capstone_EDA

April 28, 2025

```
# 1. Introduction
\# "This EDA analyzes shipment patterns, costs, logistics modes, and delays_{\sqcup}
within the pharmaceutical supply chain to support business insights and
⇔future forecasting."
print(" This analysis explores shipment patterns, costs, logistics modes, and ⊔
 ⇔delivery delays for the pharmaceutical supply chain.")
print("We'll use data science techniques to find business insights and support

→future decision-making.")
print("\n-----
# 2. Load Data and Setup
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import squarify
import matplotlib.ticker as ticker
import warnings
warnings.filterwarnings('ignore')
# Set plot styles
sns.set(style="whitegrid")
plt.rcParams["figure.figsize"] = (14,7)
# Load dataset
df = pd.read_csv('SCMS_Delivery_History_Dataset_20150929.csv',__
⇔encoding='latin1')
print("Shape of dataset:", df.shape)
```

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print("\nColumn names:\n", df.columns.tolist())
print(df.info())
print(df.describe(include='all'))
print(" We loaded the dataset and did a quick scan to understand its structure.
     "Setting up our libraries and exploring the data are always the first,,
⇔steps before serious work begins.")
print("\n-----
# 3. Missing Value Analysis
missing_percent = (df.isnull().sum() / len(df)) * 100
missing_percent = missing_percent[missing_percent > 0].
⇔sort_values(ascending=False)
plt.figure(figsize=(14,7))
sns.barplot(x=missing_percent.values, y=missing_percent.index, palette="plasma")
plt.title('Missing Values Percentage by Column', fontsize=18)
plt.xlabel('Percentage of Missing Values (%)', fontsize=14)
plt.ylabel('Columns', fontsize=14)
plt.grid(axis='x', linestyle='--', alpha=0.7)
plt.tight_layout()
plt.show()
print("Missing Value Analysis- We checked where missing values occur. Some key⊔
 ofields like 'Shipment Mode' and 'Dosage' are missing."
     " Knowing this helps us plan how to clean the data appropriately.")
print("\n------
# 4. Data Cleaning
# Fill missing 'Shipment Mode' with 'Unknown'
df['Shipment Mode'] = df['Shipment Mode'].fillna('Unknown')
# Convert Dates
date_cols = ['Delivered to Client Date', 'Scheduled Delivery Date', 'PO Sent to_
⇔Vendor Date', 'Delivery Recorded Date']
for col in date_cols:
   df[col] = pd.to_datetime(df[col], errors='coerce')
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# Convert Freight, Insurance, Weight to Numeric
df['Freight Cost (USD)'] = pd.to_numeric(df['Freight Cost (USD)'],__
 ⇔errors='coerce')
df['Line Item Insurance (USD)'] = pd.to numeric(df['Line Item Insurance,
 ⇔(USD)'], errors='coerce')
df['Weight (Kilograms)'] = pd.to numeric(df['Weight (Kilograms)'],
 ⇔errors='coerce')
print(" Data Cleaning - We cleaned the data by filling missing shipment modes,

¬converting date fields properly,"

     " and ensuring freight and insurance costs are treated as numbers."
     " A clean dataset is essential for meaningful analysis.")
# -----
# 5. Feature Engineering
# Derive Delivered Year, Month, Quarter
df['Delivered Year'] = df['Delivered to Client Date'].dt.year
df['Delivered Month'] = df['Delivered to Client Date'].dt.month
df['Delivered Quarter'] = df['Delivered to Client Date'].dt.quarter
# Create Total Shipping Cost
df['Total Shipping Cost (USD)'] = df['Freight Cost (USD)'] + df['Line Item_

