HW2: Data Mining

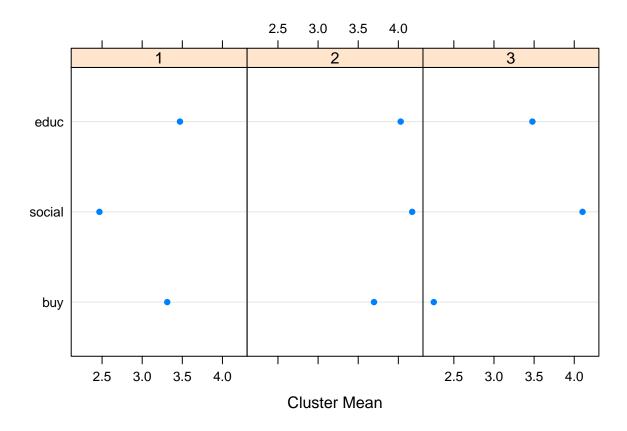
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Problem 1

a

```
tradeshow <- read.csv('tradeshow.csv')</pre>
colnames(tradeshow) <- c("buy", "social", "educ")</pre>
set.seed(12345)
fit = kmeans(tradeshow, 3, 100, 100)
#cluster size, means, and RMSE included in summary
summary(fit)
       n Pct buy social educ
                                 RMSE
## 1 169 0.38 3.31 2.47 3.47 0.6076
## 2 170 0.38 3.70 4.17 4.03 0.5578
## 3 106 0.24 2.25 4.10 3.48 0.6534
## 445 1.00 3.21 3.51 3.69 0.6006
## SSE= 478.3618 ; SSB= 467.9116 ; SST= 946.2733
## R-Squared = 0.4944782
## Pseudo F = 216.1721
plot(fit)
```

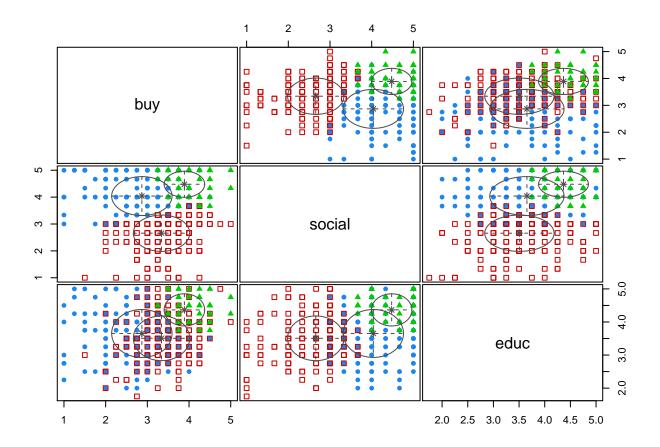
Loading required package: lattice



Cluster Descriptions \bullet Non social - here to educate themselves and buy some \bullet Ambitious - here to do everything \bullet Non buyer - here to network and educate themselves, not to buy

 \mathbf{b}

```
set.seed(12345)
fit.tds.gmm = Mclust(tradeshow,G=3,modelNames="VII")
plot(fit.tds.gmm, what = "classification")
```



fit.tds.gmm\$parameters\$pro

[1] 0.4395187 0.4265838 0.1338976

fit.tds.gmm\$parameters\$mean

```
## [,1] [,2] [,3]
## buy 2.868500 3.339815 3.888867
## social 4.038811 2.657831 4.478752
## educ 3.652959 3.506621 4.365602
```

sqrt(fit.tds.gmm\$parameters\$variance\$sigmasq)

[1] 0.7245096 0.6759707 0.4863842

Though the three clusters have the same descriptions, there is better distinction in their values now – Cluster 1 - Non buyer – Cluster 2 - Non social – Cluster 3 - Ambitious

K-means churned out almost equal sized clusters. However GMM has made the 'Ambitious' cluster almost one-third the size of the other two clusters or 13% of the entire sample. This solution makes more sense as there must be only a handful of 'ambitious' people, intuitively.

Both K-Means and GMM clusters have the same ordering of within cluster variances Ambitious < Non Social < Non Buyer K-Means gives very small difference in the RMSE values, GMM depicts larger differences

Number of variance parameters estimated is 3.

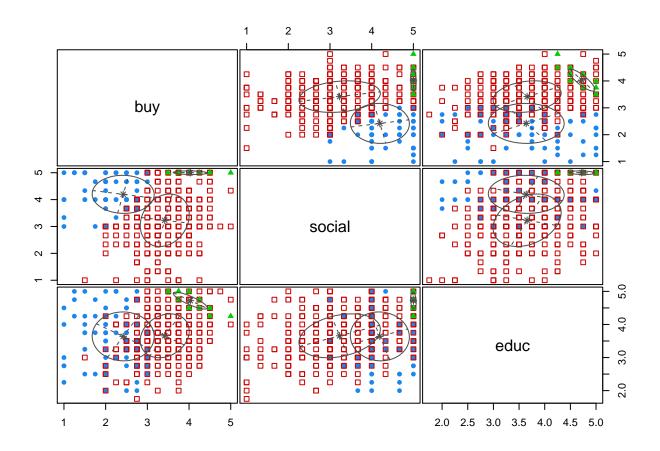
```
fit.tds.gmm1 = Mclust(tradeshow,G=3) #fitted VVE setting
fit.tds.gmm1$parameters$pro
```

