Employee Name : SHYJU KURIYINETH Manager's Name : AMIT MUKHERJEE Goalsheet Of Year: 2017-2018

KRA Category : People KRA Weightage: 20

KRA Description : Development of self and subordinated

| Key Performance Indicator (KPI) description | Unit | KPI Weightage | Value | (1) Unsatisfactory Performance | (2) Needs Improvement | (3) Good Solid Performance | (4) Superior Performance | (5) Outstanding Performance |
|--|------|---------------|-------|--------------------------------------|-----------------------------|----------------------------------|--------------------------------|-----------------------------------|
| To obtain SAP PP module knowledge | Text | | | Feb 2017 | Jan 2017 | Dec 2017 | Nov 2017 | Oct 2017 |
| Amritava Jana to get training on Preventive maintenance schedule | Text | | | Feb 2017 | Jan 2017 | Dec 2017 | Nov 2017 | Oct 2017 |

KRA Category : Customer KRA Weightage: 20

KRA Description : World clas service

| Key Performance Indicator (KPI) description | Unit | KPI Weightage | Value | (1) Unsatisfactory Performance | (2) Needs Improvement | (3) Good Solid Performance | (4) Superior Performance | (5) Outstanding Performance |
|---|------------|---------------|-------|--------------------------------------|-----------------------------|----------------------------------|--------------------------------|-----------------------------------|
| Production OTIF | Percentage | | | 91 | 93 | 95 | 96 | 97 |
| QL | Text | | | | 3.8 | 4 | 4.1 | 4.2 |
| All audits | Text | | | N/A | N/A | Green | Green | Green |

KRA Category : Process

KRA Weightage : 20 KRA Description : Flawless execution

| Key Performance Indicator (KPI) description | Unit | KPI Weightage | Value | (1) Unsatisfactory Performance | (2) Needs Improvement | (3) Good Solid Performance | (4) Superior Performance | (5) Outstanding Performance |
|---|------------|---------------|-------|--------------------------------------|-----------------------------|----------------------------------|--------------------------------|-----------------------------------|
| Work permit compliance | Percentage | | | 96 | 97 | 98 | 99 | 100 |
| Savings from R&M | Percentage | | | 3 | 4 | 5 | 6 | 7 |

| Key Performance Indicator (KPI) description | Unit | KPI Weightage | Value | (1) Unsatisfactory Performance | (2) Needs Improvement | (3) Good Solid Performance | (4) Superior Performance | (5) Outstanding Performance |
|---|------------|---------------|-------|--------------------------------------|-----------------------------|----------------------------------|--------------------------------|-----------------------------------|
| Budget | | | | | | | | |
| Machine Up Time | Percentage | | | 80 | 85 | 90 | 91 | 92 |

KRA Category : Business KRA Weightage : 40

KRA Description : Achieving EBIDTA target of 42 Cr

| Key Performance Indicator (KPI) description | Unit | KPI Weightage | Value | (1) Unsatisfactory Performance | (2) Needs Improvement | (3) Good Solid Performance | (4) Superior Performance | (5) Outstanding Performance |
|---|------------|---------------|-------|--------------------------------------|-----------------------------|----------------------------------|--------------------------------|-----------------------------------|
| To improve plant utilisation, Potential Vs Actual, over last year | Percentage | | | 15 | 20 | 25 | 30 | 35 |
| SNOP Plan compliance | Percentage | | | 85 | 90 | 95 | 96 | 97 |
| Improving utilities consumption, over last year | Percentage | | | 2 | 3 | 5 | 6 | 7 |

vvf57e264fd8d3ef

Individual Development Plan (WI.CHR.03 F.NO. 1)

| Employee Name | Manager's name | Employee ID | Year |
|------------------|----------------|-------------|-----------|
| SHYJU KURIYINETH | AMIT MUKHERJEE | 10001457 | 2017-2018 |

Please discuss your strengths and work related weaknesses with your manager and identify your training needs. Your development will happen through the following ways:

Part A: Development through Instructor led training in Classroom

| | Name of program | Faculty | Days | Please explain why the training is needed |
|----|-----------------------------------|------------------|------|---|
| No | | | | |
| 1 | Training on ISO 9001 & 15000 ** | ASHOKRAO PATIL | 1 | This is mandatory |
| 2 | Environment Health and Safety * | Sunil Katekari | 1 | This is mandatory |
| 3 | Prevention of Sexual Harassment * | | 1 | This is mandatory |
| 4 | Effective Communication Skills | Charles Carvalho | 2 | |
| 5 | The Super Manager | Amit Sanas | 2 | |
| 6 | Six Thinking Hats | | 1 | |

| **Mandatory fo | or employees working at l | ocations covered by th | e certificati | ions | | | | |
|---------------------------|--|-------------------------|--------------------|-------------|---------------------|---------|-----------------|-------------------------|
| f you need a pi or it. | rogram that is not mention | ned above, please use t | he space be | elow. Pleas | se note this progra | m may b | oe offered if a | t least 20 people reque |
| No | To | pics required | | No. of Da | nvs | | Internal fa | culty name |
| | | pres required | | 110. 01 D. | .,,, | | Thierman in | eury name |
| l | | | | | | | | |
| 2 | | | | | | | | |
| | <i>nd Part C are to be filled t</i> opment through developi | | <u>ve employe</u> | ees. | | | | |
| | | | | | | | | |
| No | Relationship | Name of leader | Number of Meetings | | Target date | | gram npleted | Reviews |
| 1 | Coaching through leader in own function for functional inputs | 1 | | | | | | |
| 2 | Coaching through leader in own function for functional inputs | | | | | | | |
| Part C: Develo | opment through action le | earning projects | 1 | | | | | |
| Project Title | | | | | | | | |
| Review date | | | | | | | | |
| Target end da | ate | | | | | | | |
| Project scope | | | | | | | | |
| Project exclus | sions | | | | | | | |

Anant Pednekar

Art of Charm

*Mandatory for all employees to attend this program

| Project deliverables (Target at rating 3: good solid performance) | |
|---|--|
| | |
| What is the employee expected to learn from this project | |
| | |
| Reviewer(s) name | |
| | |
| Project Status | |
| | |
| Project Status Comments | |