→Insurance (USD)']
print("Feature Engineering- Engineered new features like Delivered Year, ⊔
 ⇔Month, Quarter,"
     " and calculated Total Shipping Cost. These will help us explore"
     " time-based trends and financial insights in shipments.")
# -----
# 6. Correlation Heatmap
# Drop irrelevant columns
columns_to_drop = ['ID', 'Unit of Measure (Per Pack)', 'Delivery Year',
df = df.drop(columns=[col for col in columns_to_drop if col in df.columns])
# Filter numerical columns
numerical_cols = df.select_dtypes(include=[np.number]).columns.tolist()
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df_corr = df[numerical_cols]
# Drop columns with more than 50% missing values
missing_threshold = 0.5
df_corr = df_corr.loc[:, df_corr.isnull().mean() < missing_threshold]</pre>
# Drop columns with no variance
constant_columns = [col for col in df_corr.columns if df_corr[col].nunique() <=__
df_corr = df_corr.drop(columns=constant_columns)
# Drop rows with missing values
df_corr_clean = df_corr.dropna()
# Correlation Matrix
corr_matrix = df_corr_clean.corr()
# Plot
plt.figure(figsize=(16,12))
sns.heatmap(corr_matrix, annot=False, cmap='coolwarm', square=True, __
 ⇔linewidths=0.7, linecolor='white', cbar_kws={"shrink": 0.8})
plt.xticks(fontsize=12, fontweight='bold', rotation=45)
plt.yticks(fontsize=12, fontweight='bold', rotation=0)
plt.title('Correlation Heatmap of Key Numerical Features', fontsize=18, u

¬fontweight='bold')
plt.show()
print(" The correlation heatmap shows relationships among key variables."
      " For example, does weight strongly correlate with freight cost?"
      " Finding such links can help us optimize operations later.")
print("\n-----
# 7. Shipment Analysis
# 7.1 Top Product Groups (Treemap)
top_products = df['Product Group'].value_counts().head(10)
plt.figure(figsize=(10,10))
squarify.plot(sizes=top_products.values, label=top_products.index, alpha=0.8,_
⇔color=sns.color_palette('Blues', n_colors=10))
plt.title('Product Group Distribution Treemap', fontsize=10, weight='bold')
plt.axis('off')
plt.show()
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print(" Top Product Groups- We explored which product groups were delivered ⊔
 ⇔the most."
     " Understanding top categories helps businesses prioritize production"
     " and logistics efforts for key medicines.")
print("\n-----
# -----
# 7.2 Shipment Mode Distribution
delivery_modes = df['Shipment Mode'].value_counts()
plt.figure(figsize=(12,7))
sns.barplot(y=delivery_modes.index, x=delivery_modes.values, palette="rocket")
plt.title('Shipment Mode Distribution', fontsize=18, weight='bold')
plt.xlabel('Number of Deliveries', fontsize=14)
plt.ylabel('Shipment Mode', fontsize=14)
plt.grid(axis='x', linestyle='--', alpha=0.7)
plt.tight layout()
plt.show()
print(" Shipment Mode Distribution- Here we checked how shipments were ⊔
⇔fulfilled - air, sea, or RDC."
     "Shipment modes affect cost, speed, and inventory planning decisions.")
print("\n-----
# -----
# 7.3 Vendor Top 15 Deliveries
top vendors = df['Vendor'].value counts().head(15)
plt.figure(figsize=(14,8))
sns.barplot(x=top_vendors.values, y=top_vendors.index, palette='magma')
plt.title('Top 15 Vendors by Number of Deliveries', fontsize=18, weight='bold')
plt.xlabel('Number of Deliveries', fontsize=14)
plt.ylabel('Vendor', fontsize=14)
plt.grid(axis='x', linestyle='--', alpha=0.7)
plt.tight_layout()
plt.show()
print(" Here we identified the top 15 vendors supplying the most shipments."
     "Tracking vendor performance helps manage supplier relationships"
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" and ensures supply reliability.")
print("\n-----
# -----
# 7.4 Monthly Delivery Trends
monthly_trends = df['Delivered Month'].value_counts().sort_index()
plt.figure(figsize=(14,7))
sns.lineplot(x=monthly_trends.index, y=monthly_trends.values, marker='o')
plt.title('Monthly Delivery Trends', fontsize=18, weight='bold')
plt.xlabel('Month', fontsize=14)
plt.ylabel('Number of Deliveries', fontsize=14)
plt.grid(axis='both', linestyle='--', alpha=0.7)
plt.tight_layout()
plt.show()
print(" Monthly delivery patterns show if there are seasonal spikes."
     " This can help in workforce planning, warehouse stocking,"
     " and managing inventory risks.")
print("\n-----
# 8. Cost and Value Analysis
# 8.1 Top 10 Expensive Shipments
# -----
import matplotlib.ticker as ticker
# Drop missing and negative values
df_top = df[['Item Description', 'Line Item Value']].dropna()
df_top = df_top[df_top['Line Item Value'] > 0]
# Sort and pick top 10
top_expensive = df_top.sort_values(by='Line Item Value', ascending=False).
 \rightarrowhead(10)
# Truncate names for y-axis
def truncate_name(x, length=50):
   return x if len(x) <= length else x[:length] + '...'
top_expensive['Item Description Short'] = top_expensive['Item Description'].
 →apply(lambda x: truncate_name(str(x), 50))
```

