# Credit EDA Case Study

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## CASE STUDY MOTIVE

- 1. To Understand and apply EDA to real business scenario
- 2. Develop a basic understanding of risk analytics in financial sector

### PROBLEM STATEMENT

When a company receives a loan application, the company has to decide the loan approval on the basis of applicant's profile.

### Risks involved -

- 1. **Credit Loss** If the applicant is not likely to repay the loan he/she is likely to default
- 2. **Interest Loss** If the applicant is likely to repay the loan, then not approving the loan results in the loss of business.

## DATASETS GIVEN

- 1. Application\_data Information of the client at the time of application and whether he/she has payment difficulties.
- 2. Previous\_application Information about the client's previous data, whether the previous loan was approved/refused/cancelled or unused offer.
- 3. Columns\_description Description of the attributes in the above data.

### **BUSINESS OBJECTIVE**

To minimize the risk factor by identifying the default client patterns and taking actions accordingly -

- a. Denying the loan
- b. Increasing Interest Rate
- c. Reducing the loan amount

Hence improving it's knowledge on **portfolio and risk assessment**.

# WORKFLOW -

- I. Importing the csv files
- II. Schema Check shape/info
- III. Data Quality Check for missing values and outliers
- IV. Analysis

### IMPORTING THE MODULES & FILES

```
import warnings
warnings.filterwarnings('ignore')

#importing the required modules
import pandas as pd
import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt
import plotly.express as px
import plotly.graph_objects as go
from plotly.subplots import make_subplots
```

```
#Reading the previous application dataframe
prev data df = pd.read csv('previous application.csv')
prev data df.head()
    SK ID PREV. SK ID CURR. NAME CONTRACT TYPE, AMT ANNUITY, AMT APPLICATION, AMT CREDIT, AMT DOWN PAYMENT, AMT GOODS PRICE, WEEK
       2030495
                     271877
                                     Consumer loans
                                                         1730.430
                                                                           17145.0
                                                                                        17145.0
                                                                                                                 0.0
                                                                                                                                17145.0
       2802425
                     108129
                                        Cash loans
                                                       25188.615
                                                                          607500.0
                                                                                       679671.0
                                                                                                                NaN
                                                                                                                               607500.0
       2523466
                     122040
                                        Cash loans
                                                       15060.735
                                                                          112500.0
                                                                                       136444.5
                                                                                                                NaN
                                                                                                                               112500.0
       2819243
                     176158
                                        Cash loans
                                                       47041.335
                                                                          450000.0
                                                                                       470790.0
                                                                                                                NaN
                                                                                                                                450000.0
       1784265
                     202054
                                        Cash loans
                                                       31924.395
                                                                          337500.0
                                                                                       404055.0
                                                                                                                               337500.0
5 rows × 37 columns
```

```
#reading application data.csv
application data df = pd.read csv('application data.csv')
application data df.head()
                       NAME CONTRACT TYPE CODE GENDER FLAG OWN CAR FLAG OWN REALTY CNT CHILDREN AMT INCOME TOTAL AMT CRED
                                                                                          Υ
        100002
                     1
                                   Cash loans
                                                        M
                                                                        N
                                                                                                         0
                                                                                                                      202500.0
                                                                                                                                  406597
        100003
                     0
                                   Cash loans
                                                                                                                      270000.0
                                                                                                                                 1293502
        100004
                                Revolving loans
                                                                                                                       67500.0
                                                                                                                                  135000
        100006
                     0
                                   Cash loans
                                                                                                         0
                                                                                                                      135000.0
                                                                                                                                  312682
        100007
                                   Cash loans
                                                                                                                      121500.0
                                                                                                                                  513000
5 rows x 122 columns
```

