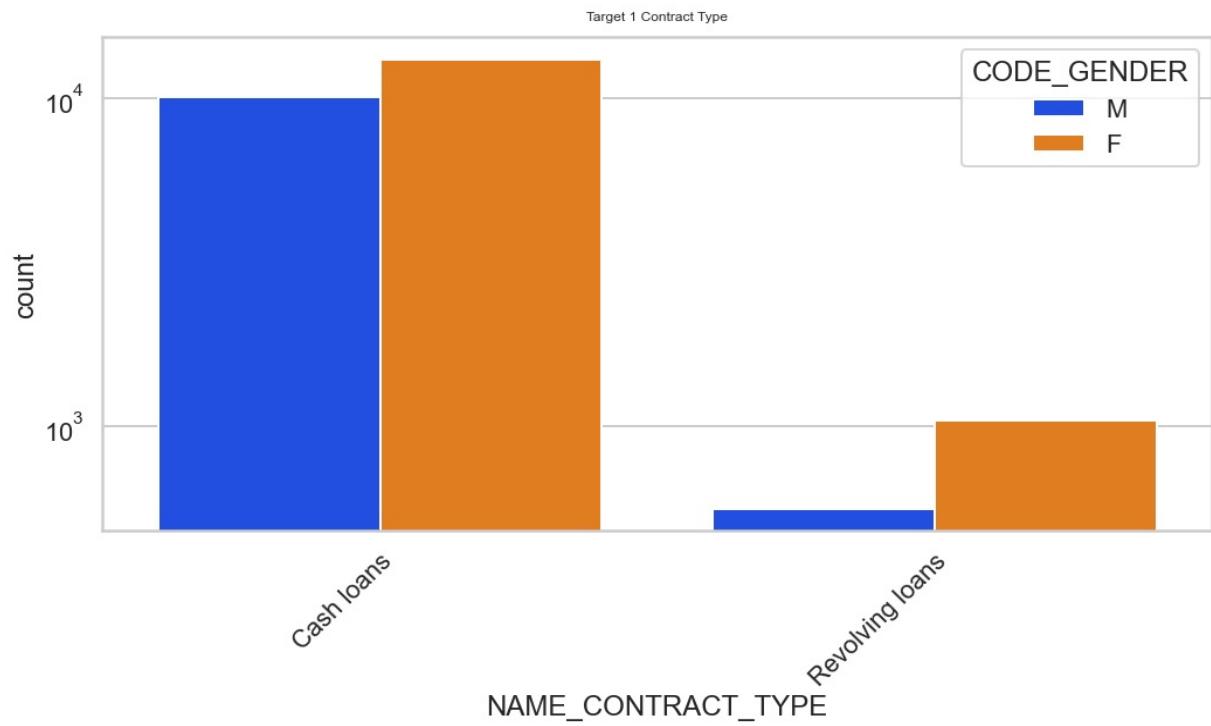
## Observation:

From the above graph the following points can be concluded.

- People with Secondary education defaulted the most.



# Distribution of defaulters with Contract type



### **Observation:**

From the above graph for Target=1 (Defaulters) the following points can be concluded.

1. Individuals getting Cash loans defaulted the most than Revolving loans.
2. Female revolving loans were more compared to males.

From the above graph for Target=0 (Non-Defaulters) the following points can be concluded.

1. Females defaulted less both on Cash loans and Revolving loans
2. Revolving loans were availed the least on both the scenarios

