In-Licensing







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About Us

At EVA Pharma, we pride ourselves on our innovation and our expertise, built on a heritage spanning over a hundred years.

We offer exceptional reach, experience and capacity in promoting products in the Middle East and Africa, with a portfolio of more than 165 products in Egypt at present and over 500 currently in the pipeline.

In Egypt, where EVA Pharma is a household name, we have a network of over a thousand medical representatives to promote our products, and this network can also promote licensed products.

In 2021, we are ranked second in sales volume in Egypt in the sector, with a turnover of \$2 billion and a CAGR of 27% over the past three years.

EVA Pharma imports and distributes products through its subsidiary, Akhnaton for Trading and Representation, which has a nationwide distribution network and a substantial sales force.

In addition, our regulatory team has extensive experience, having successfully registered hundreds of products in Egypt and other emerging markets.



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Building Strong Partnerships

We have a record of successful partnerships in a variety of areas.

EVA Pharma has operational in-licensing agreements in a number of countries, including Algeria, Bahrain, Egypt, Kuwait, Oman, Qatar, Saudi Arabia, and the UAE.

We have also been recognized as the partner of choice by several multinational companies in Europe through out-licensing the company's unique eCTD dossiers, which are now registered in more than ten EU countries. In 2019, we partnered with Gilead Sciences to become a licensed distributor for their HIV, HBV and HCV products in Africa, and in 2020 we acquired the license to manufacture and distribute Gilead's COVID-19 antiviral remdesivir, going on to export it to dozens of countries.

In addition, in 2020, EVA Group signed a strategic partnership agreement with Eli Lilly and Company to import, distribute, market and sell Lilly's portfolio of brands in Egypt.



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Partner With Us

We are particularly interested in licensing partnerships that feature:

- Innovative oncology products;
- Vaccines (egg-based and/or mRNA) (supply with technology transfer); and
- biosimilars (supply with technology transfer).





For more information on working with EVA Pharma, contact us on:

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