## 10000229 GANPAT KASAL

Employee Name : GANPAT KASALManager's Name : Clarence Carvalho

Goalsheet Approval Date : 11-Apr-2017

KRA Category : Business KRA Weightage : 40 \_

Key	Unit	KPI	Value	(1)	(2)	(3)	(4)	(5)	Actual	Appraisee
Performance	Offic	Weightage	value	Unsatisfactor	(2) Needs	Good Solid	Superior	Outstanding	achievement	comment on
Indicator		Weightage		у	Improvement	Performance	Performance	Performance	of year end	actual
(KPI)				Performance					,	achievement
description										
Gate Security : 100% compliance	Text					"1.Only authorised men/material is	"1.Do not have any comment by	"1.Reduction in theft cases by 20		
to specified						allowed through	auditors. 2.Timely	%. case 2.No		
security norms as laid by Corporate						the gates as per procedure.	circulation of NRGP/RGP report.	production loss due to all shift		
guidelines						2.Visitor	3.Proper Material	in/out and should		
						management. 3.Maintainenace of	control through system only.	take place maximum of 15		
						registers. put up	4.verifying & timely	min. 3. Secure		
						for monthly inspection by	sending the bill to account	environment in close vicinity for		
						manager Maintain	department before	worker and		
						register for material going out	5th of all contractor /transporters bill. 4.	contract workers to ingress and egress		
						/coming in without	interact with night	the plant. Incidents		
						SAP entry. 4.Check	patrolling atleast once a Quarter. "	to be brought to less than 1 per		
						Attendance of		quarter."		
						company employees &				
Designator Constitution	Taut				lla secole:	contract labours. "	Ha Nie ie e' la con	15		<b></b>
Perimeter Security: 100% compliance	Text			1.	"1.regular patrolling.to report	"1.Reduction in throwing	"1.No incidence 2.Regular	"Ensure coordination with		
to specified security norms as					sleeping cases and safety violations 1	incidences of Plant material.by 30 % 2.	patrolling to report sleeping cases and	law authorities to report and take		
laid by Corporate					% 2.report breach	Observations/advis	safety violations 5	corrective		
guidelines					of fence,maintenance	ories to be communicated to	%"	measures in vicinity of VVF. 3.		
					of security light . "	respective		immediate		
						departments regading near miss		intimation to police of crime attempts		
						3.Regular		outside the Taloja		
						patrolling.to report sleeping cases and		site "		
						safety violations 3				
Training of	Text				l	% "	"1.The syllabus of			<del> </del>
outsourced							contractor security			
security							team checked by security			
							management to			
							ensure that the contract security is			
							trained as per needs of VVF.			
							2.This inculdes			
							basic security drills, friefighting			
							trg to include wet			
							and dry drill,The trg for response to			
							fire alarms . "			
Contract security statutory	Text					Selection of vendor and signing of	Pay allowances & all clothing timely	No statutory compliance /audit		
compliances						contract timely		objections		
Transport Security	Text					"1.Proper monitoring of all	"1. checking of tankers at main	"1.All critical tankers check list		
					1	transport for	gate as per check	to be maintained		
					1	pilferages / theft at the gates during	list and make robust system . 2.	indvidually. 2.More than one case/		
					1	entry/exit and	effective	cases per quarter		
						devising proactive measures to check	intervention during traffic bottlenecks/	of tanker leakages while leaving /		
					1	loss of company	incidences	entering premises		
					1	material during transportation.	internallyvicinity of factory premises.	and follow up action taken.		
						2.Ensuring	3.Superimpose	3.more than one		
					1	interplant movement is	during verification of weighbridge	cases of sample check violations		
					1	monitored on a day	caliberation.	reported."		
					1	to day basis and incidents reported	4.100% seal checking of tanker			
						within 48 hours.	&proper follow up			
					1	<ol><li>3.Ensuring all vehicles are</li></ol>	of sampling system to ensure and raise			
					1	accurately	near miss/violation			
					1	sealed/escorted to avoid contaminatio	of system 5.Proper anyalisis of			
					1	n/shortages.	improper seals & informtation to			
						<ol> <li>Keep proper track on weigh</li> </ol>	quality if found seal			
					1	bridge operations.	tampered or			
					1	5.Periodical calibration of the	improper."			
					1	weigh bridge & cross check with				
					1	different units for				
		1		1	1	the material deficit	1			
						& surplue				
						& surplus. 6.Vigilant while				

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
						sampling and proper method of carrying samples to QC lab. "				
Input regarding Security for Kutch & Sewree Plant	Text					Be prepared to move on deputation /temporay duty at short notice in case of organisational requirement.				

KRA Category : Business KRA Weightage : 20 \_

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
Keeping Own and the outsourced security within Budget constraints.	Text					"1.Ensure optimum utilization of outsourced security . 2.Use extra security only after specific sanction and debited to department requesting the same."	"Not to exceed other than mandatory 2 executives post per shift. "	manage all activities with 5 company security guards and 6 contract security per shift.		
ensuring that all essential fire maintenence is carried out economically	Text					"1.Ensure timely availibility of spares. 2.Optimise the fire fighting equipment maintenence . Replace rubber parts before they cause any breakage or breakdown."				

KRA Category : Customer KRA Weightage : 20 \_

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
People behaviour	Text					*1.Ensure own department maintain 5's standards in documentation & maintanance. 2.Providing behavioral aberation cases within the factory premises at leaset once a month."	Give one major/minor improvement suggestion.	Minimum of one major suggestion to other department .		
Ensuring image of company is maintained with all visitors and visitor management.	Text					Mitigation of all visitor complaints and proper handling of visitor & government officials at gate, conduct briefing & provide proper guiadance				

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
						about plant.				
Maintenance of Fire fighting equipment	Text					"1.Regular upkeep of fire pumps/equipment/ s, hydrant line. 2. All fire lighting equipment to be kept current and filled by due date. 3.Monthly inspection and servicing of Fire Fighting equipment. 4.conduct hydraulic testing of fire extinguishers "	do atleast one internal audit of fire fighting equipment in conjuction with EHS departent and progress all observation till completion.	No major fire in the plant and minimum 4 near misses reported.		
Training of Security persons in Fire fighting	Text					*1.100 % compliance , conduct training every Sunday for Security & house keeping. 2-Fire fighting refresher training to security persons once in 3 months and average rating of security persons to be minimum 80%.	Minimum one fire drills of the complete factory in conjuction with EHS department.			

KRA Category : People KRA Weightage : 20 \_

Key	Unit	KPI	Value	(1)	(2)	(3)	(4)	(5)	Actual	Appraisee
Performance		Weightage		Unsatisfactor	Needs	Good Solid	Superior	Outstanding	achievement	comment on
Indicator				у	Improvement	Performance	Performance	Performance	of year end	actual
(KPI)				Performance						achievement
description										
Monthly Fire &	Text					Ensure timely and	Root cause	Not more than two		
security Reports						accurate monthly	anyalsis &	minor incidences		1
						report	preventive	and increase in		1
						dissemination	measures of all inci	reporting of near		1
							dences/violations	misses by 50%.		1
							of safety /security in coordination with			1
							EHS department.			1
Radio Communicat	Text				1.	Maintain 100%				<u> </u>
ion/electric fencing						maintenace of				1
.security						equipment &				1
equipment						communication				
Security Manual	Text					Update security				
-						manual for Taloja				1
						plant with special				1
						emphasis on				1
						standard as laid down in PMS.				1
CCTV's camera	Text				<del> </del>	upgradation &	Atleast one	atleast two		<b>-</b>
oo i v o damora	TOM					reviews of CCTV's	incidence of	incidences of		1
						network for sewree	security breached	breach detected.		1
						& sion.	to be detected			1
							through cctv			1
0	T					14.5	system	Minimum two		
Scrap Management : Nil	Text			•		"1.Ensure proper security	Minimum one case of theft/fraud	cases reported.		1
incidents of						supervision on of	during scrap	cases reported.		1
Pilferage/theft						all scrap (Daily	disposal process.			1
during scrap						scrap, Noodle MS/				1
movement						SS,Powder,Filter				1
						mud,Pet coke ash				1
						) moving out of				1
			l			plant. 2.Ensure	I			I
			1			proper system/SOP is				l
			l			being followed	l			I
			1			3.Ensure proper				l
			l			sorting of scrap	l			I
			1			before moving it to				l
	l				ı	scrap yard area "	I	I	I	ı

vvf57e264fd8d3ef



Employee Name	GANPAT KASAL	Manager's name	Clarence Carvalho
Employee Code	10000229	Year	2016-2017

Please discuss your strengths and work related weaknesses with your manager and identify your training needs. Your development will happen through the following ways:

Part A: Development through Instructor led training in Classroom

No	Name of program	Faculty	Days	Please explain why the training is needed	Program completed	Comments
1	Interperso nal skills	Amit Sanas	2			
2	Advanced Communic ation skills( only AGM & above)	Charles Carvalho	2			
3	Effective time mana gement and execution	Amit Sanas	2			
4	Inspiratio nal Leadershi p (only AGM & above)	Charles Carvalho	2			
5	Advanced Excel (only AGM & above)		2			
6	Environm ent Health and Safety *	EHS Team	1	Mandatory		
7	Training on ISO 14001, OHSAS 18001 **	EHS Team	0.5	Mandatory		
8	Training on ISO 9001 & 22000	ASHOKR AO PATIL	0.5			
9	Good Ma nufacturin g Practices (GMP +) and cGMP	ASHOKR AO PATIL	0.5	Mandatory		

	**				
10	Influencin g skills	Internal TBD	2	To develop the knowledge and implement same	
11	Strengths based team building	Charles Carvalho	1		

<sup>\*</sup>Mandatory for all employees to attend this program

If you need a program that is not mentioned above, please use the space below. Please note this program may be offered if at least 20 people request for it.

No	Topics required	No. of Days	Internal faculty name	Program Completed	Reviews
1					
2					

Note: Part B and Part C are to be filled by only AGM and above employees.

## Part B: Development through developmental relationships

No	Relationship	Name of leader	Number of Meetings planned	Target date	Program Completed	Reviews
1	Coaching through leader in own function for functional inputs					
2	Coaching through leader in own function for functional inputs					

## Part C: Development through action learning projects

·	·
Project Title	
Review date	
Target end date	

<sup>\*\*</sup>Mandatory for employees working at locations covered by the certifications

Project scope	
Project exclusions	
Project deliverables (Target at rating 3: good solid performance)	
What is the employee expected to learn from this project	
Reviewer(s) name	
Project Status	
Project Status Comments	