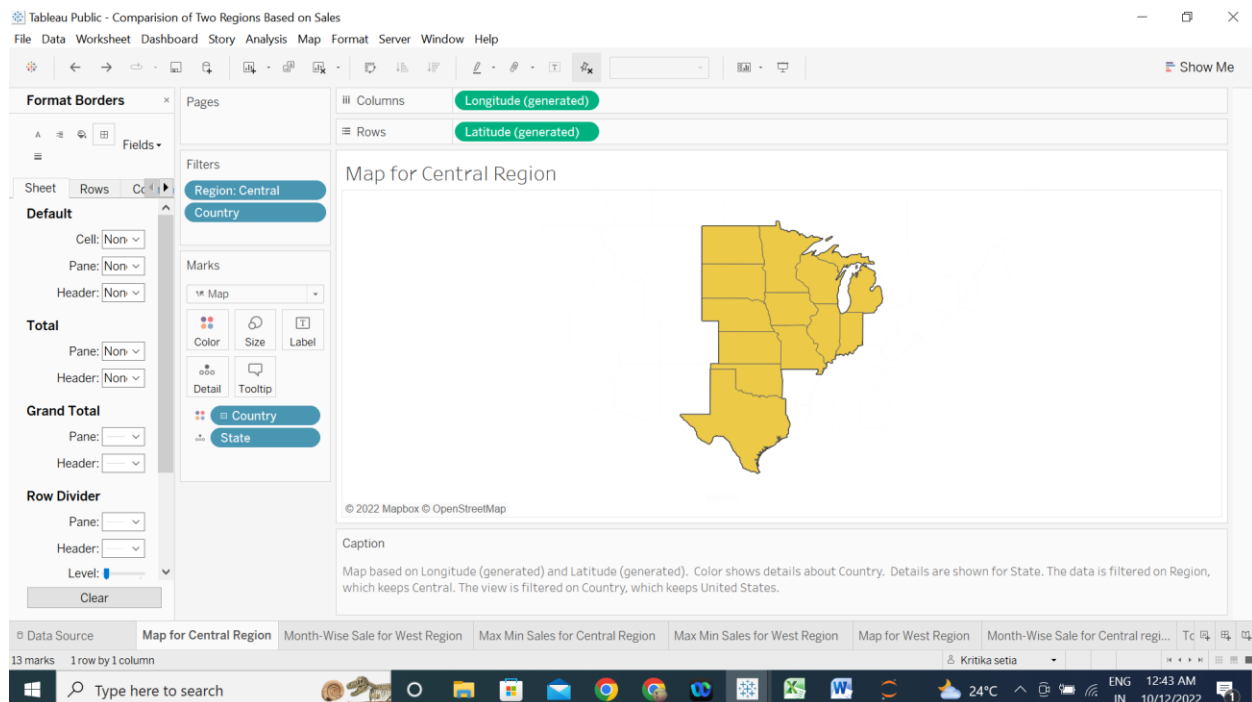# Comparison of Region Based on Sales

DESCRIPTION

The director of a leading organization wants to compare the sales between two regions. He has asked each region operators to record the sales data to compare by region. The upper management wants to visualize the sales data using a dashboard to understand the performance between them and suggest the necessary improvements.
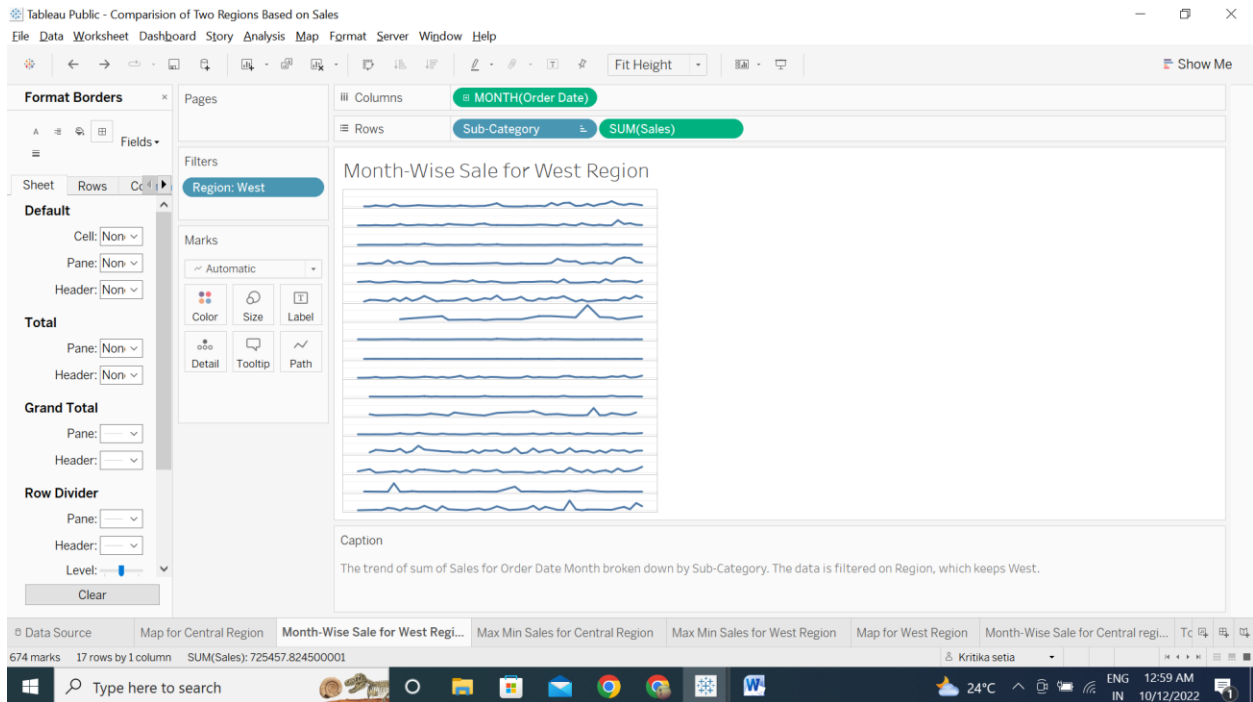
Objective: Help the organization by creating a dashboard to visualize the sales comparison between two selected regions.

Project Work:

Sheet 1:

Sheet 2:

Sheet 3:

The following table is visible in Sheet 3 ("Max Min Sales for Central Region"):

Max Min Sales for Central Region

Sub-Category	Max. sales	Min. sales	Sales
Accessories	1,929	2	33,956
Appliances	2,405	0	23,582
Art	210	1	5,765
Binders	9,893	1	56,923
Bookcases	2,396	68	24,157
Chairs	3,505	27	85,231
Copiers	17,500	320	37,260
Envelopes	605	2	4,637
Fasteners	58	2	778
Furnishings	1,336	2	15,254
Labels	492	2	2,451
Machines	8,160	84	26,797
Paper	629	4	17,492
Phones	2,736	6	72,403
Storage	1,555	9	45,930

