

59.0% !

Target: 86%

OT %

52.8% !

Target: 76.51%

IF %

29.0% !

Target: 65.91%

OTIF %

VOFR %

96.6%

LIFR %

75.4%

Month

All

Week No

All

City

All

Customer Name

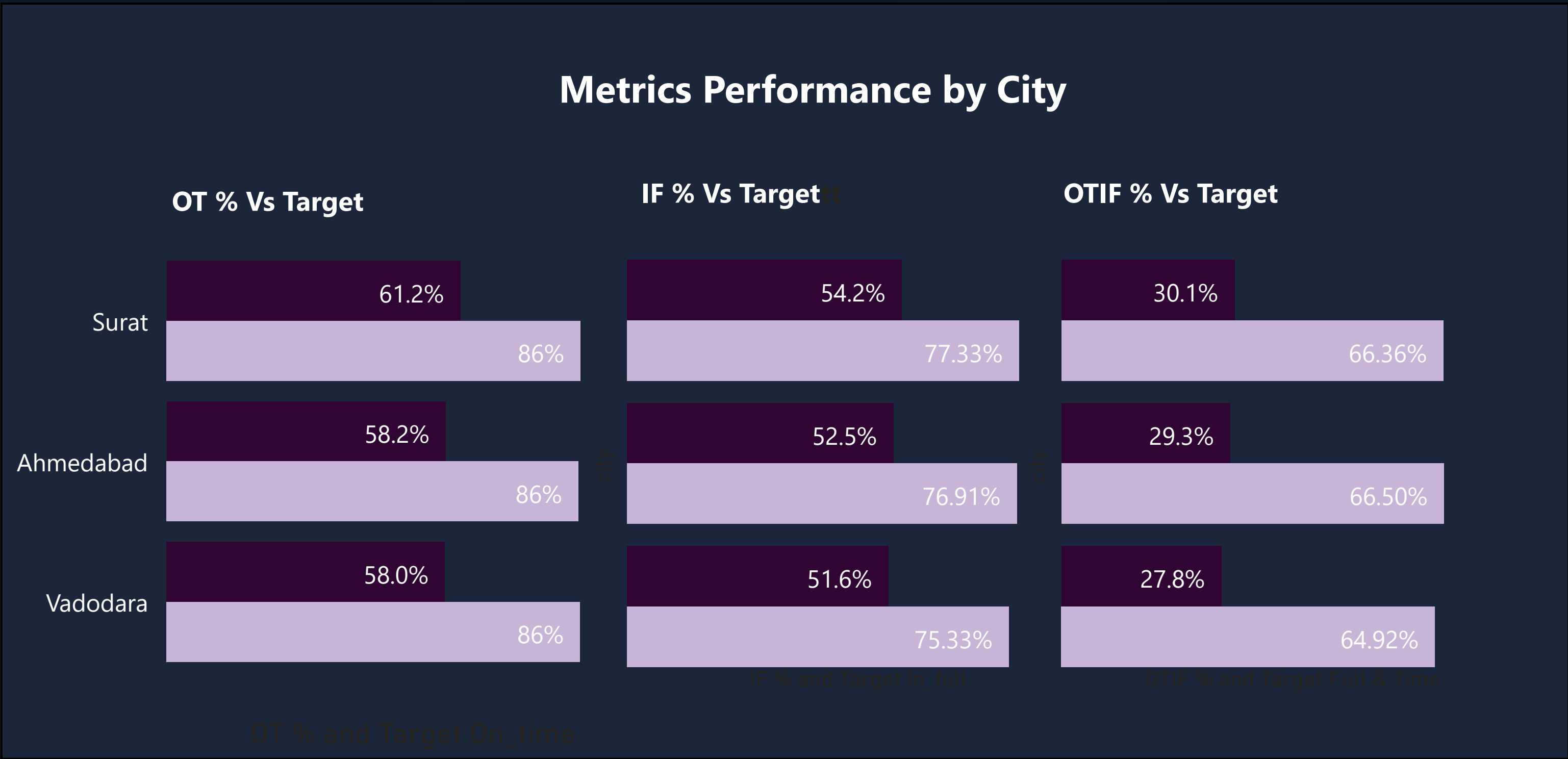
All

Product Name

All

Category

All



Total Orders by Customer Name		
Lotus Mart		3.6K
Acclaimed Stores		3.5K
Vijay Stores		2.5K
Rel Fresh		2.5K
Coolblue		2.4K
Propel Mart		2.4K
Logic Stores		1.7K
Info Stores		1.7K
Expression Stores		1.7K
Sorefoz Mart		1.7K
Expert Mart		1.7K
Atlas Stores		1.6K
Chiptec Stores		1.6K
Elite Mart		1.6K

OT %: # of orders delivered On Time / Total Number of Orders
IF % : # of orders delivered in Full quantity / Total Number of Orders
OTIF %: # of orders delivered both IN Full & On Time / Total Number of Orders

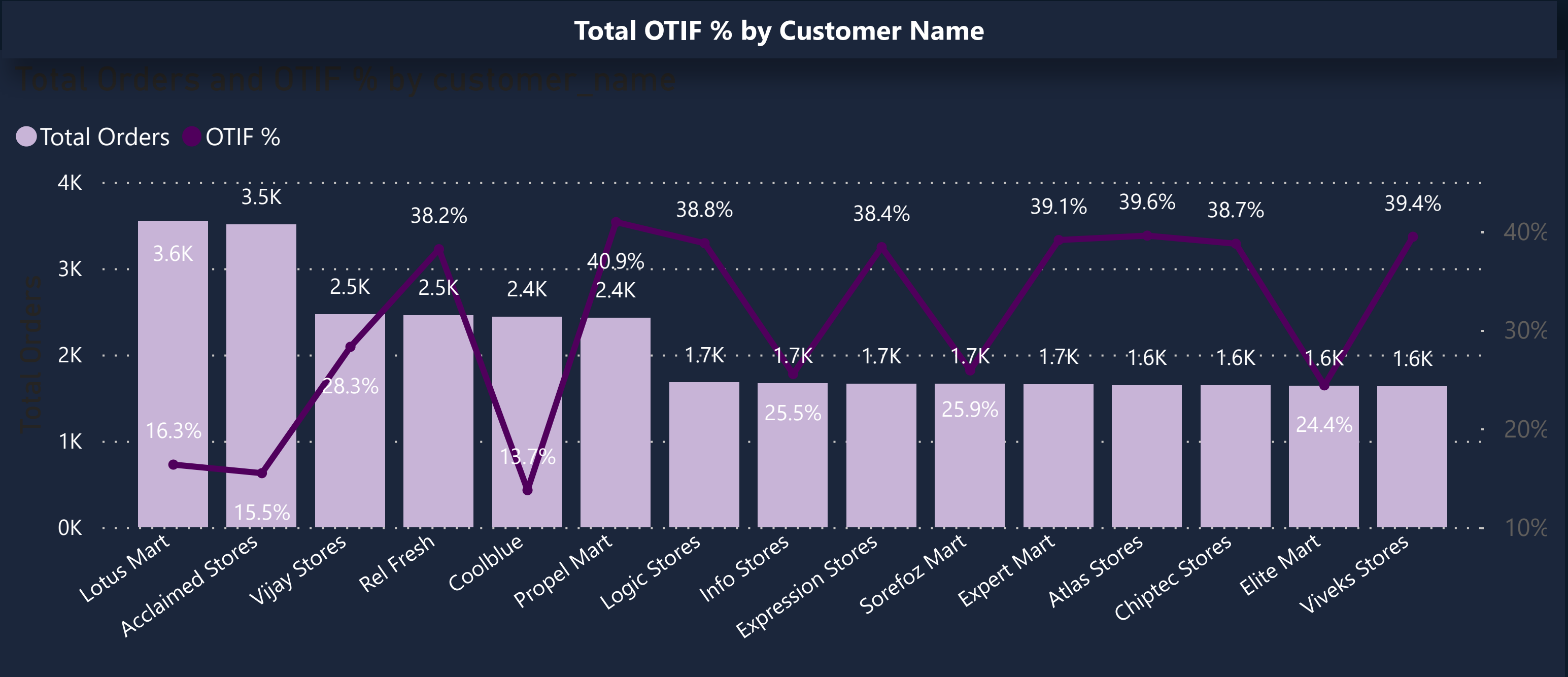
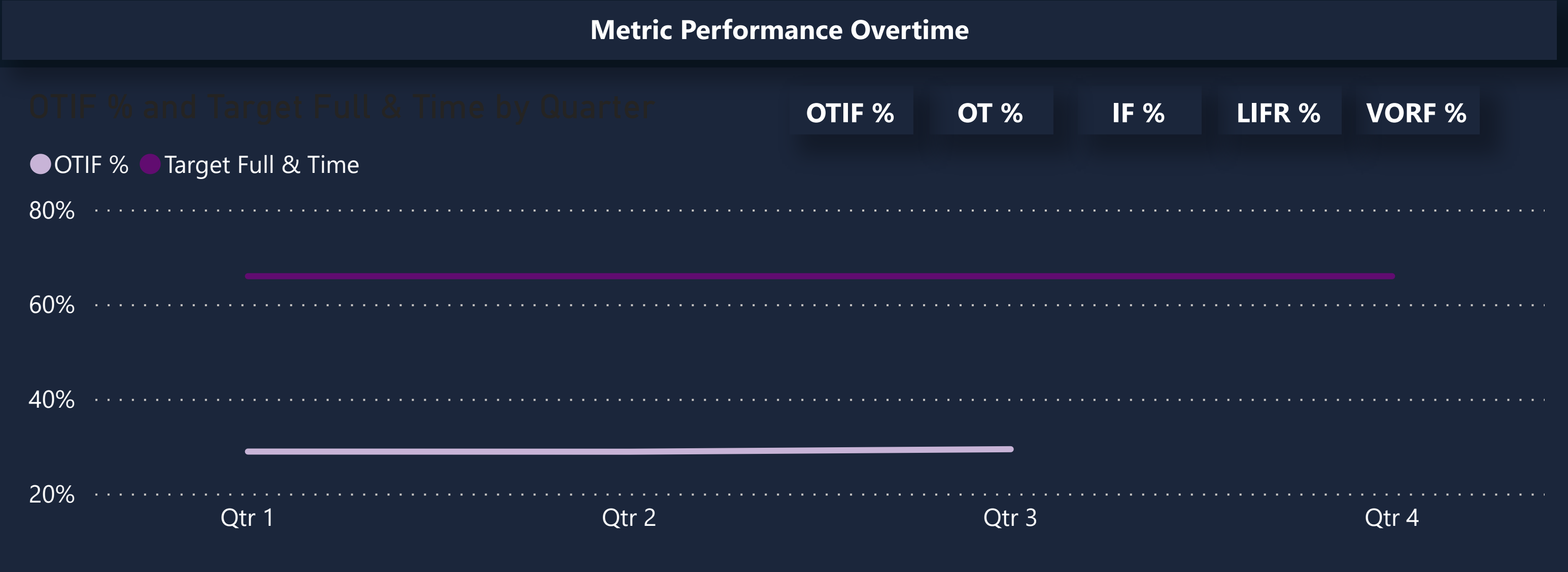
VOFR %:Total Quantity shipped / Total Quantity Ordered
LIFR %:# of order lines shipped In Full Quantity / Total Order Lines