```
# Set figure size
plt.figure(figsize=(14, 7))
# Create barplot
ax = sns.barplot(
   x='Line Item Value',
   y='Item Description Short',
   data=top_expensive,
   order=top_expensive.sort_values('Line Item Value', ascending=False)['Item_u
→Description Short'],
   palette='plasma',
   ci=None
)
# Set titles and axis labels
plt.title('Top 10 High-Value Shipments', fontsize=22, fontweight='bold', pad=20)
plt.xlabel('Line Item Value (Million USD)', fontsize=16, labelpad=15)
plt.ylabel('Item Description', fontsize=16)
plt.xticks(fontsize=12)
plt.yticks(fontsize=12)
# Format x-axis into Millions
ax.xaxis.set_major_formatter(ticker.FuncFormatter(lambda x, pos: f'{x/1e6:.
→1f}M'))
# Add values inside bars neatly
for p in ax.patches:
   ax.annotate(f"${p.get_width()/1e6:.2f}M",
                (p.get_width() + 50000, p.get_y() + p.get_height() / 2),
                va='center', fontsize=10, color='black')
ax.invert_yaxis()
# Optional: very soft grid
plt.grid(axis='x', linestyle='--', alpha=0.5)
# Tight layout
plt.tight_layout()
plt.show()
print(" We found the highest value shipments."
      " Knowing which items drive the most revenue is crucial for pricing,"
      " insurance, and risk planning.")
print("\n-----
```

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# 8.2 Top Countries by Shipment Value
# -----
# Grouping data
df_country = df[['Country', 'Line Item Value']].dropna()
df_country = df_country[df_country['Line Item Value'] > 0]
country_value = df_country.groupby('Country')['Line Item Value'].sum().
⇒sort_values(ascending=False).head(10)
# Plot
plt.figure(figsize=(14,8))
ax = sns.barplot(x=country_value.values, y=country_value.index,__
 ⇔palette='viridis')
# Title and labels
plt.title('Top 10 Countries by Total Shipment Value', fontsize=22, __
 ⇔fontweight='bold', pad=20)
plt.xlabel('Total Shipment Value (Million USD)', fontsize=16)
plt.ylabel('Country', fontsize=16)
plt.xticks(fontsize=12)
plt.yticks(fontsize=12)
# Format x-axis to millions
ax.xaxis.set_major_formatter(ticker.FuncFormatter(lambda x, pos: f'{x/1e6:.
→1f}'))
# Add values at end of bars
for index, value in enumerate(country_value.values):
   plt.text(value + 50000, index, f"${value/1e6:.2f}M", va='center',__
 ⊶fontsize=11)
# Grid
plt.grid(axis='x', linestyle='--', alpha=0.5)
plt.tight_layout()
plt.show()
print(" Which countries bring the highest value?"
     " Targeting high-value markets can improve logistics strategy"
     " and optimize international shipping routes.")
print("\n-----
# 9. Efficiency Analysis
# 9.1 Shipment Weight vs Freight Cost
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```
# Prepare data
df_scatter = df[['Weight (Kilograms)', 'Freight Cost (USD)']].dropna()
df_scatter = df_scatter[(df_scatter['Weight (Kilograms)'] > 0) &__
 # Remove extreme outliers
df_scatter = df_scatter[df_scatter['Weight (Kilograms)'] < 50000]</pre>
df_scatter = df_scatter[df_scatter['Freight Cost (USD)'] < 50000]</pre>
# Plot
plt.figure(figsize=(12,8))
sns.scatterplot(x='Weight (Kilograms)', y='Freight Cost (USD)', u
 ⇒data=df_scatter, alpha=0.7)
plt.title('Shipment Weight vs Freight Cost', fontsize=22, fontweight='bold',
 →pad=20)
plt.xlabel('Weight (Kilograms)', fontsize=16)
plt.ylabel('Freight Cost (USD)', fontsize=16)
plt.grid(True, linestyle='--', alpha=0.5)
plt.tight_layout()
plt.show()
print(" Efficiency Anlysis- We explored how freight cost relates to shipment ⊔
 ⇔weight."
     " This can uncover if heavier shipments are optimally priced"
     " and if bulk shipping discounts are being applied.")
print("\n-----
# -----
# 10. Risk Analysis
# 10.1 Delivery Delay Distribution
# Calculate Delivery Delay
df['Delivery Delay (Days)'] = (df['Delivered to Client Date'] - df['Scheduled∪
→Delivery Date']).dt.days
# Drop missing
df_delay = df[['Delivery Delay (Days)']].dropna()
# Plot
plt.figure(figsize=(12,8))
sns.histplot(df_delay['Delivery Delay (Days)'], bins=30, kde=True,_

color='skyblue')
```

```
plt.title('Distribution of Delivery Delays', fontsize=22, fontweight='bold', u
 →pad=20)
plt.xlabel('Delivery Delay (Days)', fontsize=16)
plt.ylabel('Number of Shipments', fontsize=16)
plt.grid(True, linestyle='--', alpha=0.5)
plt.tight layout()
plt.show()
print(" We analyzed delays in deliveries."
     "Delay patterns can help identify weak links in the supply chain"
     " and plan better vendor coordination or faster shipment methods.")
print("\n-----
# -----
# 11. Final Cleanup and Summary
# -----
# Final missing value check
missing_final = (df.isnull().sum() / len(df)) * 100
missing final = missing final[missing final > 0].sort values(ascending=False)
print(" Final Missing Values Overview after cleaning:")
print(missing_final)
print(" We cleaned the dataset as much as possible."
     " Remaining minor missing values are acceptable,"
     " especially in non-critical fields like Dosage.")
print("\n-----
# -----
# 12. Conclusion
print(" Overall, we successfully explored:")
print("- Product distribution trends.")
print("- Shipment modes and vendor performances.")
print("- Cost-heavy shipments and top countries.")
print("- Freight efficiency by shipment weight.")
print("- Risks related to delivery delays.")
print("\n This EDA provides valuable insights to strengthen the pharmaceutical ⊔
 ⇒supply chain."
     " It sets the stage for deeper forecasting, cost optimization, and risk_{\sqcup}
 →mitigation projects ahead!")
```