Caption

Max. sales, Min. sales and Sales broken down by Sub-Category. The data is filtered on Region, which keeps Central.
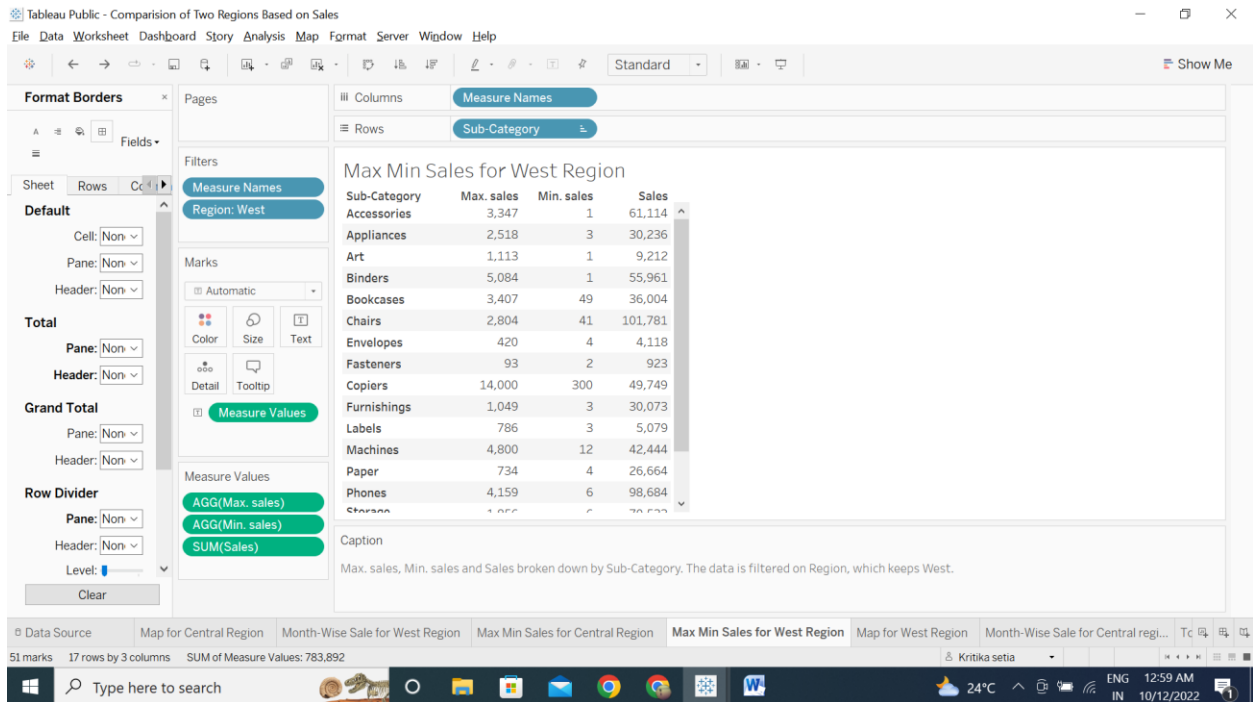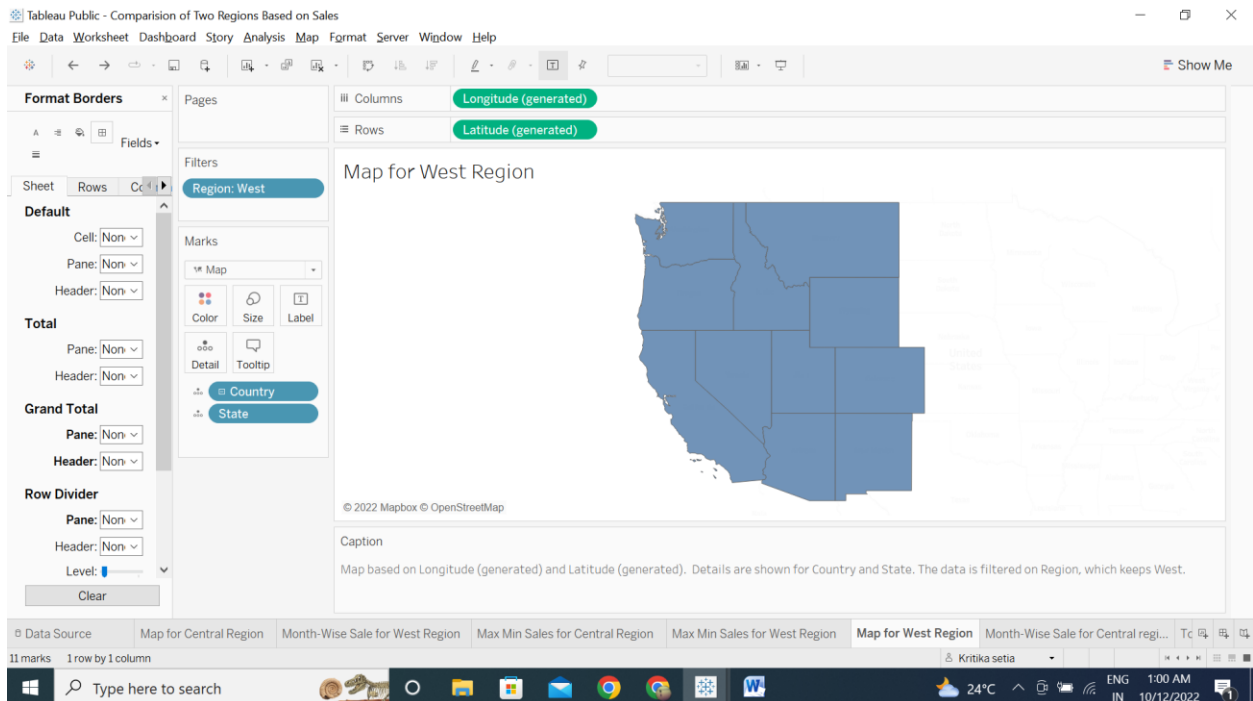
Sheet 4:
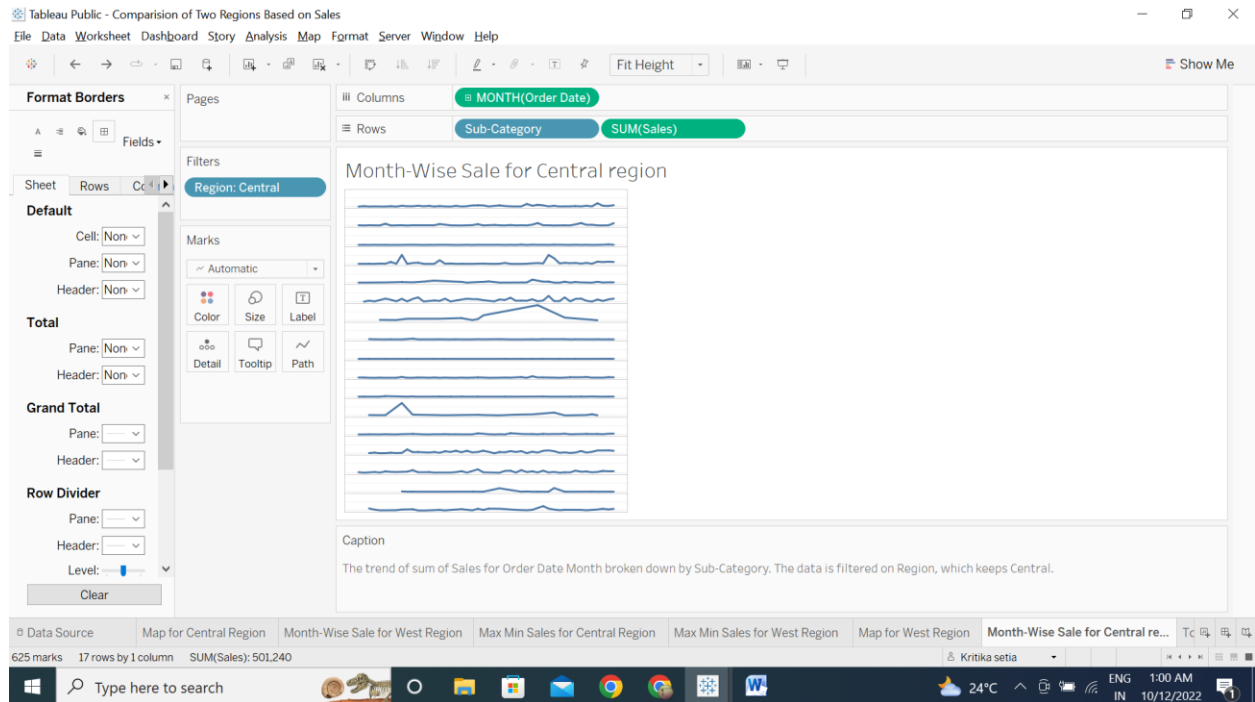
Sheet 5:

