```
In [73]: import pandas as pd
           import numpy as np
           import matplotlib.pyplot as plt
           import plotly.figure_factory as ff
           import seaborn as sns
           import datetime as dt
           import warnings
           warnings.filterwarnings('ignore')
  In [4]: df=pd.read excel(r"C:\Users\kruna\OneDrive\Desktop\internship\badget sales\AdventureWorks Database.xlsx")
           df.head()
                     DateKey Year Quarter MonthNum Month FiscalYear FiscalQuarter FiscalMonthNum FiscalMonth MonthYear Month
               Date
  Out[4]:
              2016-
                     20160403
                              2016
                                        Q2
                                                     4
                                                                 FY2016
                                                                                  FQ4
                                                                                                    10
                                                          Apr
                                                                                                               Apr
                                                                                                                       Apr-16
              04-03
              2016-
                     20160404 2016
                                        Q2
                                                     4
                                                          Apr
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              04-04
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           2
                     20160405 2016
                                        Ω2
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                                                                 FY2016
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              04-05
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            3
                    20160406 2016
                                        Ω2
                                                                 FY2016
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                                                          Apr
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                                                                                                               Apr
                                                                                                                       Apr-16
              04-06
              2016-
                    20160407 2016
                                                                 FY2016
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                                                                                                   10
            4
                                        Q2
                                                     4
                                                                                                               Apr
                                                                                                                       Apr-16
                                                          Apr
              04-07
           4
In excel there are multiple sheets available. So we will execute it one by one
  In [7]: Customers_data = pd.read_excel(r"C:\Users\kruna\OneDrive\Desktop\internship\badget sales\AdventureWorks_Database
                                            'Customers'
                                            dtype={'CustomerKey':str},
                                            parse dates=['BirthDate','DateFirstPurchase'])
  In [9]:
           Product data = pd.read excel(r"C:\Users\kruna\OneDrive\Desktop\internship\badget sales\AdventureWorks Database.
                                          'Product',
                                          dtype={'ProductKey':str},
                                          parse_dates=['StartDate'])
           Sales_data = pd.read_excel(r"C:\Users\kruna\OneDrive\Desktop\internship\badget sales\AdventureWorks_Database.xl
                                         'Sales',
                                            dtype={'ProductKey':str,
                                                    'CustomerKey':str,
                                                    'PromotionKey':str
                                                   'SalesTerritoryKey':str},
                                            parse_dates=['OrderDate', 'ShipDate']
           Sales data['DateKey'] = Sales data['OrderDate'].astype(str)
          Territory data = pd.read excel(r"C:\Users\kruna\OneDrive\Desktop\internship\badget sales\AdventureWorks Database
                                            'Territory'
                                            dtype={'SalesTerritoryKey':str}
 In [14]: Customers data.head()
                                     LastName FullName BirthDate MaritalStatus Gender YearlyIncome TotalChildren NumberChildrenA
 Out[14]:
              CustomerKey FirstName
                                                            1966-04-
                                                    Yang,
           0
                     11000
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                                  Jon
                                           Yang
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                                                   Huang,
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            1
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                              Eugene
                                          Huang
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                                                                                                                  3
                                                   Eugene
                                                   Torres,
                                                            1965-08-
           2
                     11002
                               Ruben
                                                                              Μ
                                                                                      Μ
                                                                                                60000
                                                                                                                  3
                                          Torres
                                                   Ruben
                                                                 12
                                                     Zhu,
                                                            1968-02-
           3
                     11003
                               Christy
                                            Zhu
