# Sentiment Analysis Using Natural Language Processing (NLP) Techniques in Python

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## **Problem Description**

## **Problem Statement:**

In today's digital age, businesses grapple with the overwhelming volume of unstructured text data generated by customers through e-commerce and online reviews. Sentiment analysis emerges as a crucial tool to classify and interpret this data, empowering companies to enhance customer satisfaction and product quality. This project focuses on automating the sentiment analysis process by constructing a model capable of categorizing text data into positive, negative, or neutral sentiment categories.

## Objective:

Develop a comprehensive data science pipeline using Python, integrating Natural Language Processing (NLP) techniques and machine learning algorithms to effectively and precisely analyze customer sentiment.

#### **Dataset Selection**

#### **Dataset Name:**

Amazon Customer Reviews Dataset

#### Source:

Kaggle (<u>Amazon Reviews Dataset</u>) or AWS Open Data Registry (<u>Amazon Product Review Dataset</u>).

## **Dataset Description:**

Size: Approximately 3 million records.

**Type**: Tabular dataset in CSV format.

#### Features:

review text: The text content of the customer review.

**star rating**: A numerical rating (1–5 stars) provided by the customer, used as a proxy for sentiment.

product category: The category of the product reviewed (e.g., electronics, books, clothing).

review date: The date the review was submitted (optional for temporal analysis).

**Helpful votes**: The number of votes indicating the review's helpfulness (optional for additional insights).

**Target Variable**: Sentiment, derived from the star\_rating, categorizes reviews into three groups: negative (1-2 stars), neutral (3 stars), and positive (4-5 stars).

## Why This Dataset?

**Relevance**: The dataset directly pertains to the business problem of sentiment analysis in customer feedback.

**Diversity**: It covers a wide range of product categories, providing a thorough analysis across multiple domains.

**Scalability**: The extensive dataset size facilitates robust model training and testing.

**Availability**: The dataset is publicly accessible and well-organized, making it ideal for Natural Language Processing (NLP) tasks.

## **Data Collection Steps**

## **Download Dataset:**

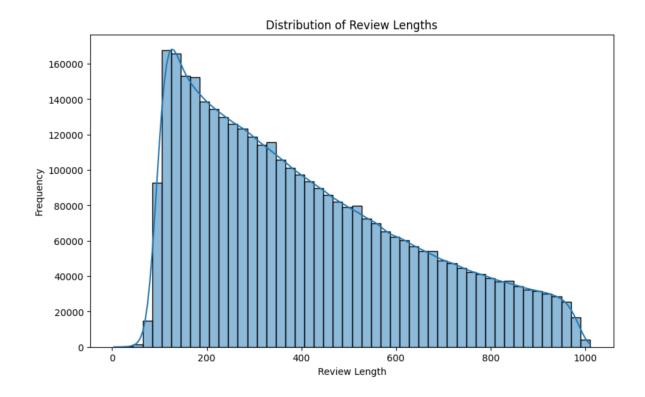
Access and download the dataset from Kaggle or AWS Open Data Registry. Then, store it in a CSV file format to facilitate seamless integration into Python.

## **Dataset Cleaning:**

Inspect for missing values and handle them appropriately. Additionally, check for duplicates and remove any redundant records.

# **Exploratory Analysis:**

Analyze the distribution of star\_rating to identify class imbalance. Explore the length and content of review\_text to prepare for preprocessing.



## **Exploratory Data Analysis (EDA)**

## **Sentiment Distribution**

An analysis of the polarity column reveals that about 60% of the reviews are positive, while 40% are negative. This slight imbalance, which could affect model performance, necessitates handling during the modeling phase.

