Kyle R. Wenholz

kyle@krwenholz.com (406)546-9210

http://linkedin.com/in/kyle-wenholz/



WORK EXPERIENCE

Fay Nutrition Inc., Remote

Engineering

January 2025 - Present

- ► Led Fay's first SOC2 audit from initial conversation to a clean Type 1 report in 60 days and a clean Type 2 in 120 days
- ▶ Implemented Fay's first full continuous service deployment pipeline in GitHub Actions: tripled daily deploys per developer, saved developers an average of an thirty minutes per day, and reduced mean time to change by half an hour
- ▶ Designed and drove the backend migration of Fay's chat API off AWS's anemic Chime: supported thousands of new QPS to the endpoint without scaling up infrastructure, downtime, or force-migrating lagging mobile platforms
- Rolled out AI tooling with Claude Code in GitHub Actions and local for PR reviews, code authoring, and search
- ► Led the backend implementation of in-app referrals: building for iOS and Android partners and launching to quick adoption by users

Languages and frameworks: Python, TypeScript, Postgres, React, AWS Fargate

* * *

Founder: Engineering, Product, and Sometimes Marketing Strategist

July 2024 - January 2025

Starting with Sport Sage (https://mysportsage.com), I tested startup ideas and learned about the running of a proper business. This included testing the latest in LLM and web technologies, soliciting user feedback, marketing, business operations, and delivering magical user experiences.

Languages and frameworks: Gemini API, LLMs, Elixir, Phoenix, Fly.io, Grafana

* * *

ngrok, Inc., Seattle, WA, but mostly Remote

Director of Engineering

July 2021 - May 2024

- ► Managed 4 managers with 4 product teams and 1 infrastructure team
- ▶ Drove monthly and quarterly planning processes across Product, Design, and Engineering
- ▶ Owned and analyzed engineering spend of over \$300,000/month across multiple vendors, coordinating engineering to control costs through network analysis, capacity reservations, and contract negotiations
- ▶ Developed ngrok's SOC2 compliance program and penetration test for three successful audits
- ▶ Managed technical relationships with Databricks, Dunkin', and other customers, working with them on multi-cloud deployments of ngrok, new features, incident management, and capacity planning
- ▶ Partnered with Sales to increase Databricks' and Dunkin's contract values by 1.5x through improved value and usage of ngrok
- ► Interviewed hundreds of candidates for roles ranging from ICs to VPs across Engineering, Product, Marketing, and People

- ► Established on-call operations and external communications for incidents, reducing mean time to resolution from three hours to 10 minutes
- ► Successfully expanded the Engineering team from nine to over thirty skilled engineers (owning all recruiting functions for 15 of those hires)

Engineering Manager: Dataplane

November 2020 - June 2021

Coached, managed, and grew the Dataplane team. Brought in the first versions of multiple processes to improve communication, delivery, and happiness at ngrok: e.g. sprint planning, performance reviews, and cross-team syncs.

Languages and frameworks: Go, AWS, Protobuf, Datadog, Terraform, Kubernetes

* * *

Karat Inc, Seattle, WA

Engineering Leader: Delivery

March 2020 - November 2020

- ► Eight happy and successful direct reports
- ▶ 20% COGS reduction by finding process bottlenecks and value boosting opportunities
- ▶ 200 load balanced and performance managed interviewers across dozens of content formats
- ▶ 10s of thousands of conducted interviews supported by our suite of modern interviewing tools
- ► Managed Karat's SOC2 compliance program for Engineering, acheiving multiple successful audits
- ▶ Owned savings plan and negotiations for large software contracts: AWS and Twilio

Engineering Manager

March 2019 - March 2020

- Worked with a product manager to target customer's needs in yearly and quarterly OKRs, and projects
- ▶ Planned work with reports and executing on more than 70% of quarterly objectives
- ► Wrote software for non-blocking projects, including interviewer invoicing, interviewer onboarding enhancements, and data transformations across AWS Lambda and ECS
- ► Grew the team to six direct reports: software engineers ranging from intern to senior, data analysts, and a data scientist

Senior Software Engineer

March 2018 - March 2019

- ▶ Designed and built a video chat application with Twilio to replace Google Hangouts
- ▶ Built best practices through a blameless postmortem culture, design documents, sprints, and healthy code reviews
- ► Organized and deployed all infrastructure as code with Terraform across a dozen AWS services with another engineer

Languages and frameworks: Python, Ruby, JavaScript, Rails, PostgreSQL, Metabase, AWS, WebRTC, Twilio, Terraform

* * *

Google, Seattle, WA

Software Engineer III

February 2016 - March 2018

Wrote robust code for a challenging problem space, focusing on fault tolerance and correctness. I led intern projects, designed and built CLI utilities for Google Cloud Services, and improved testing and observability of the Deployment Manager service.

Languages and frameworks: Python, Java, Google Cloud

* * *

Amazon.com, Seattle, WA

Software Development Engineer I and II Warehouse Deals

May 2013 - January 2016

Cut my teeth with an incredible engineering team working in a messy and expensive part of the logistics chain: automating manual workflows, improving inventory tracking, reducing translation errors with tooling, automating software deployments, and teaching and learning through talks and writing.

Languages and frameworks: Java, Spring, AWS

* * *

CentsLess LLC, Tacoma, WA

Co-Lead Engineer May 2012 - January 2013

Built Lendingshack.com, a site for peer to peer sharing

Languages and frameworks: Python, Django, Bootstrap, Heroku

EDUCATION

Bachelor of Science in Computer Science and Mathematics University of Puget Sound, 2013