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                                                                                                                  0
                                                   Christy
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                                                  Johnson.
                                                            1968-08-
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            4
                     11004
                             Elizabeth
                                        Johnson
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                                                                                                80000
                                                 Flizabeth
                                                                 08
          Product data.head()
 In [15]:
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1 10				i ioaactitai		negory Can	egui y	StandardCos	t Color	LISTLLICE	DaysToManufacture	FIOUUCILIIIE	woaen
1 2 Bearing Bell Nain Niah Niah Nain Nain Nain 1 Nain Nain Bearings		0	1			NaN	NaN	Na	N NaN	NaN	() NaN	
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3													
16 Sales data head		2		Beari	ng	NaN	NaN	Na	N NaN				
		3	4			NaN	NaN	Na	N NaN	NaN	() NaN	
16		4	5	Bla	de	NaN	NaN	Na	N NaN	NaN	1	1 NaN	
ProductKey OrderDate ShipDate CustomerKey PromotionKey SalesTerritoryKey SalesOrderNumber SalesOrderLineNumber		4											
ProductKey OrderDate ShipDate CustomerKey PromotionKey SalesTerritoryKey SalesOrderNumber SalesOrderLineNumber	[16]:	Sales_dat	a.he	ad()									
1 346 2014-01- 08 28389 1 7 SO43688 2 346 2014-01- 2014-01- 08 25863 1 1 SO43699 3 336 2014-01- 2014-01- 08 14501 1 4 SO43700 4 346 2014-01- 2014-01- 08 14501 1 4 SO43700 4 346 2014-01- 2014-01- 08 11003 1 9 SO43701 5 rows × 26 columns 1 1 Northwest United States North America http://www.avising.com/me/Leam/PBI/DataSources 1 2 Northeast United States North America http://www.avising.com/me/Leam/PBI/DataSources 2 3 Central United States North America http://www.avising.com/me/Leam/PBI/DataSources 4 Southwest United States North America http://www.avising.com/me/Leam/PBI/DataSources 4 Southwest United States North America http://www.avising.com/me/Leam/PBI/DataSources 4 Southwest United States North America http://www.avising.com/me/Leam/PBI/DataSources 5 Southeast United States North America http://www.avising.com/me/Leam/PBI/DataSources 6 Southeast United States North America http://www.avising.com/me/Leam/PBI/DataSources 6 Southeast United States North America http://www.avising.com/me/Leam/PBI/DataSources 7 Southeast United States North America http://www.avising.com/me/Leam/PBI/DataSources 8 Southeast United States North America http://www.avising.com/me/Leam/PBI/DataSources 9 Grand Region	[16]:	Product	Key	OrderDate	ShipDate	CustomerK	ey Pr	omotionKey	SalesTe	rritoryKey	SalesOrderNumber	SalesOrderLine	Numbe
2 346 2014-01- 2014-01- 08 25863 1 1 1 SO43699 3 336 2014-01- 2014-01- 01 08 14501 1 4 SO43700 4 346 2014-01- 2014-01- 08 14501 1 4 SO43700 5 rows × 26 columns 1	-	0	310			217	'68	1		6	SO43697		
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ProductKey OrderDate ShipDate CustomerKey PromotionKey SalesTerritoryKey SalesOrderNumber SalesOrderLineNumber 1 600 2016-04- 16 2016-04- 23 21768 1 6 SO56212 2 310 2014-01- 30 2014-02- 30 21727 1 6 SO43833 3 479 2016-11- 2016-12- 20 5 21727 1 6 SO71614 4 477 2016-11- 29 05 21727 1 6 SO71614		0							nanar ovicin	a com/mo/l		_	
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4 477 2016-11- 2016-12- 21727 1 6 SO71614	[19]:	1 2 3 4 temp_data df = pd.m df = pd.m df.head() Product 0 1	= prerge	1 North 2 North 3 Ce 4 South 5 South 6 merge (Sa (temp_data (df, Terri OrderDate 2014-01- 01 2016-04- 16 2014-01-	nwest Unite neast	ed States No code States No product_ ers_data, or a, on='Salo CustomerK 217	orth Amoorth A	erica http://w erica http://w erica http://w erica http://w erica http://w erica http://w on='ProductstomerKey' ritoryKey', 1	ww.avisin ww.avisin ww.avisin ww.avisin tKey', h how='ir	g.com/me/L g.com/me/L g.com/me/L g.com/me/L now='inne inner')	LearnPBI/DataSources.		•Numbe
	[19]:	1 2 3 4 temp_data df = pd.m df = pd.m df.head() Product 0 1	= poerge erge 310 600 310	1 North 2 North 3 Ca 4 South 5 South 5 South d.merge(Sa (temp_data (df, Terri OrderDate 2014-01- 01 2016-04- 16 2014-01- 30 2016-11-	shipDate 2014-01- 08 2016-04- 23 2016-02- 06 2016-12-	ed States No ced States No Cers_data, on='Sale CustomerK 217	orth Amorth Amorth Amorth Amorth Amorth Amorth Amorth Amorth Amorth Carlon (Carlon Carlon Car	erica http://w erica http://w erica http://w erica http://w erica http://w erica http://w on='Produc stomerKey' ritoryKey', 1 1 1	ww.avisin ww.avisin ww.avisin ww.avisin tKey', h how='ir	g.com/me/L g.com/me/L g.com/me/L g.com/me/L g.com/me/L now='inne inner') rritoryKey 6 6 6	LearnPBI/DataSources.		,
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4	[19]: [19]:	1 2 3 4 temp_data df = pd.m df = pd.m df.head() Product 0 1 2 3 4	= prerge erge 310 600 479 477	1 North 2 North 3 Ce 4 South 5 South 6 merge (Sa (temp_data (df, Terri OrderDate 2014-01- 01 2016-04- 16 2014-01- 29 2016-11- 29 2016-11- 29	west Unite neast U	ed States No code States No product_ ers_data, or a, on='Sale CustomerK 217 217	orth Amoorth A	erica http://w on='ProductstomerKey' ritoryKey', omotionKey 1 1 1 1	ww.avisin ww.avisin ww.avisin ww.avisin tKey', h how='ir	g.com/me/L g.com/me/L g.com/me/L g.com/me/L g.com/me/L now='inne inner') nner') rritoryKey 6 6 6 6	LearnPBI/DataSources.		

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 58189 entries, 0 to 58188
Data columns (total 58 columns):
#
   Column
                         Non-Null Count Dtype
                          -----
0
    ProductKey
                         58189 non-null object
1
    OrderDate
                          58189 non-null datetime64[ns]
                         58189 non-null datetime64[ns]
    ShipDate
    CustomerKey
                          58189 non-null object
4
    PromotionKey
                          58189 non-null object
    SalesTerritoryKey
                          58189 non-null object
6
    SalesOrderNumber
                          58189 non-null object
    SalesOrderLineNumber
                         58189 non-null int64
                          58189 non-null int64
8
    OrderQuantity
                          58189 non-null
    UnitPrice
                                         float64
                          58189 non-null float64
10 TotalProductCost
11 SalesAmount
                          58189 non-null float64
12 TaxAmt
                          58189 non-null float64
13
    Unnamed: 13
                          0 non-null
                                         float64
    Unnamed: 14
                         0 non-null
                                         float64
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                          58189 non-null float64
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    Unnamed: 15