[1] 0.23084477 0.73819961 0.03095562

fit.tds.gmm1\$parameters\$mean

```
## buy 2.420752 3.417206 4.030997
## social 4.195782 3.231188 4.999999
## educ 3.639689 3.657019 4.721012
```

plot(fit.tds.gmm1, what= "classification")



fit.tds.gmm1\$parameters\$variance

```
## $modelName
## [1] "VVE"
```

```
##
## $d
   [1] 3
##
##
## $G
  [1] 3
##
##
## $sigma
##
   , , 1
##
##
                   buy
                            social
                                           educ
          0.553753113 -0.01041070 -0.006476061
##
   ##
          -0.006476061 -0.01710722 0.546659790
##
##
   , , 2
##
##
                 buy
                        social
          0.34510202 0.1169826 0.08611469
##
  buy
   social 0.11698262 0.9540970 0.19174011
##
  educ
         0.08611469 0.1917401 0.44021197
##
##
   , , 3
##
##
                   buy
                             social
                                            educ
##
  buy
          0.167057935 -0.003870663 -0.088292319
   social -0.003870663  0.004554370 -0.003208518
##
          -0.088292319 -0.003208518 0.065283215
##
##
## $scale
   [1] 0.53318519 0.49734684 0.02101109
##
##
  $shape
             [,1]
##
                       [,2]
                                  [,3]
## [1,] 1.0457755 0.5916538 10.3798476
  [2,] 0.9254157 2.1014262
  [3,] 1.0332958 0.8043002 0.7697818
##
##
##
  $orientation
##
                   buy
                          social
                                       educ
          0.865903570 0.1944111
                                 0.4608854
## buy
## social -0.008180761 0.9267628 -0.3755580
         -0.500144062 0.3214267 0.8040776
## educ
#calculate number of variance parameters -12
nVarParams("VVE", d = 3, G = 3)
```

[1] 12

Though the three clusters have the same descriptions, there is better distinction in the buying parameter. There isn't as much separation in the social feature for cluster 2 as in the previous model. – Cluster 1 - Non buyer – Cluster 2 - Non social – Cluster 3 - Ambitious

Mclust picked the VVE variance model. The class-conditional distributions are ellipsoidal; they allow for different variances in the feature space as well as correlation between features. They are ellipsoidal but equal in orientation.

There are 12 total estimated variance parameters.

\mathbf{d}

I prefer the 2nd clustering model (VII) since it better allows for unequal cluster sizes compared to k means particularly for the cluster characterized as ambitious. In the VVE model, it is difficult to see the distinction between the non-social and ambitious cluster groupinging since the distribution for non-social allowed for much larger variances in the social metric. For instance, someone in the ambitious group may be classified to the non-social group if they really want to buy something.

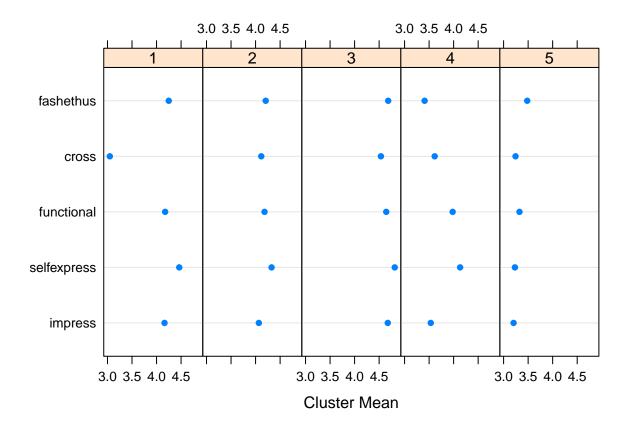
Problem 2

 \mathbf{a}

```
nuoqi <- read.csv('nuoqi.csv')
set.seed(12345)
fit = kmeans(nuoqi[,1:5], 5, 100, 100)
summary(fit)</pre>
```

```
##
       n Pct impress selfexpress functional cross fashethus
                                                                  RMSE
## 1 147 0.15
                 4.16
                              4.46
                                          4.17
                                                3.05
                                                           4.25 0.4443
## 2 303 0.30
                 4.07
                              4.33
                                          4.18
                                                4.12
                                                          4.21 0.3704
                 4.68
                              4.82
                                                          4.68 0.3038
## 3 240 0.24
                                          4.65
                                                4.54
                                                           3.41 0.4500
## 4 158 0.16
                 3.53
                              4.13
                                          3.98
                                                3.61
## 5 146 0.15
                 3.20
                              3.23
                                                3.24
                                                          3.48 0.5158
                                          3.32
##
     994 1.00
                 4.02
                              4.27
                                          4.13
                                                3.85
                                                           4.09 0.4056
## SSE= 813.4389 ; SSB= 1156.095 ; SST= 1969.534
## R-Squared =
                0.5869891
## Pseudo F =
               351.4025
```

```
plot(fit)
```



There seems to be some overlap between the clusters with three distinct clusters (non enthusiasts/average/high enthusiasts) Cluster 1 - Non cross fashion Cluster 2 - scores average on all 5 sections Cluster 3 - scores high on all 5 sections Cluster 4 - functional and self expression Cluster 5 - scores low on all 5 sections - not bothered by fashion.

 \mathbf{b}

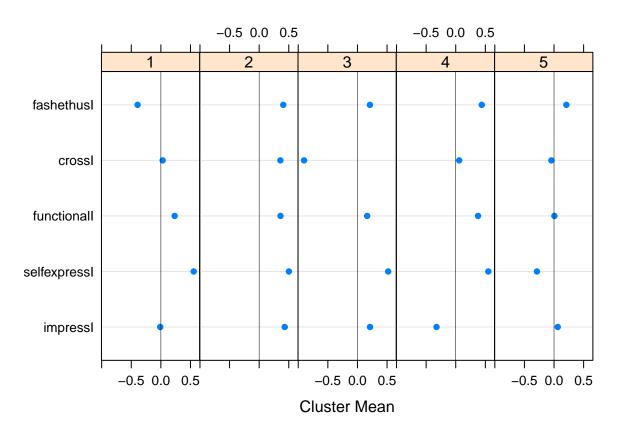
```
nuoqi$impressI = nuoqi$impress-nuoqi$xbar
nuoqi$selfexpressI = nuoqi$selfexpress-nuoqi$xbar
nuoqi$functionalI = nuoqi$functional-nuoqi$xbar
nuoqi$crossI = nuoqi$cross-nuoqi$xbar
nuoqi$fashethusI = nuoqi$fashethus-nuoqi$xbar
```

