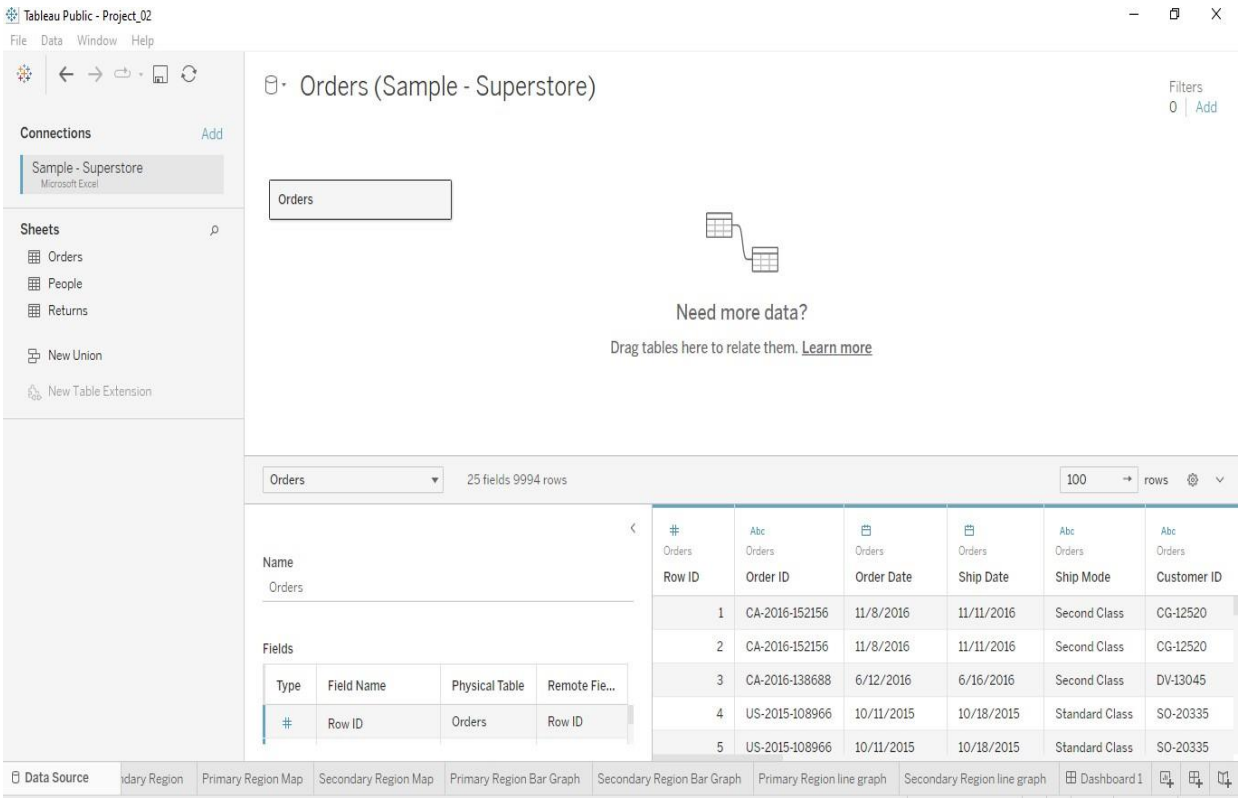
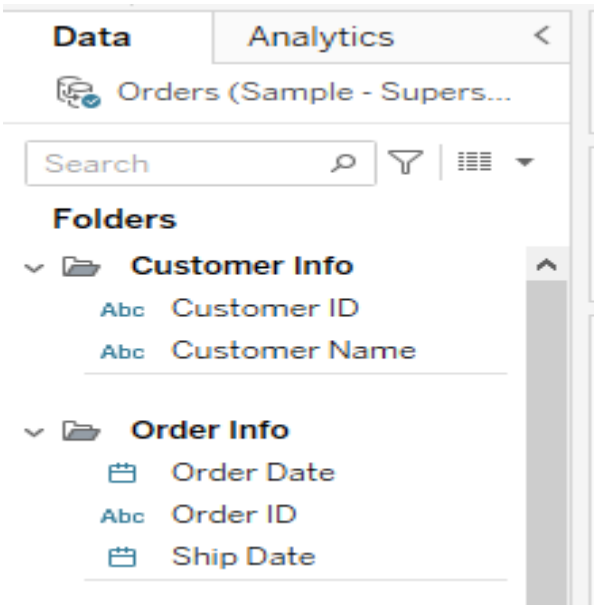
Comparison of Region Based on Sales

