Predicting IBM Employee Attrition Python Jupyter Notebook

Part 1 - Feature Engineering and Selection

A. Import Libraries and Data Set, and Inspect Data Set

Import numpy and pandas.

```
In [1]: import numpy as np
import pandas as pd
```

Import data visualization libraries and set %matplotlib inline.

```
In [2]: import matplotlib.pyplot as plt
import seaborn as sns
%matplotlib inline
```

Import IBM Employee Churn / Attrition comma-separated (CSV) file into a Pandas dataframe called churn.

```
In [3]: churn = pd.read_csv('../data/ibm_hr_emp_churn.csv', sep=',')
```

Create copy of churn dataframe for exploratory data analysis and feature engineering.

```
In [4]: churn1 = churn.copy()
```

View first five rows of churn dataframe.

In [5]: churn1.head()

Out[5]:

	Age	Attrition	BusinessTravel	DailyRate	Department	DistanceFromHome	Education	Education	
0	41	Yes	Travel_Rarely	1102	Sales	1	2	Life S	
1	49	No	Travel_Frequently	279	Research & Development	8	1	Life S	
2	37	Yes	Travel_Rarely	1373	Research & Development	2	2		
3	33	No	Travel_Frequently	1392	Research & Development	3	4	Life S	
4	27	No	Travel_Rarely	591	Research & Development	2	1		
5 rows × 35 columns									
4								•	

Obtain number of rows and columns in churn dataframe.

In [6]: churn1.shape

Out[6]: (1470, 35)

View structure of churn dataframe.

```
In [7]: churn1.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1470 entries, 0 to 1469
Data columns (total 35 columns):
                            1470 non-null int64
Age
Attrition
                            1470 non-null object
                            1470 non-null object
BusinessTravel
                            1470 non-null int64
DailyRate
Department
                            1470 non-null object
                            1470 non-null int64
DistanceFromHome
                            1470 non-null int64
Education
                            1470 non-null object
EducationField
EmployeeCount
                            1470 non-null int64
EmployeeNumber
                            1470 non-null int64
EnvironmentSatisfaction
                            1470 non-null int64
Gender
                            1470 non-null object
                            1470 non-null int64
HourlyRate
                            1470 non-null int64
JobInvolvement
JobLevel
                            1470 non-null int64
JobRole
                            1470 non-null object
JobSatisfaction
                            1470 non-null int64
                            1470 non-null object
MaritalStatus
MonthlyIncome
                            1470 non-null int64
MonthlyRate
                            1470 non-null int64
NumCompaniesWorked
                            1470 non-null int64
Over18
                            1470 non-null object
                            1470 non-null object
OverTime
PercentSalaryHike
                            1470 non-null int64
PerformanceRating
                            1470 non-null int64
RelationshipSatisfaction
                            1470 non-null int64
StandardHours
                            1470 non-null int64
StockOptionLevel
                            1470 non-null int64
TotalWorkingYears
                            1470 non-null int64
TrainingTimesLastYear
                            1470 non-null int64
WorkLifeBalance
                            1470 non-null int64
YearsAtCompany
                            1470 non-null int64
YearsInCurrentRole
                            1470 non-null int64
YearsSinceLastPromotion
                            1470 non-null int64
YearsWithCurrManager
                             1470 non-null int64
dtypes: int64(26), object(9)
```

Check for presence of missing values for all features.