 \mathbf{c}

```
nuo1 <- nuoqi[c("impressI", "selfexpressI", "functionalI", "crossI", "fashethusI")]
set.seed(12345)
fit.nuoqiI = kmeans(nuo1, 5, nstart=100)
#Cluster sizes, means, RMSE
summary(fit.nuoqiI)</pre>
```

```
n Pct impressI selfexpressI functionalI crossI fashethusI
## 1 172 0.17
                 -0.01
                                0.55
                                            0.23
                                                    0.03
                                                              -0.39 0.3720
## 2 310 0.31
                  0.43
                                0.50
                                            0.36
                                                    0.36
                                                               0.41 0.3252
## 3 173 0.17
                  0.21
                                0.52
                                            0.16
                                                   -0.90
                                                               0.21 0.4127
## 4 165 0.17
                 -0.32
                                0.55
                                            0.38
                                                    0.06
                                                               0.44 0.3510
                                            0.01
## 5 174 0.18
                  0.06
                               -0.29
                                                  -0.05
                                                               0.21 0.3988
     994 1.00
                  0.13
                                0.38
                                            0.24
                                                   -0.04
                                                               0.20 0.3672
## SSE= 666.8154 ; SSB= 444.9373 ; SST= 1111.753
## R-Squared = 0.4002125
## Pseudo F = 164.9793
```

```
plot(fit.nuoqiI)
```



Still overlapping clusters. Cluster 1 - Functional & Self Expression Cluster 2 - Fashion conscious Cluster 3 - Non cross fashion Cluster 4 - Fashion enthusiast & self expression Cluster 5 - Fashion enthusiast as the driver.

Even with ipsatization, the clustering is not clear. In fact, R-square and pseudo-F both decrease.

 \mathbf{d}

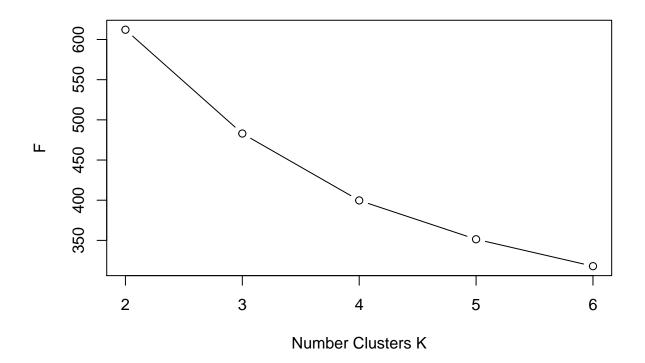
```
# on original features
F = double(5)
SSE = double(5)
```

```
Rsqr = double(5)
for(K in 2:6){
  set.seed(12345)
  fit = kmeans(nuoqi[,1:5], K, nstart=100)
  F[K-1] = summary(fit)$F
  SSE[K-1] = fit$tot.withinss
  Rsqr[K-1] = summary(fit)$Rsqr
      n Pct impress selfexpress functional cross fashethus
## 1 613 0.62
                4.36
                            4.59
                                        4.40 4.16
                                                       4.39 0.4416
## 2 381 0.38
                3.47
                            3.76
                                        3.71 3.36
                                                       3.61 0.5718
    994 1.00
                4.02
                            4.27
                                       4.13 3.85
                                                       4.09 0.4955
## SSE= 1217.932 ; SSB= 751.6017 ; SST= 1969.534
## R-Squared = 0.381614
## Pseudo F = 612.1761
##
      n Pct impress selfexpress functional cross fashethus
## 1 613 0.62
                4.36
                            4.59
                                       4.40 4.16
## 2 381 0.38
                3.47
                            3.76
                                       3.71 3.36
                                                       3.61 0.5718
##
   994 1.00
                4.02
                             4.27
                                        4.13 3.85
                                                       4.09 0.4955
## SSE= 1217.932 ; SSB= 751.6017 ; SST= 1969.534
## R-Squared = 0.381614
## Pseudo F = 612.1761
##
##
       n Pct impress selfexpress functional cross fashethus
## 1 458 0.46
                4.01
                            4.37
                                       4.16 3.68
                                                       4.08 0.4606
                3.28
## 2 234 0.24
                            3.48
                                       3.53 3.33
                                                       3.46 0.5424
## 3 302 0.30
                4.60
                            4.74
                                       4.57 4.51
                                                       4.61 0.3359
   994 1.00
                4.02
                            4.27
                                       4.13 3.85
                                                       4.09 0.4486
## SSE= 997.3443 ; SSB= 972.1895 ; SST= 1969.534
## R-Squared = 0.493614
## Pseudo F = 483.0026
##
##
      n Pct impress selfexpress functional cross fashethus
## 1 458 0.46
                4.01
                            4.37
                                       4.16 3.68
                                                   4.08 0.4606
## 2 234 0.24
                3.28
                            3.48
                                       3.53 3.33
                                                       3.46 0.5424
## 3 302 0.30
                4.60
                            4.74
                                       4.57 4.51
                                                       4.61 0.3359
    994 1.00
                4.02
                            4.27
                                       4.13 3.85
                                                       4.09 0.4486
## SSE= 997.3443 ; SSB= 972.1895 ; SST= 1969.534
## R-Squared = 0.493614
## Pseudo F = 483.0026
##
      n Pct impress selfexpress functional cross fashethus
## 1 337 0.34
                4.01
                            4.32
                                       4.14 4.10
                                                       4.07 0.4040
## 2 211 0.21
                3.25
                            3.42
                                       3.51 3.34
                                                       3.44 0.5218
## 3 194 0.20
                4.01
                            4.43
                                       4.15 3.10
                                                       4.08 0.4671
                4.67
                            4.80
                                       4.63 4.53
## 4 252 0.25
                                                       4.68 0.3092
    994 1.00
                4.02
                            4.27
                                        4.13 3.85
                                                       4.09 0.4242
## SSE= 890.6949 ; SSB= 1078.839 ; SST= 1969.534
## R-Squared = 0.5477636
## Pseudo F = 399.7068
##
```