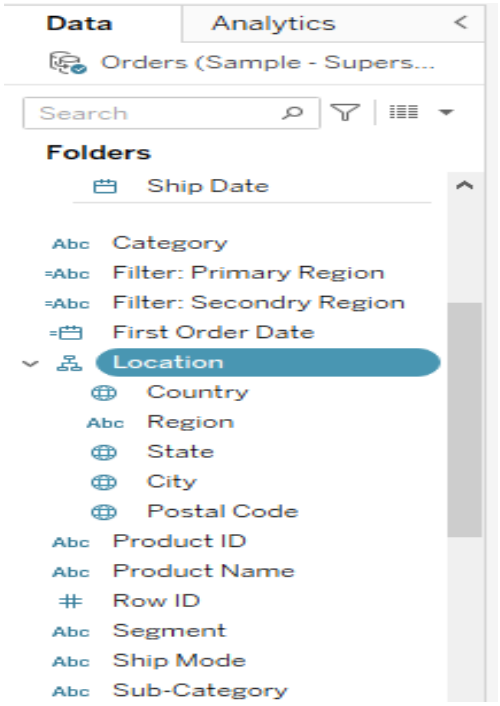
Tableau public link: - https://github.com/ksmdbhat/tableau

1. Select Sample Superstore as Dataset
    - Select Data
    - Use Group by from Data Source Table on a Folder to create a folder to segregate the required data for Customer Name and Order ID in order to organize the data.



