

Data Scientist (Fractional)

US Remote

Apply

About RevOpsforce:

RevOpsforce is a revenue operations workforce management firm supporting clients to unlock revenue potential through solutions that better align people, processes, data, and technology. We empower organizations with cutting-edge revenue operations management systems, seamlessly aligning sales, marketing, and customer service teams to unlock increased revenue and elevate overall company value. Whether their focus is on enhancing existing revenue generation, streamlining operations through specialized services, refining data management, or optimizing marketing and sales processes, we are their partner for agile and strategic growth support.

Our Expert Network is composed of the highest skilled and certified professionals in revenue operations. We leverage this network to solve our clients' most complex operational challenges.

Type: Fractional - Expert Network

Job Description:

We are looking for an experienced Data Scientist who will lead our data-driven initiatives to extract valuable insights, patterns, and trends from complex datasets, empowering our clients to make informed strategic decisions. You will leverage your deep analytical skills to collaborate with cross-functional teams and employ advanced statistical and machine learning techniques to uncover actionable insights that drive revenue growth.

Responsibilities:

- Lead end-to-end data science projects, from defining objectives to data collection, exploration, model development, validation, and deployment.
- Collaborate with domain experts and business stakeholders to understand revenue-related challenges and formulate data-driven solutions.
- Apply advanced statistical and machine learning techniques to analyze large datasets, identifying patterns and trends that impact revenue generation and operations.
- Develop predictive and prescriptive models to forecast customer behavior, optimize pricing strategies, and enhance customer engagement.
- Design and implement A/B tests and experiments to validate hypotheses and quantify the impact of strategic changes.
- Clean, preprocess, and manipulate data to ensure data quality and suitability for analysis and modeling.

- Visualize findings and insights to effectively communicate results to both technical and non-technical audiences.
- Mentor junior data scientists, providing technical guidance, fostering skill development, and promoting a culture of innovation.

Qualifications:

- Master's or Ph.D. degree in Data Science, Computer Science, Statistics, or a related field.
- 7+ years of hands-on experience in data science, working with large datasets, and applying advanced analytical methods.
- Proficiency in programming languages such as Python or R, along with experience with data manipulation and analysis libraries (e.g., Pandas, NumPy, scikit-learn).
- Extensive experience with machine learning algorithms, model development, and evaluation techniques.
- Strong knowledge of statistical analysis, hypothesis testing, and experiment design.
- Proficiency in data visualization tools such as Matplotlib, Seaborn, or similar libraries.
- Experience with SQL and relational databases for data extraction and manipulation.
- Familiarity with big data technologies (e.g., Spark, Hadoop) and cloud platforms (e.g., AWS, Azure) is a plus.
- Excellent problem-solving skills and ability to translate business problems into analytical solutions.
- Effective communication skills to convey complex technical concepts to diverse audiences.
- Demonstrated experience in leading data science projects and mentoring junior team members.
- Published research, relevant certifications, and contributions to the data science community are advantageous.

The Expert Network at RevOpsforce

The new world of work is empowering, where the freedom to work on your terms has never been more attainable. Embrace the flexibility to choose where, when, and how you work, all within the evolving landscape of the gig economy and dynamic employee-employer relationships. At RevOpsforce, our commitment lies in crafting agile working arrangements that open doors to a wealth of contract opportunities, now easily accessible to you.

What to Expect:

Project-based work: Apply your RevOps expertise to various client projects, with engagements lasting multiple months.

Flexible schedule: Maintain a healthy work-life balance with a schedule ranging from 10-40 hours per week. Projects may not be consecutive, allowing you to structure your workweek as needed. This provides you with the freedom to pursue other interests or professional development during gaps between projects.

Continuous learning: Network with other top-tier RevOps professionals, fostering a collaborative environment for skill development and staying current in the industry.

Who We're Looking For:

The Expert Network seeks passionate RevOps professionals with:

- Strong experience in revenue operations functions
- A desire to contribute to impactful projects
- A commitment to staying current in the RevOps landscape
- A preference for a self-directed, project-based work style

Join the Movement:

The RevOpsforce Expert Network allows you to:

- Contribute to the success of our clients through strategic RevOps initiatives.
- Maintain work-life balance with a flexible schedule you control.
- Continuously develop your skills through collaboration with a skilled community.
- Be at the forefront of the evolving RevOps landscape.
- Curate your workload: The project-based nature, with potential gaps between engagements, allows you to manage your time effectively and pursue other opportunities or personal interests.

We are an equal opportunity employer and value diversity at our company. We do not discriminate on the basis of race, religion, color, national origin, gender, sexual orientation, age, marital status, veteran status, or disability status.

Visit us at www.revopsforce.com

Apply for this job

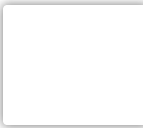
* indicates a required field

First Name *

...

Last Name *

Email *



Phone *

Resume/CV *

[Attach](#), [Dropbox](#), [Google Drive](#), or [enter manually](#)

Accepted file types: pdf, doc, docx, txt, rtf

Cover Letter

[Attach](#), [Dropbox](#), [Google Drive](#), or [enter manually](#)

Accepted file types: pdf, doc, docx, txt, rtf

Your LinkedIn URL (Only valid profiles will be considered) *

Are you physically located in the US? *

Select...



