

Kyle R. Wenholz

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WORK EXPERIENCE

ngrok, Inc., Seattle, WA, but mostly Remote

Director of Engineering

July 2021 - May 2024

I led the great folks in Engineering.

- ▶ Managed 4 managers with 4 product teams and 1 infrastructure team
- ▶ Drove monthly and quarterly planning processes across Product, Design, and Engineering
- ▶ Owned and analyzed engineering spend of over \$300,000/month across multiple vendors, coordinating engineering to control costs through network analysis, capacity reservations, and contract negotiations
- ▶ Developed ngrok's SOC2 compliance program and penetration test for three successful audits
- ▶ Managed technical relationships with Databricks, Dunkin', and other customers, working with them on multi-cloud deployments of ngrok, new features, incident management, and capacity planning
- ▶ Partnered with Sales to increase Databricks' and Dunkin's contract values by 1.5x through improved value and usage of ngrok
- ▶ Interviewed hundreds of candidates for roles ranging from ICs to VPs across Engineering, Product, Marketing, and People
- ▶ Established on-call operations and external communications for incidents, reducing mean time to resolution from three hours to 10 minutes
- ▶ Successfully expanded the Engineering team from nine to over thirty skilled engineers (owning all recruiting functions for 15 of those hires)

Engineering Manager: Dataplane

November 2020 - June 2021

Coached, managed, and grew the Dataplane team. Brought in the first versions of multiple processes to improve communication, delivery, and happiness at ngrok: e.g. sprint planning, performance reviews, and cross-team syncs.

Languages and frameworks: Go, AWS, Protobuf, Datadog, Terraform, Kubernetes

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Karat Inc, Seattle, WA

Engineering Leader: Delivery

March 2020 - November 2020

Coached, managed, and directed.

- ▶ Eight happy and successful direct reports
- ▶ 20% COGS reduction by finding process bottlenecks and value boosting opportunities
- ▶ 200 load balanced and performance managed interviewers across dozens of content formats
- ▶ 10s of thousands of conducted interviews supported by our suite of modern interviewing tools
- ▶ Managed Karat's SOC2 compliance program for Engineering, achieving multiple successful audits
- ▶ Owned savings plan and negotiations for large software contracts: AWS and Twilio

Engineering Manager

March 2019 - March 2020

Built a small, mighty team of three with a focus all things data.

- ▶ Worked with a product manager to target customer's needs in yearly and quarterly OKRs, and projects
- ▶ Planned work with reports and executing on more than 70% of quarterly objectives

- ▶ Wrote software for non-blocking projects, including interviewer invoicing, interviewer onboarding enhancements, and data transformations across AWS Lambda and ECS
- ▶ Grew to six direct reports: software engineers ranging from intern to senior, data analysts, and a data scientist

Senior Software Engineer

March 2018 - March 2019

Tackled thorny problems with a small team.

- ▶ Designed and built a video chat application with Twilio to replace Google Hangouts
- ▶ Built best practices through a blameless postmortem culture, design documents, sprints, and healthy code reviews
- ▶ Organized and deployed all infrastructure as code with Terraform across a dozen AWS services with another engineer

Languages and frameworks: Python, Ruby, JavaScript, Rails, PostgreSQL, Metabase, AWS, WebRTC, Twilio, Terraform

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Google, Seattle, WA

Software Engineer III

February 2016 - March 2018

Wrote robust code for a challenging problem space, focusing on fault tolerance and correctness. I led intern projects, designed and built CLI utilities for Google Cloud Services, and improved testing and observability of the Deployment Manager service.

Languages and frameworks: Python, Java, Google Cloud

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Amazon.com, Seattle, WA

Software Development Engineer I and II Warehouse Deals

May 2013 - January 2016

Cut my teeth with an incredible engineering team working in a messy and expensive part of the logistics chain: automating manual workflows, improving inventory tracking, reducing translation errors with tooling, automating software deployments, and teaching and learning through talks and writing.

Languages and frameworks: Java, Spring, AWS

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CentsLess LLC, Tacoma, WA

Co-Lead Engineer

May 2012 - January 2013

Built Lendingshack.com, a site for peer to peer sharing

Languages and frameworks: Python, Django, Bootstrap, Heroku

EDUCATION

Bachelor of Science in Computer Science and Mathematics

University of Puget Sound, 2013