

Kenneth S. Boyer II

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SUMMARY

Diligent young professional with superior communication skills and the exceptional ability to handle multiple responsibilities and mentor others, bringing a team-oriented mindset and a positive attitude daily to work and life.

EDUCATION

- Engineering Bootcamp, Columbia University, In Progress
- Bachelor of Arts in Economics, University of Kansas, 2017 (3.4 GPA)

PROFESSIONAL EXPERIENCE

Toyota Motors North America

May 2016 – Present

District Service and Parts Manager

January 2018 – Present

- Corporate Consultant and Liaison: Over 3 different districts, I managed 8 to 10 Toyota dealerships at a time, ensuring corporate policies and standards were upheld. In addition, I assisted dealer management in determining the most effective and efficient ways to optimize their Service and Parts Departments and properly respond to dynamic customer needs. During my tenure, I mediated the needs between the dealership and Toyota to determine a mutually beneficial result, particularly focusing on improving KPI's, profitability, and dealership efficiencies.
- Team Mentor and Leader: Served as a mentor and leader of the other 7 District and Service Parts Managers, ensuring that those team members new to the role had a contact in the same role to direct questions related to resources, best practices, and jargon. Regularly scheduled team touch points to discuss trends identified across various districts and identified appropriate action items. Assisted Staff Managers in identifying key issues and areas which the team needed to focus to maximize performance.

Management Trainee

July 2017 – December 2017

- Associate: Acquired knowledge and skills required to speak the language of the automotive industry through assisting Staff Managers and District Service Parts Managers in various analytical, logistical, and administrative tasks. These tasks included but were not limited to running and pulling dealership performance reports, analysis of inventory and sales across the regions, and market trend reviews. With my analytical mindset, I leveraged these items to create tangible and actionable plans to improve corporate and dealership success.

Management Intern

May 2016 – August 2016

- Summer Intern: During my 3-month summer internship, I gained exposure to all areas of the automotive industry including but not limited to automotive sales, engineering, manufacturing, economics and logistics, advertising, rewards programs, market research, and government affairs.

CONTINUING EDUCATION

Engineering Bootcamp, Columbia University

Full Stack Coding Bootcamp

- Student: Completing a part-time, 24-week course to gain understanding and fluency in HTML, CSS, JavaScript, jQuery, Bootstrap, Express.js, Node.js, databases, MongoDB, MySQL, and Git. With this base knowledge, I will expand into learning about ERP systems, database administration, and product development.

AWARDS & RECOGNITION

- Field Traveler of the Year Award, Kansas City (2020)