This analysis explores shipment patterns, costs, logistics modes, and delivery delays for the pharmaceutical supply chain.

We'll use data science techniques to find business insights and support future decision-making.

Shape of dataset: (2838, 33)

Column names:

['ID', 'Project Code', 'PQ #', 'PO / SO #', 'ASN/DN #', 'Country', 'Managed By', 'Fulfill Via', 'Vendor INCO Term', 'Shipment Mode', 'PQ First Sent to Client Date', 'PO Sent to Vendor Date', 'Scheduled Delivery Date', 'Delivered to Client Date', 'Delivery Recorded Date', 'Product Group', 'Sub Classification', 'Vendor', 'Item Description', 'Molecule/Test Type', 'Brand', 'Dosage', 'Dosage Form', 'Unit of Measure (Per Pack)', 'Line Item Quantity', 'Line Item Value', 'Pack Price', 'Unit Price', 'Manufacturing Site', 'First Line Designation', 'Weight (Kilograms)', 'Freight Cost (USD)', 'Line Item Insurance (USD)'] <class 'pandas.core.frame.DataFrame'>

RangeIndex: 2838 entries, 0 to 2837

Data columns (total 33 columns):

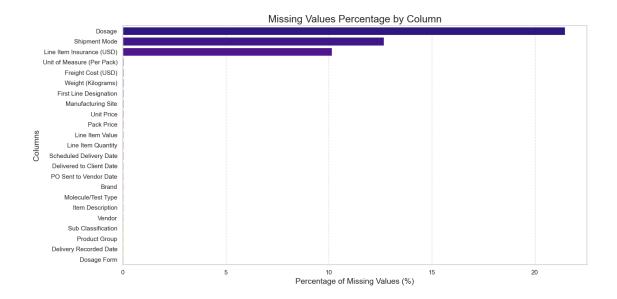
#	Column	Non-Null Count	Dtype
0	ID	2838 non-null	int64
1	Project Code	2838 non-null	object
2	PQ #	2838 non-null	object
3	PO / SO #	2838 non-null	object
4	ASN/DN #	2838 non-null	object
5	Country	2838 non-null	object
6	Managed By	2838 non-null	object
7	Fulfill Via	2838 non-null	object
8	Vendor INCO Term	2838 non-null	object
9	Shipment Mode	2478 non-null	object
10	PQ First Sent to Client Date	2838 non-null	object
11	PO Sent to Vendor Date	2837 non-null	object
12	Scheduled Delivery Date	2837 non-null	object
13	Delivered to Client Date	2837 non-null	object
14	Delivery Recorded Date	2837 non-null	object
15	Product Group	2837 non-null	object
16	Sub Classification	2837 non-null	object
17	Vendor	2837 non-null	object
18	Item Description	2837 non-null	object
19	Molecule/Test Type	2837 non-null	object
20	Brand	2837 non-null	object
21	Dosage	2229 non-null	object
22	Dosage Form	2837 non-null	object
23	Unit of Measure (Per Pack)	2837 non-null	float64

25 Li 26 Pa 27 Ur 28 Ma 29 Fi 30 We 31 Fr 32 Li dtypes:	ine Item Quantine Item Value ack Price int Price anufacturing Start Line Designt (Kilogra ceight Cost (Value Item Insumer float64(6),	Site ignation ams) USD) rance (USD int64(1),	283° 283° 283° 283° 283° 283°) 2556	7 non-null 9 non-null 10 non-null	float64 float64 float64 object object object object float64	