    Unnamed: 16
                          58189 non-null float64
16
    Unnamed: 17
 17
                          0 non-null
                                          float64
    Unnamed: 18
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                         58189 non-null float64
    Unnamed: 19
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                                         float64
    {\tt StandardCost\_x}
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20
21
    List Price
                          58189 non-null float64
22 Unnamed: 22
                         0 non-null
                                         float64
23 diif std cost
                          58189 non-null int64
                          58189 non-null int64
24
    diff list price
25
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    DateKev
                          58189 non-null object
    ProductName
26
    SubCategory
27
                          58189 non-null object
                          58189 non-null object
    Category
28
29
    StandardCost y
                          58189 non-null
                          30747 non-null object
30
    Color
31
    ListPrice
                          58189 non-null float64
                          58189 non-null int64
    DaysToManufacture
32
33
    ProductLine
                          58189 non-null object
34
    ModelName
                          58189 non-null object
35
    Photo
                          58189 non-null object
36
    ProductDescription
                          58189 non-null object
37
    StartDate
                          58189 non-null datetime64[ns]
38 FirstName
                          58189 non-null object
39 LastName
                         58189 non-null object
40
    FullName
                          58189 non-null object
                         58189 non-null datetime64[ns]
41
    BirthDate
42
    MaritalStatus
                         58189 non-null object
43
    Gender
                         58189 non-null object
                          58189 non-null int64
    YearlyIncome
44
45
    TotalChildren
                          58189 non-null
                                         int64
    NumberChildrenAtHome 58189 non-null int64
46
47
    Education
                          58189 non-null object
48
    Occupation
                          58189 non-null object
49
    HouseOwnerFlag
                         58189 non-null int64
    NumberCarsOwned
                          58189 non-null int64
51 AddressLine1
                          58189 non-null object
52
    DateFirstPurchase
                          58189 non-null datetime64[ns]
53 CommuteDistance
                          58189 non-null object
54
    Region
                          58189 non-null object
55
    Country
                          58189 non-null object
56
    Group
                          58189 non-null object
57 RegionImage
                          58189 non-null object
dtypes: datetime64[ns](5), float64(16), int64(10), object(27)
memory usage: 25.7+ MB
```

```
Removing Columns which are not required for further analysis
```

```
In [21]: columns_to_drop = ['Unnamed: 13','Unnamed: 14','Unnamed: 15', 'Unnamed: 16', 'Unnamed: 17', 'Unnamed: 18', 'Unnamed: 16', 'Unnamed: 17', 'Unnamed: 18', 'Unna
```

```
#
        Column
                                                            Non-Null Count Dtype
                                                              -----
                                                         58189 non-null object
 0
        ProductKey
                                                          58189 non-null datetime64[ns]
58189 non-null datetime64[ns]
 1
         Date in State in Stat
           OrderDate
 2
 4 PromotionKey
 5
 6
 8
                                                              58189 non-null int64
          OrderQuantity
           UnitPrice
                                                              58189 non-null float64
  9
 10 TotalProductCost 58189 non-null float64
11 SalesAmount 58189 non-null float64
                                                              58189 non-null float64
  12 TaxAmt
  13
          DateKey
                                                              58189 non-null object
                                                           58189 non-null object
  14 ProductName
          SubCategory
                                                              58189 non-null object
  15
                                                              58189 non-null object
  16 Category
  17
           StandardCost y
                                                              58189 non-null float64
                                                              30747 non-null object
  18 Color
  19 ListPrice
                                                           58189 non-null float64
          DaysToManufacture 58189 non-null int64
  20
          ProductLine
  21
                                                              58189 non-null object
                                                              58189 non-null object
 22
          ModelName
                                                           58189 non-null object
          Photo
          ProductDescription 58189 non-null object StartDate 58189 non-null datetime64[ns]
  24
                                    58189 non-null object
  25
 26 FirstName
  27 LastName
                                                          58189 non-null object
                                                         58189 non-null object
58189 non-null datetime64[ns]
58189 non-null object
  28 FullName
  29
           BirthDate
 30
          MaritalStatus
 31
          Gender
                                                           58189 non-null object
                                                              58189 non-null int64
                                               58189 non-nucc _..
58189 non-null int64
          YearlyIncome
 32
 33
          TotalChildren
          NumberChildrenAtHome 58189 non-null int64
 34
  35 Education
                                         58189 non-null object
 30 Uccupation 58189 non-null object 58189 non-null int64
38 NumberCarsOwned 58189 non-null int64
39 AddressLine1 58180
                                                              58189 non-null object
          AddressLinel 58189 non-null object
DateFirstPurchase 58189 non-null datetime64[ns]
CommuteDistance 58189 non-null object
  39 AddressLine1
  40
 41 CommuteDistance
  42 Region
                                                              58189 non-null object
  43 Country
                                                              58189 non-null object
                                                              58189 non-null object
  44
          Group
  45 RegionImage
                                                              58189 non-null object
dtypes: datetime64[ns](5), float64(6), int64(8), object(27)
memory usage: 20.4+ MB
```