memory usage: 402.0+ KB

```
In [8]: | churn1.isnull().sum()
Out[8]: Age
                                      0
         Attrition
                                      0
         BusinessTravel
                                      0
                                      0
         DailyRate
         Department
                                      0
         DistanceFromHome
                                      0
         Education
                                      0
         EducationField
                                      0
         EmployeeCount
         EmployeeNumber
         EnvironmentSatisfaction
                                      0
         Gender
                                      0
         HourlyRate
                                      0
         JobInvolvement
                                      0
         JobLevel
                                      0
         JobRole
                                      0
                                      0
         JobSatisfaction
         MaritalStatus
                                      0
        MonthlyIncome
                                      0
        MonthlyRate
                                      0
         NumCompaniesWorked
                                      0
         Over18
                                      0
         OverTime
                                      0
         PercentSalaryHike
                                      0
         PerformanceRating
                                      0
         RelationshipSatisfaction
         StandardHours
         StockOptionLevel
                                      0
                                      0
         TotalWorkingYears
         TrainingTimesLastYear
                                      0
        WorkLifeBalance
                                      0
         YearsAtCompany
         YearsInCurrentRole
         YearsSinceLastPromotion
                                      0
         YearsWithCurrManager
```

B. Explore and Engineer Categorical Features

Gather summary statistics for categorical features.

dtype: int64

```
In [9]: churn1.describe(include=['object'])
```

Out[9]:

	Attrition	BusinessTravel	Department	EducationField	Gender	JobRole	MaritalStatus	0/
count	1470	1470	1470	1470	1470	1470	1470	
unique	2	3	3	6	2	9	3	
top	No	Travel_Rarely	Research & Development	Life Sciences	Male	Sales Executive	Married	
freq	1233	1043	961	606	882	326	673	
4								•

Obtain value counts for Attrition variable.

```
In [10]: churn1.Attrition.value_counts()
```

Out[10]: No 1233 Yes 237

Name: Attrition, dtype: int64

Generate Churn dummy variable by mapping Attrition categories to 0 or 1. (0 = No, 1 = Yes)

Out[11]: 0 1233 1 237

Name: Churn, dtype: int64

Obtain value counts for BusinessTravel variable.

```
In [12]: churn1.BusinessTravel.value_counts()
```

Out[12]: Travel_Rarely 1043 Travel_Frequently 277 Non-Travel 150

Name: BusinessTravel, dtype: int64

Convert BusinessTravel to numeric BusTravLevel (Business Travel Level) variable. (0 = Non-Travel, 1 = Travel_Rarely, 2 = Travel_Frequently)

```
In [13]: churn1['BusTravLevel'] = churn1.BusinessTravel.map({'Travel_Rarely':1, 'Travel_Fr
churn1.BusTravLevel.value_counts()
```

Out[13]: 1 1043 2 277 0 150

Name: BusTravLevel, dtype: int64

Obtain value counts and employee churn probabilities for each Department.

Create Department dummy variables and add it to churn dataframe.

```
In [15]: dept_dummies = pd.get_dummies(churn1.Department).drop('Research & Development', a
    dept_dummies = dept_dummies.rename(columns={'Human Resources':'HR_Dept', 'Sales':
        churn2 = pd.concat([churn1, dept_dummies], axis=1)
        churn2.head()
```

Out[15]:

	Age	Attrition	BusinessTravel	DailyRate	Department	DistanceFromHome	Education	Education	
0	41	Yes	Travel_Rarely	1102	Sales	1	2	Life S	
1	49	No	Travel_Frequently	279	Research & Development	8	1	Life S	
2	37	Yes	Travel_Rarely	1373	Research & Development	2	2		
3	33	No	Travel_Frequently	1392	Research & Development	3	4	Life S	
4	27	No	Travel_Rarely	591	Research & Development	2	1		
5 rows × 39 columns									
4									

Obtain value counts and employee churn probabilities for each Education Field.

```
In [16]: churn2.groupby('EducationField').Churn.agg(['count', 'mean']).sort_values('mean'
```

Out[16]:

	count	mean
EducationField		
Human Resources	27	0.259259
Technical Degree	132	0.242424
Marketing	159	0.220126
Life Sciences	606	0.146865
Medical	464	0.135776
Other	82	0.134146

Create Education Field dummy variables and add it to churn dataframe.

```
edu_dummies = pd.get_dummies(churn2.EducationField).drop('Life Sciences', axis=1)
In [17]:
         edu_dummies = edu_dummies.rename(columns={'Human Resources':'HR_Major', 'Technica
                                                    'Market Major', 'Medical': 'Med Major',
         churn3 = pd.concat([churn2, edu_dummies], axis=1)
         churn3.head()
```

