

# Kim Sarnoff

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<b>Placement Director</b>	Gianluca Violante	<a href="mailto:violante@princeton.edu">violante@princeton.edu</a>	609-258-4003
<b>Graduate Administrator</b>	Laura Hedden	<a href="mailto:lhedden@princeton.edu">lhedden@princeton.edu</a>	609-258-4006

## Office Contact Information

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Julis Romo Rabinowitz Building  
Department of Economics  
Princeton University  
Princeton, NJ 08544

## Graduate Studies

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**Princeton University** *2019-present*  
PhD Candidate in Economics  
Expected Completion Date: June 2026

## REFERENCES

Professor Leeat Yariv Department of Economics Princeton University 609-258-4021 <a href="mailto:lyariv@princeton.edu">lyariv@princeton.edu</a>	Professor Ilyana Kuziemko Department of Economics Princeton University 609-258-8276 <a href="mailto:kuziemko@princeton.edu">kuziemko@princeton.edu</a>	Professor Alessandro Lizzeri Department of Economics Princeton University 917-756-0238 <a href="mailto:lizzeri@princeton.edu">lizzeri@princeton.edu</a>
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## Prior Education

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**Brown University** *2012-2016*  
B.A. in Economics and Public Policy

## Fields

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**PRIMARY** Experimental, Behavioral  
**SECONDARY** Labor

## Publications

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[Experimental Economics: Past and Future with Guillaume Frechette and Leeat Yariv.](#) *Annual Review of Economics*, 2022.

## Working Papers

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The Structure of Sequential Updating (Job Market Paper)

**Female Entrepreneurship and Trust in the Market** (with Nava Ashraf, Alexia Delfino, and Edward Glaeser). Revise and resubmit at *Journal of Political Economy*.

**Misconduct in Organizations** (with Hassan Sayed)

## Work in Progress

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Dynamic Updating about Menus

## Research Experience

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2016-2018 Research Assistant to Prof. Nava Ashraf

## Teaching

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*Princeton* ECO 300: Undergraduate Microeconomic Theory (TA, Fall 2022)

SPI 511C: Advanced Microeconomic Analysis for Policymakers (TA, Fall 2024)

## Professional Activities

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### Presentations and Seminars

2025 Behavioral and Experimental Economists of the Mid-Atlantic (BEEMA) Meeting

2024 Economic Science Association (ESA) Meeting

### Refereeing

*American Economic Journal: Applied, American Economic Journal: Microeconomics, Econometrica*

## Honors, Scholarships, Fellowships, and Grants

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Hamid Biglari *87 Behavioral Science Fellowship, Princeton University	2024
NSF Graduate Research Fellowship	2020
J. Edward Lundy *40 Fellowship for Economics, Princeton University	2019
Noah Krieger Prize for Academic Excellence, Brown University	2016
Brown/Tufts/Lifespan Center for AIDS Research Summer Intern Award	2015
Happy and John Hazen White, Sr. Internship Award, Brown University	2015
Phi Beta Kappa, Junior Class Inductee, Brown University	2015

## Languages

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English (native)