out[26]:		count	mean	min	25%	50%	75%	max	std
	OrderDate	58189	2016-06-03 03:56:09.605939200	2014-01-01 00:00:00	2016-04-01 00:00:00	2016-07-07 00:00:00	2016-10-10 00:00:00	2016-12-30 00:00:00	NaN
	ShipDate	58189	2016-06-10 04:03:24.657237760	2014-01-08 00:00:00	2016-04-08 00:00:00	2016-07-14 00:00:00	2016-10-17 00:00:00	2017-01-07 00:00:00	NaN
	SalesOrderLineNumber	58189.0	1.887453	1.0	1.0	2.0	2.0	8.0	1.018829
	OrderQuantity	58189.0	1.569386	1.0	1.0	1.0	2.0	4.0	1.047532
	UnitPrice	58189.0	413.888218	0.5725	4.99	24.49	269.995	3578.27	833.052938
	TotalProductCost	58189.0	296.539185	0.8565	3.3623	12.1924	343.6496	2171.2942	560.171436
	SalesAmount	58189.0	503.66627	2.29	8.99	32.6	539.99	3578.27	941.462817
	TaxAmt	58189.0	40.293303	0.1832	0.7192	2.608	43.1992	286.2616	75.317027
	StandardCost_y	58189.0	296.539185	0.8565	3.3623	12.1924	343.6496	2171.2942	560.171436
	ListPrice	58189.0	503.66627	2.29	8.99	32.6	539.99	3578.27	941.462817
	DaysToManufacture	58189.0	1.045215	0.0	0.0	0.0	4.0	4.0	1.757395
	StartDate	58189	2007-05-14 02:44:51.848974848	2005-07-01 00:00:00	2007-07-01 00:00:00	2007-07-01 00:00:00	2007-07-01 00:00:00	2007-07-01 00:00:00	NaN
	BirthDate	58189	1962-03-02 12:33:19.305710720	1910-08-13 00:00:00	1954-12-20 00:00:00	1963-09-19 00:00:00	1970-07-08 00:00:00	1980-12-26 00:00:00	NaN
	YearlyIncome	58189.0	59769.887779	10000.0	30000.0	60000.0	80000.0	170000.0	33128.041818
	TotalChildren	58189.0	1.838921	0.0	0.0	2.0	3.0	5.0	1.614467
	NumberChildrenAtHome	58189.0	1.073502	0.0	0.0	0.0	2.0	5.0	1.580055
	HouseOwnerFlag	58189.0	0.69056	0.0	0.0	1.0	1.0	1.0	0.462267
	NumberCarsOwned	58189.0	1.502466	0.0	1.0	2.0	2.0	4.0	1.155496
	DateFirstPurchase	58189	2015-12-23 02:50:33.356820224	2014-01-01 00:00:00	2015-06-21 00:00:00	2016-03-12 00:00:00	2016-07-26 00:00:00	2016-12-30 00:00:00	NaN