Out[17]:

	Age	Attrition	BusinessTravel	DailyRate	Department	DistanceFromHome	Education	Education
0	41	Yes	Travel_Rarely	1102	Sales	1	2	Life S
1	49	No	Travel_Frequently	279	Research & Development	8	1	Life S
2	37	Yes	Travel_Rarely	1373	Research & Development	2	2	
3	33	No	Travel_Frequently	1392	Research & Development	3	4	Life S
4	27	No	Travel_Rarely	591	Research & Development	2	1	

5 rows × 44 columns

Obtain value counts for Gender variable.

```
churn3.Gender.value_counts()
In [18]:
```

Out[18]: Male 882 Female 588

Name: Gender, dtype: int64

Generate Gender_Dum dummy variable by mapping Gender categories to 0 or 1. (0 = Male, 1 = Female)

Obtain value counts and employee churn probabilities for each Job Role.

```
In [20]: churn3.groupby('JobRole').Churn.agg(['count', 'mean']).sort_values('mean', ascend
Out[20]:
```

	count	mean
JobRole		
Sales Representative	83	0.397590
Laboratory Technician	259	0.239382
Human Resources	52	0.230769
Sales Executive	326	0.174847
Research Scientist	292	0.160959
Manufacturing Director	145	0.068966
Healthcare Representative	131	0.068702
Manager	102	0.049020
Research Director	80	0.025000

Create Job Role dummy variables and add it to churn dataframe.

Out[21]:

	Age	Attrition	BusinessTravel	DailyRate	Department	DistanceFromHome	Education	Education		
0	41	Yes	Travel_Rarely	1102	Sales	1	2	Life S		
1	49	No	Travel_Frequently	279	Research & Development	8	1	Life S		
2	37	Yes	Travel_Rarely	1373	Research & Development	2	2			
3	33	No	Travel_Frequently	1392	Research & Development	3	4	Life S		
4	27	No	Travel_Rarely	591	Research & Development	2	1			
5 rows × 53 columns										
4								•		

Obtain value counts and employee churn probabilities for each Marital Status.

```
In [22]: churn4.groupby('MaritalStatus').Churn.agg(['count', 'mean']).sort_values('mean',
```

Out[22]:

	Count	mean
MaritalStatus		
Single	470	0.255319
Married	673	0.124814
Divorced	327	0.100917

Create Marital Status dummy variables and add it to churn dataframe.

```
In [23]: | marital dummies = pd.get dummies(churn4.MaritalStatus).drop('Married', axis=1)
         churn5 = pd.concat([churn4, marital dummies], axis=1)
         churn5.head()
```

Out[23]:

	Age	Attrition	BusinessTravel	DailyRate	Department	DistanceFromHome	Education	Education		
(41	Yes	Travel_Rarely	1102	Sales	1	2	Life S		
1	49	No	Travel_Frequently	279	Research & Development	8	1	Life S		
2	2 37	Yes	Travel_Rarely	1373	Research & Development	2	2			
3	33	No	Travel_Frequently	1392	Research & Development	3	4	Life S		
4	27	No	Travel_Rarely	591	Research & Development	2	1			
5	5 rows × 55 columns									

Obtain value counts for Over18 variable.

```
In [24]:
        churn5.0ver18.value counts()
```

Out[24]: Y 1470

Name: Over18, dtype: int64

Obtain value counts for OverTime variable.

```
In [25]: churn5.OverTime.value_counts()
```

Out[25]: No 1054 416 Yes

Name: OverTime, dtype: int64

Generate Overtime_Dum dummy variable by mapping OverTime categories to 0 or 1. (0 = No, 1 = Yes

```
In [26]:
        churn5['Overtime_Dum'] = churn5.OverTime.map({'No':0, 'Yes':1})
         churn5.Overtime Dum.value counts()
```