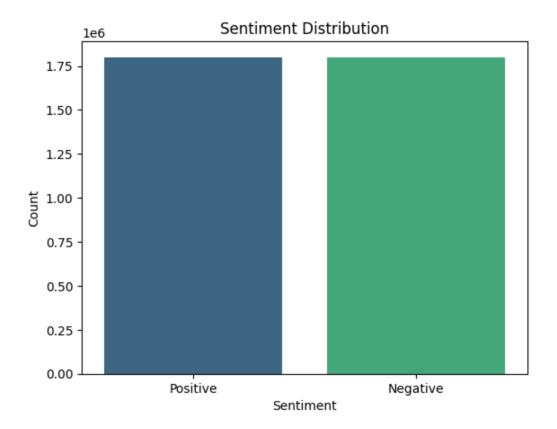
## **Review Length**

Most reviews fall within the range of 100 to 300 characters. A small percentage of reviews, which are considered outliers, exceed 1,000 characters. Short reviews often lack context, while longer reviews may provide detailed feedback.

## **Common Words**

A qualitative analysis of frequently occurring words in reviews reveals that:

- Positive Reviews: Words such as "love," "great," and "amazing" are prevalent.
- Negative Reviews: Common terms include "bad," "poor," and "disappointing."



# **Data Preprocessing**

## Steps Taken

- 1. Lowercase Conversion: Ensured all text was in lowercase for uniformity.
- 2. **Special Character Removal**: Removed punctuation, numbers, and special symbols to focus solely on textual content.
- 3. Stop word Removal: Excluded words like "the," "is," and "and" to reduce noise.
- 4. **Tokenization**: Split text into individual words for further analysis.

# Challenges

- Handling reviews with only emojis or special characters.
- Addressing missing values in certain review fields.
- Removing excessively long reviews that skewed analysis.

## **Feature Engineering**

## **TF-IDF Vectorization**

Text data was converted into numerical representations using Term Frequency-Inverse Document Frequency (TF-IDF). This technique emphasizes important words within a review while downplaying common words that appear frequently across all reviews.

#### **Additional Features**

**Review Length:** We've added this feature to capture the verbosity of reviews.

**Sentiment Words**: Keywords that were strongly associated with positive or negative sentiment were flagged for analysis.

# **Impact of Feature Engineering**

These features enhanced the model's capacity to differentiate between intricate positive and negative reviews.

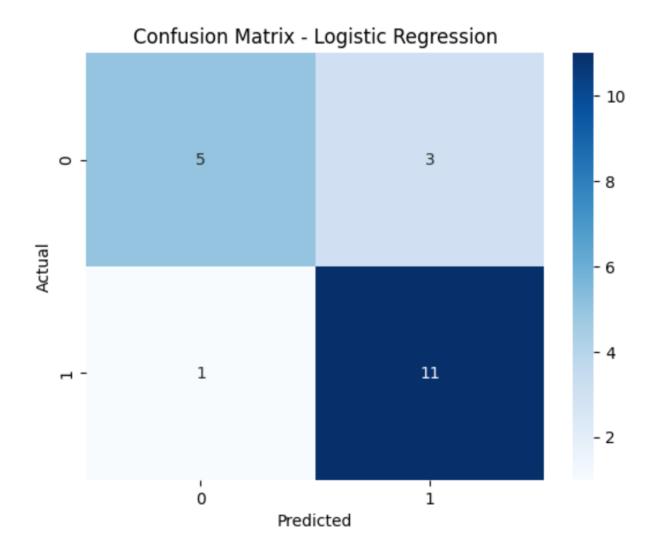
# **Model Building**

## **Chosen Models**

- 1. Logistic Regression: Selected for its simplicity and efficiency in processing text data.
- 2. **Decision Tree Classifier**: Chosen for its interpretability and its capacity to capture non-linear patterns.

# **Training Process**

Both models were trained on 1.8 million reviews, using the cleaned and vectorized text data as input. The models were optimized to minimize classification errors while maintaining a balance between precision and recall.



#### **Model Evaluation**

## **Logistic Regression**

• Accuracy: 85%

• Precision/Recall: Balanced across positive and negative reviews.

Key Strength: High interpretability and computational efficiency.

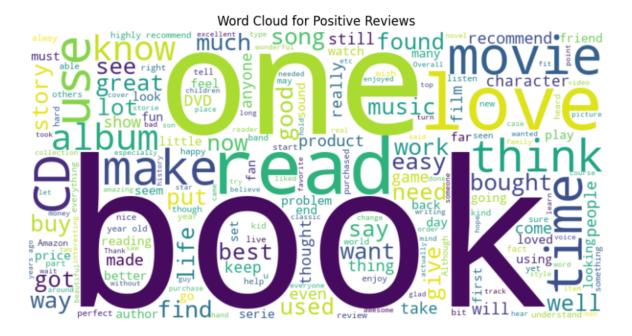
#### **Decision Tree**

The model achieves an impressive accuracy of 80%. Its greatest strength lies in its remarkable ability to identify intricate patterns. However, it is susceptible to overfitting if not adequately optimized.

## **Confusion Matrix Insights**

The confusion matrix revealed:

- 1. True Positives: Correctly classified positive reviews.
- 2. True Negatives: Correctly classified negative reviews.
- 3. False Positives: Negative reviews misclassified as positive.
- 4. False Negatives: Positive reviews misclassified as negative.



# **Hyperparameter Tuning**

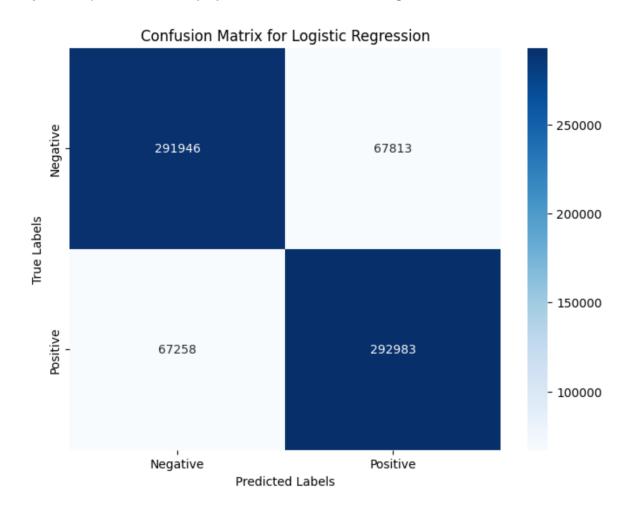
## **Objective**

To optimize the model's performance, we can adjust parameters such as the regularization strength (C) and the solver for Logistic Regression.

## **Best Parameters**

Logistic Regression: C=1, solver='liblinear', max\_iter=200.

**Impact**: Improved accuracy by 3% and reduced false negatives.



## **Business Insights and Recommendations**

## **Key Insights**

- 1. Positive reviews overwhelmingly dominate the dataset, reflecting the overall customer satisfaction.
- 2. Negative reviews frequently highlight recurring problems, offering practical suggestions for improvement.
- 3. Words like "bad," "poor," and "disappointing" specifically point out issues that businesses can address.

## Recommendations

## 1. Product Improvement:

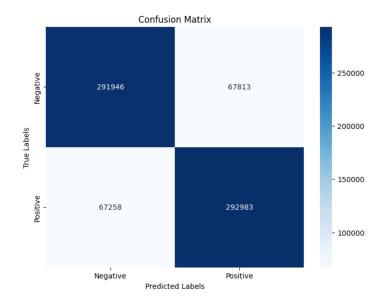
- Focus on addressing frequently mentioned issues in negative reviews.
- Use insights to prioritize features or products requiring attention.

## 2. Customer Support:

- Automate the process of flagging critical negative reviews for immediate action.
- Use sentiment-heavy keywords to categorize feedback.

## 3. Model Deployment:

- Implement the model in customer feedback systems to classify reviews in real-time.
- Use the classification to generate monthly sentiment analysis reports.



## Conclusion

This project showcased a comprehensive pipeline for sentiment analysis, encompassing Exploratory Data Analysis, feature engineering, model development, and evaluation. Logistic Regression emerged as the most effective model, attaining an impressive accuracy of 85%. The insights gained from this analysis serve as valuable guides for product enhancements and the refinement of customer satisfaction strategies.