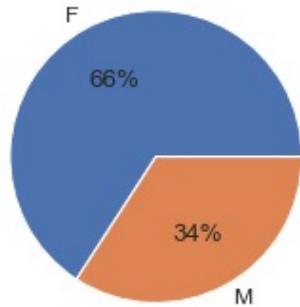


# Continuous Univariate Analysis:

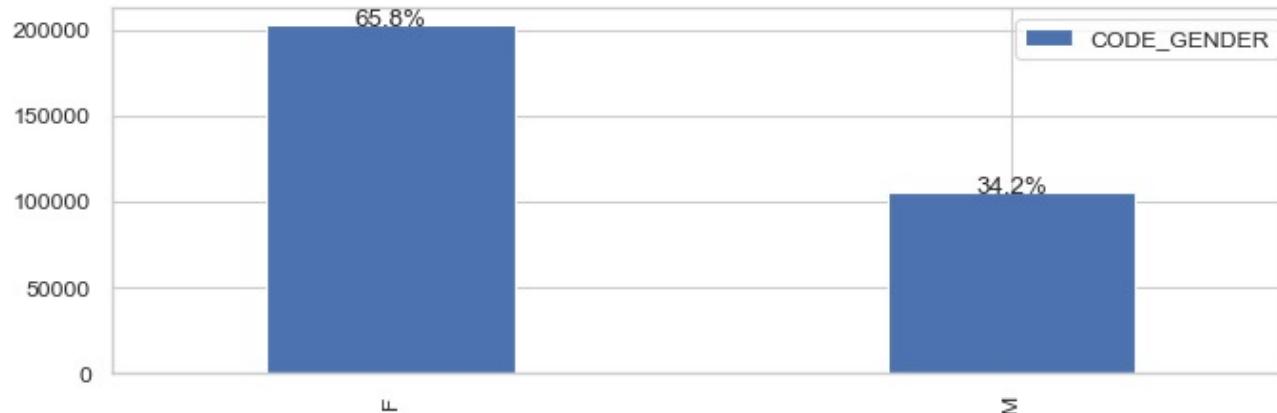


## Proportion of applicants wrt Gender

Pie Chart of CODE\_GENDER



Bar Chart of CODE\_GENDER

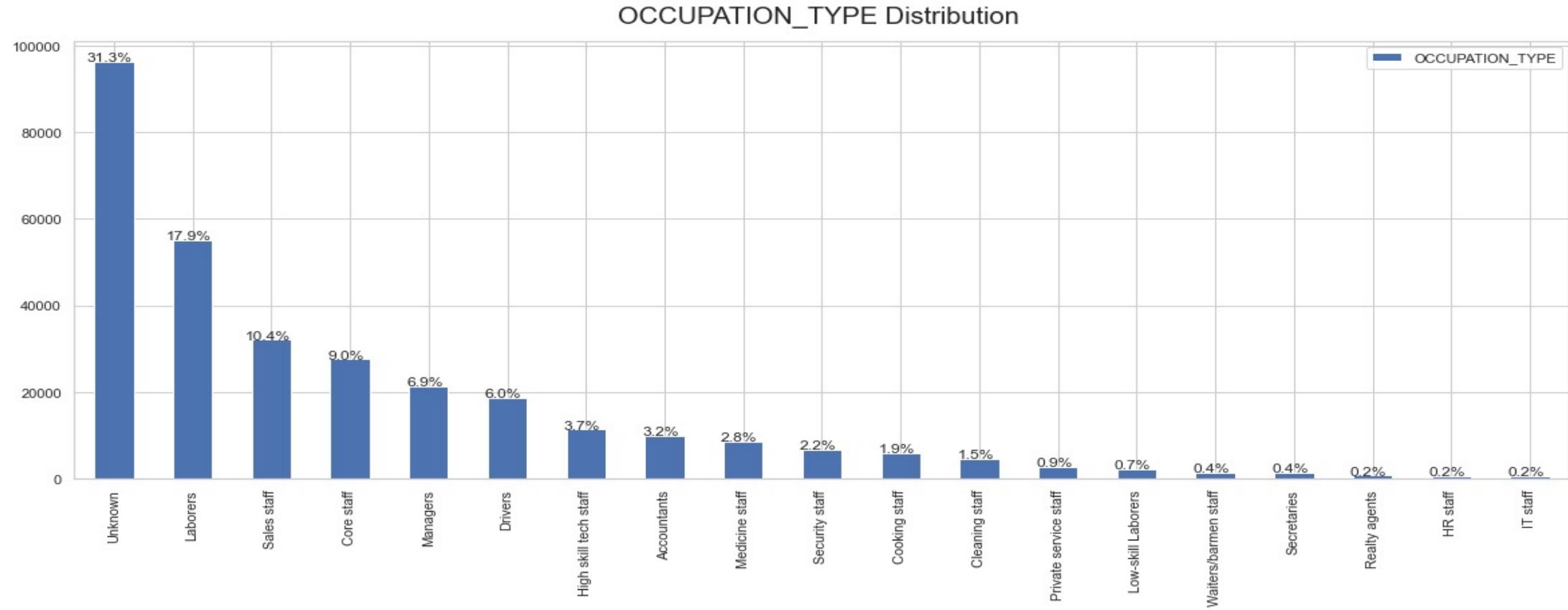


### **Overview:**

- Female applicants are more (66%) compared to the male applicants(34.2%).



## Proportion of applicants wrt Occupation



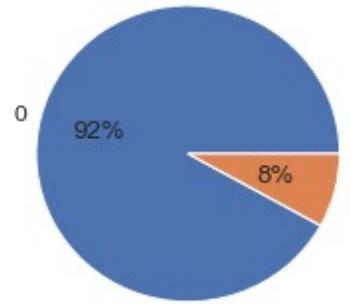
### **Overview:**

- Most of the values in Occupation type were missing and imputed with unknown.
- Labourers applied the most and after that Sales staff, core staff and managers preceded after them.

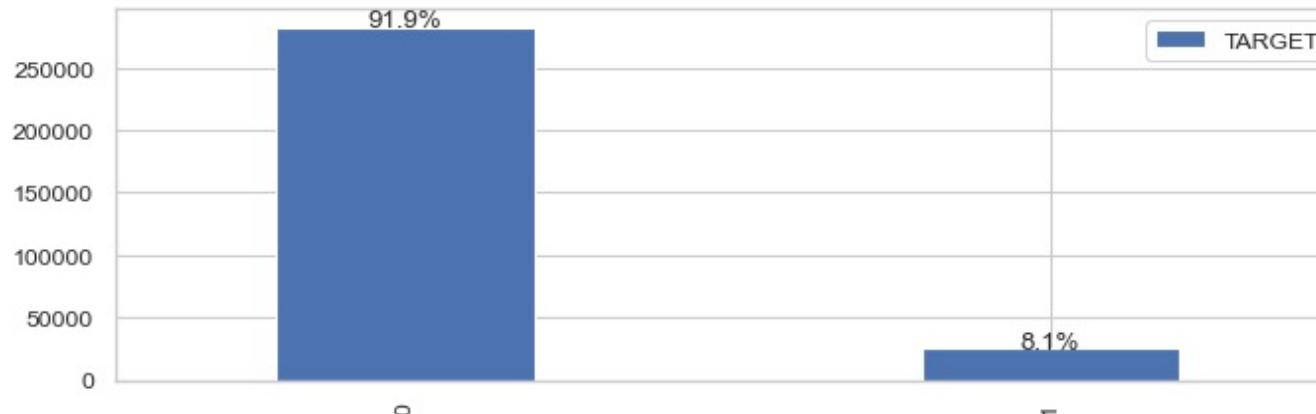


## Proportion of applicants wrt defaulters

Pie Chart of TARGET



Bar Chart of TARGET



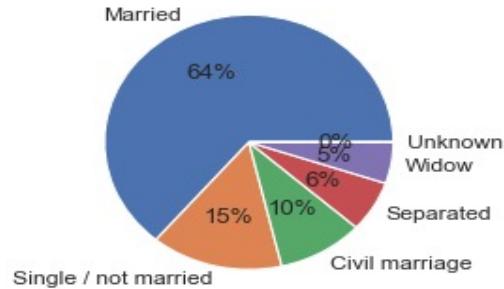
### **Overview:**

- Proportion of people with payment difficulties were quite less.