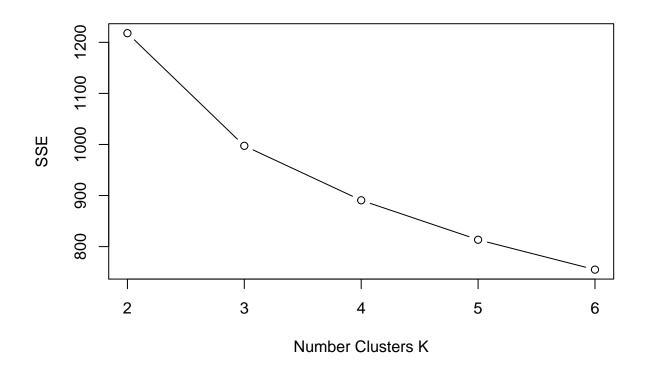
```
n Pct impress selfexpress functional cross fashethus
                                                         4.07 0.4040
## 1 337 0.34
                 4.01
                             4.32
                                        4.14 4.10
## 2 211 0.21
                 3.25
                             3.42
                                        3.51 3.34
                                                         3.44 0.5218
## 3 194 0.20
                                        4.15 3.10
                 4.01
                             4.43
                                                         4.08 0.4671
## 4 252 0.25
                 4.67
                             4.80
                                        4.63 4.53
                                                         4.68 0.3092
##
    994 1.00
                 4.02
                                                        4.09 0.4242
                             4.27
                                        4.13 3.85
## SSE= 890.6949 ; SSB= 1078.839 ; SST= 1969.534
## R-Squared = 0.5477636
## Pseudo F = 399.7068
##
       n Pct impress selfexpress functional cross fashethus
## 1 147 0.15
                 4.16
                             4.46
                                        4.17 3.05
                                                         4.25 0.4443
## 2 303 0.30
                 4.07
                             4.33
                                        4.18 4.12
                                                         4.21 0.3704
## 3 240 0.24
                                        4.65
                                             4.54
                                                         4.68 0.3038
                 4.68
                             4.82
## 4 158 0.16
                 3.53
                             4.13
                                        3.98 3.61
                                                         3.41 0.4500
## 5 146 0.15
                 3.20
                             3.23
                                        3.32
                                              3.24
                                                         3.48 0.5158
     994 1.00
                 4.02
                             4.27
                                        4.13 3.85
                                                        4.09 0.4056
## SSE= 813.4389 ; SSB= 1156.095 ; SST= 1969.534
## R-Squared = 0.5869891
## Pseudo F = 351.4025
##
##
       n Pct impress selfexpress functional cross fashethus
## 1 147 0.15
                 4.16
                             4.46
                                        4.17 3.05
                                                         4.25 0.4443
## 2 303 0.30
                 4.07
                             4.33
                                        4.18 4.12
                                                         4.21 0.3704
## 3 240 0.24
                                        4.65 4.54
                 4.68
                             4.82
                                                        4.68 0.3038
                                        3.98 3.61
## 4 158 0.16
                 3.53
                             4.13
                                                         3.41 0.4500
## 5 146 0.15
                 3.20
                             3.23
                                        3.32 3.24
                                                         3.48 0.5158
     994 1.00
                 4.02
                             4.27
                                        4.13 3.85
                                                        4.09 0.4056
## SSE= 813.4389 ; SSB= 1156.095 ; SST= 1969.534
## R-Squared = 0.5869891
## Pseudo F = 351.4025
##
##
       n Pct impress selfexpress functional cross fashethus
                                                                RMSE
                             4.28
                                        3.97 3.61
                                                         3.31 0.4301
## 1 123 0.12
                 3.57
## 2 106 0.11
                 3.48
                             3.33
                                        3.79 3.76
                                                         3.90 0.4443
## 3 95 0.10
                 3.07
                             3.34
                                        3.20 2.93
                                                         3.29 0.4946
## 4 231 0.23
                 4.69
                             4.82
                                        4.66 4.55
                                                        4.70 0.2993
## 5 294 0.30
                 4.10
                             4.39
                                        4.20 4.12
                                                         4.20 0.3521
## 6 145 0.15
                 4.17
                             4.47
                                        4.18
                                              3.06
                                                        4.26 0.4390
##
     994 1.00
                 4.02
                                        4.13 3.85
                                                        4.09 0.3909
                             4.27
## SSE= 754.938 ; SSB= 1214.596 ; SST= 1969.534
## R-Squared = 0.616692
## Pseudo F = 317.9124
##
       n Pct impress selfexpress functional cross fashethus
## 1 123 0.12
                 3.57
                             4.28
                                        3.97 3.61
                                                         3.31 0.4301
                                              3.76
## 2 106 0.11
                 3.48
                             3.33
                                        3.79
                                                         3.90 0.4443
## 3 95 0.10
                             3.34
                                        3.20 2.93
                 3.07
                                                         3.29 0.4946
## 4 231 0.23
                 4.69
                             4.82
                                        4.66 4.55
                                                         4.70 0.2993
## 5 294 0.30
                 4.10
                             4.39
                                        4.20 4.12
                                                         4.20 0.3521
## 6 145 0.15
                                        4.18 3.06
                                                        4.26 0.4390
                 4.17
                             4.47
    994 1.00
                 4.02
                             4.27
                                        4.13 3.85
                                                        4.09 0.3909
## SSE= 754.938 ; SSB= 1214.596 ; SST= 1969.534
## R-Squared = 0.616692
```

```
## Pseudo F = 317.9124
```

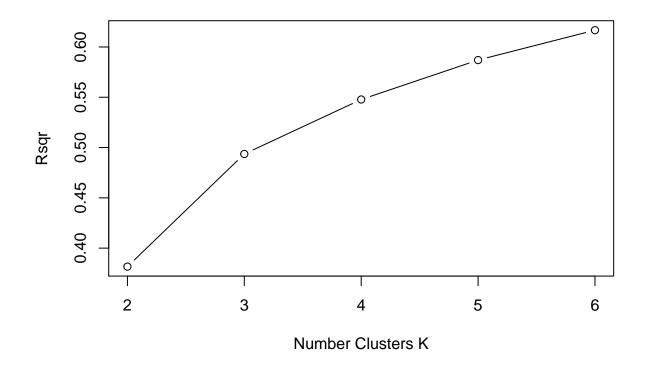
```
plot(2:6, F, type = "b",
     xlab = "Number Clusters K", ylab = 'F')
```



```
plot(2:6, SSE, type = "b",
    xlab = "Number Clusters K", ylab = 'SSE')
```



```
plot(2:6, Rsqr, type = "b",
    xlab = "Number Clusters K", ylab = 'Rsqr')
```



```
## [1] 1217.9321 997.3443 890.6949 813.4389 754.9380
```