### SCHEMA CHECK

#### **Application Data**

```
#Dataframe shape
application data df.shape
(307511, 122)
#Dataframe description
application data df.info(verbose = True)
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 307511 entries, 0 to 307510
Data columns (total 122 columns):
     Column
                                    Dtype
     SK ID CURR
                                    int64
     TARGET
                                    int64
     NAME CONTRACT TYPE
                                    object
     CODE GENDER
                                    object
     FLAG OWN CAR
                                    object
     FLAG OWN REALTY
                                    object
     CNT CHILDREN
                                    int64
     AMT INCOME TOTAL
                                    float64
     AMT CREDIT
                                    float64
     AMT ANNUITY
                                    float64
     AMT GOODS PRICE
                                    float64
     NAME TYPE SUITE
                                    object
     NAME INCOME_TYPE
                                    object
     NAME EDUCATION TYPE
                                    object
#Descriptive statistics for numeric columns
```

#### **Previous Application Data**

```
#Dataframe shape
prev data df.shape
(1670214, 37)
#Dataframe info
prev data df.info(verbose = True)
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1670214 entries, 0 to 1670213
Data columns (total 37 columns):
     Column
                                  Non-Null Count
                                                     Dtype
     SK ID PREV
                                  1670214 non-null int64
     SK ID CURR
                                  1670214 non-null
                                                    int64
     NAME CONTRACT TYPE
                                  1670214 non-null
                                                    object
     AMT ANNUITY
                                  1297979 non-null
                                                    float64
     AMT APPLICATION
                                  1670214 non-null
                                                    float64
     AMT CREDIT
                                  1670213 non-null float64
     AMT DOWN PAYMENT
                                  774370 non-null
                                                     float64
     AMT GOODS PRICE
                                  1284699 non-null
                                                    float64
     WEEKDAY APPR PROCESS START
                                  1670214 non-null
                                                    object
     HOUR APPR PROCESS START
                                  1670214 non-null
                                                    int64
     FLAG LAST APPL PER CONTRACT
                                  1670214 non-null
                                                    object
     NFLAG LAST APPL IN DAY
                                  1670214 non-null
                                                    int64
     RATE DOWN PAYMENT
                                                    float64
                                  774370 non-null
     RATE INTEREST PRIMARY
                                                    float64
                                  5951 non-null
     RATE INTEREST PRIVILEGED
                                  5951 non-null
                                                     float64
     NAME CASH LOAN PURPOSE
                                  1670214 non-null
                                                    object
     NAME CONTRACT STATUS
                                  1670214 non-null
                                                    object
     DAYS DECISION
                                  1670214 non-null
                                                    int64
     NAME PAYMENT TYPE
                                  1670214 non-null
                                                    object
    CODE REJECT REASON
                                  1670214 non-null
                                                    object
```

## **ANALYSIS FLOW**

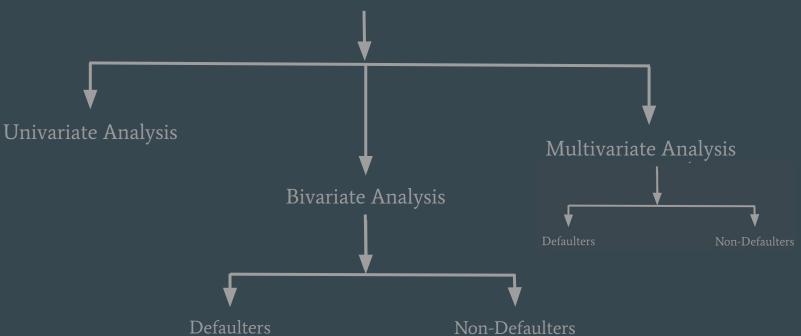
Application Data -

Contains info about the latest credit application

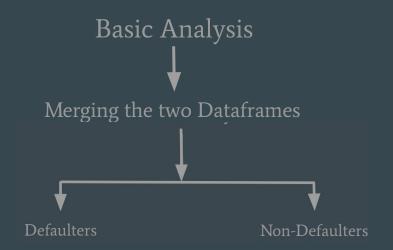
Previous Data -

Contains info about the previous credit application

# **APPLICATION DATA**



# PREVIOUS APPLICATION DATA



# THE FINAL REVELATIONS ....

### TARGET variable distribution TARGET 100% 91.66% 90% 80% Percentage of Total Number of Records 70% 60% 50% 40% 30% 20% 8.34% 10% 0%

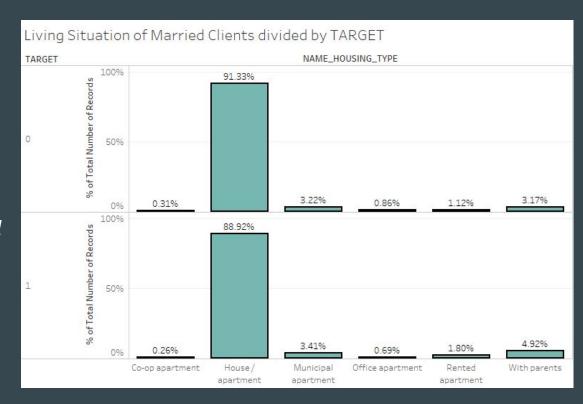
## TARGET VARIABLE DISTRIBUTION

- 1. The data is highly imbalanced.
- 2. The defaulter percentage being only 8.34%.

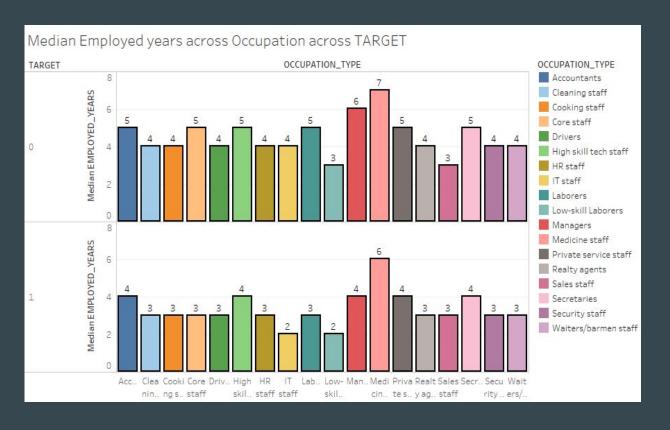
Therefore we will analyze in terms of **PERCENTAGES** as opposed to **ABSOLUTE NUMBERS**.

# ANALYSIS FOR MARRIED CLIENTS

- The dataset contains a high percentage of loan applications where the family status is married.
- 2. it was found that married clients who live with *parents contribute to around 5%* of all the married defaulters, even though their percentage in non defaulters is less.
- 3. The same was observed for *Rented* apartments.
- 4. The bank can therefore scrutinize such loan applications and lay strict guidelines for married -with parents and married rented apartment categories.

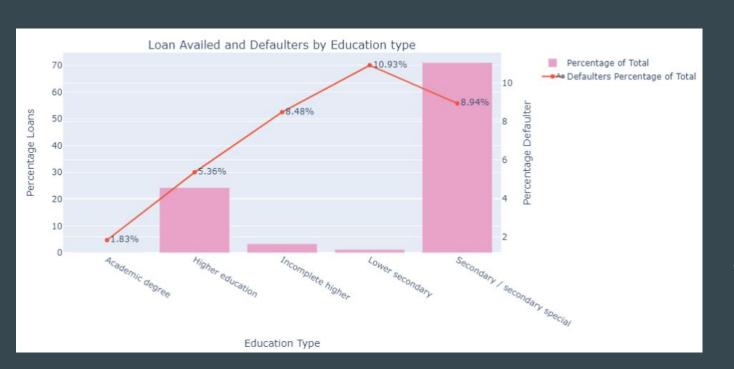


# ANALYSIS BASED ON OCCUPATION/EMPLOYED YEARS



- Across all the occupations, the median employed years for defaulters is less than or equal to for non defaulters.
- 2. This analysis reveals an important trend, This means that clients who have *just started out with their jobs* are **more** likely to **default.**

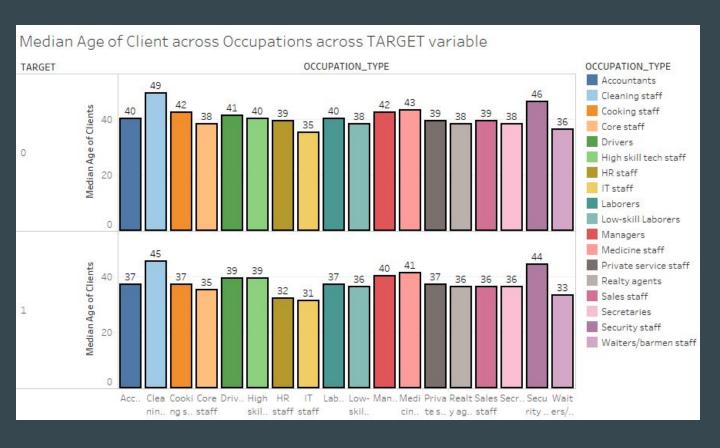
### ANALYSIS BASED ON EDUCATION TYPE



- The pink bars represent what percent of the total data are contained in the respective categories.
- The red line represents what percent of application in the respective categories defaulted.

- This analysis suggests that applications with education level lower secondary had the highest default percentage and their overall presence in the dataset was quite low.
- The bank can make stringent rules for giving loans to such categories. Similar trend is observed for 'Incomplete higher' education category.

### ANALYSIS BASED ON OCCUPATION/AGE IN YEARS



- This analysis
   follows the trend in
   the previous
   analysis.
- 2. Across all the occupations, the median age in years for defaulters is less than or equal to for non defaulters.
- 3. This means that young clients are more likely to default.

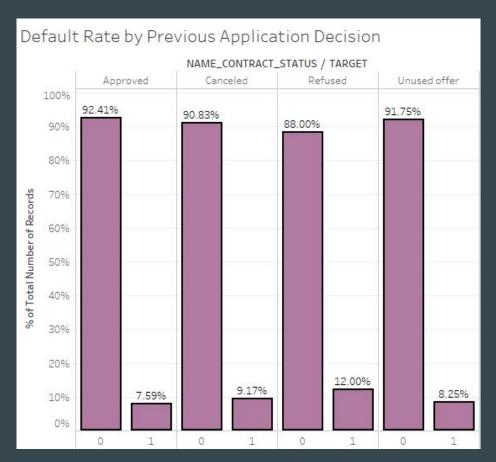
### ANALYSIS BASED ON OCCUPATION



- Laborers and
   Low Skill
   Laborers have a
   huge default
   percentage.
- 2. The bank should be selective in giving loans clients with these occupations.

- The pink bars represent what percent of the total data are contained in the respective categories.
- The red line represents what percent of application in the respective categories defaulted.

## ANALYSIS BASED ON PREVIOUS APPLICATION DATA



- This analysis suggests that the applications that were rejected the previous time had the most default percentage.
- 2. Therefore the bank should avoid giving loans for applications that have been rejected.
- 3. Instead they should either reduce the loan amount or increase the interest rate if they have to give out loans.

# ANALYSIS BASED ON SELLER INDUSTRY (PREVIOUS DATA)



- Loans in Auto
   technology sector
   had the highest
   default percentage
   followed by
   Connectivity
   industry.
- 2. The bank should be selective in lending in such sectors.

- The pink bars represent what percent of the total data are contained in the respective categories.
- The red line represents what percent of application in the respective categories defaulted.

### SUMMARY -

### 1. Applications is scenarios like

- a. Married with Parents
- b. Rented Apartments
- c. Less employment years
- d. Education less that lower secondary
- e. Low Skill Labourers
- f. Previous application is rejected
- g. From Auto Technology industry

Need to be scrutinized properly as their default percentages are high through analysis.