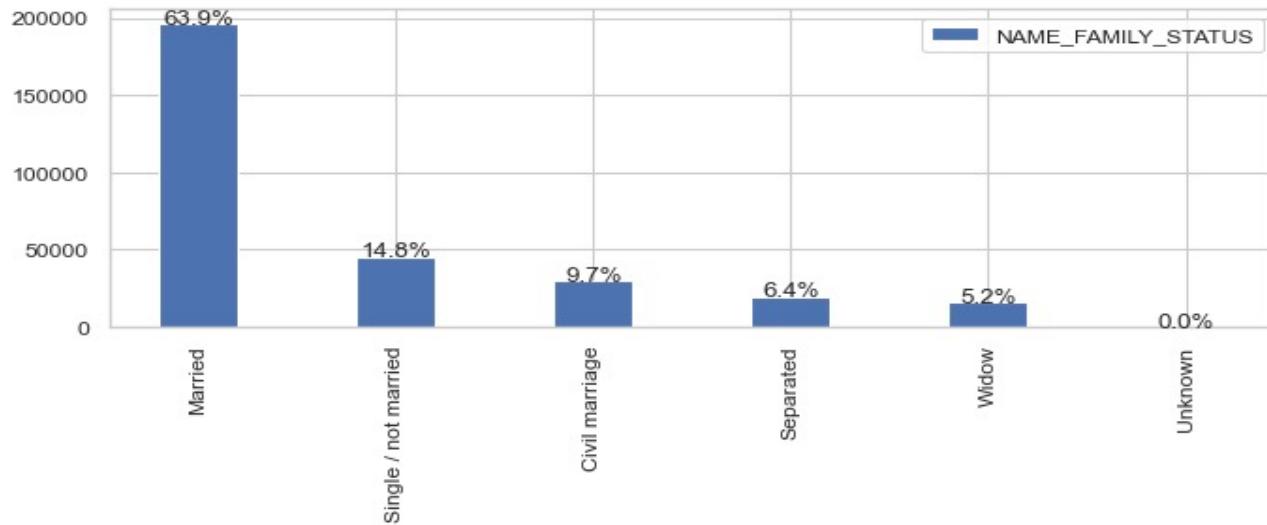


## Proportion of applicants wrt Family status

Pie Chart of NAME\_FAMILY\_STATUS



Bar Chart of NAME\_FAMILY\_STATUS



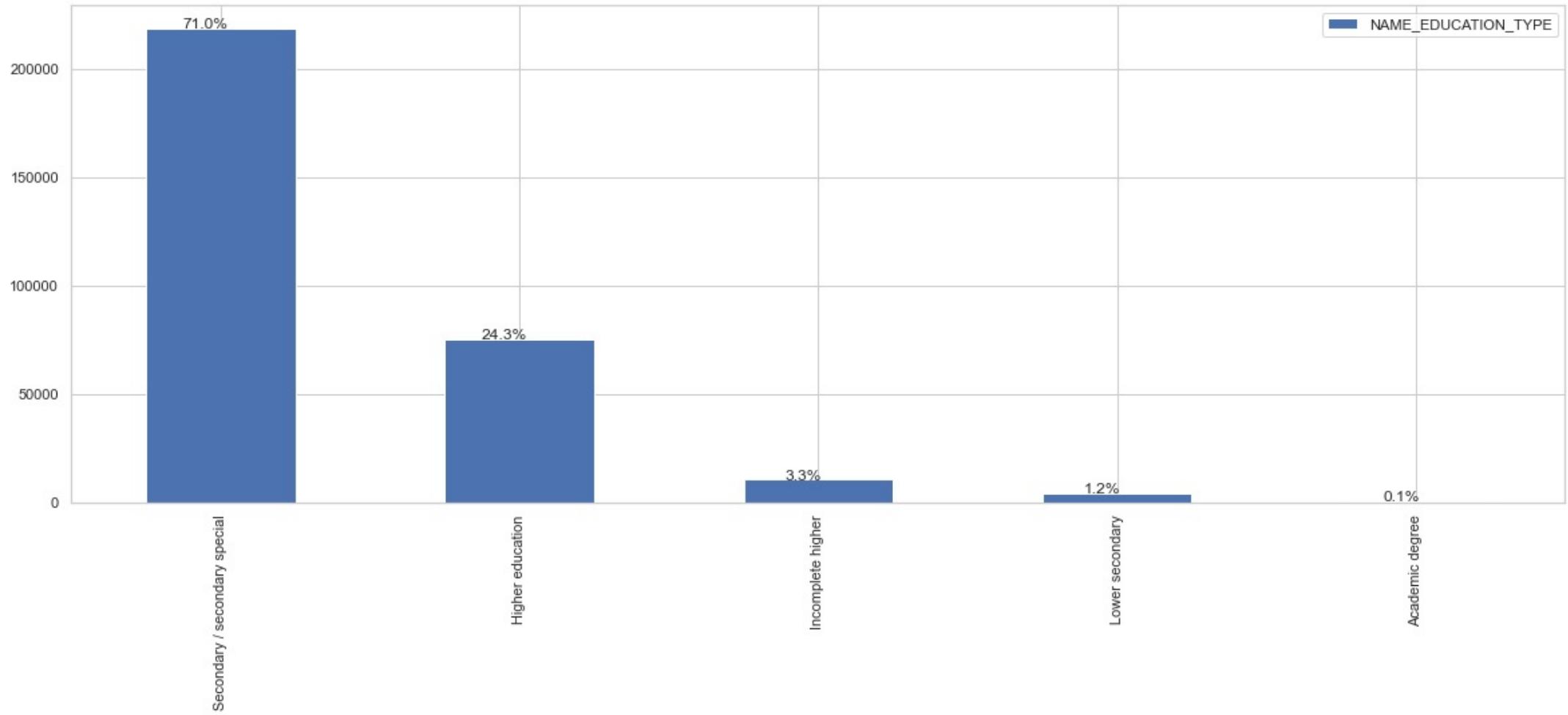
### **Overview:**

- Married applicants (63.9%) were most followed by Single/not married(14.8%)