Out[26]: 0 1054 416

Name: Overtime_Dum, dtype: int64

Drop unengineered or unnecessary categorical features from churn dataframe.

```
In [27]: churn_eng_cat = churn5.drop(['Attrition', 'BusinessTravel', 'Department', 'Educat
                                      'Over18', 'OverTime'], axis=1)
```

Obtain number of rows and columns in churn dataframe with engineered categorical features and unengineered numerical features.

```
In [28]:
        churn_eng_cat.shape
Out[28]: (1470, 47)
```

View structure of churn dataframe with engineered categorical features and unengineered numerical features.

In [29]: | churn eng cat.info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1470 entries, 0 to 1469
Data columns (total 47 columns):
                             1470 non-null int64
Age
DailyRate
                             1470 non-null int64
DistanceFromHome
                             1470 non-null int64
Education
                             1470 non-null int64
EmployeeCount
                             1470 non-null int64
EmployeeNumber
                             1470 non-null int64
EnvironmentSatisfaction
                            1470 non-null int64
HourlyRate
                             1470 non-null int64
JobInvolvement
                             1470 non-null int64
JobLevel
                             1470 non-null int64
JobSatisfaction
                             1470 non-null int64
MonthlyIncome
                             1470 non-null int64
MonthlyRate
                             1470 non-null int64
NumCompaniesWorked
                             1470 non-null int64
PercentSalaryHike
                             1470 non-null int64
PerformanceRating
                             1470 non-null int64
RelationshipSatisfaction
                             1470 non-null int64
StandardHours
                             1470 non-null int64
StockOptionLevel
                             1470 non-null int64
TotalWorkingYears
                             1470 non-null int64
TrainingTimesLastYear
                             1470 non-null int64
WorkLifeBalance
                             1470 non-null int64
YearsAtCompany
                             1470 non-null int64
YearsInCurrentRole
                             1470 non-null int64
YearsSinceLastPromotion
                             1470 non-null int64
YearsWithCurrManager
                             1470 non-null int64
Churn
                             1470 non-null int64
BusTravLevel
                             1470 non-null int64
HR Dept
                             1470 non-null uint8
Sales Dept
                             1470 non-null uint8
HR Major
                             1470 non-null uint8
Market Major
                             1470 non-null uint8
Med Major
                             1470 non-null uint8
Other Major
                             1470 non-null uint8
Tech Major
                             1470 non-null uint8
Gender Dum
                             1470 non-null int64
HC Rep
                             1470 non-null uint8
HR
                             1470 non-null uint8
Lab Tech
                             1470 non-null uint8
Mgr
                             1470 non-null uint8
Manuf Dir
                             1470 non-null uint8
Research Dir
                             1470 non-null uint8
Research Sci
                             1470 non-null uint8
Sales Rep
                             1470 non-null uint8
Divorced
                             1470 non-null uint8
Single
                             1470 non-null uint8
Overtime Dum
                             1470 non-null int64
dtypes: int64(30), uint8(17)
memory usage: 369.0 KB
```

C. Explore and Engineer Numerical Features

Drop unnecessary numerical features from churn dataframe.

```
churn6 = churn eng cat.drop(['EmployeeCount', 'EmployeeNumber', 'StandardHours'],
In [30]:
```

Remap ordered numerical features so that lowest level is 0 instead of 1.

```
In [31]:
         churn6['Education'] = churn6.Education.map({1:0, 2:1, 3:2, 4:3, 5:4})
         churn6['EnvironmentSatisfaction'] = churn6.EnvironmentSatisfaction.map({1:0, 2:1,
         churn6['JobInvolvement'] = churn6.JobInvolvement.map({1:0, 2:1, 3:2, 4:3})
         churn6['JobLevel'] = churn6.JobLevel.map({1:0, 2:1, 3:2, 4:3, 5:4})
         churn6['JobSatisfaction'] = churn6.JobSatisfaction.map({1:0, 2:1, 3:2, 4:3})
         churn6['PerformanceRating'] = churn6.PerformanceRating.map({1:0, 2:1, 3:2, 4:3})
         churn6['RelationshipSatisfaction'] = churn6.RelationshipSatisfaction.map({1:0, 2:
         churn6['WorkLifeBalance'] = churn6.WorkLifeBalance.map({1:0, 2:1, 3:2, 4:3})
```

Extract numerical features from churn dataframe to see correlation matrix between features.