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std	3836.341480		NaN	NaN		aN NaN
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50%	11074.50000		NaN	NaN	N	aN NaN
75%	12135.75000		NaN	NaN		aN NaN
max	15643.00000)	NaN	NaN	N	aN NaN
count	Country Mana	aged By Fu 2838	lfill Via 2838	Vendor INCO	Term Shi	pment Mode \ 2478
unique	35	2	2		7	4
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mean	NaN	NaN	NaN		NaN	NaN
std	NaN	NaN	NaN		NaN	NaN
min	NaN	NaN	NaN		NaN	NaN
25%	NaN	NaN	NaN		NaN	NaN
50%	NaN	NaN	NaN		NaN	NaN
75%	NaN	NaN	NaN		NaN	NaN
max	NaN	NaN	NaN		NaN	NaN
count	Unit of Meas	ure (Per P 2837.00		Item Quanti 2837.0000	•	tem Value \ 37000e+03
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top			NaN		aN	NaN
freq			NaN		aN aN	NaN
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std		83.50		20657.7820		62112e+05
min			0000	1.0000		00000e+00
25%		30.00		371.0000		00000e+03
50%		60.00		1844.0000		58660e+04

75% max		100.000000	8148.000000 1.060380e+05 243800.000000 3.932880e+06
	D 1 D 1	п	
		Unit Price	Manufacturing Site \
count	2837.000000	2837.000000	2837
unique	NaN NaN	NaN NaN	Augustinda Unit III India
top	NaN NaN	NaN NaN	Aurobindo Unit III, India
freq mean	NaN 27.284371	NaN 0.733095	999 NaN
std	48.636567	5.011102	NaN
min	0.000000	0.000000	NaN
min 25%	4.960000	0.070000	NaN
50%	11.750000	0.190000	NaN
75%	32.000000	0.670000	NaN
max	700.000000	238.650000	NaN
man	700.00000	200.00000	Nan
	First Line De	signation	<pre>Weight (Kilograms) \</pre>
count		2837	2837
unique		2	1542
top		Yes We:	ight Captured Separately
freq		1959	464
mean		NaN	NaN
std		NaN	NaN
min		NaN	NaN
25%		NaN	NaN
50%		NaN	NaN
75%		NaN	NaN
max		NaN	NaN
			(
		Freight Co	ost (USD) Line Item Insurance (USD)
count			2837 2550.000000
unique	Post delt Total		1923 NaN
top	Freight incl	uded in Commo	
freq			417 NaN
mean			NaN 191.477435
std			NaN 421.171545
min			NaN 0.000000
25% 50%			NaN 5.600000 NaN 36.960000
50% 75%			NaN 36.960000 NaN 184.560000
max			NaN 7708.440000

[11 rows x 33 columns]