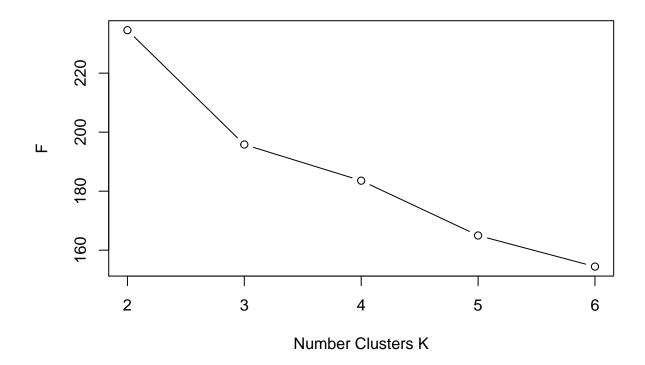
[1] 612.1761 483.0026 399.7068 351.4025 317.9124

```
# on ipsatized feature
F_I = double(5)
SSE_I = double(5)
Rsqr_I = double(5)
for(K in 2:6){
    set.seed(12345)
    fit = kmeans(nuoqi[,(ncol(nuoqi)-4):ncol(nuoqi)], K, nstart=100)
    F_I[K-1] = summary(fit)$F
    SSE_I[K-1] = fit$tot.withinss
    Rsqr_I[K-1] = summary(fit)$Rsqr
}
```

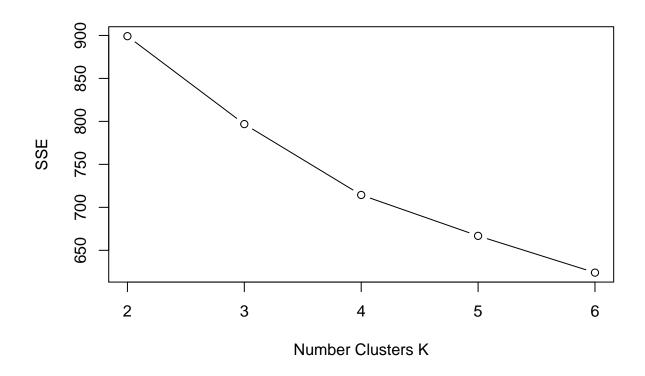
```
n Pct impressI selfexpressI functionalI crossI fashethusI
                 0.19
                               0.38
                                           0.29
## 1 620 0.62
                                                  0.30
                                                             0.28 0.3933
## 2 374 0.38
                 0.02
                               0.38
                                           0.16 -0.60
                                                             0.07 0.4748
    994 1.00
                 0.13
                               0.38
                                           0.24 -0.04
                                                             0.20 0.4258
```

```
## SSE= 899.1399 ; SSB= 212.6127 ; SST= 1111.753
## R-Squared = 0.191241
## Pseudo F = 234.5707
##
       n Pct impressI selfexpressI functionalI crossI fashethusI
                  0.19
                               0.38
                                           0.29
                                                  0.30
## 1 620 0.62
                                                             0.28 0.3933
## 2 374 0.38
                  0.02
                               0.38
                                           0.16 - 0.60
                                                              0.07 0.4748
    994 1.00
                                           0.24 -0.04
                  0.13
                               0.38
                                                             0.20 0.4258
## SSE= 899.1399 ; SSB= 212.6127 ; SST= 1111.753
## R-Squared = 0.191241
## Pseudo F = 234.5707
##
##
       n Pct impressI selfexpressI functionalI crossI fashethusI
                                                                     RMSE
                  0.07
                               0.56
                                           0.24 - 0.70
                                                              0.07 0.4451
## 1 277 0.28
## 2 451 0.45
                  0.28
                               0.56
                                           0.37
                                                  0.32
                                                              0.31 0.3557
## 3 266 0.27
                 -0.07
                              -0.10
                                           0.03
                                                  0.04
                                                              0.17 0.4245
     994 1.00
                                           0.24 -0.04
                  0.13
                               0.38
                                                              0.20 0.4010
## SSE= 796.8534 ; SSB= 314.8993 ; SST= 1111.753
## R-Squared = 0.2832458
## Pseudo F = 195.8109
##
##
       n Pct impressI selfexpressI functionalI crossI fashethusI
## 1 277 0.28
                  0.07
                                           0.24 -0.70
                                                              0.07 0.4451
                               0.56
## 2 451 0.45
                  0.28
                               0.56
                                           0.37
                                                  0.32
                                                              0.31 0.3557
## 3 266 0.27
                                           0.03
                                                  0.04
                -0.07
                              -0.10
                                                             0.17 0.4245
    994 1.00
                  0.13
                               0.38
                                           0.24 - 0.04
                                                             0.20 0.4010
## SSE= 796.8534 ; SSB= 314.8993 ; SST= 1111.753
## R-Squared = 0.2832458
## Pseudo F = 195.8109
##
##
       n Pct impressI selfexpressI functionalI crossI fashethusI
## 1 203 0.20
                  0.01
                              -0.25
                                           0.05 -0.01
                                                             0.25 0.4098
                                           0.17 -0.86
## 2 189 0.19
                  0.21
                               0.54
                                                              0.21 0.4168
## 3 231 0.23
                 -0.18
                               0.59
                                           0.27
                                                  0.04
                                                             -0.21 0.3890
## 4 371 0.37
                  0.34
                               0.52
                                           0.38
                                                  0.32
                                                             0.44 0.3349
    994 1.00
                  0.13
                               0.38
                                           0.24 - 0.04
                                                             0.20 0.3799
## SSE= 714.3881 ; SSB= 397.3645 ; SST= 1111.753
## R-Squared = 0.3574217
## Pseudo F = 183.5561
##
       n Pct impressI selfexpressI functionalI crossI fashethusI
## 1 203 0.20
                  0.01
                              -0.25
                                           0.05 - 0.01
                                                             0.25 0.4098
## 2 189 0.19
                  0.21
                                                 -0.86
                                                             0.21 0.4168
                               0.54
                                           0.17
                                                  0.04
## 3 231 0.23
                -0.18
                               0.59
                                           0.27
                                                             -0.21 0.3890
                  0.34
                                                  0.32
## 4 371 0.37
                               0.52
                                           0.38
                                                             0.44 0.3349
##
     994 1.00
                  0.13
                               0.38
                                           0.24 - 0.04
                                                             0.20 0.3799
## SSE= 714.3881 ; SSB= 397.3645 ; SST= 1111.753
## R-Squared = 0.3574217
## Pseudo F = 183.5561
##
       n Pct impressI selfexpressI functionalI crossI fashethusI
## 1 172 0.17
                 -0.01
                               0.55
                                           0.23
                                                  0.03
                                                             -0.39 0.3720
## 2 310 0.31
                  0.43
                               0.50
                                           0.36
                                                  0.36
                                                              0.41 0.3252
## 3 173 0.17
                  0.21
                               0.52
                                           0.16 - 0.90
                                                             0.21 0.4127
```