## Proportion of applicants wrt Education

NAME\_EDUCATION\_TYPE Distribution

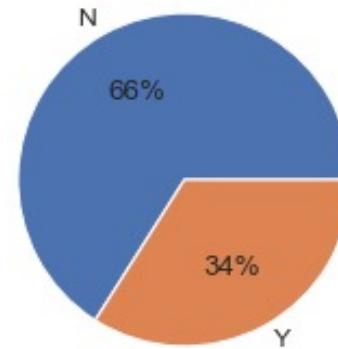


### **Overview:**

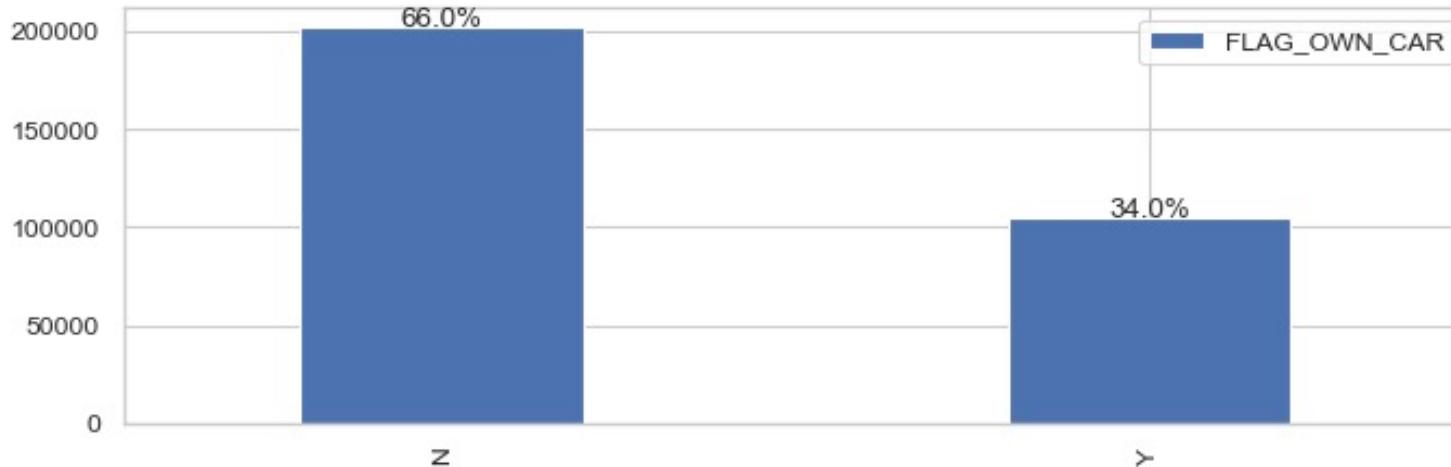
- Most of the loan applications was for Secondary Education(71%) followed by Higher education(24.3%).

## Proportion of applicants wrt Car Ownership

Pie Chart of FLAG\_own\_car



Bar Chart of FLAG\_own\_car



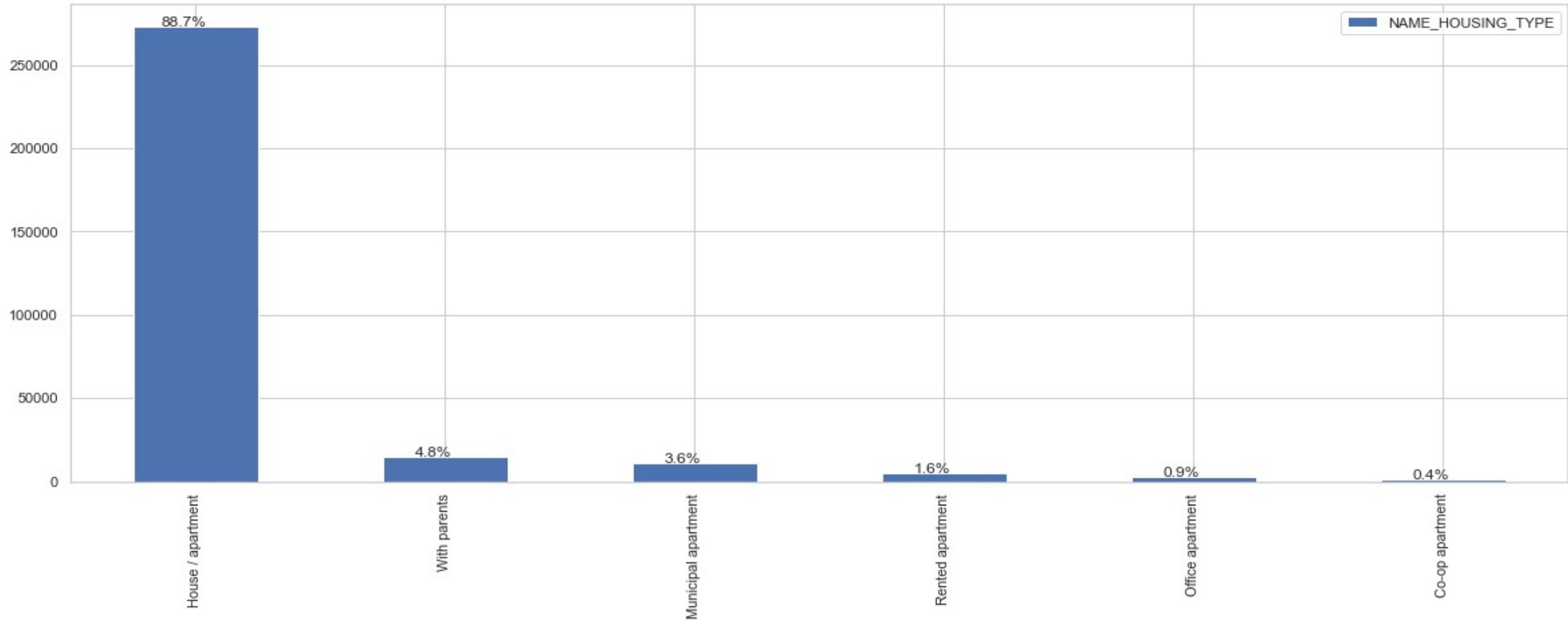
### **Overview:**

- Applicants who doesn't own a car applied the most(66%)



## Proportion of applicants wrt Housing

NAME\_HOUSING\_TYPE Distribution



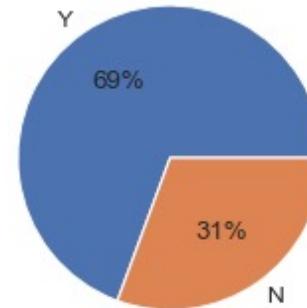
### **Overview:**

- Individuals who owned a House/apartment applied for loan the most.

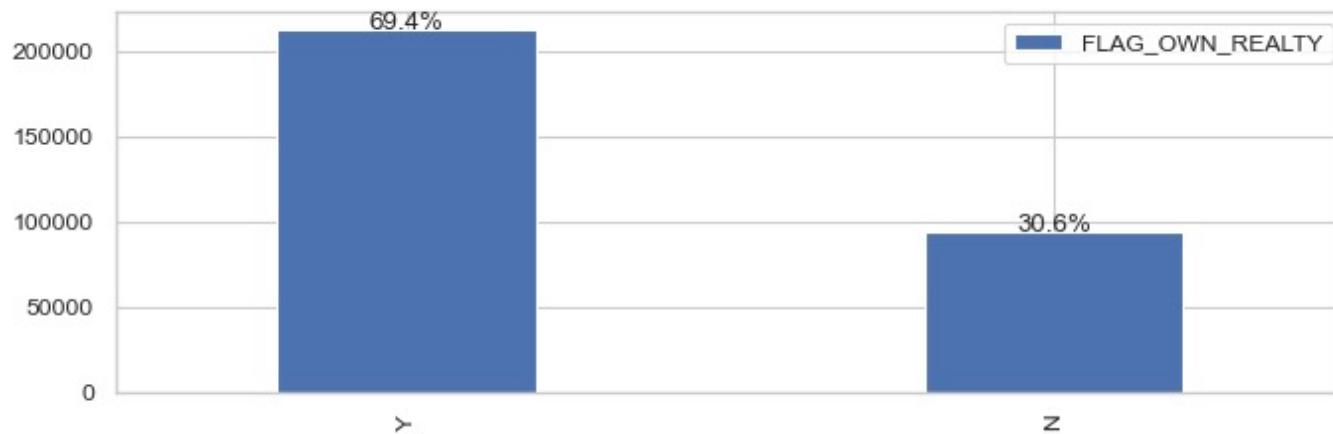


## Proportion of applicants wrt Realty Ownership

Pie Chart of FLAG\_own\_REALTY



Bar Chart of FLAG\_own\_REALTY



### **Overview:**

- Individuals who owned a House or flat applied for loan the most.

