

List of features used

#	Features generated	Description
0	AmountEUR	Amount receivable in euros.
1	days_late*	Number of days invoice was late, 0 if on time, negative if paid early, positive if late.
2	current_invoice_late_status*	Value indicating whether the invoice was late or not, where 1 means late, 0 means not late.
3	days_between_created_and_paid*	Number of days between when the invoice was created and when the invoice was paid.
4	days_between_created_and_due	Number of days between when the invoice was created and the due date.
5	total_number_invoices	Number of invoices in total prior to the creation date of a new invoice of a customer.
6	total_sum_invoices	Total sum of invoice amount of the invoice owner prior to the creation date of a new invoice of a customer.
7	average_days_late_and_early	Average late and early days of all invoices both paid and outstanding prior to a new invoice for a customer.
8	average_days_late_total	Average days late of all invoices both paid and outstanding prior to a new invoice for a customer.
9	average_days_early_total	Average days early of all invoices both paid and outstanding prior to a new invoice for a customer.
10	last_invoice_paid_status	Value indicating whether the last invoice was paid or not; where 1 means paid, 0 means not paid, -1 means non-existent
11	total_paid_invoices	Number of paid invoices prior to the creation date of a new invoice of a customer.
12	sum_amount_paid_invoices	The sum of the base amount from all the paid invoices prior to a new invoice for a customer.
13	total_invoices_late	Number of invoices which were paid late prior to the creation date of a new invoice of a customer.
14	total_invoices_early	Number of invoices which were paid early prior to the creation date of a new invoice of a customer.
15	sum_amount_late_invoices	The sum of the base amount from all the paid invoices which were late prior to a new invoice for a customer.
16	sum_amount_early_invoices	The sum of the base amount from all the paid invoices which were early prior to a new invoice for a customer.
17	total_outstanding_invoices	Number of the outstanding invoices prior to the creation date of a new invoice of a customer.
18	total_outstanding_late	Number of the outstanding invoices which were late prior to the creation date of a new invoice of a customer.
19	sum_total_outstanding	The sum of the base amount from all the outstanding invoices prior to a new invoice for a customer.
20	sum_late_outstanding	The sum of the base amount from all the outstanding invoices which were late prior to a new invoice for a customer.
21	average_days_late	Average days late of all paid invoices that were paid late prior to a new invoice for a customer.
22	average_days_early	Average early days of all paid invoices that were paid early prior to a new invoice for a customer.
23	average_days_outstanding_late	Average days late of all outstanding invoices that were late prior to a new invoice for a customer
24	std_days_late	Standard deviation of late days for all invoices that were paid late prior to a new invoice for a customer.
25	std_days_early	Standard deviation of early days for all invoices that were paid early prior to a new invoice for a customer.
26	std_days_outstanding_late	Standard deviation of days late of all outstanding invoices that were late prior to a new invoice for a customer.
27	ratio_1_late	Ratio of 13 over 11. (total_invoice_late / total_paid_invoices). Ratio of paid invoices that were late
28	ratio_1_early	Ratio of 14 over 11. (total_invoices_early / total_paid_invoices) Ratio of paid invoices that were early
29	ratio_2_late	Ratio of 15. over 12. (sum_amount_late_invoices / sum_amount_paid_invoices). Ratio of sum of paid base amount that were late
30	ratio_2_early	Ratio of 16. over 12. (sum_amount_early_invoices / sum_amount_paid_invoices). Ratio of sum of paid base amount that were early
31	ratio_3_late	Ratio of 18 over 17. (total_outstanding_late / total_outstanding_invoices). Ratio of outstanding invoices that were late.
32	ratio_4_late	Ratio of 20. over 19. (sum_late_outstanding / sum_total_outstanding). Ratio of sum of outstanding base amount that were late
33	client_cluster	Cluster the client belongs to (Result Kmeans clustering on all the other features used in training).
33	Lateness Category*	Arbitraty categories based on how many days the invoice was late

* Not included in training

**Most late features & descriptions are from other papers. Descriptions of features for early dates are modified accordingly. Sources:

1. Appel, A. P., Oliveira, V., Lima, B., Malfatti, G. L., de Santana, V. F., & de Paula, R. (2019). Optimize cash collection: Use machine learning to predicting invoice payment. arXiv preprint arXiv:1912.10828.
2. Hu, P. (2015). Predicting and improving invoice-to-cash collection through machine learning (Doctoral dissertation, Massachusetts Institute of Technology).
3. Zeng, S., Melville, P., Lang, C. A., Boier-Martin, I., & Murphy, C. (2008, August). Using predictive analysis to improve invoice-to-cash collection. In Proceedings of the 14th ACM SIGKDD international conference on Knowledge discovery and data mining (pp. 1043-1050).