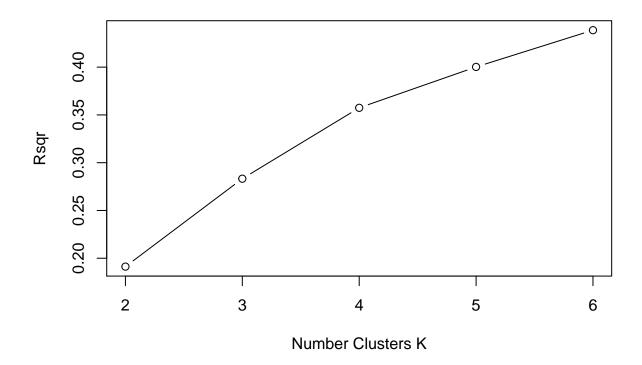
```
## 4 165 0.17
               -0.32
                                       0.38
                                              0.06
                           0.55
                                                        0.44 0.3510
## 5 174 0.18
                0.06
                           -0.29
                                       0.01 -0.05
                                                        0.21 0.3988
                                       0.24 -0.04
    994 1.00
                0.13
                            0.38
                                                        0.20 0.3672
## SSE= 666.8154 ; SSB= 444.9373 ; SST= 1111.753
## R-Squared = 0.4002125
## Pseudo F = 164.9793
##
      n Pct impressI selfexpressI functionalI crossI fashethusI RMSE
                     0.55
## 1 172 0.17
              -0.01
                                       0.23 0.03
                                                      -0.39 0.3720
## 2 310 0.31
              0.43
                            0.50
                                       0.36 0.36
                                                        0.41 0.3252
## 3 173 0.17
              0.21
                            0.52
                                       0.16 -0.90
                                                        0.21 0.4127
## 4 165 0.17
                            0.55
                                       0.38 0.06
               -0.32
                                                        0.44 0.3510
             0.06
## 5 174 0.18
                                       0.01 -0.05
                           -0.29
                                                        0.21 0.3988
    994 1.00
             0.13
                            0.38
                                       0.24 - 0.04
                                                        0.20 0.3672
## SSE= 666.8154 ; SSB= 444.9373 ; SST= 1111.753
## R-Squared = 0.4002125
## Pseudo F = 164.9793
##
      n Pct impressI selfexpressI functionalI crossI fashethusI
## 1 122 0.12
             0.36
                      0.57 0.73 0.57
                                                        0.58 0.3744
## 2 139 0.14
             -0.04
                           -0.35
                                      -0.07 -0.09
                                                        0.20 0.4213
## 3 321 0.32 0.33
                            0.38
                                       0.16 0.19
                                                        0.26 0.2758
## 4 133 0.13
             -0.38
                                       0.25 -0.13
                            0.70
                                                        0.41 0.3457
## 5 136 0.14
               -0.03
                            0.57
                                       0.39
                                             0.01
                                                       -0.470.3712
## 6 143 0.14
             0.26
                            0.47
                                       0.17 -0.98
                                                      0.21 0.4165
    994 1.00
             0.13
                            0.38
                                       0.24 - 0.04
                                                        0.20 0.3554
## SSE= 624.0503 ; SSB= 487.7024 ; SST= 1111.753
## R-Squared = 0.4386788
## Pseudo F = 154.4266
##
##
      n Pct impressI selfexpressI functionalI crossI fashethusI
## 1 122 0.12
              0.36
                       0.57
                                      0.73 0.57
                                                        0.58 0.3744
## 2 139 0.14
               -0.04
                           -0.35
                                      -0.07 -0.09
                                                        0.20 0.4213
## 3 321 0.32
              0.33
                            0.38
                                       0.16 0.19
                                                        0.26 0.2758
                                       0.25 -0.13
## 4 133 0.13
               -0.38
                            0.70
                                                        0.41 0.3457
## 5 136 0.14
             -0.03
                            0.57
                                       0.39 0.01
                                                       -0.47 0.3712
## 6 143 0.14
             0.26
                            0.47
                                       0.17 -0.98
                                                        0.21 0.4165
   994 1.00
              0.13
                            0.38
                                       0.24 -0.04
                                                        0.20 0.3554
## SSE= 624.0503 ; SSB= 487.7024 ; SST= 1111.753
## R-Squared = 0.4386788
## Pseudo F = 154.4266
plot(2:6, F_I, type = "b",
   xlab = "Number Clusters K", ylab = 'F')
```



```
plot(2:6, SSE_I, type = "b",
    xlab = "Number Clusters K", ylab = 'SSE')
```



```
plot(2:6, Rsqr_I, type = "b",
    xlab = "Number Clusters K", ylab = 'Rsqr')
```



```
SSE_I
```

