

AI/ML Presales Engineer/Consultant

New St, Jersey City, NJ 07305, USA

Full-time

Company Description

Will prefer candidates in the East Coast region – preferably NY/NJ/PA/Connecticut area.

As an AI/ML Presales Engineer/Consultant:

- Focus your efforts in helping Artificial Intelligence and Machine learning solution sales to our marquee Cable, Media and Entertainment customers in North America
- You will collaborate with Sales and Engineering teams to develop POCs and propose solutions
- Create strong customer relationships and act as a trusted advisor to them
- Help in developing strong methodologies, processes, implementation and rollout plans
- Help in strategic consulting and building AI/ML-driven roadmaps for our customers
- Work with offshore AI/ML/Data delivery and competency teams on regular basis and communicate project requirements to these teams
- Help customers in performing root cause analysis on internal and external data and processes to answer specific business questions and identify opportunities for improvement

Qualifications

Required Skills:

- Have at least 8+ years of AI/ML solution development or/and strong AI presales experience
- Excellent consulting, communication and facilitation skills
- Deep understanding of data pipelines, data ingestion, data models, feature engineering, AI/ML model development

Experience creating and using advanced machine learning algorithms and statistics: regression, simulation, scenario analysis, modeling, clustering, decision trees, neural networks, etc.

- Who can dive into unknown data and do deep analysis – prove causation or prove data is related and therefore one causes the other.
- Must have a proven ability to drive business results with their data-based insights
- Experience visualizing/presenting data to stakeholders.

Understands the AI/ML products and market landscape

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- Knowledge of Cable, Media and Entertainment business will be plus
- Knowledge of Big Data and Nosql
- Knowledge of infrastructure stacks (AWS, Linux, Scala, Docker, Kubernetes, Kafka, Spark, etc.)
- Coding knowledge and experience in one or more of programming languages: Python, R, Java, JavaScript, etc.
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Additional Information

All your information will be kept confidential according to EEO guidelines.

Job Location



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