## **Weekly Competitor Insights**

Week of July 19 - July 26, 2025

Hi John ,
Here are your 10 competitor insights from the past week. We've organized them into key insights, risks, and opportunities to help you stay ahead.
■ Key Insights
Attio
Attio Engineering for End-to-End Impact
Attio is engineering to traverse hundreds of billions of records in real time according to a recent LinkedIn post.
Tech stack Read more →
Action Point: Consider enhancing our data processing capabilities to traverse large datasets in real time.
Attio
Attio is engineering to traverse hundreds of billions of records in real time.
Attio is building a system to traverse hundreds of billions of records in real time, according to a company update.
Product Offering Read more →

Action Point: Consider the scalability and performance capabilities of Attio's system for our own data processing needs.

Attio is hiring a Site Reliability Engineer in the United Kingdom.
Attio is currently hiring a Site Reliability Engineer in the UK as per their recent LinkedIn post.
Hiring Read more →
Action Point: Consider exploring opportunities to apply for the open Site Reliability Engineer position at Attio in the UK.
Attio
Attio is hiring a new Site Reliability Engineer in the United Kingdom.
Attio is currently hiring a Site Reliability Engineer in the United Kingdom.
Hiring Read more →
Action Point: Consider applying for the Site Reliability Engineer position at Attio.
Attio
Attio's Engineers Share Insights on CRM's Technical Complexity
Attio's engineers mentioned that CRM is more interesting and complex than expected, and the company is sharing behind-the-scenes insights to shed light on this.
Content Marketing Read more →
Action Point: Consider exploring CRM solutions to understand their technical complexity and how to leverage them effectively.

Attio

Attio's engineers found CRM to be a complex and interesting technical problem.
According to Attio's engineers, CRM is a complex and interesting technical problem.
Product Offering Read more →
Action Point: Consider exploring the intricacies of CRM to better understand its complexities and potential applications.
Copper
Kontent Partners Utilizes Copper for Workflow Management
A person from Kontent Partners mentioned that they use Copper to manage workflows and context switching.
Product Offering Read more →
Action Point: Consider exploring Copper as a potential solution for workflow management and context switching to enhance our productivity.
Copper
Kontent Partners utilizes Copper for systematizing tasks
Kontent Partners uses Copper to manage context switching and streamline workflows.
Product Offering Read more →
Action Point: Consider implementing a system like Copper to improve workflow efficiency and reduce context switching.

Attio

■ Risks

Copper
Copper is sunsetting its Community and shifting to a more streamlined support approach.
Copper has decided to discontinue its community platform and move support documentation to its Help Center.
Vendor Changes Read more →
Action Point: Review Copper's new support approach and consider adjusting our support strategy accordingly.
Copper
Copper to sunset Copper Community and shift to Help Center
Copper has decided to sunset its Community on March 15, 2025, and shift to a Help Center for product updates and support documentation.
Content Marketing Read more →
No ■ opportunities available this week.
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