[1] 899.1399 796.8534 714.3881 666.8154 624.0503

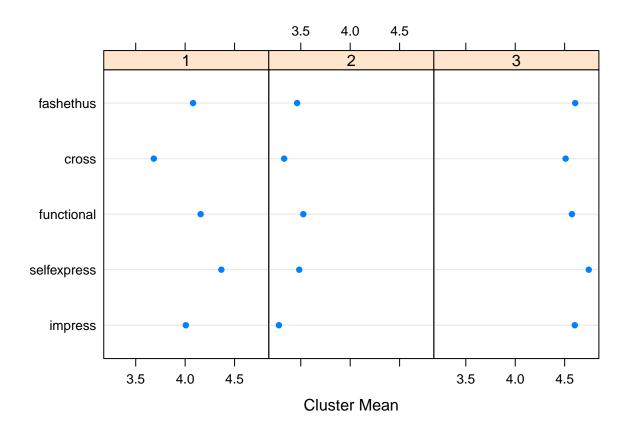
F_I

[1] 234.5707 195.8109 183.5561 164.9793 154.4266

```
#SSE elbow at 3 for orig data
fit_13 = kmeans(nuoqi[,1:5], 3, nstart=100)
summary(fit_13)
```

```
##
       n Pct impress selfexpress functional cross fashethus
                                                               RMSE
## 1 458 0.46
                4.01
                             4.37
                                        4.16 3.68
                                                        4.08 0.4606
## 2 234 0.24
                 3.28
                             3.48
                                        3.53 3.33
                                                        3.46 0.5424
## 3 302 0.30
                 4.60
                             4.74
                                        4.57
                                              4.51
                                                        4.61 0.3359
     994 1.00
                4.02
                             4.27
                                        4.13 3.85
                                                        4.09 0.4486
## SSE= 997.3443 ; SSB= 972.1895 ; SST= 1969.534
## R-Squared = 0.493614
## Pseudo F = 483.0026
```

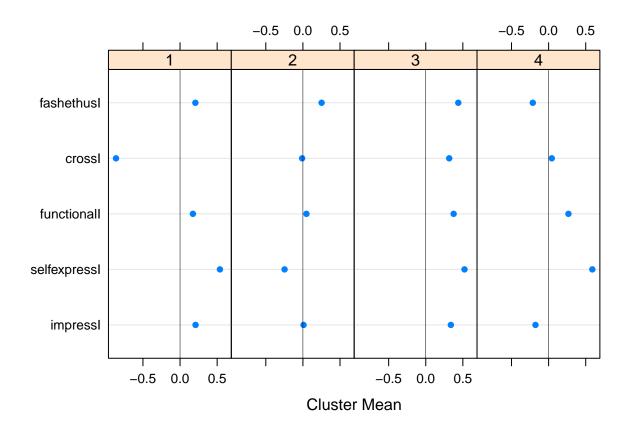
plot(fit_13)



```
#SSE elbow at K = 4 for ipsatized data
fit_24 = kmeans(nuoqi[,(ncol(nuoqi)-4):ncol(nuoqi)], 4, nstart=100)
summary(fit_24)
```

```
n Pct impressI selfexpressI functionalI crossI fashethusI
##
                                                                    RMSE
                 0.21
                                           0.17 -0.86
## 1 189 0.19
                               0.54
                                                             0.21 0.4168
## 2 203 0.20
                  0.01
                              -0.25
                                           0.05 -0.01
                                                             0.25 0.4098
## 3 371 0.37
                 0.34
                               0.52
                                           0.38
                                                  0.32
                                                             0.44 0.3349
## 4 231 0.23
                 -0.18
                               0.59
                                           0.27
                                                  0.04
                                                            -0.21 0.3890
     994 1.00
                 0.13
                               0.38
                                           0.24 -0.04
                                                             0.20 0.3799
## SSE= 714.3881 ; SSB= 397.3645 ; SST= 1111.753
## R-Squared = 0.3574217
## Pseudo F = 183.5561
```

plot(fit_24)



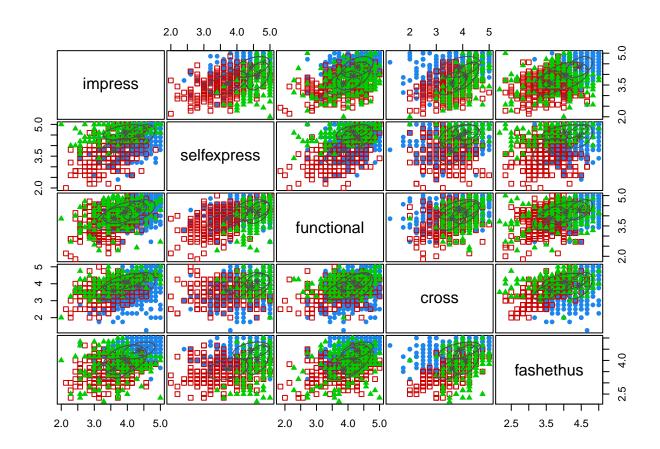
3 clusters with raw data seems to provide the most distinctly characterized clusters, but this may be clustering on the underlying attitudes of shoppers (i.e. there are 2 distinct clusters who tend to respond more positively and another that tend to respond negatively).

The ipsatized data shows that 4 clusters may be ideal, as it gives 4 distinct profiles. Cluster 1 is neutral across all dimensions. Cluster 2 is heavy on self expression, cluster 3 against cross fashion, and cluster 4 who is enthusiastic across the board. These clusters may be more actionable and thus I would recommend this.

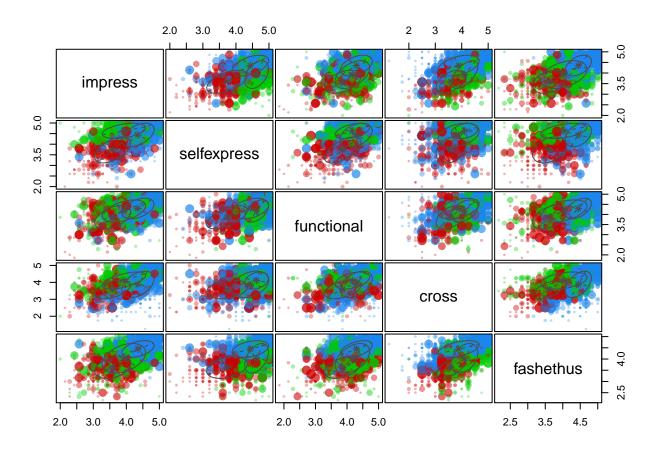
 \mathbf{e}

```
fit.nuo.gmm = Mclust(nuoqi[,1:5],G=3)
fit.nuo.gmm$parameters$mean
##
                             [,2]
                   [,1]
                                      [,3]
## impress
               4.350528 3.587571 3.926259
## selfexpress 4.435210 3.730724 4.626003
## functional
               4.294184 3.864028 4.169933
## cross
               3.882437 3.588585 4.107619
## fashethus
               4.445661 3.615950 4.033125
fit.nuo.gmm$parameters$pro
```

```
## [1] 0.4504905 0.2977975 0.2517120
```



plot(fit.nuo.gmm, what = "uncertainty")