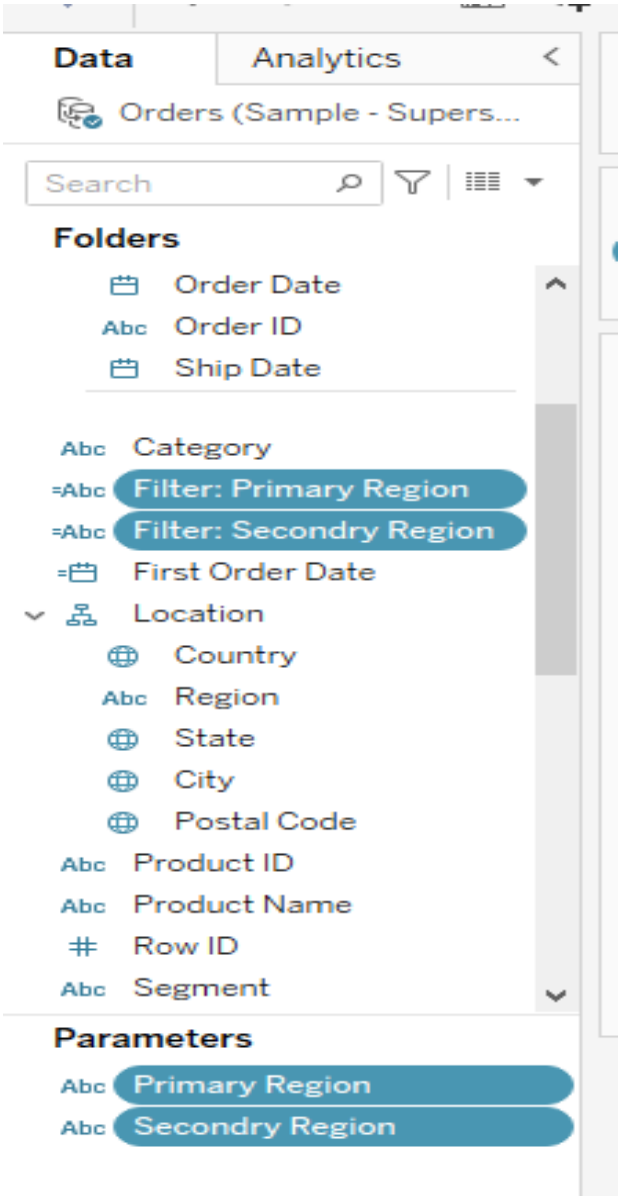


2. Create a hierarchy called Location for the variable Country.

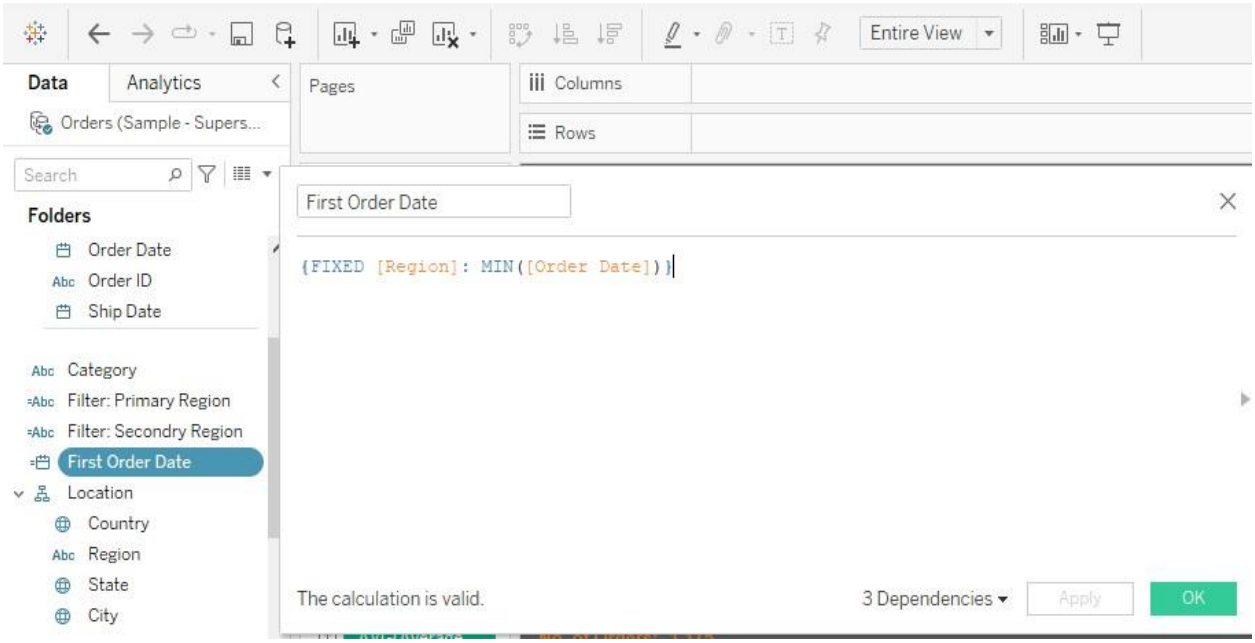


3. Create two parameters: Primary Region and Secondary Region with all regions listed in them. Here, primary and secondary region are the two regions where the sales are being compared.

- Create Parameters for Primary Region and Secondary Region
- Create a Calculated Field for both Primary Region and Secondary Region

