

## Abhishek Sagne

BE Mechanical, Diploma-MM, MBA-Marketing.

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### OBJECTIVE

Seeking a challenging position in an esteemed organization that utilizes my skills and abilities in the area of Supply Chain Management which offers a Professional growth while being resourceful, innovative and flexible.

### WORK EXPERIENCE: 12.00 Years

#### ✱ **Organization: IOT Infrastructure & Energy Services Limited., Mumbai [INDIA]**

Duration: From September 2015 to Till date

Designation: Senior Manager Procurement

Job profile: Procurement of Engineering Goods- EPC-Oil & Gas.

- Evaluation & monitoring of Purchase Requisitions, Floating Enquiries, Quotation Maintenance, Technical clarification with Engineering department, Preparation of Techno-commercial statement, Cost Estimation, Negotiation with vendors on terms & conditions, Management Approval Note, Placement of Orders, Follow-up for Drawings/ datasheet approval, Follow-up for Manufacturing & Inspection, Follow-up for Bank Guarantees. Job involves end to end cycle. i.e from MR to receipt of material at site.
- Standardization of formats for PO, Expediting Report, Vendor Progress Report and Inspection call Notification.
- Presently, actively involved in Procurement of Engineering Items for NPCIL- Kota Project.

#### ✱ **Organization: Oerlikon Barmag., Mumbai [INDIA]**

Duration: From May 2014 to August 2015

Designation: Manager Procurement

Job profile:

- Procurement of all Engineering Goods related to EPC- Hydro Carbon Sector
- Standardisation of formats for RFQ and General Conditions of Purchase.

#### ✱ **Organization: Tata Projects Limited, Mumbai [INDIA]**

Duration: From April 2008 to April 2014

Designation: Deputy Manager (SCM)

Job profile: Procurement & Contracts for EPC - Oil & Gas Projects

- Handled Packages (Metering Skid, Blending Skid), Bulk Items (Pipes, Valves, Fittings, Cables etc.), Civil Contracts, Mechanical Contracts, Fire Fighting Items.
- Knowledge of Engineering Equipment's and their Sources, Knowledge of EPC and other Contracts, BOQ and Rate analysis.
- Procurement of all Engineering goods related to Oil & Gas Sector, Packages and finalisation of sub-contracts for TPL projects with esteemed clients like Cairn Energy, ONGC, BPCL, RAK Gas, EMARAT.
- Vendor Development and Updating of Vendor database.
- Ensuring Audit Compliance as per ISO Procedure.
- Maintaining Cost – Saving sheet, Maintaining SLA's.
- ERP- Oracle12 Co-ordination & User.

- Conducted Reverse Auction for Project Items.
- Independently handled Sub-Contracts for Cairn Projects.
- Recognition under Deficit Improvement Program for Projects.

✳ **Organization: Reliance Industries Ltd. Patalganga [INDIA].**

Plant: PTA Plant, IPA Plant.

Duration: From August 2004 to April 2007.

Designation: Manager–CES Mechanical / Projects.

Job Profile:

- Job involved Mechanical maintenance of Rotary and Static equipment's in PTA Plant
- Manpower Planning and Deployment
- Resource Management,
- Annual Maintenance Plan.
- Preparation of daily planning sheets; up gradation of existing equipment data check list, sops and preparing BOM.
- Inventory management for workshop.
- Actively involved in shutdown activities.

**On Job Projects:**

- Completed Project on Revamping of a Naphtha Stripper Column.
- Completed Erection and commissioning of CP-7 Project (Continuous Polymerization Plant) at RIL Patalganga.
- Involved in VMP (Value Maximization Project) shutdown at RIL, Jamnagar.

✳ **Organization: Indo German Petrochemicals Ltd., Taloja. [INDIA]**

Plant: Phthalic Anhydride and Maleic anhydride. [EOU Unit]

Duration: Nov'2003 to July 2004.

Designation: Trainee Engineer [Mechanical]

Job Profile: Job involved Maintenance of Plant Equipments.

## EDUCATION

- **B.E MECHANICAL from S.R.C.E.M, GWALIOR [M.P] with 70.75%-Passed June 2003**
- **Diploma in Materials Management from Welingkar Institute of Management Development and Research, Mumbai. Passed 2006-07. Passed in A Grade.**
- **MBA- Marketing from ICFAI, Hyderabad Passed 2007-2008. Passed with CGPA-7.08 and Campus placed at Tata Projects Limited.**

## SKILLS

- Training Completed on "Improving Purchasing Negotiation Skills"
- Training Completed on Incoterms 2010.
- Working on ERP System (Oracle 12).

## EXTRACURRICULAR ACTIVITIES & ACCOLADES

- Organized various cultural events as In-charge of events like quiz competition & sports competition in college.

**MARITAL STATUS: Married**

**DATE OF BIRTH: 18.02.1979**

### *Permanent Address*

C/o DrA.N.Sagne, Flat no02,  
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## References

### **(1) Mr. Shailesh Kshirsagar**

DGM Projects  
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Empire Industries Complex  
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Lower Parel (West), Mumbai- 400 013

### **(2) Mr. Shekhar Agashe**

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