

KRA Category : Customer
KRA Weightage : 20 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
1. Berg & Schmidh A/c : Europe Business Report	Text			Not Available	Not Available	Within 2 days of B&S data submission.	Not Available	Not Available
2. Transmacro A/c: USA Business Report	Text			Not Available	Not Available	Within 3 days of VVF LLC data submission.	Not Available	Not Available
3. PT.VVF Indonesia Business Report	Text			Not Available	Not Available	Within 2 days of PT.VVF Indonesia's data submission.	Not Available	Not Available

KRA Category : Process
KRA Weightage : 20 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
1. Preparing & Circulating PUC Report	Text			Not Available	Not Available	On or Before 9th of Every Month	Not Available	Not Available
2. Preparing & Circulating Fatty Acids (Mustard based) Report	Text			Not Available	Not Available	On or Before 11th of Every Month	Not Available	Not Available
3. Preparing & Circulating Glycerine Market Report	Text			Not Available	Not Available	On or Before 13th of Every Month	Not Available	Not Available
4. Preparing & Circulating V1214 Profitability Report	Text			Not Available	Not Available	On or Before 9th of Every Month	Not Available	Not Available
5. Preparing & Circulating C1618 Profitability Report	Text			Not Available	Not Available	On or Before 9th of Every Month	Not Available	Not Available

KRA Category : Process
KRA Weightage : 20 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
1. Safeguard Duty Applications Support	Text			Not Available	Not Available	As per Needs	Not Available	Not Available
2. Annual Business Plan (ABP) workings	Text			Not Available	Not Available	As per Needs	Not Available	Not Available
3. Creating Presentations: ABP, Townhall, Industry Conferences, Financial Institutions.	Text			Not Available	Not Available	As per Needs	Not Available	Not Available
4. Business Review Presentation	Text			Not Available	Not Available	Every Month, 2 days before date of Business Review Meeting	Not Available	Not Available

KRA Category : Business
KRA Weightage : 20 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
1. Preparing & Circulating Imports Data - Fatty Acids, Fatty Alcohols	Text			Not Available	Not Available	on Thursday of every Week	Not Available	Not Available
2. Preparing & Circulating Exports Data - Fatty Acids, Fatty Alcohols	Text			Not Available	Not Available	on Thursday of every Week	Not Available	Not Available
3. Preparing & Circulating EXIMs Data - Fatty Acids, Fatty Alcohols, Glycerine and Surfactants along with Major observations.	Text			Not Available	Not Available	On or Before 7th of Every Month	Not Available	Not Available

KRA Category : Business
KRA Weightage : 20 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
1. NPD & NBD feasibility Report	Text			Not Available	Not Available	As per Needs	Not Available	Not Available
2. Product : Inhouse or Outsource Report	Text			Not Available	Not Available	As per Needs	Not Available	Not Available
3. Raw Material and Product Pricing Report	Text			Not Available	Not Available	As per Needs	Not Available	Not Available