Are you authorized to work in the US? *

Select...



Do you or will you require sponsorship now or in the future? *

Select...



Are you looking to work C2C? *

Select...



When are you available to start? (Please list a specific date) *

Are you willing to work on an hourly basis (1099)? *

Select...



Please specify your hourly rate (\$/hour)? *

How many hours a week are you available to work? *

Are you currently working across any industries (ie information technology, finance, etc.)? *

Select...



If you answered YES to the above question, please list out the industries you're working across.

Voluntary Self-Identification

For government reporting purposes, we ask candidates to respond to the below self-identification survey. Completion of the form is entirely voluntary. Whatever your decision, it will not be considered in the hiring process or thereafter. Any information that you do provide will be recorded and maintained in a confidential file.

As set forth in RevOpsforce's Equal Employment Opportunity policy, we do not discriminate on the basis of any protected group status under any applicable law.

Gender

Select...



Are you Hispanic/Latino?

Select...



[Race & Ethnicity Definitions](#)

If you believe you belong to any of the categories of protected veterans listed below, please indicate by making the appropriate selection. As a government contractor subject to the Vietnam Era Veterans Readjustment Assistance Act (VEVRAA), we request this information in order to measure the effectiveness of the outreach and positive recruitment efforts we undertake pursuant to VEVRAA. Classification of protected categories is as follows:

A "disabled veteran" is one of the following: a veteran of the U.S. military, ground, naval or air service who is entitled to compensation (or who but for the receipt of military retired pay would be entitled to compensation) under laws administered by the Secretary of Veterans Affairs; or a person who was discharged or released from active duty because of a service-connected disability.

A "recently separated veteran" means any veteran during the three-year period beginning on the date of such veteran's discharge or release from active duty in the U.S. military, ground, naval, or air service.

An "active duty wartime or campaign badge veteran" means a veteran who served on active duty in the U.S. military, ground, naval or air service during a war, or in a campaign or expedition for which a campaign badge has been authorized under the laws administered by the Department of Defense.

An "Armed forces service medal veteran" means a veteran who, while serving on active duty in the U.S. military, ground, naval or air service, participated in a United States military operation for which an Armed Forces service medal was awarded pursuant to Executive Order 12985.

Veteran Status

Select...



Voluntary Self-Identification of Disability

Form CC-305

Page 1 of 1

OMB Control Number 1250-0005

Expires 04/30/2026

Why are you being asked to complete this form?

We are a federal contractor or subcontractor. The law requires us to provide equal employment opportunity to qualified people with disabilities. We have a goal of having at least 7% of our workers as people with disabilities. The law says we must measure our progress towards this goal. To do this, we must ask applicants and employees if they have a disability or have ever had one. People can become disabled, so we need to ask this question at least every five years.

Completing this form is voluntary, and we hope that you will choose to do so. Your answer is confidential. No one who makes hiring decisions will see it. Your decision to complete the form and your answer will not harm you in any way. If you want to learn more about the law or this form, visit the U.S. Department of Labor's Office of Federal Contract Compliance Programs (OFCCP) website at www.dol.gov/ofccp.

How do you know if you have a disability?

A disability is a condition that substantially limits one or more of your "major life activities." If you have or have ever had such a condition, you are a person with a disability. **Disabilities include, but are not limited to:**

- Alcohol or other substance use disorder (not currently using drugs illegally)
- Autoimmune disorder, for example, lupus, fibromyalgia, rheumatoid arthritis, HIV/AIDS
- Blind or low vision
- Cancer (past or present)
- Cardiovascular or heart disease
- Celiac disease
- Cerebral palsy
- Deaf or serious difficulty hearing
- Diabetes

- Disfigurement, for example, disfigurement caused by burns, wounds, accidents, or congenital disorders
- Epilepsy or other seizure disorder
- Gastrointestinal disorders, for example, Crohn's Disease, irritable bowel syndrome
- Intellectual or developmental disability
- Mental health conditions, for example, depression, bipolar disorder, anxiety disorder, schizophrenia, PTSD
- Missing limbs or partially missing limbs
- Mobility impairment, benefiting from the use of a wheelchair, scooter, walker, leg brace(s) and/or other supports
- Nervous system condition, for example, migraine headaches, Parkinson's disease, multiple sclerosis (MS)
- Neurodivergence, for example, attention-deficit/hyperactivity disorder (ADHD), autism spectrum disorder, dyslexia, dyspraxia, other learning disabilities
- Partial or complete paralysis (any cause)
- Pulmonary or respiratory conditions, for example, tuberculosis, asthma, emphysema
- Short stature (dwarfism)
- Traumatic brain injury

Disability Status

Select...



PUBLIC BURDEN STATEMENT: According to the Paperwork Reduction Act of 1995 no persons are required to respond to a collection of information unless such collection displays a valid OMB control number. This survey should take about 5 minutes to complete.

Submit application

Powered by [greenhouse](#)

Read our [Privacy Policy](#).