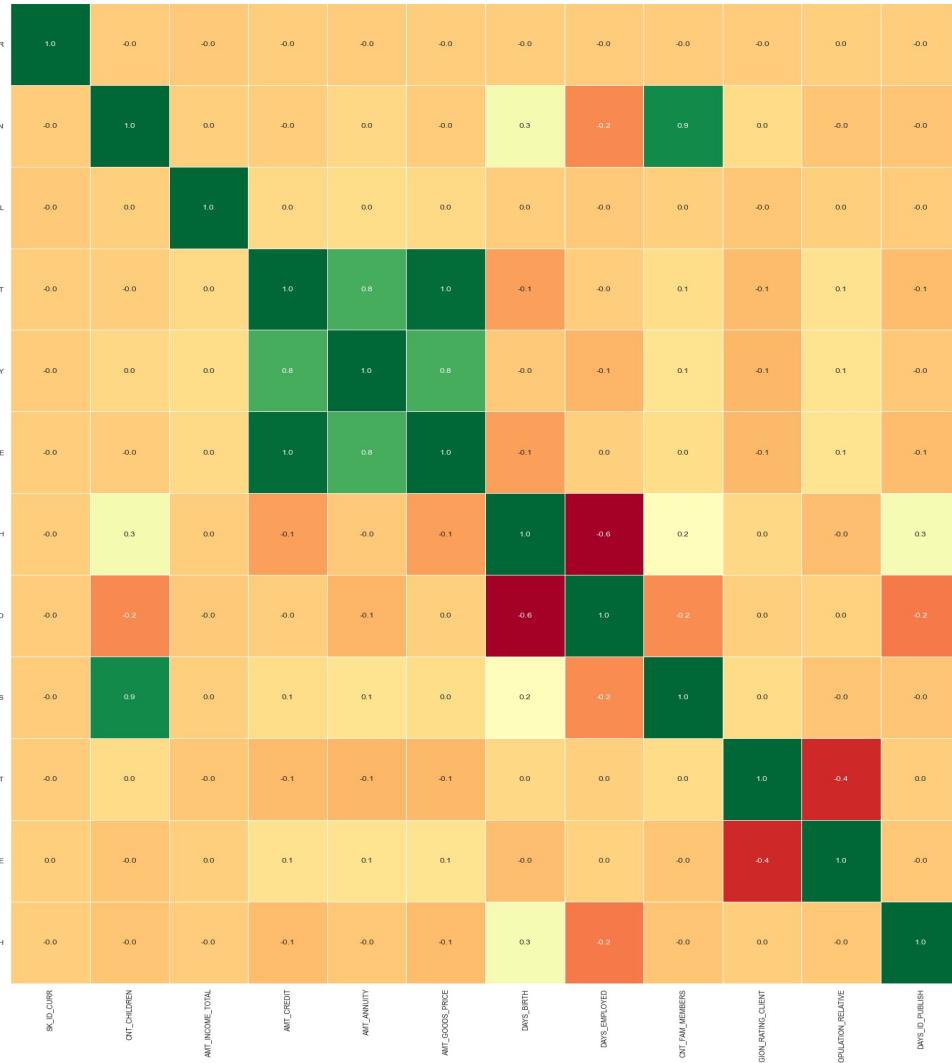


# BIVARIATE ANALYSIS



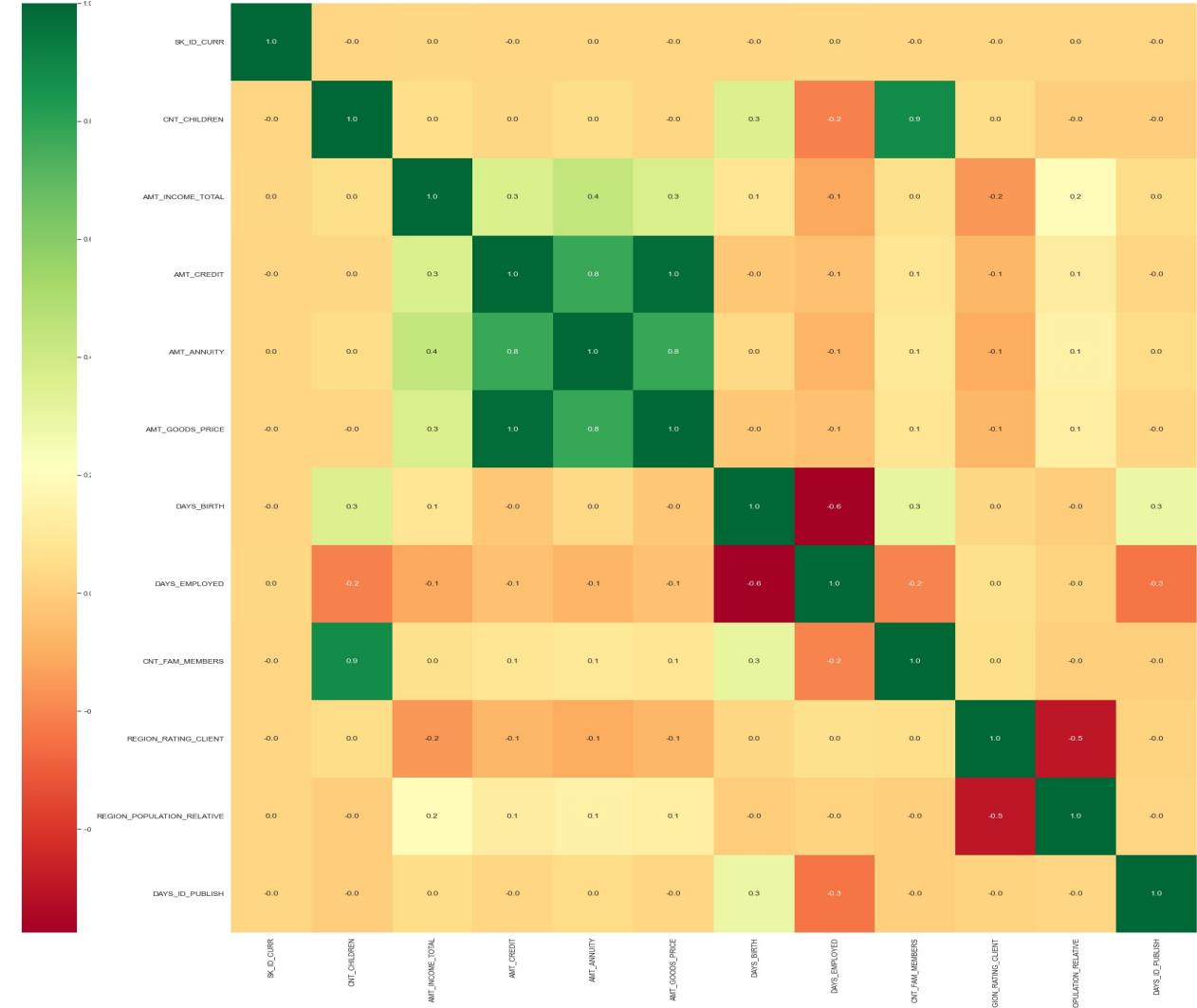
# Analysing correlation for numerical columns for both Target 0 and Target 1

