MUG HA

To touch the lives and careers of 5,00,000 learners by enhancing their employability quotient and building a stronger Bharat inc.



Our Journey



YUGMA - Reach and Presence

14 Years of Legacy 250+ Institute Collaborations

65+ Corporates 380+ Industry and CXO Mentors

15 Strategic Case Study Competitions

30,000+ Students Mentored 35+ Copyrights 250+
Internships and Placement Opportunities

15%
Improvement in Average CTC

25 – 30%
Improvement in Placement Conversion

12%
Improvement in Consulting Role Conversion

4.7/5
Average Rating of All Interventions



Our Leadership Team







He is Ex Group CHRO at Piramal, OLA and Business head & Executive director at Piramal Housing Finance.

Srini is an alumnus of Indian Institute of Management - Ahmedabad and Goa Institute of Management and Doctorate in Excellence by UCT Delaware - a renowned university in the USA.



Meenu Bhatia is the Co founder & Director of VMentor.ai.

She is an HR Leader with 18+ years of experience into HR Transformation, Strategic HR OD, Cultural Transformation and Performance Management. She has worked across multiple geographies supporting businesses out of India, USA, and Southeast Asia in her multiple roles with Piramal Group, Godrej Industries and an Australian multinational Brambles. Meenu is a Certified Executive Coach having earned her ACC from International Coaching Federation



Sanjiv Tripathy is Co-Founder & COO of VMentor.ai. He is a HBS alumni and Senior Executive with CXO level roles in Financial Services, IT & Service delivery, Risk & Security, Governance, Business Excellence & Manufacturing. He has 30+ years of experience covering companies such as Credit Suisse, Natwest, DXC & Tata group. His extensive experience covers: Strategy development & Execution, setting up GCCs, building CoE at scale with strong business and operational understanding to support senior stakeholders. His India and global experience includes Risk management, Governance & Compliance, Vendor management, Executive Coaching, Leadership development, Training, building Risk & Quality Culture. He is Alumni of GIM and BIT Mesra.



Shantanu Sen Sharma is Chairman of YUGMA.ai. He is a business leader with 30+ years in Front line sales leadership, Key Account Management, Value Selling and Customer Experience Management having worked with companies such as Tech Mahindra, Bahwan Cybertek LLC and HCL Infosystems Ltd in the areas of sales transformation, business turnaround and P&L Management. He is also an experienced Gallup Certified Strengths Coach and Mentor with a demonstrated history of working in the 'Knowledge, Skill and Attitude Building' space.

Offering 1 - Placement Prep: 3 Stages of Placement



Skills Required YUGMA Engineering-Focused Program Level of Placement Interview Skills and Campus Behavioral & Aptitude Skills Getting placed Recruitment Skills Design Thinking, Problem Good understanding of Roles & Getting placed + role of your Solving, Programing Languages Industry Trends choice and Core engineering Skills. Alpha Program (Advanced Deep understanding of Getting placed + role of your Technical Skills and Industry Technical Aspects & Project choice + Your desired CTC Specific Knowledge) Management Skills

- ✓ 15% higher CTC hit rate
- ✓ Catches with time IT is an emerging and fastest growing recruitment sector for upcoming Engineering Graduates
- ✓ Higher conversion rate from interview to selection
- ✓ YUGMA programs is not just about getting interview ready, ultimately career ready



Offering 2 - Certifications aligned with NASSCOM ** UGNA



Core Belief & Purpose

Certifications as career accelerators, not just academic add-ons.



Bridging the gap between classroom learning and realworld industry skills.



Supporting institutes with NEP aligned Certifications



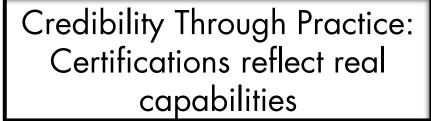
Guided learning, one-on-one feedback

Guiding Principles

Curriculum to complement with job ready, applicable skills.



Employer Relevant Learning



Mentorship Over Modules: Live, mentored delivery drives deeper learning.

