10003231 S. Gurumurthy

Employee Name : S. Gurumurthy Manager's Name : Balasaheb Gaikwad

Goalsheet Approval Date: 18-Apr-2017

KRA Category : Business KRA Weightage : 15 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
To have proper tracker mechanism for appeals to be filed before vaious authorities.	Text					To file all the appeals within the due dates			Completed. The tracker mechanism is in place and monitored through data updation in SAP system.	This initiative effectively supports monitoring of pending status of appeals, proper planning and completion of filing the appeals. Systematic monitoring of data updates undertaken periodically to ensure proper working of this system.
2. Analyse the orders immediately on its receipt and collate grounds of appeal for discussions with Advocates.	Text								Completed. All the orders received during the year have been analysed and appropirate steps have been taken.	This has been completed well within the time limit so as to ensure filing of appeal on time.
3. Co-ordinate with advocates for preparation of appeal by briefing and discussions. Finalise draft appeals received from Advocates and provide to the concerned units for filing the appeals.	Text								Completed	The discussions and briefing with the advocates have been completed effectively to ensure proper filing of appeal.
4. Ensure the appeals are filed within the proper time limit	Text			-		-		-	Completed. All the appels due during the financial year have been filed within time limit	In total 17 appeals have been filed during the financial year. 8 appeals have been prepared and filed by VVF and 9 appeals have been filed engaging Advocates

KRA Category : People KRA Weightage : 15 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
To continously educate the plant executives on handling IDT litigations and awareness of proper record keeping.	Text					This is a continous process and requires constant monitoring and support			Completed. This is a continuous process and being carried out at regular intervals.	This is a continuous process and being carried out to ensure basic awareness of the issues on hand.
2. Involve plant executives in internal discussions to enable them to have a first hand idea about the litigations and its importance, including time lines and submission on facts.	Text					This is a continous process and requires to be implemented for each and every appeal and reply			Completed. This is a continuous process and being carried out.	This initiative helped in creating awareness on importance of timely completion of appeals, appearance for hearings etc. This process is being undertaken with an idea that concerned plant

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
										executive is having fair knowledge of the issues on hand.
Ensure that atleast one person in the IDT department has complete knowledge of pending litigations and actions to be taken viz., Reply to be filed, appeal to be filed, personal hearings etc.,	Text					To visit the plant (Taloja) atleast once in 2 months to analyse the knowledge level on pending litigations and update them. To other plants this needs to be done on case to case basis			Completed. This is being taken care at regular intervals.	This is a continuous process and being taken care off.
Ensure that knowledge is shared properly with the concerned executives so that the entire function will be process driven and not dependent on one person.	Text					This is also a continous process			Completed.	This process is a continuous one and ensured that this process is followed.

KRA Category : Customer KRA Weightage : 15 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
To ensure the litigation data base in SAP is maintained properly and continously.	Text								Completed.	The data base maintenance is monitored regularly and ensured correctness of the data maintained.
2. Ensure the relevant documents are scanned and uploaded in to the SAP system for proper retrieval on timely basis.	Text								Completed.	The uploads is monitored regularly and ensured correctness of the documents uploaded.
3. Support fianance department in compiling contingent liability status and finalasation with auditors	Text								Completed	The contingent liability statement has been provided well within the time limit.

KRA Category : Business KRA Weightage : 40 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
Analyse the show cause notices received by the Company from Central Excise, Customs & Service Tax Authorities	Text					The target varies from notice to notice. The general time limit granted for replying to notice is 30 days from the date of				The notices have been analysed properly to enable proper reply to the notices.

Kov	Unit	V DI	Value	(1)	(2)	/3)	(4)	(5)	Actual	Appraison
Key Performance	Offic	KPI Weightage	Value	(1) Unsatisfactor	(2) Needs	(3) Good Solid	(4) Superior	(5) Outstanding	Actual achievement	Appraisee comment on
Indicator (KPI) description				y Performance	Improvement	Performance	Performance	Performance	of year end	actual achievement
2. Preliminery Study of the notice and discussions with the concerned Plant, collate the facts / data required for reply. Also study caselaws, circulars and legal precedents to enable proper reply to the show cause notice.	Text					receipt of notice. However, extensions for filing the reply are to be applied wherever the reply is not filed within thirty days. More focus should be given on quality of the reply rather than quantiy. The proper facts for replying to the notice to be collated and analysed properly before filing the reply. The target varies from notice to notice. The general time limit granted for replying to notice is 30 days from the date of receipt of notice. However, extensions for filing the reply are to be applied wherever the reply is not filed within thirty days. More focus should be given on quality of the reply rather than quantiy. The proper facts for replying to the notice to be collated and analysed properly			Completed	This process has been completed to ensure proper reply to the notices.
3. Briefing to Advocates and discussions for preparation of reply. Finalisation of draft replies received from Advocates in consultation with the concerned units.	Text					before filing the reply. The target varies from notice to notice. The general time limit granted for replying to notice is 30 days from the date of receipt of notice. However, extensions for filing the reply are to be applied wherever the reply is not filled within thirty days. More focus should be given on quality of the reply rather than quantiy. The proper facts for replying to the collated and analysed properly before filing the			Completed	Necessary briefings have been done to the Advocates to enable proper reply to the notice.
File the reply within the stipulated time limit. As and when deemed fit apply for extention of time limits for submitting the reply.	Text					reply. The target varies from notice to notice. The general time limit granted for replying to notice is 30 days from the date of receipt of notice. However, extensions for filing the reply are to be applied wherever the reply is not filed within thirty days. More focus should be given on quality of the reply rather than quantly. The proper facts for replying to the notice to be collated and analysed properly before filing the reply.			The reply to the notices have been filed within the extended time limit. The notices pending for reply is regularly monitored through data update and report generation in SAP	In total 7 replies have been filed during the financial year. 3 Replies have been prepared and filed by VVF and for 4 replies Advocate's support was engaged.

KRA Category : Business KRA Weightage : 15 _

Key Performance	Unit	KPI Weightage	Value	(1) Unsatisfactor	(2) Needs	(3) Good Solid	(4) Superior	(5) Outstanding	Actual achievement	Appraisee comment on
Indicator		vveigntage			Improvement	Performance	Performance	Performance	of year end	actual
(KPI)				y Dorformonoo	improvement	renomance	renomance	renomance	or year end	
description				Performance						achievement
1. To have a	Text					This is a continous			Completed.	Proper tracker
proper tracker mechanism that all the personal hearings posted are monitored.						process. The details of personal hearings has to be updated in the system immediately on receipt. The daily automated mails to				mechanism is ensured through data update and report generation in SAP
						be generated from SAP and circulated and to be				
2. Ensure the	Text					monitored. It should be			Completed	In total around 50
2. Cristole the personal hearings are attended by the Company Executive / Advocate. 3. File Resumes / Return submissions wherever required	Text					The resume are to be filed within the agreed time limit, which will vary			Completed.	personal hearings have been attended during the finance year (including the hearing at SC and HC). 22 hearings have been attended by VVF and for 21 hearings advocates are engaged and VVF representative also attended the hearing. The resume has been filed as and when required.
Obtain suitable adjourments in	Text					from case to case If it decided that the personal			Completed	Adjournments have been sought
case the hearing is not attended and will be attended on a later date						hearing cannot be attended ensure that adjournment requests are made				whenever necessary.
5. Co-ordinate with advocates for discussions on the matter for proper appearance and submissions	Text					This is a continous process.			Completed	Ensured proper discussions with the Advocates before proceeding for the hearings.