Correlation matrix for Clients with payment difficulties



For Target 1

Correlation Matrix for Non-Defaulters



For Target 0



## Observation- For defaulters and non-defaulters

Top 10 correlations for relevant columns - Payment Difficulties [1](#)

Column 1	Column 2	Correlation
AMT_GOODS_PRICE	AMT_CREDIT	0.982783
CNT_CHILDREN	CNT_FAM_MEMBERS	0.885484
AMT_GOODS_PRICE	AMT_ANNUITY	0.752295
AMT_CREDIT	AMT_ANNUITY	0.752195
DAYS_BIRTH	DAYS_EMPLOYED	0.575097
REGION_POPULATION_RELATIVE	REGION_RATING_CLIENT_W_CITY	0.446977
REGION_RATING_CLIENT	REGION_POPULATION_RELATIVE	0.443236
CNT_CHILDREN	DAYS_BIRTH	0.259109
EXT_SOURCE_2	REGION_RATING_CLIENT	0.250335
EXT_SOURCE_2	REGION_RATING_CLIENT_W_CITY	0.248619

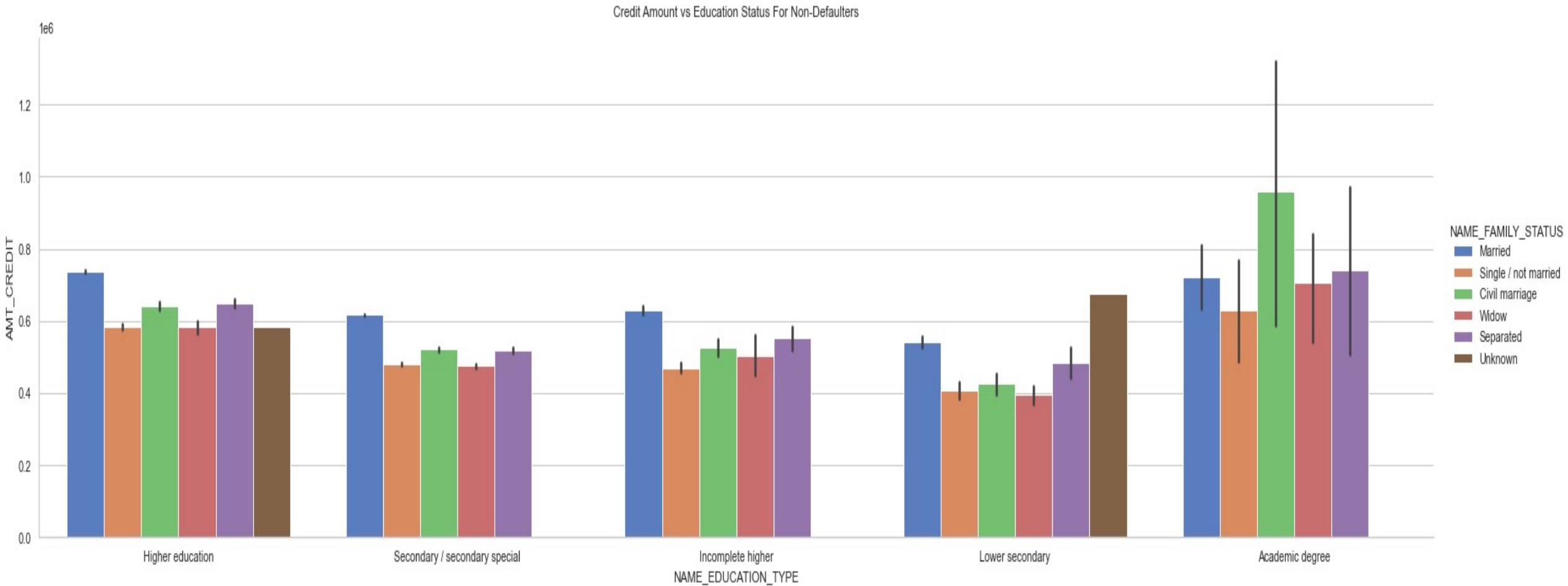
Top 10 Correlation for relevant columns - Non-defaulters

Column 1	Column 2	Correlation
AMT_GOODS_PRICE	AMT_CREDIT	0.987022
REGION_RATING_CLIENT_W_CITY	REGION_RATING_CLIENT	0.950149
CNT_FAM_MEMBERS	CNT_CHILDREN	0.878571
AMT_ANNUITY	AMT_GOODS_PRICE	0.776421
AMT_CREDIT	AMT_ANNUITY	0.771297
AMT_GOODS_PRICE	AMT_INCOME_TOTAL	0.349426
AMT_INCOME_TOTAL	AMT_CREDIT	0.342799
CNT_CHILDREN	DAYS_BIRTH	0.336966
EXT_SOURCE_2	REGION_RATING_CLIENT	0.291350
DAYS_EMPLOYED	CNT_CHILDREN	0.243356

