Employee Name : AKASH VENGURLEKAR Manager's Name : Aniruddha Bansod Goalsheet Of Year: 2017-2018

**KRA Category : Customer** 

KRA Weightage : 15 KRA Description : Environment Health and Safety

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
Maintain manpower loss time due to accident.	Percentage			3	2	1	0.7	0.5
Ladder and Platform for safe access for FAP CT	Date			28/Feb/2018	31/Jan/2018	31/Dec/2017	30/Nov/2017	31/Oct/2017
Silencer Provision for Stripper and FAP hogger	Date			31/Jan/2018	31/Dec/2017	30/Nov/2017	31/Oct/2017	30/Sep/2017
Seat Belt arrangement for forklifts.	Date			28/Feb/2018	31/Jan/2018	31/Dec/2017	30/Nov/2017	31/Oct/2017

KRA Category : Business KRA Weightage : 40

KRA Description : Effective & efficient management of day to day maintenance activity of Utility, ETP and Dispatch Department.

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
Daily Job Planning to be done for Utility, ETP and Dispatch area to reduce downtime.	Percentage			80	85	90	95	100
reduction in unscheduled downtime(compared to FY 16-17) for Utility, ETP and Dispatch area.	Percentage			2	5	10	15	20
Ensure availability of spares and services for reduction in down time.	Percentage			60	70	80	90	100
Adherence to PM/CM schedule to avoid equipment failure of Utility, ETP and Hydrogen area	Percentage			90	93	95	97	100
Ensure for completion of shut down jobs as per defined timeline	Percentage			120	110	100	90	80

KRA Category : People KRA Weightage : 15 KRA Description : Training and Improvement

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
Ensure Completion of self IDP	Units		1	< 0.69	0.7 to 0.95	0.96 to 1.05	1.06 to 1.29	1.39
Conduct Technical Training for Departmental Employess	Units		1	< 0.69	0.7 to 0.95	0.96 to 1.05	1.06 to 1.29	1.39
Arrange Training session from our vendors at plant site for departmental employees	Units		2	< 1.38	1.4 to 1.9	1.92 to 2.1	2.12 to 2.58	2.78
Attend technical trainings and seminars arranged by vendors at external sites	Units		1	< 0.69	0.7 to 0.95	0.96 to 1.05	1.06 to 1.29	1.39

**KRA Category : Process** KRA Weightage: 15

KRA Description : Plant reliability improvement and energy saving

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
Reduce mechanical seal failure	Percentage			5	8	10	15	20
Seal conversion of 05G9G, 05G9D, 01G14 to improve efficiency, save power and increasing reliability.	Date			31/Dec/2017	15/Dec/2017	30/Nov/2017	31/Oct/2017	30/Sep/2017
Reduce repeating failure of P-30, P-424, P-518C, P-423 and 03G14	Text			45 days	60 days	90 days	120 days	150 days
Hoist Provision in Flaker and Pastillator area for Jumbo bag movement for weighing	Date			28/Feb/2018	15/Feb/2018	31/Jan/2018	31/Dec/2017	30/Nov/2017

KRA Category : Business KRA Weightage: 15

**KRA Description : Cost Saving** 

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
P-363 and P-360 Impeller changing for power saving and reliability improvement	Value		2	< 1.38	1.4 to 1.9	1.92 to 2.1	2.12 to 2.58	2.78

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
P-705 O-rings to be developed from alternate vendor.	Value		1	< 0.69	0.7 to 0.95	0.96 to 1.05	1.06 to 1.29	1.39
Elimination of spillage, steam leakages and thermic leakages to	Percentage			85	90	95	97	100
Study on efficiency improvement of 05G9 A/B/C	Date			31/Jan/2018	31/Dec/2017	30/Nov/2017	15/Nov/2017	31/Oct/2017

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Individual Development Plan (WI.CHR.03 F.NO. 1)

Employee Name	Manager's name	Employee ID	Year
AKASH VENGURLEKAR	Aniruddha Bansod	10003601	2017-2018

Please discuss your strengths and work related weaknesses with your manager and identify your training needs. Your development will happen through the following ways:

Part A: Development through Instructor led training in Classroom

	Name of program	Faculty	Days	Please explain why the training is needed
No				
1	Training on ISO 9001 & 15000 **	ASHOKRAO PATIL	1	This is mandatory
2	Environment Health and Safety *	Sunil Katekari	1	This is mandatory
3	Prevention of Sexual Harassment *		1	This is mandatory
4	Effective Communication Skills	Charles Carvalho	2	
5	The Super Manager	Amit Sanas	2	
6	Six Thinking Hats		1	
7	Art of Charm	Anant Pednekar	1	

<sup>\*</sup>Mandatory for all employees to attend this program

If you need a program that is not mentioned above, please use the space below. Please note this program may be offered if at least 20 people request for it.

No	Topics required	No. of Days	Internal faculty name
1			
2			

<sup>\*\*</sup>Mandatory for employees working at locations covered by the certifications

Note: Part B and Part C are to be filled by only AGM and above employees.

## Part B: Development through developmental relationships

No	Relationship	Name of leader	Number of Meetings planned	Target date	Program Completed	Reviews
1	Coaching through leader in own function for functional inputs					
2	Coaching through leader in own function for functional inputs					

## Part C: Development through action learning projects

Project Title	
Review date	
Target end date	
Project scope	
Project exclusions	
Project deliverables (Target at rating 3: good solid performance)	
What is the employee expected to learn from this project	
Reviewer(s) name	
Project Status	
Project Status Comments	