Sheet 6:

Sheet 7:
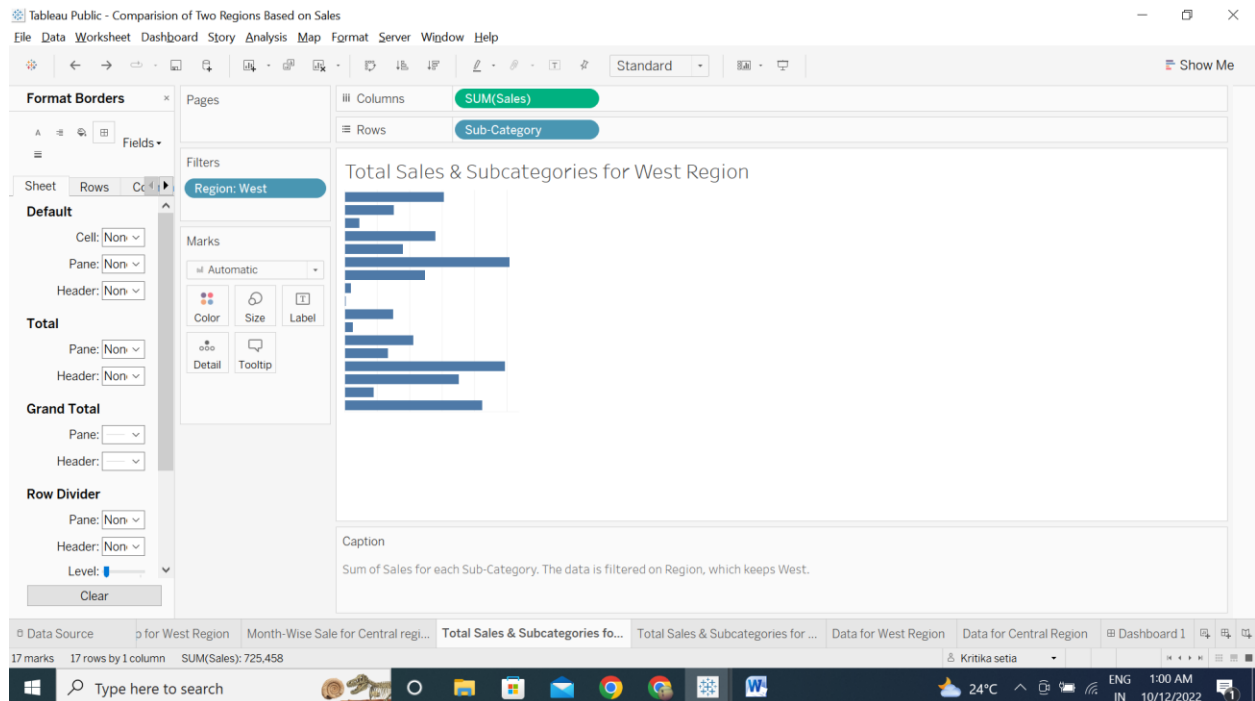