- High correlation between 2 variants for customers with difficulty paying and the other for the price of goods and the amount of credit.
- The credit score (from ext source 2) of the applicant has a strong relationship with the region of the client. It has a slightly stronger connection to those who do not have difficulty paying (0.29) compared to those had payment problems (0.25).
- The price of the goods and the amount of revenue are closely related in all other cases compared to the payment difficulty. This could mean that those who do not have a hard time paying should check their income and the goods they want to buy in a better way.
- The region\_rating\_client and region\_rating\_client\_w\_city are directly proportional to each other and have higher positive correlation for customers without payment difficulties as opposed to customers with payment difficulties



## Credit Amount vs Education Status For Non-Defaulters

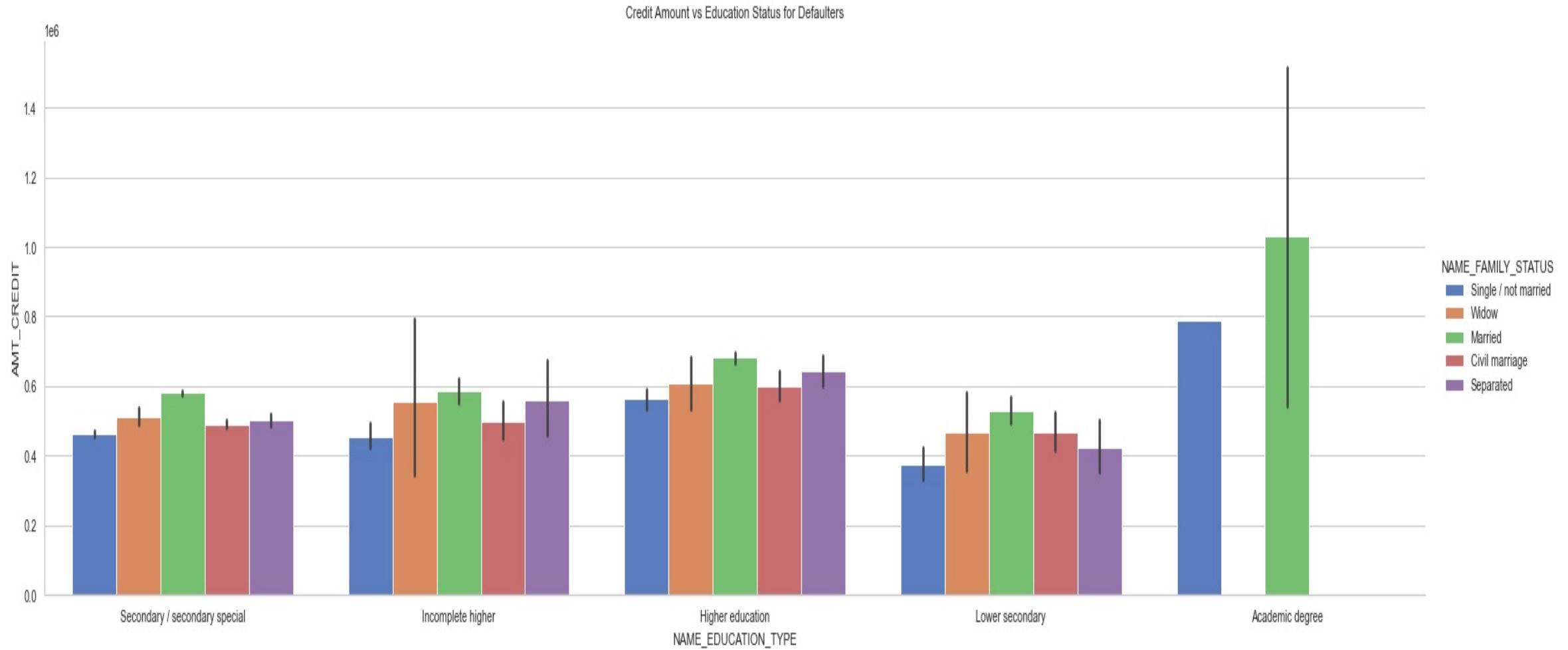


### Observation

From the above graph the following can be concluded:

- Most of the loan was received for Academic degree and especially Civil marriage applicants were most.
- Lower secondary individuals borrowed the least amount and widows borrowed the least among them.

## Credit Amount vs Education Status For Defaulters



### Observation

From the above graph the following can be concluded:

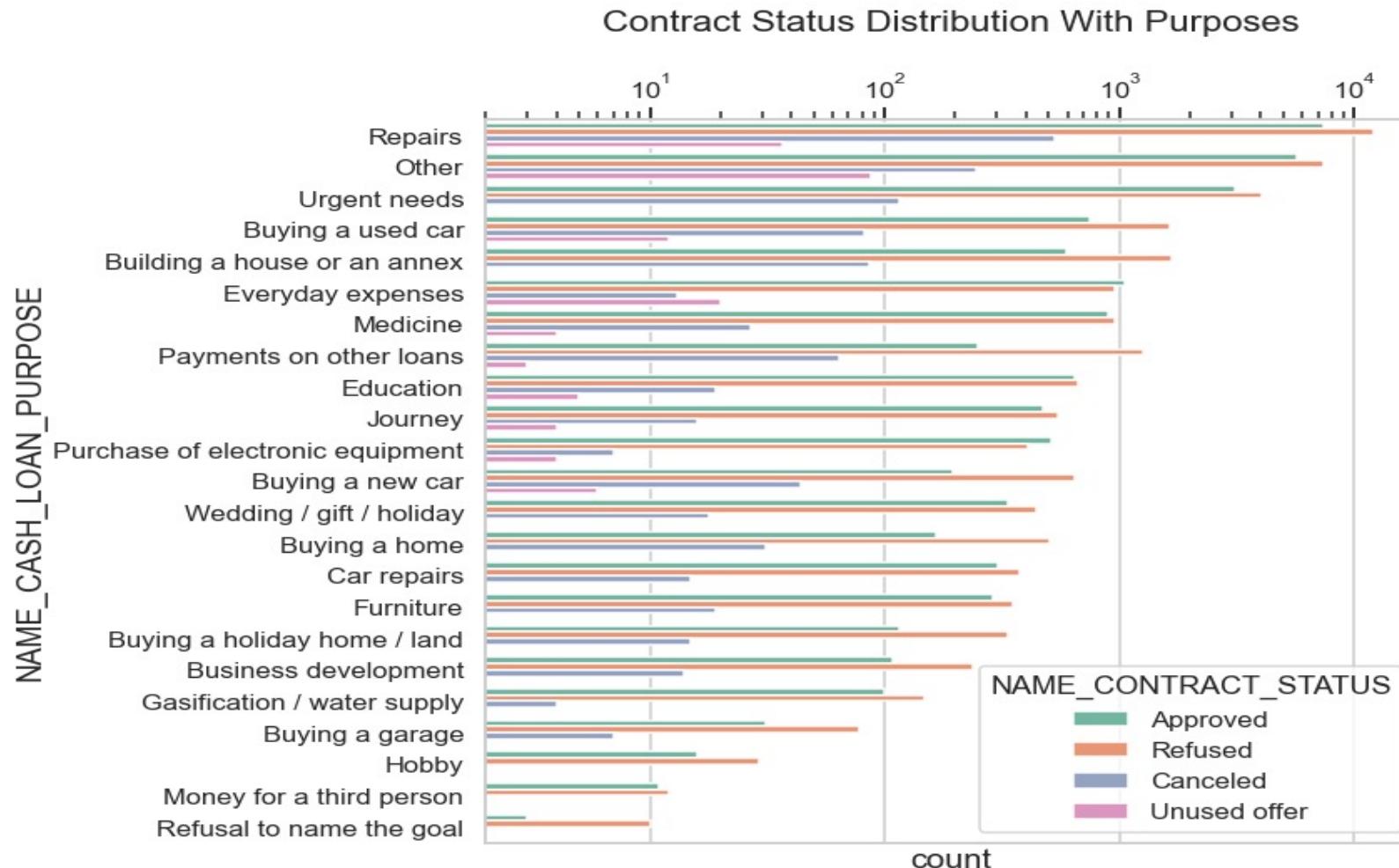
- Applicants with lower secondary education borrowed the least.
- In Lower secondary individuals widows borrowed the least and married defaulted the most.