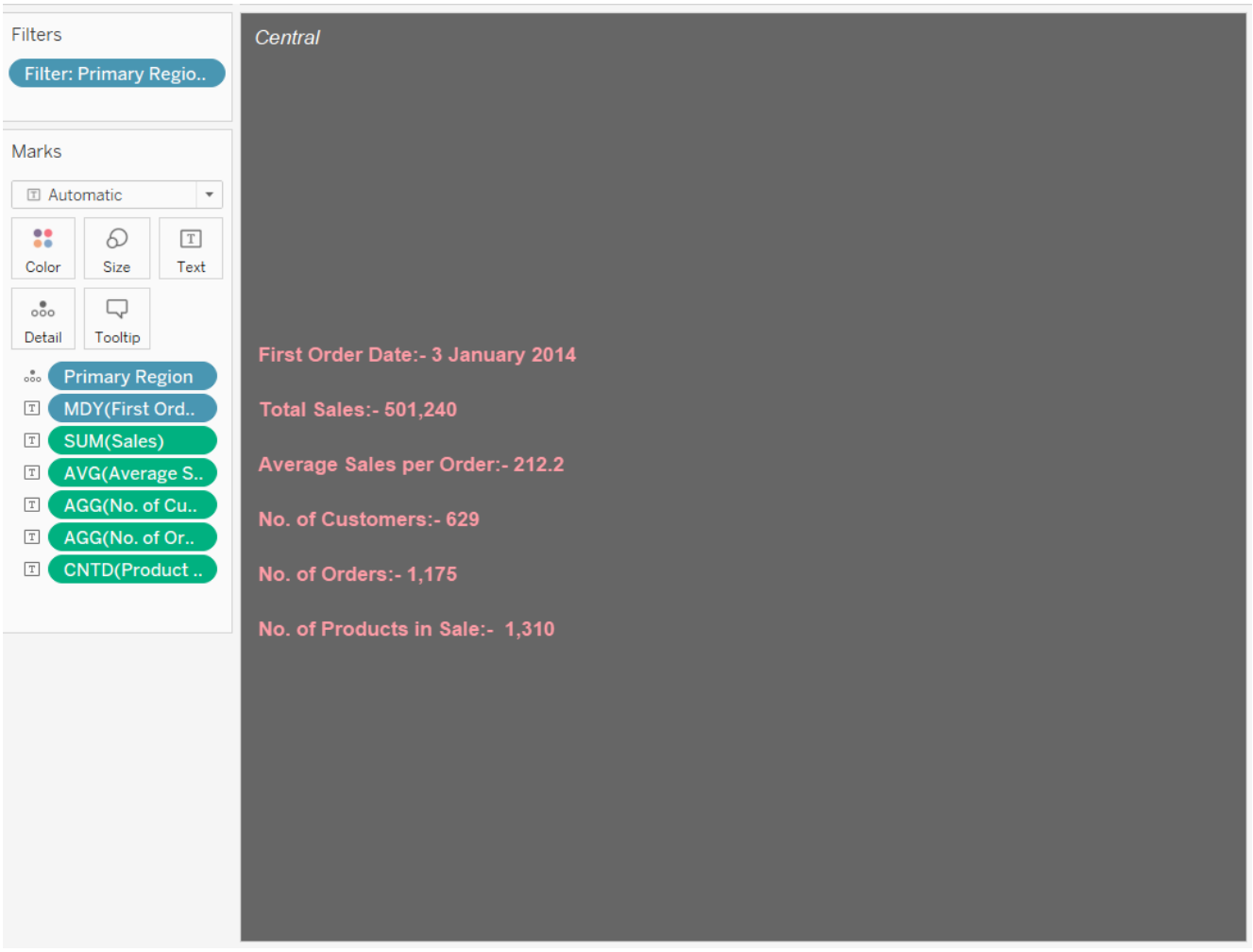


4. Create a First Order Date
    - Create a Calculated Field and name it as the First Order Date



5. Create a dashboard
    - Align all sheets in the dashboard
6. Partition the dashboard to display the below details of Primary Region and Secondary Region

- First Order Date
- Total Sales
- Average Sales per Order
- No. of Customers
- No. of Orders
- No. of Products in Sale


Filters
Filter: Primary Regio..
Marks
Automatic
Color
Size
Text
Detail
Tooltip
Primary Region
MDY(First Ord..
SUM(Sales)
AVG(Average S..
AGG(No. of Cu..
AGG(No. of Or..
CNTD(Product ..
Central
First Order Date:- 3 January 2014
Total Sales:- 501,240
Average Sales per Order:- 212.2
No. of Customers:- 629
No. of Orders:- 1,175
No. of Products in Sale:- 1,310

Filters
Filter: Secondry Regi..
Marks
Automatic
Color
Size
Text
Detail
Tooltip
Secondry Regi..
MDY(First Ord..
SUM(Sales)
AVG(Average S..
AGG(No. of Cu..
AGG(No. of Or..
CNTD(Product ..
West
First Order Date:- 6 January 2014
Total Sales:- 725,458
Average Sales per Order:- 218.7
No. of Customers:- 686
No. of Orders:- 1,611
No. of Products in Sale:- 1,509

Filters

Filter: Primary Regio..

Marks

Map

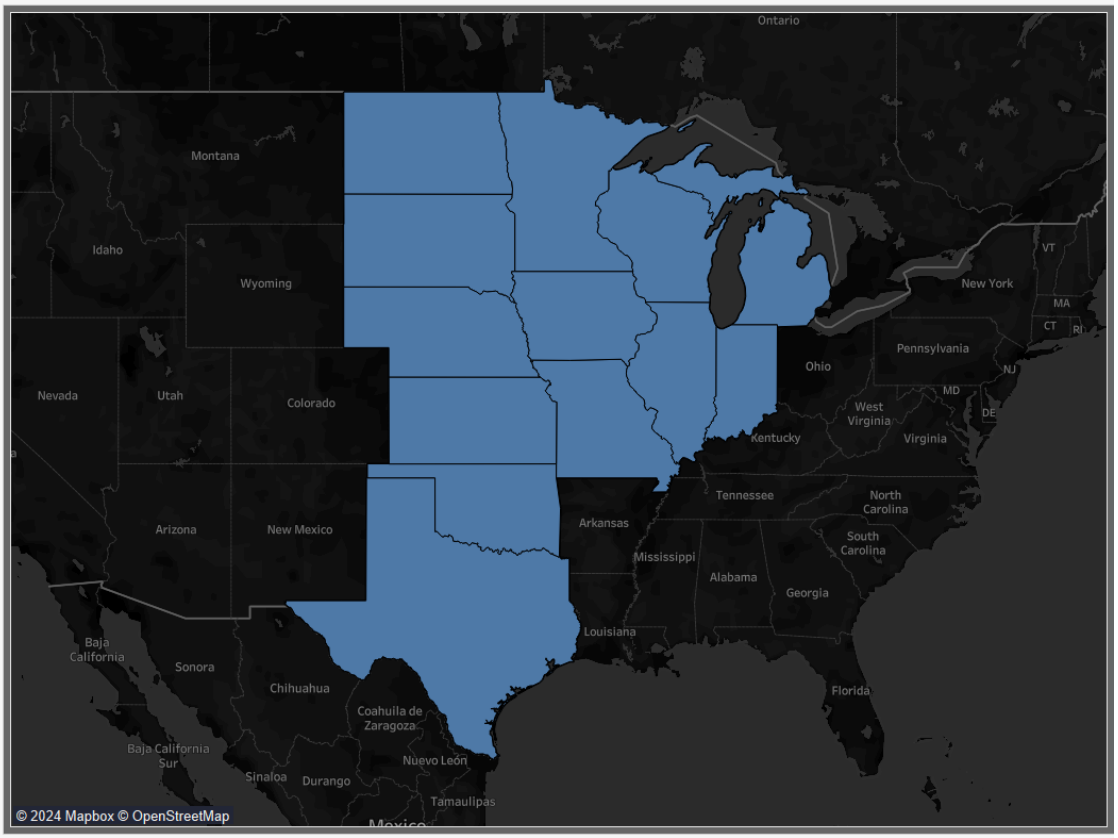
Color | Size | Label

Detail | Tooltip

Region

Country

State



Filters

Filter: Secondry Regi..