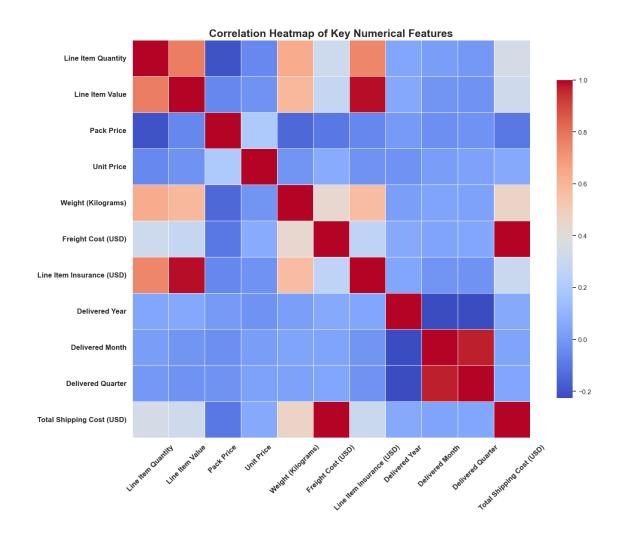
We loaded the dataset and did a quick scan to understand its structure. Setting up our libraries and exploring the data are always the first steps before serious work begins.



Missing Value Analysis- We checked where missing values occur. Some key fields like 'Shipment Mode' and 'Dosage' are missing. Knowing this helps us plan how to clean the data appropriately.

Data Cleaning - We cleaned the data by filling missing shipment modes, converting date fields properly, and ensuring freight and insurance costs are treated as numbers. A clean dataset is essential for meaningful analysis.

Feature Engineering- Engineered new features like Delivered Year, Month, Quarter, and calculated Total Shipping Cost. These will help us explore time-based trends and financial insights in shipments.

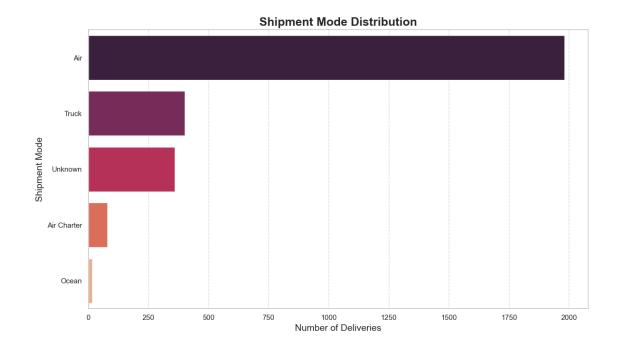


The correlation heatmap shows relationships among key variables. For example, does weight strongly correlate with freight cost? Finding such links can help us optimize operations later.

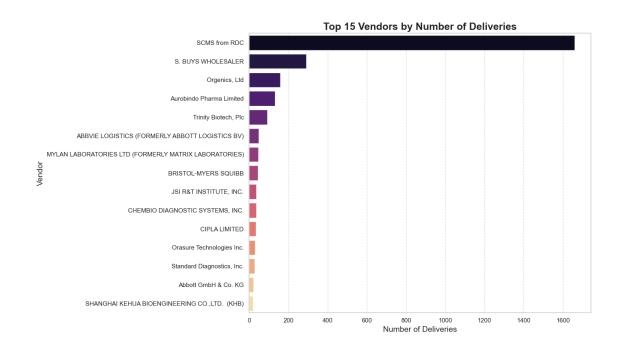
Product Group Distribution Treemap

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HRDT

Top Product Groups- We explored which product groups were delivered the most. Understanding top categories helps businesses prioritize production and logistics efforts for key medicines.



Shipment Mode Distribution- Here we checked how shipments were fulfilled -air, sea, or RDC. Shipment modes affect cost, speed, and inventory planning decisions.

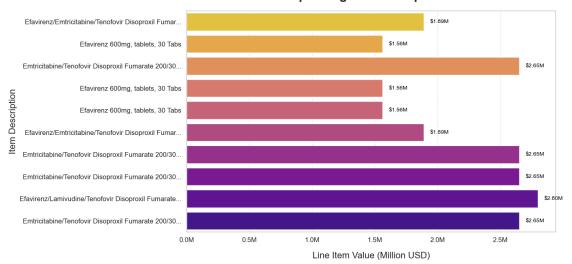


Here we identified the top 15 vendors supplying the most shipments. Tracking vendor performance helps manage supplier relationships and ensures supply reliability.