```
In [32]:
         num_features = ['Age', 'DailyRate', 'DistanceFromHome', 'Education', 'Environment
                         'JobLevel', 'JobSatisfaction', 'MonthlyIncome', 'MonthlyRate', 'Nu
                         'PerformanceRating', 'RelationshipSatisfaction', 'StockOptionLeve
                         'WorkLifeBalance', 'YearsAtCompany', 'YearsInCurrentRole', 'YearsS
         churn_num_feat = churn6[num_features]
```

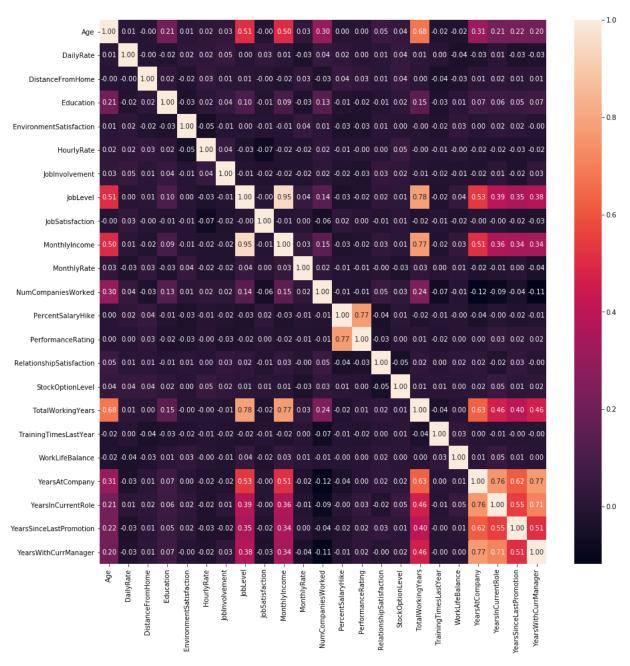
Check the number of numerical features.

```
In [33]: | churn_num_feat.shape
Out[33]: (1470, 23)
```

View correlation matrix for numerical features.

```
In [34]: | plt.figure(figsize=(15, 15))
         sns.heatmap(churn num feat.corr(), annot=True, fmt=".2f")
```

Out[34]: <matplotlib.axes._subplots.AxesSubplot at 0x1dd6f106c18>



D. Feature Selection

Define X and y for feature selection.

```
In [35]:
         X = churn6.drop(['Churn'], axis=1)
         y = churn6['Churn']
```

Select features by assessing their importance using embedded random forest method.

```
In [36]: # Feature Selection: Embedded Method
         from sklearn.ensemble import RandomForestRegressor
         model = RandomForestRegressor()
         model.fit(X, y)
         feature_imp = pd.DataFrame(model.feature_importances_, index=X.columns, columns=[
         feat_imp_13 = feature_imp.sort_values('importance', ascending=False).head(13).ind
         feat imp 13
         C:\Users\kyrma\AppData\Local\Continuum\anaconda3\lib\site-packages\sklearn\ense
         mble\weight boosting.py:29: DeprecationWarning: numpy.core.umath tests is an in
         ternal NumPy module and should not be imported. It will be removed in a future
         NumPy release.
           from numpy.core.umath tests import inner1d
Out[36]: Index(['MonthlyIncome', 'DailyRate', 'TotalWorkingYears', 'Overtime Dum',
                'HourlyRate', 'Age', 'DistanceFromHome', 'MonthlyRate',
                'WorkLifeBalance', 'NumCompaniesWorked', 'YearsAtCompany',
                'PercentSalaryHike', 'EnvironmentSatisfaction'],
               dtype='object')
```

Select features with filter method that removes all low-variance features.

```
In [37]: # Feature Selection: Filter Method
         from sklearn.feature selection import VarianceThreshold, f regression, SelectKBes
         # Find all features with more than 90% variance in values.
         threshold = 0.90
         vt = VarianceThreshold().fit(X)
         # Find feature names.
         feat var threshold = X.columns[vt.variances > threshold * (1-threshold)]
         # Select the top 13.
         feat var threshold[0:13]
Out[37]: Index(['Age', 'DailyRate', 'DistanceFromHome', 'Education',
                 'EnvironmentSatisfaction', 'HourlyRate', 'JobInvolvement', 'JobLevel',
                'JobSatisfaction', 'MonthlyIncome', 'MonthlyRate', 'NumCompaniesWorked',
                'PercentSalaryHike'],
```

Filter for features selected by embedded random forest method but were not selected by filter method.

```
In [38]: set(feat var threshold[0:13]) - set(feat imp 13)
Out[38]: {'Education', 'JobInvolvement', 'JobLevel', 'JobSatisfaction'}
```

dtype='object')

Filter for features selected by filter method that removes all low-variance features but were not selected by embedded random forest method.

```
In [39]: | set(feat imp_13) - set(feat_var_threshold)
Out[39]: set()
```

Select features based on univariate statistical tests.

```
In [40]: # Feature Selection: Filter Method
         X_scored = SelectKBest(score_func=f_regression, k='all').fit(X, y)
         feature_scoring = pd.DataFrame({'feature': X.columns, 'score': X_scored.scores_})
         feat scored 13 = feature scoring.sort values('score', ascending=False).head(13)['
         feat scored 13
Out[40]: array(['Overtime_Dum', 'Single', 'TotalWorkingYears', 'JobLevel',
                'YearsInCurrentRole', 'MonthlyIncome', 'Age', 'Sales_Rep',
                'YearsWithCurrManager', 'StockOptionLevel', 'YearsAtCompany',
                'JobInvolvement', 'BusTravLevel'], dtype=object)
```

Select features by eliminating them recursively via wrapper method.

```
In [41]: # Feature Selection: Wrapper Method
         from sklearn.linear_model import LogisticRegression
         # Select 13 features by using recursive feature elimination (RFE) with logistic r
         from sklearn.feature selection import RFE
         rfe = RFE(LogisticRegression(), 13)
         rfe.fit(X, y)
         feature rfe scoring = pd.DataFrame({'feature': X.columns, 'score': rfe.ranking })
         feat rfe 13 = feature rfe scoring[feature rfe scoring['score'] == 1]['feature'].v
         feat rfe 13
Out[41]: array(['EnvironmentSatisfaction', 'JobInvolvement', 'JobLevel',
                'BusTravLevel', 'Sales_Dept', 'HR_Major', 'Tech_Major', 'HR',
                'Lab_Tech', 'Research_Dir', 'Sales_Rep', 'Single', 'Overtime_Dum'],
               dtype=object)
```

Gather unique features from all four feature selection methods.

```
In [42]: features = np.hstack([feat_var_threshold[0:13], feat_imp_13, feat_scored_13, feat
         features = np.unique(features)
         print('Final features set:\n')
         for f in features:
             print("\t-{}".format(f))
```

Final features set:

- -Age
- -BusTravLevel
- -DailyRate
- -DistanceFromHome
- -Education
- -EnvironmentSatisfaction
- -HR
- -HR Major
- -HourlyRate
- -JobInvolvement
- -JobLevel
- -JobSatisfaction
- -Lab_Tech
- -MonthlyIncome
- -MonthlyRate
- -NumCompaniesWorked
- -Overtime Dum
- -PercentSalaryHike
- -Research_Dir
- -Sales Dept
- -Sales Rep
- -Single
- -StockOptionLevel
- -Tech_Major
- -TotalWorkingYears
- -WorkLifeBalance
- -YearsAtCompany
- -YearsInCurrentRole
- -YearsWithCurrManager

Select features using tree-based estimators.