Marks

Map

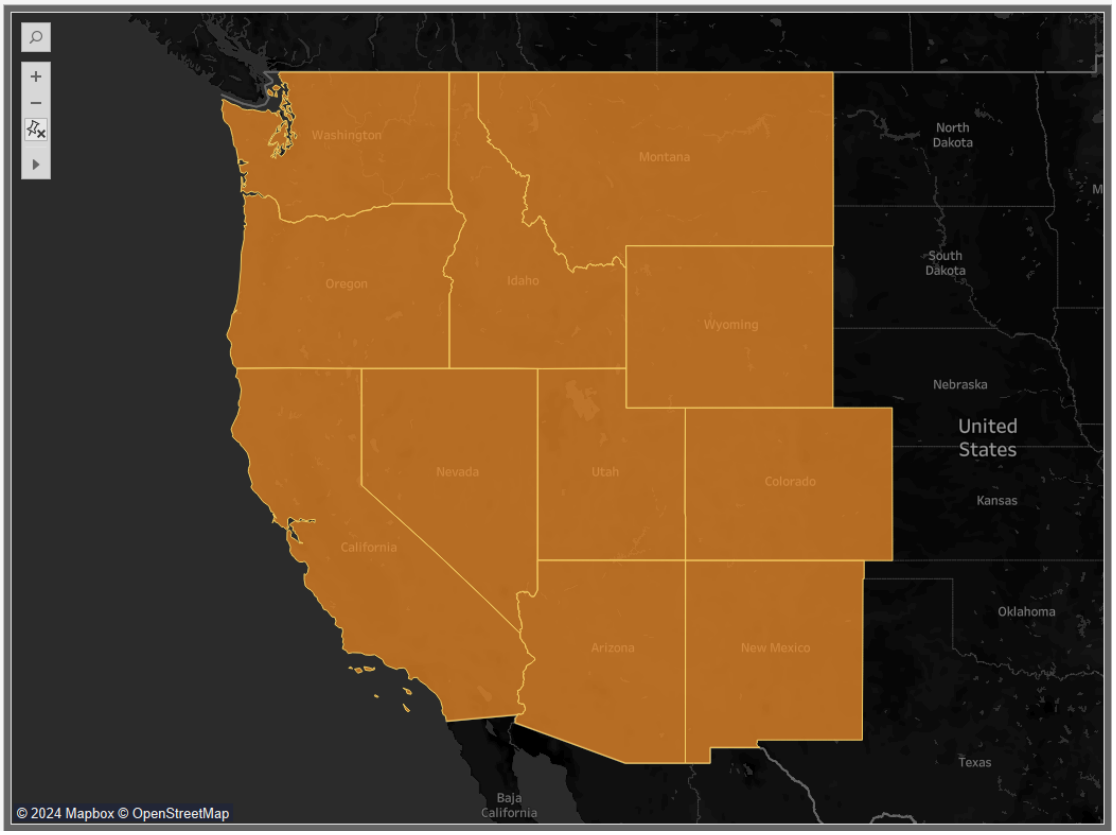
Color | Size | Label

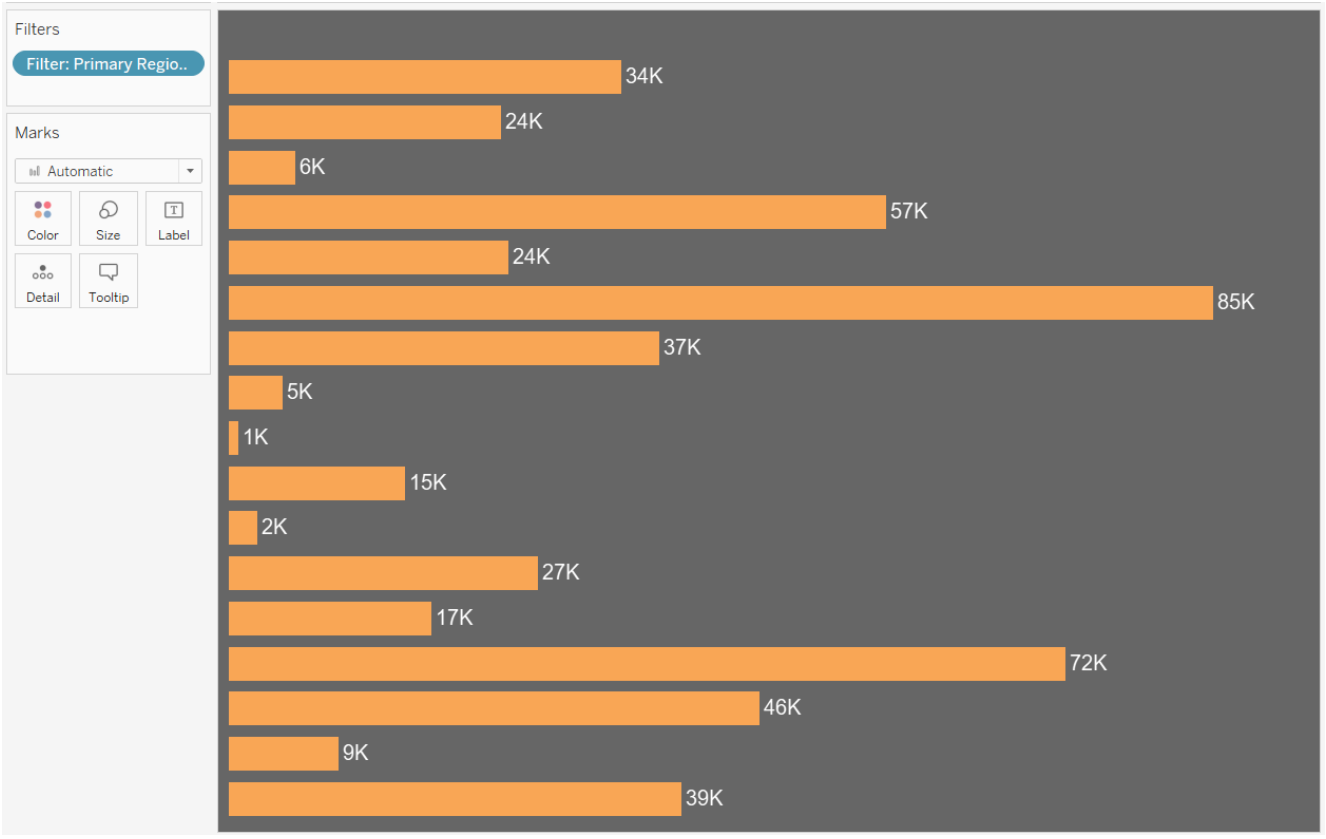
Detail | Tooltip

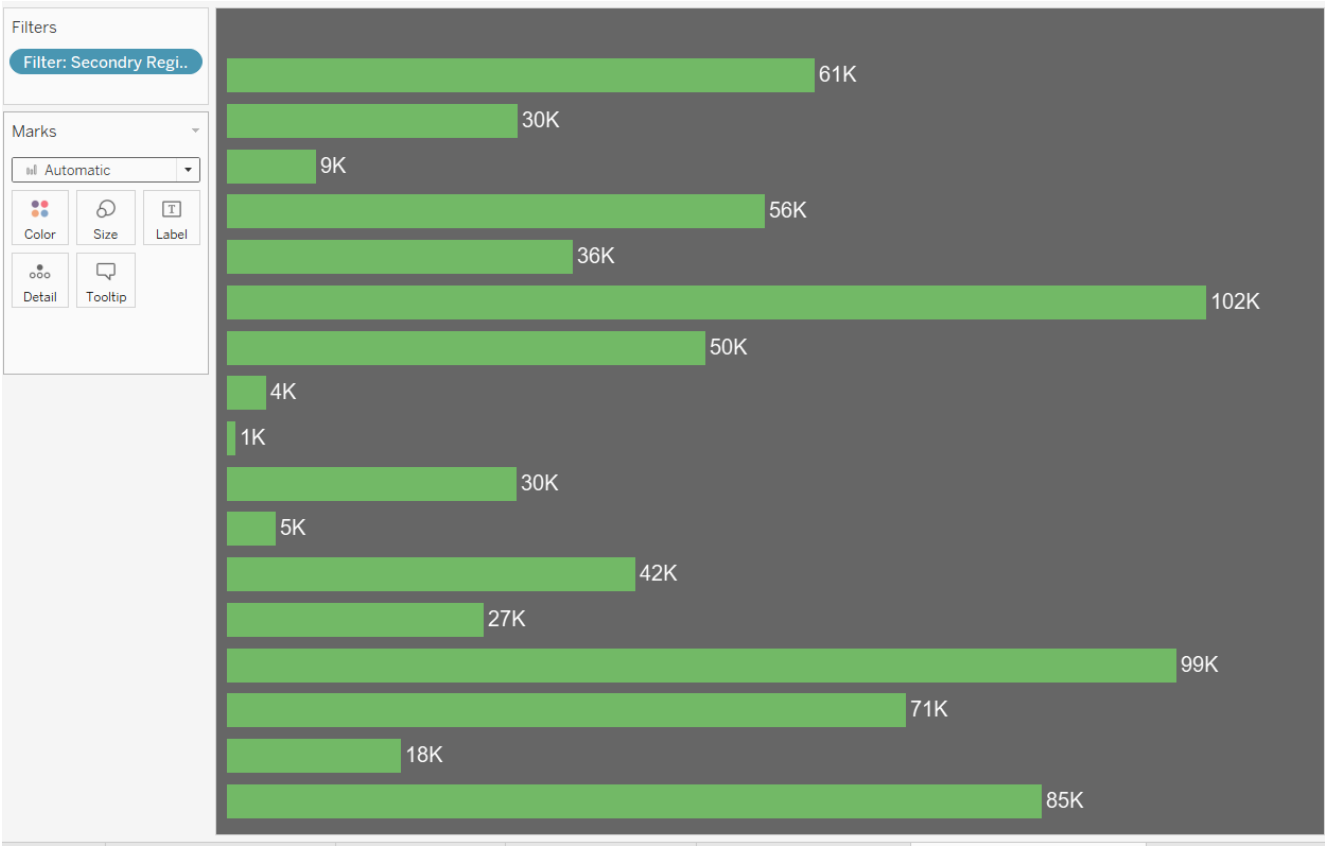
Region

Country

State




Filters
Filter: Primary Regio..
Marks
Automatic
Color
Size
Label
Detail
Tooltip
34K
24K
6K
57K
24K
85K
37K
5K
1K
15K
2K
27K
17K
72K
46K
9K
39K


Filters
Filter: Secondry Regi..