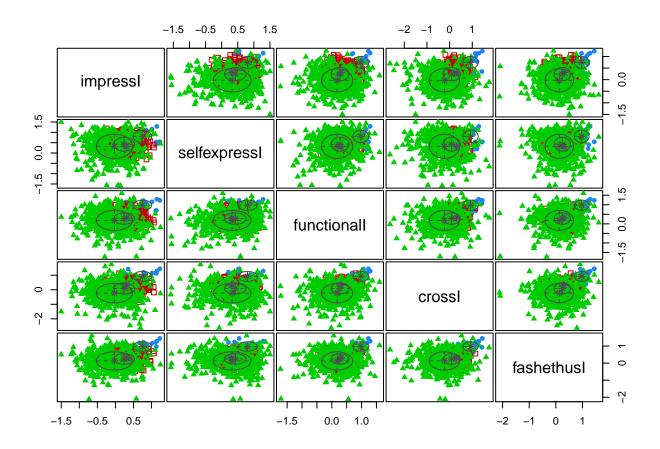
fit.nuo.gmm1 = Mclust(nuoqi[,(ncol(nuoqi)-4):ncol(nuoqi)],G=4)
fit.nuo.gmm1\$parameters\$mean

```
## [,1] [,2] [,3] [,4]
## impressI 0.7454332 0.23948700 -0.02827033 0.3087305
## selfexpressI 0.8034411 0.42382292 0.32428608 0.3087305
## functionalI 0.9743921 0.27601032 0.17856040 0.3087305
## crossI 0.9224388 0.09042632 -0.22986097 0.3087305
## fashethusI 0.9717990 0.24199952 0.12905789 0.3087305
```

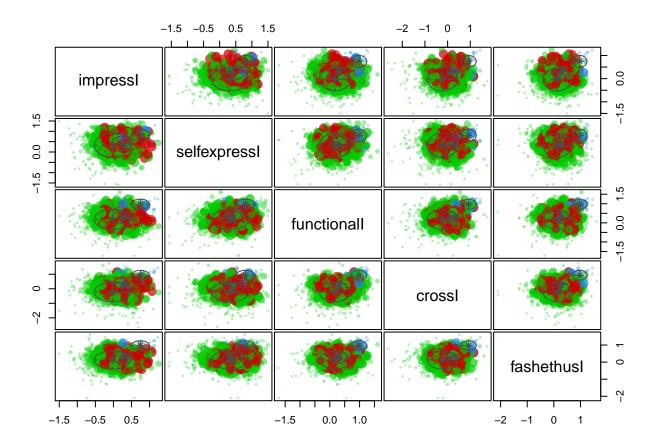
fit.nuo.gmm1\$parameters\$pro

```
## [1] 0.01925018 0.50533667 0.46132914 0.01408400
```

```
plot(fit.nuo.gmm1, what = "classification")
```



plot(fit.nuo.gmm1, what = "uncertainty")



When using the Gausian mixture models, the uncertainty is really high as the clustering distributions overlap a lot and there is minimal distinction between responses.

Problem 3

```
mulist = c(0.5,1,2)
n = 3000
for (i in c(1,2,3)) {
  set.seed(421)
  mu = mulist[i]
  data = c(rnorm(n, mean=(0-mu),sd=1), rnorm(n,mean=mu,sd=1))
  result = data.frame(mean=c(0,0),variance=c(0,0),row.names = c("cluster1","cluster2"))
  # k-means
  set.seed(100)
  fit1 = kmeans(data, 2, 100, 100)
  #fit1$centers
  df1 = data.frame(data=data,cluster=fit1$cluster)
  result[,1] = fit1$centers
  result[1,2]=var(subset(df1,df1$cluster==1)$data)
  result[2,2]=var(subset(df1,df1$cluster==2)$data)
  print(result)
```

```
# GMM
set.seed(100)
fit2 = Mclust(data, G=2)
fit2$parameter$variance$sigmasq
fit2$parameter$mean
df2 = data.frame(data=data,cluster=fit2[["classification"]])
result[1,1] = fit2[["parameters"]][["mean"]][["2"]]
result[2,1] = fit2[["parameters"]][["mean"]][["1"]]
result[1,2]=var(subset(df2,df2$cluster==1)$data)
result[2,2]=var(subset(df2,df2$cluster==2)$data)
result$sigmasq = fit2$parameters$variance$sigmasq
print(result)
}
```

```
mean variance
## cluster1 0.8907177 0.4562486
## cluster2 -0.8807468 0.4412851
##
                 mean variance
                                   sigmasq
## cluster1 0.5540589 0.4504137 0.9416563
## cluster2 -0.5258721 0.4476960 0.9416563
                mean variance
## cluster1 1.189412 0.6406970
## cluster2 -1.134693 0.6295756
##
                                   sigmasq
                 mean variance
## cluster1 1.0278613 0.6381206 0.9902212
## cluster2 -0.9672354 0.6320593 0.9902212
                mean variance
## cluster1 2.040625 0.9197624
## cluster2 -1.995087 0.9136479
##
                mean variance
                                  sigmasq
## cluster1 2.023800 0.9136479 0.9799661
## cluster2 -1.980256 0.9197624 0.9799661
```

K-means will make the variance of each cluster smaller than before, and the mean will be pulled to the 2 sides as it is biased towards separating the means. However, as mu gets larger, the effect gets smaller as the two populations get far apart and both K-means and GMM can deal with them. GMM can deal with smaller mu better than k-means.