

Employee Name : Sunil PatelManager's Name : Sunil Patel
Goalsheet Approval Date : 10-Dec-2016

KRA Category : Business
KRA Weightage : 20 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
Reduction of Electrical cost per lacs bottle compared to last year by 5%	Text			<3	>3_4	5	>5_7	>7
Reduction of spares and mainatance cost by development of alternate vendors/low cost substitutes - Target 10%	Text			6	8	10	12	14
Maintaining the health of all Elct. equipment through PM schedule.	Text			<90% PM as per schedule	90_95%PM as per schedule	95% PM as per schedule	95_97% PM as per schedule	>97% PM as per schedule

KRA Category : People
KRA Weightage : 20 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
Quality circle team formation for electrical solutions	Text			2	4	6	8	10
Safety compliance w.r.t electrical system	Text			<95%	95%	100%	100%	100%
Training to L-1 cadre for skill upliftment	Text			1	2	3	NA	NA

KRA Category : Process
KRA Weightage : 20 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
Revamping project (Dettol GMP)	Text			NA	NA	OTIFQ 100%	OTIFQ 100% before 1 week	OTIFQ 100% before 2 week
Facility change over from glass bottle to PET in DAL	Text			NA	NA	OTIFQ 100%	OTIFQ 100% before 1 week	OTIFQ 100% before 2 week
Facility upgradation for J&J section to qualify	Text			NA	NA	OTIFQ 100%	OTIFQ 100% before 1 week	OTIFQ 100% before 2 week

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
MRA								
Fire hydrant system w.r.t sprinkler system/PA system/Smoke detector	Text			NA	NA	OTIFQ 100%	OTIFQ 100% before 1 week	OTIFQ 100% before 2 week

KRA Category : Customer

KRA Weightage : 40 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
Power factor maintainace	Text			0.94	0.97	0.98	0.99	1
Upkeep of utility above 95%	Text			<92	>92_<95	>95<97	>97_<99	>99
Daily energy /MD monitoring	Text			<95%	95%	100%	100% with deviation reporting	100% with deviation and corrective action plan