Sheet 8:
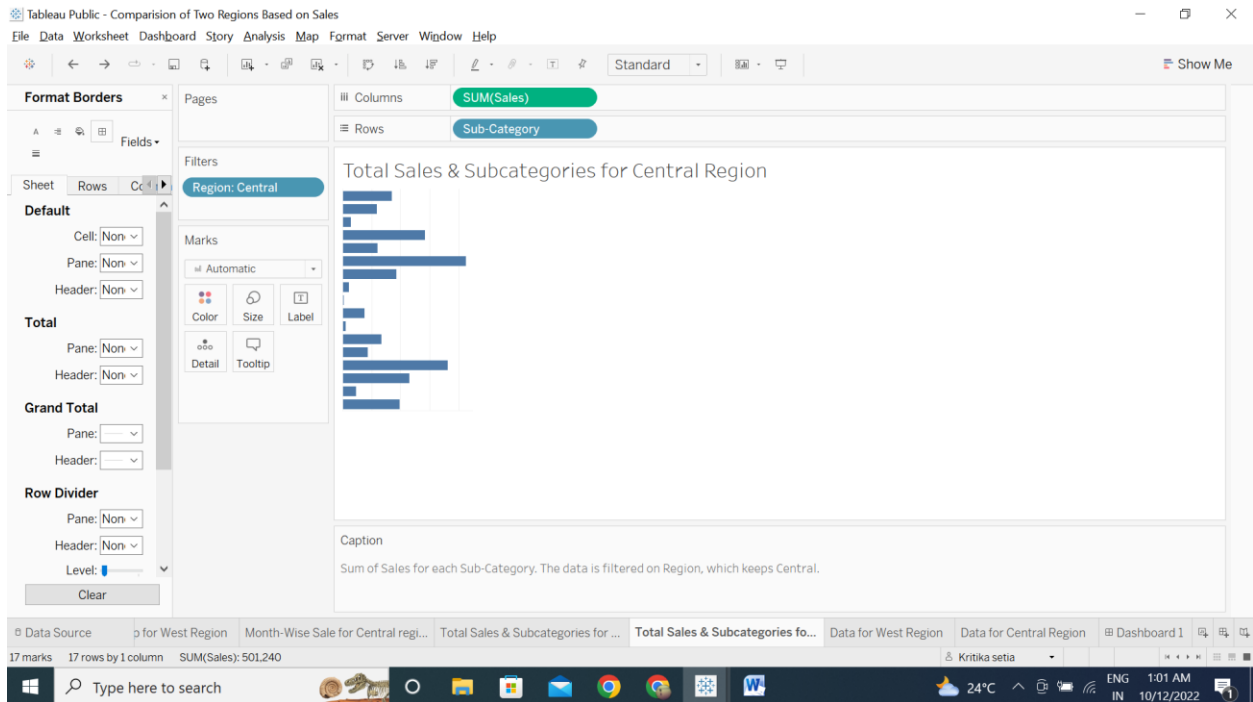
Sheet 9:

Sheet 10:

Final Dashboard:

Link to profile:

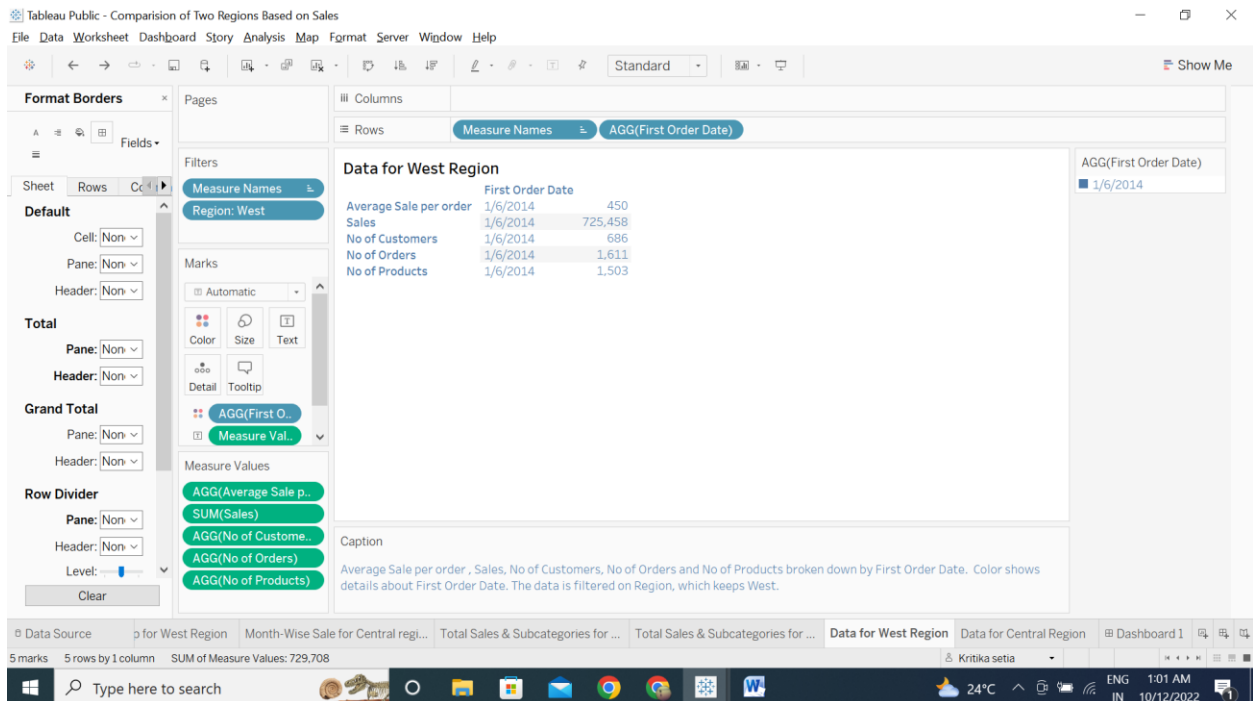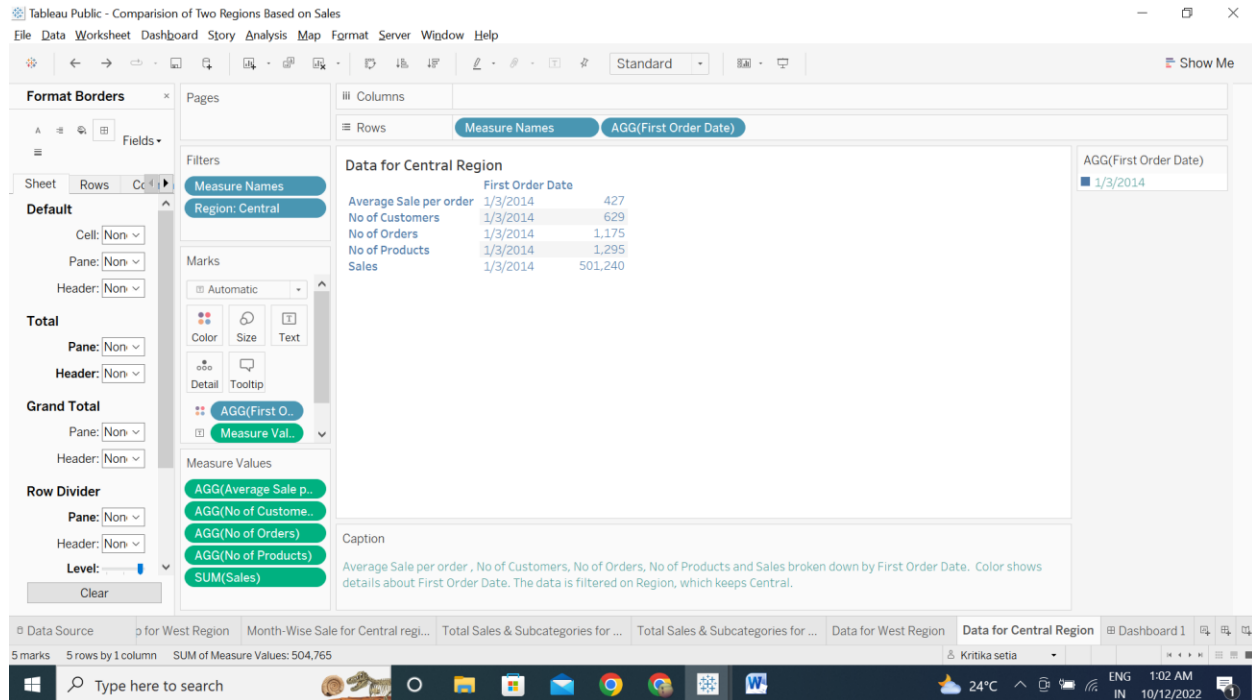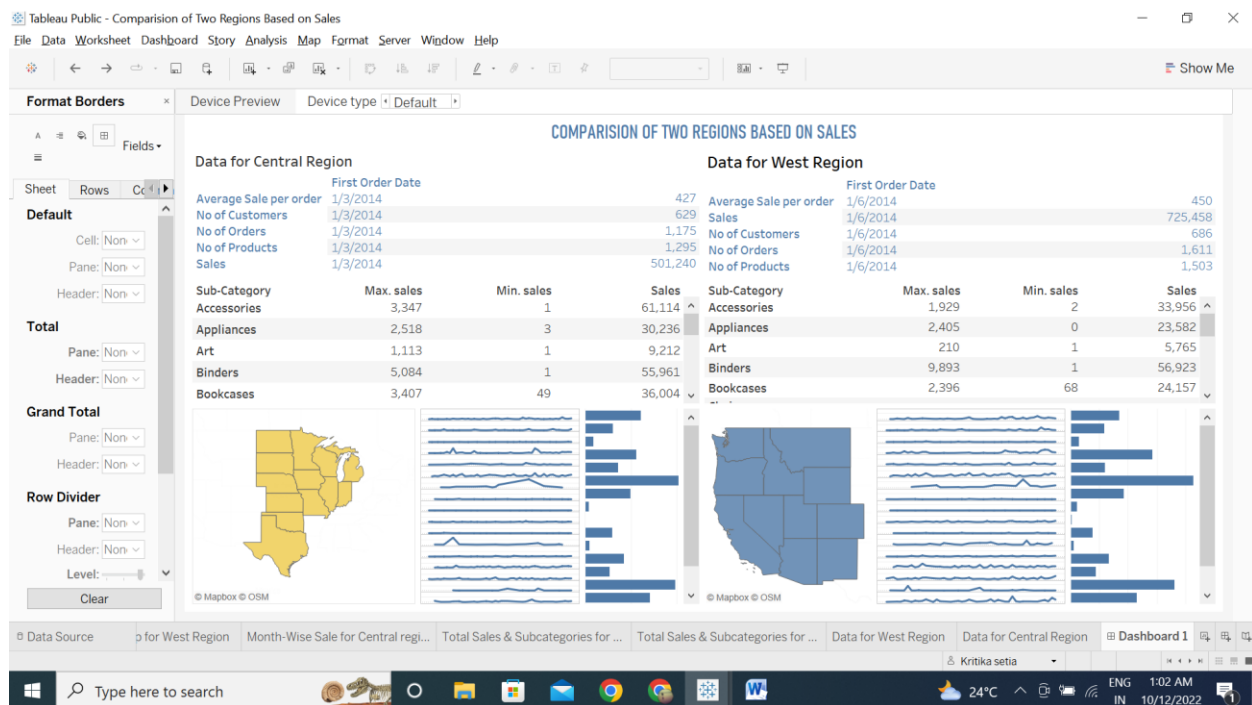https://public.tableau.com/views/ComparisionofTwoRegionsBasedonSales/Dashboard1?language=en-US&publish=yes&:display_count=n&:origin=viz_share_link

Embedded code:

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