# Kshitij K

## Bangalore, Karnataka

kshitij5201@gmail.com in linkedin.com/in/KKK5201 kshitijk.in

# Profile Summary

Results-driven Data Scientist skilled in retail analytics, NLP, and machine learning. Expertise in delivering AI solutions, streamlining workflows, and driving business outcomes.

## Experience

Stylumia

September 2023 - Present

Data Scientist - Retail

Bangalore, India

- Developed a product recommendation system for a leading footwear brand in the USA using customer behavior data, boosting customer retention by 11% and improving conversion rate by 7%.
- Led cross-functional teams to integrate AI technologies into existing products, increasing user engagement by 25% and fostering a tech-forward culture.
- Spearheaded efforts to improve text embedding models, leading to a 120% increase in textual similarity performance over the foundational model and setting a new benchmark on BEIR.
- Engineered a K-LLM workflow to control hallucinations, improving quality of results from the LLMs by 15% as compared to the foundational models.
- Led a team to develop an apparel segmentation model across multiple categories, improving image-based color extraction accuracy by 6% and enhancing visual similarity performance by 13%.
- Designed and implemented an attribute extraction system, reducing human tagging time by 80% and achieving 90% accuracy, enhancing product metadata usability.

Stylumia March - August 2023

NLP Engineer Intern

Bangalore, India

- Developed an assortment management platform for a major US home improvement retailer, improving merchandising decisions by 60% and doubling user effectiveness while reducing operational times.
- Reduced the market review and decision-making cycle from 8 weeks to 1 week, increasing process efficiency by 87.5% and enabling faster market responsiveness for the retailer.

ValuePitch August - October 2022

Software Development Engineer Intern

Mumbai, India

- Implemented a custom OCR system and transliteration tools for Indic scripts, reducing processing time by 75% and achieving 68% accuracy in transliteration, enhancing data accessibility and usability across languages.
- Optimized system performance, improving efficiency by 30% under high-load conditions and achieving 83% accuracy in extracting critical information, ensuring scalability and reliability for high-stakes applications.

#### Technical Skills

Languages: Python, SQL, C++, HTML, CSS

Data Science and Machine Learning: Machine Learning, Deep Learning, Predictive Modeling, NLP, Computer Vision, Generative AI, PyTorch, Scikit-Learn, Pandas, Weights and Biases, Streamlit, Flask, FastAPI, Git, Docker, Matplotlib, Seaborn

Cloud and Big Data: GCP, AWS, BigQuery, Elasticsearch

#### Education

## Sir M Visvesvaraya Institute of Technology

2019 - 2023

Bachelor of Engineering in Information Technology

Bangalore, India

### Achievements / Awards

2 x Super Star Of The Month & Value Champion

Stylumia

CodeFiesta Hackathon | Link

Sir MVIT, Bangalore, India

AccelAthon 3.0 (Open Innovation Hackathon) | Link

NCET, Bangalore, India

## **Publications**

IEEE Publication: Decentralized Network for Cloud Storage | Link