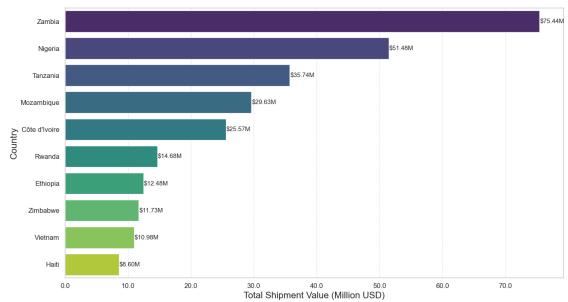
Monthly delivery patterns show if there are seasonal spikes. This can help in workforce planning, warehouse stocking, and managing inventory risks.

Top 10 High-Value Shipments



We found the highest value shipments. Knowing which items drive the most revenue is crucial for pricing, insurance, and risk planning.

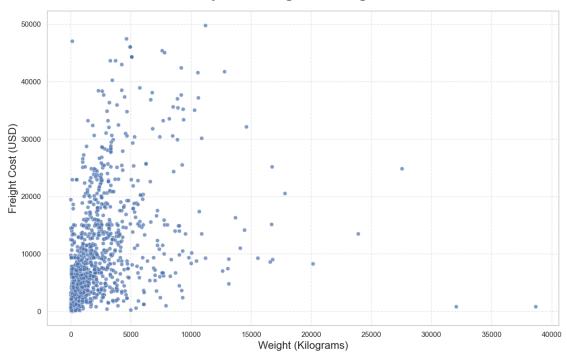
Top 10 Countries by Total Shipment Value



Which countries bring the highest value? Targeting high-value markets can

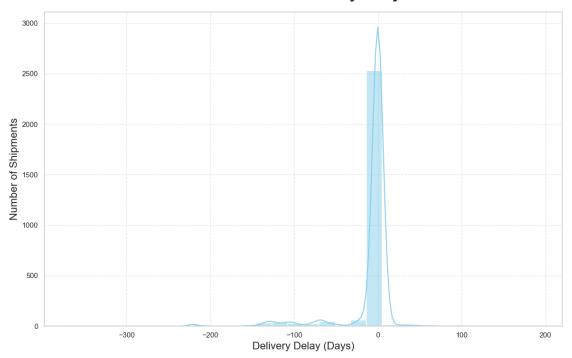
improve logistics strategy and optimize international shipping routes.





Efficiency Anlysis- We explored how freight cost relates to shipment weight. This can uncover if heavier shipments are optimally priced and if bulk shipping discounts are being applied.

Distribution of Delivery Delays



We analyzed delays in deliveries. Delay patterns can help identify weak links in the supply chain and plan better vendor coordination or faster shipment methods.

Final Missing Values Overview after cleaning:

PO Sent to Vendor Date	68.111346
Total Shipping Cost (USD)	47.216350
Freight Cost (USD)	40.451022
Weight (Kilograms)	39.852008
Dosage	21.458774
Line Item Insurance (USD)	10.147992
Pack Price	0.035236
Delivered Quarter	0.035236
Delivered Month	0.035236
Delivered Year	0.035236
First Line Designation	0.035236
Manufacturing Site	0.035236
Unit Price	0.035236
Line Item Value	0.035236
Scheduled Delivery Date	0.035236
Line Item Quantity	0.035236

Dosage Form	0.035236
Brand	0.035236
Molecule/Test Type	0.035236
Item Description	0.035236
Vendor	0.035236
Sub Classification	0.035236
Product Group	0.035236
Delivery Recorded Date	0.035236
Delivered to Client Date	0.035236
Delivery Delay (Days)	0.035236

dtype: float64

We cleaned the dataset as much as possible. Remaining minor missing values are acceptable, especially in non-critical fields like Dosage.

Overall, we successfully explored:

- Product distribution trends.
- Shipment modes and vendor performances.
- Cost-heavy shipments and top countries.
- Freight efficiency by shipment weight.
- Risks related to delivery delays.

This EDA provides valuable insights to strengthen the pharmaceutical supply chain. It sets the stage for deeper forecasting, cost optimization, and risk mitigation projects ahead!

[]: