

Employee Name : Prabhakar TatipartiManager's Name : Prabhakar Tatiparti
Goalsheet Approval Date : 30-Nov-2016

KRA Category : Business
KRA Weightage : 20 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
1.Drafting and issuing of analytical test methods specification for all CPD & CMB	Text			-	-	With in 2 weeks	With in 1 week	With in 3 days
2.Renewal of AMC for laboratory instruments	Text			-	> 2 months from date of expiry	with in 1 months from date of expiry	with in 15 days from date of expiry	before expiry
3 Evaluations of bench mark samples. (Soaps & liquids) as per need base(Local & International)	Text			-	-	With in 5 days	With in 4 days	With in 3 days

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Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
1.Prepare samples & data sheets for the products developed for launch & ready to launch.	Text			-	-	> 2 weeks	1 weeks	With in1 weeks
2.On need basis generate performance / application data on identified products for promoting sales - focus Oleo business	Text			-	-	> 2 weeks	1 weeks	With in1 weeks
3.Preparing supporting documents like MSDS & COAs as & when required	Text			-	-	> 4 days	< 3 days	< 2 days

KRA Category : Customer
KRA Weightage : 20 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
1. Design & implementation of systems in Analytical Development Laboratory	Text			-	-	By Feb 2017	By Jan 2017	By Dec 2016
2. Implementation of project management systems for R&D projects (CPD/CMB/Oleo/Global)	Text			-	-	By Feb 2017	By Jan 2017	By Dec 2016

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
3.Pilot Plant of DFA ,Splitting ,Autoclave to be made functional & trial to be planned accordingly	Text			-	-	with in 5 days	with in 4 days	with in 3 days

KRA Category : People
KRA Weightage : 20 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
1.Evolving protocols for stability data generation & implementation	Text			-	-	> 5 days	< 4 days	< 3 days
2.Draft and issue documents for stability data studies of existing and new products & Implementation	Text			-	-	> 3 days	< 2 days	< 1 day
3 Co- Ordinating with external laboratories for Invetro tests ,Micro analysis & Analytical tests as per need basis.	Text			-	-	> 4 days	< 3 days	< 2 days
4 Co ordinating & analysing samples with sister concerns for RM PM requirements with supply chain.	Text			-	-	> 4 days	< 3 days	< 2 days

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Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
1.100 % completion of IDP	Text			-	-	By Feb 2017	By Jan 2017	By Dec 2016
2. Interpersonal skills	Text			-	-	By Feb 2017	By Jan 2017	By Dec 2016