Marks
Automatic
Color
Size
Label
Detail
Tooltip
61K
30K
9K
56K
36K
102K
50K
4K
1K
30K
5K
42K
27K
99K
71K
18K
85K

Filters

Filter: Primary Regio..

Marks

Automatic

Color | Size | Label | Path | Detail | Tooltip

Sub-Ca..	Total S..	Minimum..	Maximum..
Access..	$33,956	$2	$1,969
Applian..	$23,582	$1	$2,870
Art	$5,765	$3	$245
Binders	$56,923	$1	$9,898
Bookca..	$24,157	$68	$2,396
Chairs	$85,231	$48	$4,057
Copiers	$37,260	$320	$17,500
Envelo..	$4,637	$3	$605
Fasten..	$778	$2	$58
Furnishi..	$15,254	$2	$1,336
Labels	$2,451	$2	$492
Machin..	$26,797	$210	$8,160
Paper	$17,492	$4	$729
Phones	$72,403	$6	$4,802
Storage	$45,930	$9	$1,993
Supplies	$9,467	$2	$4,164
Tables	$39,155	$69	$2,679

Filters

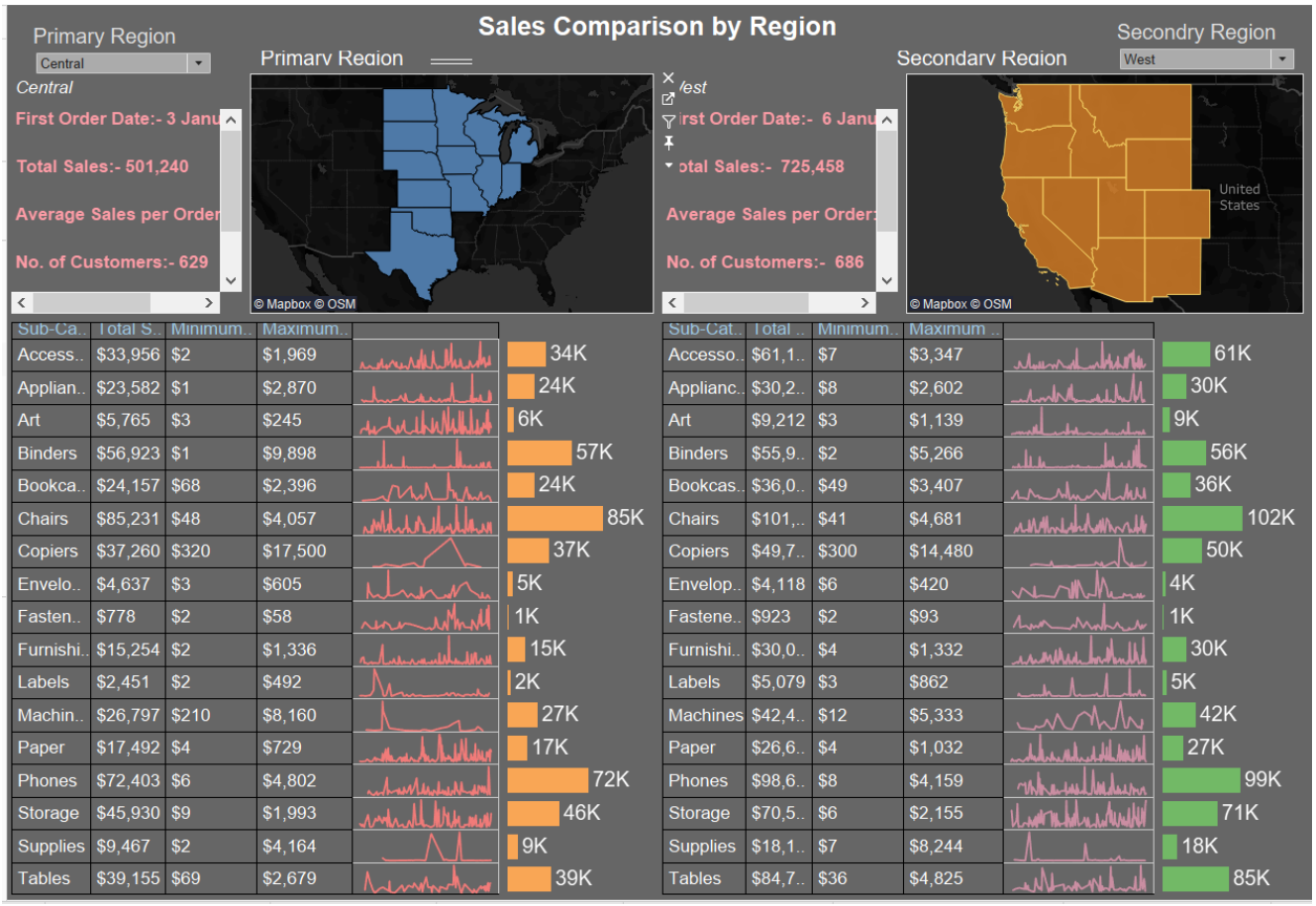
Filter: Secondry Regi..