Our Offerings



Fundamentals of **Prompt Engineering** with Applied Al



GCC* Operations & Leadership Certification *Global Capability Centre



Offering 3 - Simulations across Strategy, Functions & Leadership





Strategy & Leadership – Practice high-stakes decisions under pressure



HR & IR – Solve people challenges using real-world scenarios



Marketing & Sales – Manage markets, segments, and product launches



Analytics – Apply data to strategic decision-making



Finance & Banking – Simulate capital allocation and financial strategy



Entrepreneurship & Risk – Navigate uncertainty, innovation & growth



Operations – Optimize supply chains and sustainability metrics

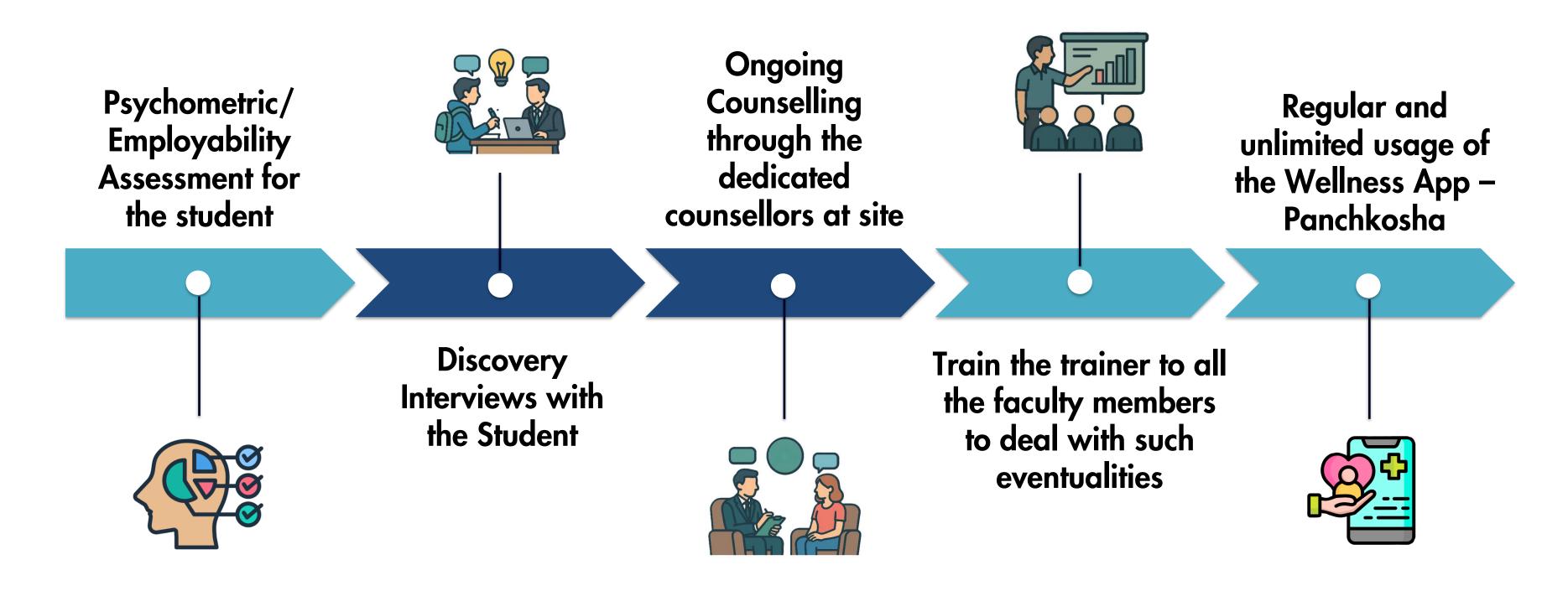


Sustainability & ESG – Simulate green operations & ethical trade-offs





Offering 4 - Wellness Eco-System for GenZ Wellness That Builds Resilience, Focus & Self-Awareness



Tips for Mahindra Finance Process



Process Step

Assessment on

Prep needed by Students

YES (YUGMA Employability Score) Assessment + Python Coding



IQ, EQ & MQ (Management Quotient) + Python MCQ & Coding

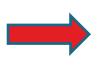


IQ - Quant, LR, VA, DI
EQ - Conceptual & Situation MQ – Case
Study, Guesstimate & Understanding of
BFSI/NBFC
+
Python MCQ & Coding

Group Discussion



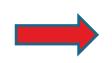
Communication, Body Language, Executive Presence, Leadership, Broad Understanding of BFSI/NBFCs



Practice GDs considering the points mentioned in the "Assessment on" box

Personal Interview

Personal Interview 2 (Optional – Depends on Panel's view) Deep Understanding of BFSI/NBFC sector, Mahindra Finance & Role Hunger to grow & go getter attitude Fluent Communication & Polished Executive Presence



Deep research on BFSI/NBFC sector, Mahindra Finance & Role



Tips for Mahindra Finance Process



Tips from YUGMA for clearing the YES test:

- 1.Brush up Quantitative Ability, Logical Reasoning, Data Interpretation & Verbal ability
- 2. Understand Emotional Quotient well
- 3.Research on the developments in the BFSI & NBFC eco system in India
- 4. Research about the approach to answering Case Studies & Guesstimates.

Tips for Python Test:

- 1. Practice identifying errors in codes
- 2. Practice basic python coding

Tips from YUGMA for clearing Mahindra Finance GD:

- 1.Research on the developments in the BFSI & NBFC eco system in India
- 2. Practice positive body language
- 3. Practice fluent English speaking
- 4.Be balanced, respectful & speak original points, if building on other's points ensure to add value to the conversation rather than rephrasing.
- 5. If you see most people spoke & someone didn't get a chance, give him/her an opportunity to speak.

Tips from YUGMA for clearing Mahindra Finance PI:

- 1.Research on the developments in the BFSI & NBFC eco system in India
- 2. Practice positive body language
- 3. Practice fluent English speaking
- 4.Be balanced, respectful & speak confidently with occasional smiles
- 5.Brush up your functional/ specialization knowledge
- 6. Sound positive, eager & hungry to join MF & grow





OFFICES

Mumbai: 9th Floor, AT by AGM Vijaylaxmi Venture, Mahal Industrial Estate, Mahakali Caves Road, Andheri East, Mumbai, Maharashtra - 400093

Pune: Office no 324, Second Floor, Sohrab Hall, 21 Sasoon Road, Pune – 411001

Email: faisal@vmentor.ai, contact@vmentor.ai

