

# Krivelskiy Mikhail

Male, 37 years, born on 4 October 1986

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krivelskiy@gmail.com — preferred means of communication

Reside in: Spain

Citizenship: Russia, work permit at: Russia, EU Ready to relocate, ready for business trips

Desired position and salary

# Product owner, product manager

Specializations:

- Project manager
- Product manager

Employment: full time, part time, project work

Work schedule: full day, shift schedule, flexible schedule, remote working

travel time to work: any

Work experience —17 years 10 months

June 2015 — till now 9 years 1 month

# My Profi

Moscow, moiprofi.ru

# IT, System Integration, Internet

- Internet Company (Search Engines, Payment Systems, Social Networks, Information and Educational, Entertainment Resources, Website Promotion etc.)
- · Software Development
- System Integration, Technological and Business Processes Automation, IT Consulting

## Product owner

#### Responsibilities:

- Market analysis, competitive analysis
- Creation of financial and business models
- Team recruitment and hiring
- Defining goals, tasks, deadlines, limitations, and areas of responsibility
- Workload assessment, planning, and monitoring
- Task setting, feedback provision, change management
- Backlog creation and prioritization
- Managing a cross-functional product team (front-end, back-end, mobile, testing, design, support); meeting facilitation (daily stand-ups, retrospectives, planning, etc.)
- Hypothesis generation and testing, customer development, launching A/B tests
- Project documentation, presentations, instructions
- Cohort analysis, product metrics calculation, decision-making based on metrics
- Budgeting and forecasting key product indicators
- Product development strategy management
- Attracting investments and forming partnership agreements

#### Achievements:

- Successfully launched a startup from scratch, turning it into a profitable business
- Developed applications for professionals (iOS/Android) and clients (iOS/Android) (over 1 million installations; 5000 reviews with an average rating of 4.65; 31% cohort retention of

professionals after 6 years)

- Developed the web portal moiprofi.ru (70k unique visitors per month)
- Implemented a freemium subscription model (integrated with bank payments)
- Monetized lead generation across Russia and CIS countries
- Integrated with Avito.Krasota service
- Integrated with more than 20 online cosmetic stores
- Developed and implemented a neural network for matching clients and professionals (received a grant from the Bortnik Fund)
- Attracted over 60 million rubles in investments
- Successfully expanded the project to international markets: Spain, Portugal, Germany, USA. Brazil. Israel

October 2014 — June 2015 9 months

# Bradbury Lab

Moscow, bradburylab.com

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# Product manager

## Project:

Comprehensive solution for OTT television: live channels, Middleware, VOD content, applications for iPad, STB, Android, Smart-TV.

#### Responsibilities:

- Formalizing customer requirements
- Roadmap development
- Creating WBS
- Drafting specifications, short-term and long-term development plans
- Scheduling
- Budgeting
- Contract management
- Task formulation for development
- Development control
- Implementation
- Reporting

## Achievements:

- Developed TV applications for Android and Smart TV
- Functional development of CMS
- Content line expansion
- Project support for Rostelecom
- Implemented a video decoding algorithm significantly improving quality (for MTS)
- Optimized planning processes in Redmine (plugin enhancements)
- Developed a voice control module for the TV application
- Prepared presale projects
- Implemented a channel reservation system
- Expanded the product for VIP clients
- Developed progressive import from Kinopoisk
- Created a search and recommendation system
- Implemented a statistics service
- Modified firmware for STB
- Developed additional software with a contractor

September 2008

— October 2014
6 years 2 months

### iBear

ibearsoft.com

- IT, System Integration, Internet
  - · Software Development

# IT Project Manager

#### Responsibilities:

#### Design:

- Domain study
- Project concept creation
- Program and screen form architecture design
- · Long-term and short-term project planning
- Drafting specifications for developers

# Development:

- Managing the development process
- Quality control
- Deadline monitoring
- Budget control
- Collaboration with designers and translators

#### Marketing:

- Preparing materials for the store (name, description, screenshots, keywords, website)
- Store promotion (collaboration with Apple, blogs, and review sites)
- User interaction, community creation (forum, Facebook, Twitter, email)

## Organizational:

- · Recruiting, hiring, and training specialists
- Team morale maintenance
- Organizing and conducting training and entertainment events
- Participating in brainstorming sessions on external projects

#### Results:

- Over 30 completed projects sold in the AppStore and other stores. Including:
  - Money (comprehensive personal finance management): iPhone, iPad, Mac, Android
  - o Bills (bill tracking and payment): iPhone, iPad, Mac, Android
  - Checkbook HD (checkbook management): iPhone, iPad, Mac, Windows Phone, Windows RT
  - Budget (family budget management): iPhone, iPad
  - o Debt HD (debt tracking): iPhone, iPad
  - o Debt Down (comprehensive debt and budget management): iPhone
  - Savings and Goals (savings goal tracking): iPad
  - Overtime Rush (Tower Defense game): iPhone, iPad
- Several million users worldwide
- My project Bills for iPad became the best-selling app in the AppStore
- Positive reviews in the AppStore and reviews on thematic sites
- My projects were selected by Apple for homepage banners
- My projects consistently ranked in the top financial category of the AppStore

September 2006 **AZHIK**  September Barnaul, www.agik.ru/ 2008 2 years 1 month Financial Sector • Financial and Credit Brokering (Stock Exchange, Brokerage Activity, Card Issuing and Servicing, Risk Assessment, Currency Exchange Points, Crediting Agencies, Cash Collectors, Pawnshop, Payment Systems) Analyst Programmer Responsibilities: Studying the activities of underwriting, refinancing, and credit support departments Business process optimization AIS module design (automated information system) Drafting specifications according to GOST Developing individual AIS modules (.NET, C#, client-server) Testing Implementation and support Education Higher 2008 Altai State Technical University named after I.I. Polzunov, Barnaul Faculty of Information Technology, Applied Informatics in **Economics** Key skills Languages Russian — Native English — B2 — Upper Intermediate Skills Agile Project Management Android iOS Product Promotion Scrum Creativity Business Plan Development Project Management Prioritization Risk Management ΑI

Neural Networks

	Business Process Management
	Product Development
	Technological Process Automation
	Technical Specifications Development
	Business Analysis
	Business Process Optimization
	Personnel Management
	Task Setting for Developers
	Kanban
Additional information	
About me	Responsible Creative
	Leader