Customer Insights						
customer_name	OTIF %	OT %	IF %	LIFR %	VORF %	ADDD
Expert Mart	39.1%	72.5%	59.8%	86.8%	97.4%	1.48
Chiptec Stores	38.7%	71.6%	60.4%	86.6%	97.6%	1.46
Expression Stores	38.4%	69.9%	60.8%	86.3%	97.5%	1.56
Propel Mart	40.9%	73.6%	59.7%	86.2%	97.7%	1.45
Logic Stores	38.8%	70.8%	60.1%	86.0%	97.5%	1.52
Atlas Stores	39.6%	71.8%	59.8%	85.9%	97.6%	1.49
Rel Fresh	38.2%	72.3%	58.7%	85.3%	97.4%	1.52
Viveks Stores	39.4%	70.6%	60.1%	84.9%	97.6%	1.57
Vijay Stores	28.3%	72.4%	59.5%	73.2%	95.9%	1.50
Lotus Mart	16.3%	28.1%	52.4%	66.0%	86.0%	1.82
Total	29.0%	59.0%	52.8%	75.4%	96.6%	1.69

Conditional formatted based on the gap to Target, Darker color (high gap) -
Lighter color (low gap)

Product Insights					
product_name	Order Qty	LIFR %	LIFR % by Month	VORF %	VORF % by Month
AM Milk 250	1279K	65.9%		96.6%	
AM Milk 100	1276K	65.5%		96.5%	
AM Milk 500	1254K	67.5%		96.7%	
AM Curd 50	1119K	65.5%		96.6%	
AM Curd 100	1105K	66.7%		96.6%	
AM Curd 250	1099K	67.0%		96.7%	
AM Butter 500	983K	65.2%		96.5%	
AM Butter 100	943K	66.7%		96.6%	
AM Butter 250	932K	63.5%		96.4%	
Total	13427K	75.4%		96.6%	

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*OT - On Time delivery; IF - In Full delivery; OTIF - On Time and In Full delivery; LIFR - Line Fill Rate; VORF - Volume Fill Rate; ADDD - Average Days of Delayed Delivery