Duplicate data

In [27]: df.duplicated().sum()

Out[27]: 0

Missing data

In [28]: df.isna().sum()

```
Out[28]: ProductKey
                                       0
          OrderDate
                                       0
         ShipDate
                                       0
          CustomerKey
                                       0
          PromotionKey
                                       0
          SalesTerritoryKey
                                       0
          SalesOrderNumber
                                       0
          SalesOrderLineNumber
                                       0
          OrderQuantity
                                       0
          UnitPrice
                                       0
          TotalProductCost
                                       0
          SalesAmount
                                       0
                                       0
          TaxAmt
          DateKey
                                       0
          ProductName
                                       0
                                       0
          SubCategory
                                       0
          Category
          StandardCost_y
                                       0
                                   27442
          Color
                                       0
          ListPrice
          DaysToManufacture
                                       0
          ProductLine
                                       0
          ModelName
                                       0
          Photo
                                       0
          ProductDescription
                                       0
          {\tt StartDate}
                                       0
          FirstName
                                       0
          LastName
                                       0
          FullName
                                       0
          BirthDate
                                       0
          MaritalStatus
                                       0
                                       0
          Gender
          YearlyIncome
                                       0
          TotalChildren
                                       0
          NumberChildrenAtHome
                                       0
                                       0
          Education
          Occupation
                                       0
          HouseOwnerFlag
                                       0
          NumberCarsOwned
                                       0
                                       0
          AddressLine1
          DateFirstPurchase
                                       0
          {\tt CommuteDistance}
                                       0
          Region
          Country
                                       0
          Group
                                       0
          {\tt RegionImage}
                                       0
          dtype: int64
```

Drop Column in which data is missing $% \left\{ 1,2,...,n\right\}$

```
In [29]: df = df.dropna(axis=1)
In [30]: df.isna().sum()
```

```
Out[30]: ProductKey
                                 0
         {\tt OrderDate}
                                 0
                                 0
         ShipDate
         CustomerKey
                                 0
         PromotionKey
         SalesTerritoryKey
                                 0
         SalesOrderNumber
                                 0
         SalesOrderLineNumber
                                 0
         OrderQuantity
                                 0
         UnitPrice
                                 0
         TotalProductCost
                                 0
         SalesAmount
                                 0
                                 0
         TaxAmt
         DateKey
                                 0
         ProductName
                                 0
         SubCategory
                                 0
                                 0
         Category
         StandardCost_y
                                 0
         ListPrice
         DaysToManufacture
                                 0
         ProductLine
                                 0
         ModelName
                                 0
         Photo
         ProductDescription
                                 0
         StartDate
                                 0
         FirstName
                                 0
         LastName
         FullName
                                 0
         BirthDate
                                 0
         MaritalStatus
                                 0
         Gender
         YearlyIncome
                                 0
         TotalChildren
                                 0
         NumberChildrenAtHome
                                 0
         Education
         Occupation
                                 0
         HouseOwnerFlag
                                 0
         NumberCarsOwned
                                 0
         AddressLine1
         DateFirstPurchase
                                 0
         CommuteDistance
                                 0
         Region
                                 0
         Country
                                 0
         Group
         RegionImage
                                 0
         dtype: int64
```

Adding Columns for Better Analysis

```
In [31]: df['sale_year'] = df['OrderDate'].dt.year

df['sale_month'] = df['OrderDate'].dt.month

df['sale_day'] = df['OrderDate'].dt.day

df['sale_week'] = df['OrderDate'].dt.day_name()

df['sale_day_name'] = df['OrderDate'].dt.day_name()

df['year_month'] = df['OrderDate'].apply(lambda x:x.strftime('%Y-%m'))

df['total_Invoice_amount'] = df['SalesAmount'] + df['TaxAmt']

df['profit'] = (df['UnitPrice']*df['OrderQuantity']) - df['TotalProductCost']

df['ProductName'] = df['ProductName'].str.replace(',','-')

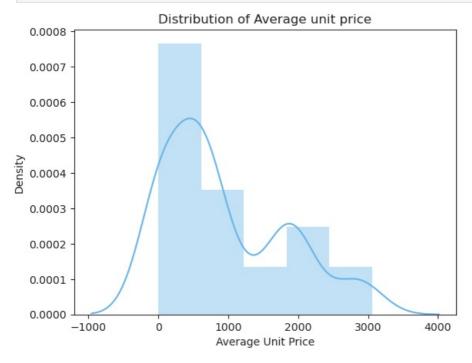
df['Age'] = df['OrderDate'].dt.year - df['BirthDate'].dt.year
```

List of product's category

```
In [32]: df['Category'].unique().tolist()
Out[32]: ['Bikes', 'Accessories', 'Clothing']
Product's subcategory
In [33]: df['SubCategory'].unique().tolist()
```

```
Out[33]: ['Road Bikes',
           'Mountain Bikes',
           'Bottles and Cages',
           'Gloves',
           'Tires and Tubes',
           'Helmets'
           'Touring Bikes',
           'Jerseys',
           'Cleaners',
           'Caps',
           'Hydration Packs',
           'Socks',
           'Fenders',
           'Vests',
           'Bike Racks',
           'Bike Stands',
           'Shorts']
```

Analysing Unit Price

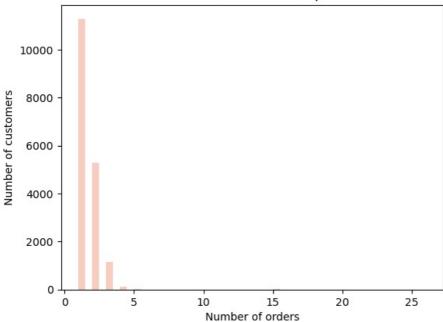


 $Maximum\ product\ unit\ price\ is\ below\ \$1000Sales\ order\ number\ distribution$

```
In [39]: n_orders = df.groupby(['CustomerKey'])['SalesOrderNumber'].nunique()
multi_orders_perc = np.sum(n_orders > 1)/df['CustomerKey'].nunique()
print(f"{100*multi_orders_perc:.2f}% of customers ordered more than once.")
```

36.97% of customers ordered more than once.

Distribution of number of orders per customer



Sales order line number distribution

16000 14000 12000 10000 8000 6000 -

Distribution of sales order line number

Most of the time two - three products are ordered in a single order

2

3

```
In [ ]:
```

6

8

5

Number of Sales order line number

Sales Order Quantity distribution

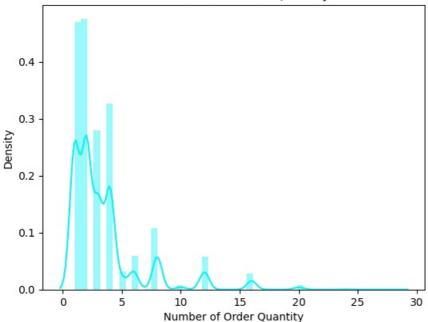
2000

0

1

Number of orders

Distribution of Order Quantity



Maximum quantity ordered for a product is below 5

```
In [ ]:
```

Age Distribution

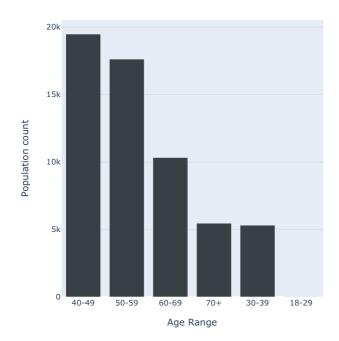
```
In [48]:
    bins = [18, 30, 40, 50, 60, 70, 120]
    labels = ['18-29', '30-39', '40-49', '50-59', '60-69', '70+']
    df['agerange'] = pd.cut(df.Age, bins, labels = labels,include_lowest = True)

age_distribution = df['agerange'].value_counts().to_frame().reset_index()

age_distribution.columns = ['Age Range', 'Population count']

fig = px.bar(age_distribution, x='Age Range', y='Population count', color_discrete_sequence=['#374045'])
fig.update_layout(
    autosize=True,
    width=500,
    height=500,
    font=dict(size=10))
fig.show()
```