**Previous Application Analysis after merging data**



# Distribution of Contract Status With Loan Purposes

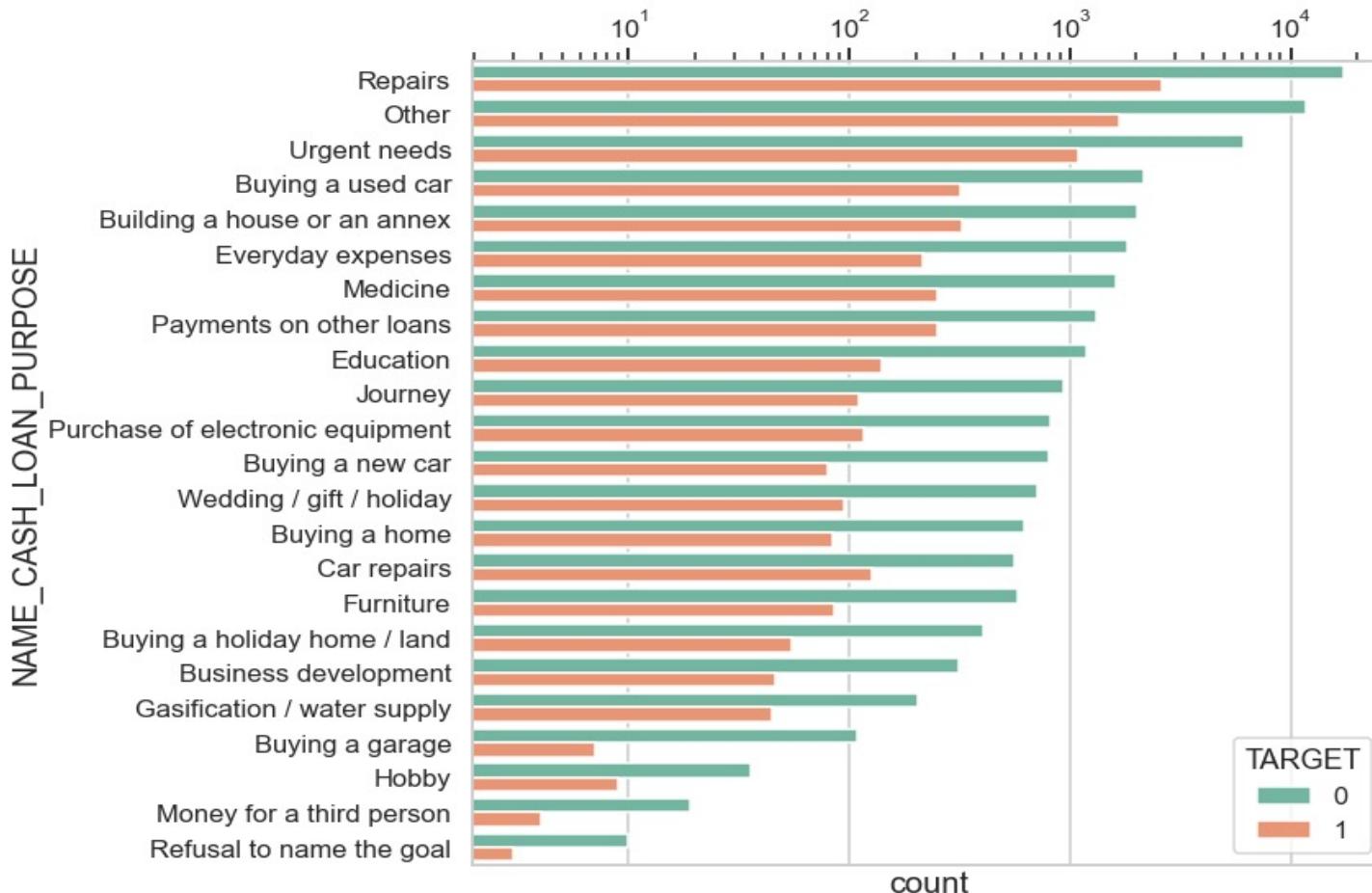


## Observation

- Loan refusals are more for Repairs purposes.
- Equal number of approvals and refusals for Education, Medicine and Everyday expenses

## Distribution of Loan Purpose With Defaulters and Non-defaulters

Distribution of purposes with target



### Observation

- Loans on Repairs are defaulted the most



## **Conclude Recommendations and Risks**



## Conclusion after EDA on the dataset

- The bank approved loans more to females
- Proportion of defaulters is 8.1%
- Cash loans defaulted the most. Banks should consider giving more Revolving loans.
- Individuals with higher income default less.
- Banks should reconsider Repair loans as it is defaulted most.
- Applicants previously Refused / Canceled – higher default rate
- Female individuals with higher education default the least.
- Single clients default more: giving loans to married clients is safer

