

# Kim Sarnoff

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**Placement Director**      Gianluca Violante    [violante@princeton.edu](mailto:violante@princeton.edu)    609-258-4003  
**Graduate Administrator**    Laura Hedden      [lhedden@princeton.edu](mailto:lhedden@princeton.edu)    609-258-4006

## Office Contact Information

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Julis Romo Rabinowitz Building  
Department of Economics  
Princeton University  
Princeton, NJ 08544

## Graduate Studies

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**Princeton University** *2019-present*  
PhD Candidate in Economics  
Expected Completion Date: June 2026

### REFERENCES

Professor Leeat Yariv Department of Economics Princeton University 609-258-4021 <a href="mailto:lyariv@princeton.edu">lyariv@princeton.edu</a>	Professor Ilyana Kuziemko Department of Economics Princeton University 609-258-8276 <a href="mailto:kuziemko@princeton.edu">kuziemko@princeton.edu</a>	Professor Alessandro Lizzeri Department of Economics Princeton University 917-756-0238 <a href="mailto:lizzeri@princeton.edu">lizzeri@princeton.edu</a>
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## Prior Education

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**Brown University** *2012-2016*  
B.A. in Economics and Public Policy

## Fields

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PRIMARY      Experimental, Behavioral  
SECONDARY    Labor

## Publications (including accepted & forthcoming)

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[Experimental Economics: Past and Future](#) with Guillaume Frechette and Leeat Yariv. *Annual Review of Economics*, 2022.

## Working Papers

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The Structure of Sequential Updating (Job Market Paper)

[Female Entrepreneurship and Trust in the Market](#) (with Nava Ashraf, Alexia Delfino, and Edward Glaeser). Revise and resubmit at *Journal of Political Economy*.

[Misconduct in Organizations](#) (with Hassan Sayed)

**Work in Progress**

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Dynamic Updating about Menus

**Research Experience**

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2016-2018    Research Assistant to Prof. Nava Ashraf

**Teaching**

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*Princeton*    ECO 300: Undergraduate Microeconomic Theory (TA, Fall 2022)  
                  SPI 511C: Advanced Microeconomic Analysis for Policymakers (TA, Fall 2024)

**Professional Activities**

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**Presentations and Seminars (including scheduled)**

2025    Behavioral and Experimental Economists of the Mid-Atlantic (BEEMA) Meeting  
2024    Economic Science Association (ESA) Meeting

**Refereeing**

*American Economic Journal: Applied, American Economic Journal: Microeconomics, Econometrica*

**Honors, Scholarships, Fellowships, and Grants**

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Hamid Biglari *87 Behavioral Science Fellowship, Princeton University	2024
NSF Graduate Research Fellowship	2020
J. Edward Lundy *40 Fellowship for Economics, Princeton University	2019
Noah Krieger Prize for Academic Excellence, Brown University	2016
Brown/Tufts/Lifespan Center for AIDS Research Summer Intern Award	2015
Happy and John Hazen White, Sr. Internship Award, Brown University	2015
Phi Beta Kappa, Junior Class Inductee, Brown University	2015

**Languages**

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English (native)