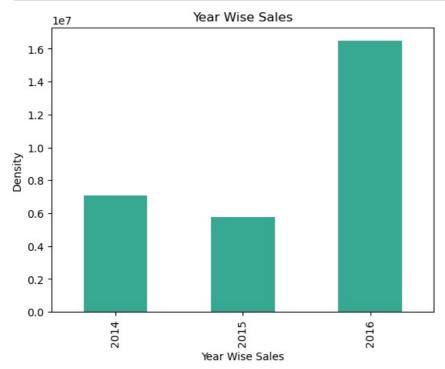
sizable portion of the clientele is made up of people between the ages of 40 and 59.

```
In [ ]:
```

Year Wise Sales

```
In [53]: df.groupby('sale_year')['SalesAmount'].sum().plot(kind='bar',
```

```
color='#37a892',
  title = 'Year Wise Sales',
  xlabel= 'Year Wise Sales',
  ylabel= 'Density');
```



```
In []: The year 2016 saw an exponential rise in sales

In []:
```

Top 5 Selling Product

In [57]: top_selling_product = df.groupby(['Category', 'SubCategory', 'ProductName'])['OrderQuantity'].sum().nlargest(5)
top_selling_product

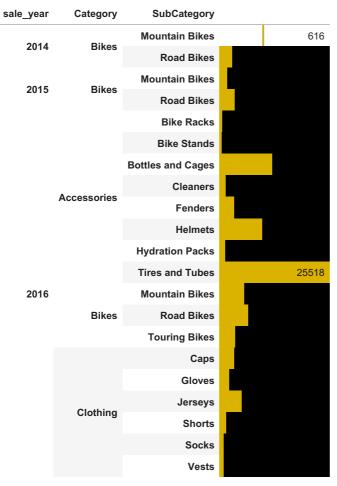
Out[57]: OrderQuantity

Category	SubCategory	ProductName	
Accessories	Bottles and Cages	Water Bottle - 30 oz.	6370
	Tires and Tubes	Patch Kit/8 Patches	4705
		Mountain Tire Tube	4551
		Road Tire Tube	3544
	Helmets	Sport-100 Helmet- Red	3398

In []:

Quantity ordered based on category and subcategory from 2014 to 2016

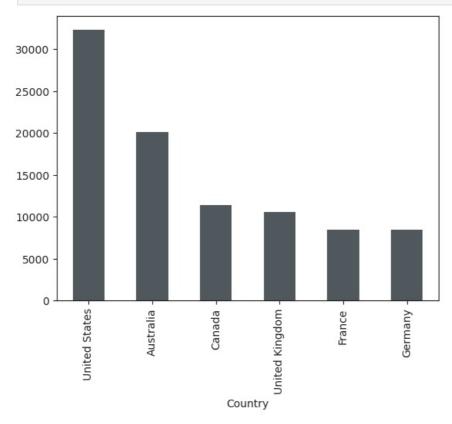
```
In [58]:
    cat_subcat_qty = df.groupby(['sale_year', 'Category', 'SubCategory'])['OrderQuantity'].sum().to_frame()
    cat_subcat_qty = cat_subcat_qty.sort_values(['sale_year', 'Category'], ascending=True)
    cat_subcat_qty.style.bar(subset=['OrderQuantity'], color='#D9B300')
```



In []:

Country wise quantity ordered

```
In [63]: country_qty_sales = df.groupby('Country')['OrderQuantity'].sum().sort_values(ascending=False)
country_qty_sales.plot(kind='bar', color='#374045');
```



In []:

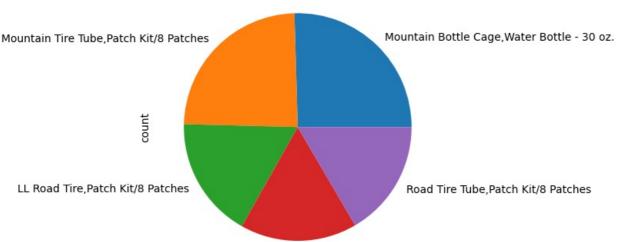
Overall profit based on order year, category and subcategory

```
In [68]: cat_subcat_profit = df.groupby(['sale_year','Category', 'SubCategory'])['profit'].sum().to_frame()
#Sorting the results
```

```
cat_subcat_profit = cat_subcat_profit.sort_values(['sale_year', 'Category'], ascending=True)
cat_subcat_profit.style.bar(subset=['profit'], color='#62dee7')
```