Marks

Automatic

Color | Size | Label | Path | Detail | Tooltip

Sub-Cat..	Total ..	Minimum..	Maximum ..
Accesso..	$61,1..	$7	$3,347
Applianc..	$30,2..	$8	$2,602
Art	$9,212	$3	$1,139
Binders	$55,9..	$2	$5,266
Bookcas..	$36,0..	$49	$3,407
Chairs	$101,..	$41	$4,681
Copiers	$49,7..	$300	$14,480
Envelop..	$4,118	$6	$420
Fastene..	$923	$2	$93
Furnishi..	$30,0..	$4	$1,332
Labels	$5,079	$3	$862
Machines	$42,4..	$12	$5,333
Paper	$26,6..	$4	$1,032
Phones	$98,6..	$8	$4,159
Storage	$70,5..	$6	$2,155
Supplies	$18,1..	$7	$8,244
Tables	$84,7..	$36	$4,825


Sales Comparison by Region
Primary Region
Central
Central
First Order Date:- 3 Janu
Total Sales:- 501,240
Average Sales per Order
No. of Customers:- 629
Primary Region
© Mapbox © OSM
Secondary Region
West
irst Order Date:- 6 Janu
otal Sales:- 725,458
Average Sales per Order:
No. of Customers:- 686
Secondary Region
United States
© Mapbox © OSM
Sub-Ca.. Total S.. Minimum.. Maximum..
Access.. $33,956 $2 $1,969 34K
Applian.. $23,582 $1 $2,870 24K
Art $5,765 $3 $245 6K
Binders $56,923 $1 $9,898 57K
Bookca.. $24,157 $68 $2,396 24K
Chairs $85,231 $48 $4,057 85K
Copiers $37,260 $320 $17,500 37K
Envelo.. $4,637 $3 $605 5K
Fasten.. $778 $2 $58 1K
Furnishi.. $15,254 $2 $1,336 15K
Labels $2,451 $2 $492 2K
Machin.. $26,797 $210 $8,160 27K
Paper $17,492 $4 $729 17K
Phones $72,403 $6 $4,802 72K
Storage $45,930 $9 $1,993 46K
Supplies $9,467 $2 $4,164 9K
Tables $39,155 $69 $2,679 39K
Sub-Cat.. Total .. Minimum.. Maximum ..
Accesso.. $61,1.. $7 $3,347 61K
Applianc.. $30,2.. $8 $2,602 30K
Art $9,212 $3 $1,139 9K
Binders $55,9.. $2 $5,266 56K
Bookcas.. $36,0.. $49 $3,407 36K
Chairs $101,.. $41 $4,681 102K
Copiers $49,7.. $300 $14,480 50K
Envelop.. $4,118 $6 $420 4K
Fastene.. $923 $2 $93 1K
Furnishi.. $30,0.. $4 $1,332 30K
Labels $5,079 $3 $862 5K
Machines $42,4.. $12 $5,333 42K
Paper $26,6.. $4 $1,032 27K
Phones $98,6.. $8 $4,159 99K
Storage $70,5.. $6 $2,155 71K
Supplies $18,1.. $7 $8,244 18K
Tables $84,7.. $36 $4,825 85K