```
In [43]: from sklearn.ensemble import ExtraTreesClassifier
         from sklearn.feature selection import SelectFromModel
         clf = ExtraTreesClassifier(n estimators=50)
         clf = clf.fit(X, y)
         model = SelectFromModel(clf, prefit=True)
         X new = model.transform(X)
         X.columns
```

```
Out[43]: Index(['Age', 'DailyRate', 'DistanceFromHome', 'Education',
                 'EnvironmentSatisfaction', 'HourlyRate', 'JobInvolvement', 'JobLevel',
                'JobSatisfaction', 'MonthlyIncome', 'MonthlyRate', 'NumCompaniesWorked',
                'PercentSalaryHike', 'PerformanceRating', 'RelationshipSatisfaction',
                'StockOptionLevel', 'TotalWorkingYears', 'TrainingTimesLastYear',
                'WorkLifeBalance', 'YearsAtCompany', 'YearsInCurrentRole',
                 'YearsSinceLastPromotion', 'YearsWithCurrManager', 'BusTravLevel',
                'HR_Dept', 'Sales_Dept', 'HR_Major', 'Market_Major', 'Med_Major',
                 'Other_Major', 'Tech_Major', 'Gender_Dum', 'HC_Rep', 'HR', 'Lab_Tech',
                'Mgr', 'Manuf Dir', 'Research Dir', 'Research Sci', 'Sales Rep',
                 'Divorced', 'Single', 'Overtime_Dum'],
               dtype='object')
```

 Based off the above unique and selected features from all four feature selection methods plus tree-based estimators, numerical feature correlation matrix heatmap, and business logic / domain knowledge. I have decided to include only these features to build the machine learning models: Age, DistanceFromHome, EnvironmentSatisfaction, JobInvolvement, MonthlyIncome, StockOptionLevel, Sales Rep, Single, BusTravLevel, and Overtime Dum.

Create churn / attrition modeling data by selecting target feature and predictor features for modeling.

```
In [44]: modeling_cols = ['Churn', 'Age', 'DistanceFromHome', 'EnvironmentSatisfaction',
                           'StockOptionLevel', 'Sales_Rep', 'Single', 'BusTravLevel', 'Over
         churn model = churn6[modeling cols]
```

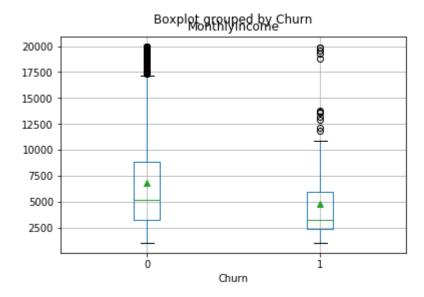
Obtain value counts and employee churn probabilities for Overtime_Dum (Overtime dummy) variable, a categorical feature that highly impacts likelihood of employee to churn.

```
In [45]: churn model.groupby('Overtime Dum').Churn.agg(['count', 'mean']).sort values('mea
Out[45]:
                        count
                                mean
          Overtime_Dum
                         416 0.305288
                     0
                        1054 0.104364
```

Generate histogram for Monthly Income, a numerical feature that highly impacts likelihood of employee to churn.

```
In [46]: | churn_model.boxplot(column='MonthlyIncome', by='Churn', showmeans=True)
```

Out[46]: <matplotlib.axes. subplots.AxesSubplot at 0x1dd6f8784a8>



Export finalized churn modeling dataframe to CSV file.

```
churn_model.to_csv('../data/churn_modeling_data.csv', sep=',', index=False)
In [47]:
```

Save finalized churn modeling dataframe to pickle file for subsequent classification model notebooks.

```
In [48]:
         churn_model.to_pickle('../data/churn_modeling_data.pickle')
```