Out[68]: profit

	SubCategory	Category	ale_year
5 <mark>868</mark> 74.557600	Mountain Bikes	Billion	0044
2256280.998	Road Bikes	Bikes	2014
10	Mountain Bikes	Bikes	2015
1375	Road Bikes	DIKES	2015
	Bike Racks		
	Bike Stands		
	Bottles and Cages		
	Cleaners	Accessories	
	Fenders	Accessories	
	Helmets		
	Hydration Packs		
	Tires and Tubes		
2907361.198000	Mountain Bikes		2016
1905953.	Road Bikes	Bikes	
14548	Touring Bikes		
	Caps		
	Gloves		
	Jerseys	Clothing	
	Shorts	2.219	
	Socks		
	Vests		

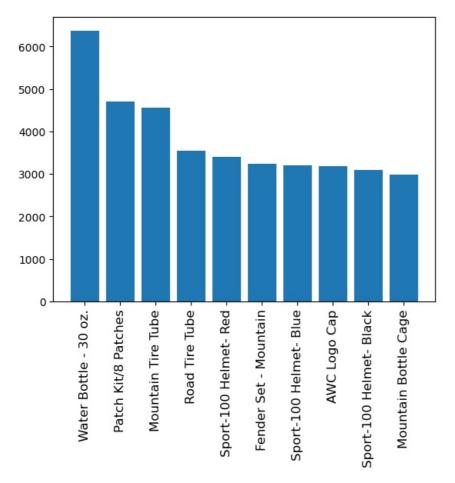


HL Mountain Tire, Mountain Tire Tube, Patch Kit/8 Patches

sold the most

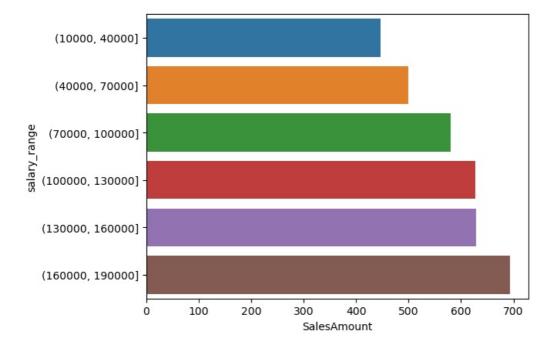
```
In [85]: product_group = df.groupby('ProductName')
    quantity_ordered = product_group['OrderQuantity'].sum().sort_values(ascending=False)[:10]
    products = quantity_ordered.index.tolist()

plt.bar(products, quantity_ordered,)
    plt.xticks(products, rotation='vertical', size=12)
plt.show()
```



Yearly income range and purchase correlation

```
In [94]: def create_bins(lower_bound, width, quantity):
                 create_bins returns an equal-width (distance) partitioning.
                 It returns an ascending list of tuples, representing the intervals.
                 A tuple bins[i], i.e. (bins[i][0], bins[i][1]) with i > 0
                 and i < quantity, satisfies the following conditions:
                     (1) bins[i][0] + width == bins[i][1]
                     (2) bins[i-1][0] + width == bins[i][0] and
                         bins[i-1][1] + width == bins[i][1]
             bins = []
             for low in range(lower_bound,
                              lower_bound + quantity*width + 1, width):
                 bins.append((low, low+width))
             return bins
In [95]: bins = create_bins(lower_bound=10000,
                            width=30000,
                            quantity=5)
         bins2 = pd.IntervalIndex.from_tuples(bins)
         df['salary_range'] = pd.cut(df['YearlyIncome'], bins2)
In [96]: df 4 = df.groupby('salary_range')['SalesAmount'].mean().to frame()
         df_4.reset_index(inplace=True)
         sns.barplot(x="SalesAmount", y="salary range", data=df 4);
```



```
In [ ]:
```

In [1]: conda install nbconvert

Collecting package metadata (current_repodata.json): ...working... done Solving environment: ...working... done

All requested packages already installed.

Note: you may need to restart the kernel to use updated packages.

==> WARNING: A newer version of conda exists. <==
current version: 23.7.4
latest version: 24.7.1</pre>

Please update conda by running

\$ conda update -n base -c defaults conda

Or to minimize the number of packages updated during conda update use

conda install conda=24.7.1

In []: