

# Supply Chain Management

## (Methodology Document)

### Executive Summary

This document outlines the comprehensive methodology employed in developing a data-driven Supply Chain Management Dashboard for a Fashion and Beauty startup's makeup product line. The dashboard leverages advanced analytics to provide actionable insights across inventory management, supplier performance, logistics optimization, and operational efficiency.

## 1. Project Scope and Objectives

### 1.1 Primary Objectives

- **Inventory Optimization:** Achieve optimal stock levels to minimize carrying costs while preventing stockouts
- **Supplier Performance Monitoring:** Establish comprehensive supplier scorecards for strategic decision-making
- **Logistics Efficiency:** Optimize transportation modes and carrier selection for cost and time efficiency
- **Revenue Optimization:** Align inventory strategy with revenue generation potential

### 1.2 Key Performance Indicators (KPIs)

- Stock Coverage Ratio
- Supplier Performance Score
- Inventory Adequacy Percentage ( Critical Stock Items )
- Transportation Cost Efficiency
- Stock Adequacy Percentage

## 2. Data Architecture and Preparation

### 2.1 Dataset Overview

**Source:** Fashion and Beauty startup supply chain data

**Volume:** Comprehensive product catalog covering haircare, skincare, and cosmetics

**Key Dimensions:** 24 variables including operational, financial, and performance metrics

### 2.2 Data Quality Framework

**Data Validation Process:**

- Duplicate removal and null value handling
- Data type standardization (numerical, categorical, text)
- Outlier identification and treatment
- Consistency checks across related fields

## 2.3 Critical Data Interpretations

### Availability vs Stock Levels Analysis:

- **Availability:** Market demand/forecasted requirements/order capacity
- **Stock Levels:** Current physical inventory quantities
- **Business Logic:** Stock Coverage Ratio = Stock Levels ÷ Availability

### Lead Time Differentiation:

- **Lead times (plural):** Actual/historical performance data
- **Lead time (singular):** Standard/contractual commitments
- **Manufacturing lead time:** Production cycle duration
- **Shipping times:** Transportation and delivery duration

## 3. Analytical Methodology

### 3.1 Inventory Management Analytics

#### Stock Coverage Analysis:

Stock Coverage Ratio = Stock Levels ÷ Availability

Classification:

- Adequate: Stock Levels  $\geq$  Availability
- Moderate: Stock Levels  $\geq$  50% of Availability
- Insufficient: Stock Levels < 50% of Availability

#### Reorder Priority Algorithm:

#### Priority Classification:

- Urgent: Stock Coverage < 20% of Availability
- High: Stock Coverage 20-50% of Availability
- Medium: Stock Coverage 50-80% of Availability
- Low: Stock Coverage > 80% of Availability

#### Key Metrics:

- Average Stock Coverage: 3.477 (indicating 248% excess inventory)
- Inventory Value: Stock Levels × Price
- Inventory Gap: Availability - Stock Levels

### 3.2 Supplier Performance Framework

#### Multi-dimensional Performance Scoring:

Supplier Performance Score =  
(Lead Time Performance × 0.4) +  
(Quality Performance × 0.3) +  
(Cost Efficiency × 0.3)

#### Lead Time Performance Analysis:

Lead Time Variance = Actual Lead Times -  
Standard Lead Time

Performance Rating:

- Excellent: ≤ -2 days (early delivery)
- Good: 0 to -2 days (on-time/slightly early)
- Average: 1-3 days late
- Poor: >3 days late

### **Quality Assessment:**

- Defect Rate Analysis by Supplier and Product Type
- Inspection Results Distribution (Pass/Fail/Pending)
- Quality Trend Analysis

## **3.3 Logistics and Transportation Analytics**

### **Carrier Performance Evaluation:**

- Average Shipping Times by Carrier
- Cost Efficiency Analysis
- Transportation Mode Optimization

### **Multi-modal Transportation Analysis:**

- Mode Distribution: Road, Air, Rail, Sea
- Cost-Time Efficiency Matrix
- Product Type Transportation Preferences

## **3.4 Financial Impact Analysis**

### **Revenue Optimization:**

- Revenue per Unit Analysis
- Inventory Turnover Ratios
- Cost-Benefit Analysis of Stock Levels

### **Cost Structure Analysis:**

- Manufacturing Costs vs Production Volumes
- Transportation Cost Breakdown
- Total Supply Chain Cost Analysis

# **4. Dashboard Architecture**

## **4.1 Multi-Page Dashboard Structure**

### **Page 1: Executive Summary**

- High-level KPIs and performance indicators like - Total Revenue, Total Orders, Total Inventory Value, Critical stock Items
- Overall supply chain health metrics
- Revenue trend across Product type, Location & Supplier

### **Page 2: Inventory Management**

- Stock coverage analysis and gap identification

- Stock status distribution
- Reorder priority matrix
- Inventory value and adequacy metrics

### **Page 3: Supplier & Manufacturing Performance**

- Comprehensive supplier scorecards
- Lead time variance analysis
- Quality and defect rate monitoring

### **Page 4 : Logistics & Transportation**

- Carrier performance comparison
- Transportation mode efficiency
- Route optimization insights
- Shipping Cost analysis

## **4.2 Advanced Analytics Implementation**

### **DAX Calculations:**

- Complex conditional logic for performance ratings
- Time intelligence functions (where applicable)
- Statistical measures (averages, standard deviations)
- Comparative analysis metrics

### **Interactive Features:**

- Dynamic filtering across all dimensions
- Drill-through capabilities for detailed analysis
- Cross-visual highlighting and filtering
- Mobile-responsive design considerations

## **5. Visualization Strategy**

### **5.1 Visual Selection Rationale**

**Scatter Plots:** Identify relationships and outliers (Availability vs Stock Levels)

**Heat Maps:** Show performance across two dimensions (Defect Rates by Supplier and Product Type)

**Waterfall Charts:** Display cumulative effects (Total Shipping Cost Breakdown)

**Funnel Charts:** Show progression and conversion (Shipping Performance Flow)

**Combo Charts:** Compare different metrics on single visual (Time vs Cost by Transportation Mode)

### **5.2 Design Principles**

- Consistent color coding across all visuals

- Intuitive navigation and user experience
- Conditional formatting for immediate attention to critical issues
- Tooltips and context for enhanced user understanding

## **6. Technical Implementation**

### **6.1 Data Modeling**

- Star schema design with fact and dimension tables
- Optimized relationships for performance
- Calculated columns vs measures optimization
- Data refresh strategy and scheduling

### **6.2 Performance Optimization**

- Efficient DAX expressions
- Appropriate aggregation levels
- Visual load time optimization
- Memory usage considerations

## **7. Limitations and Assumptions**

### **7.1 Data Limitations**

- Absence of time-series data for trend analysis
- Single-point-in-time snapshot of operations
- Limited historical context for seasonal analysis

### **7.2 Methodological Assumptions**

- Static demand patterns (Availability field interpretation)
- Standard industry benchmarks for performance thresholds
- Linear relationship assumptions in certain calculations

## **8. Future Enhancements**

### **8.1 Data Enrichment Opportunities**

- Integration of time-series data for trend analysis
- Customer satisfaction and feedback metrics
- Market demand forecasting capabilities
- Seasonal variation analysis

### **8.2 Advanced Analytics Potential**

- Predictive analytics for demand forecasting
- Machine learning for optimal reorder points
- Scenario analysis for supply chain disruptions

- Real-time alerts and automated recommendations

## 9. Conclusion

This methodology provides a comprehensive framework for supply chain analytics that transforms raw operational data into actionable business intelligence. The multi-dimensional approach ensures that all critical aspects of supply chain management are monitored, analyzed, and optimized for maximum business value.

The dashboard serves as a strategic tool for data-driven decision-making, enabling stakeholders to identify opportunities, mitigate risks, and optimize overall supply chain performance through evidence-based insights.