

## **Visit Report**

**Prepared By** : Mr. Akshay Virkar (Oleo Marketing)

**Visit Date:** 31 January 2017

**Customer Name** : Next Polymers

**Location** : Silvassa

**Visit With** : Mr. Sushant Desai (Oleo R&D)

**Agenda for Visit** : To understand & Identify the reason for Rejection of VEGA E TS (Batch: 161445)

Attendees for Meeting on behalf of Next Polymers :-

1. Mr. Bhagwat Singh – Purchase Executive
2. Mr. Mahavir – Production Incharge
3. Mr. Ram Dhadich – Commercial Manager ( Was on telecom communication from Mumbai Offc.)

### **Points Discussed :**

#### 1) **Yellowish Colour of Product :**

##### ***Customer Concern :***

The visual appearance of Batch: 161445(Rejected Batch) is more yellowish than Batch: 161145 (1<sup>st</sup> 1 ton material supplied in month of Sept'16). Due to which they cannot use this product for Natural coloured products of Next Polymers.

##### ***Our Explanation :***

Colour specs of Batch: 161445 (supplied to Customer in month Dec'16) was within our specification limit.

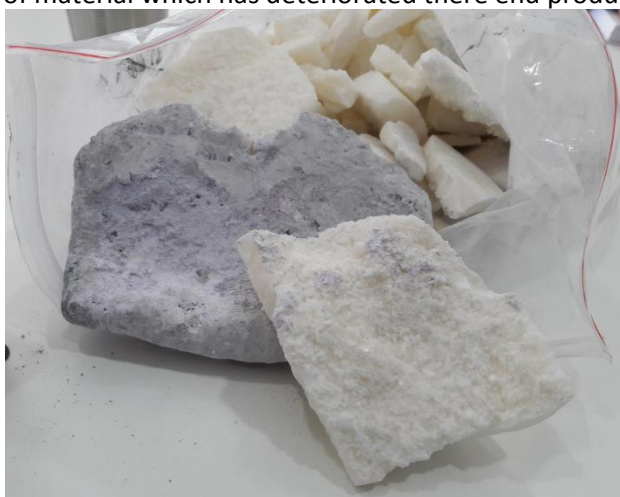
We have convinced the customer that our product is under specification limit (Specs of sample approved was considered as specification limit)

Hence, Yellowish colour of product cannot be a reason for rejection of supplied material.

#### 2) **Lumps of product:**

##### ***Customer Concern :***

Lumps of Vega E TS has stucked in Underpool drain of Hopper section during feeding process of material which has deteriorated there end product quality.



***Action performed by us:***

We have checked 7 sealed bags of VEGA E TS supplied to them (Batch no : 161445)

Out of 7 bags we have easily found Solid lumps of PETS in 2 bags.

Bag 1 – No lumps easily identified

Bag 2 - No lumps easily identified

Bag 3 – **Solid Lumps identified**

Bag 4 - No lumps easily identified

Bag 5 - No lumps easily identified

Bag 6 - **Solid Lumps identified**

Bag 7 - No lumps easily identified



**Note :** The bags in which lumps were not identified easily may also contain such lumps at the bottom of bag.



**BAG 3**



**BAG 6**

We have collected the sample of Powder and Lumps from Bag 3 & Bag 6.

**VEGA E TS Stock Scenario at Next Polymer as on 31<sup>st</sup> January 2017**

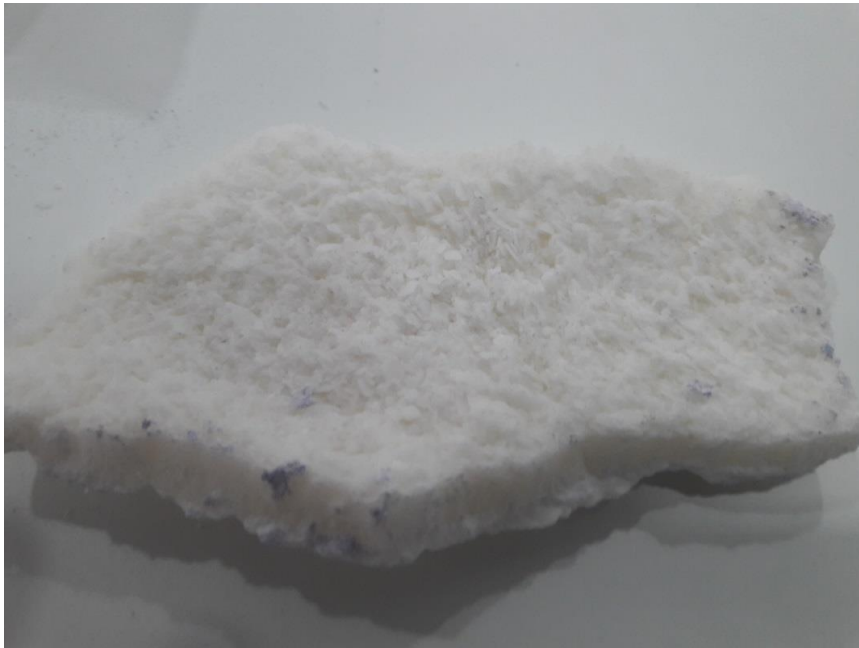
Out of 40 bags (Batch no. 161445, 25kg Paper Bag) supplied to Next Polymers 18 bag they have utilised with difficulties for manufacturing their Black colour Products.

Remaining number of bags – 22 i.e. 550kg which they are unable to use for manufacturing of their Natural colour Products.

**They have requested VVF to provide fresh material immediately so that they can start there Production.**

**Actions :**

- 1) Requested Next polymers to provide Colour specification as per their need.
- 2) Asked Next Polymers to provide us with Counter Sample to determine Colour Specification for further supply of Vega E TS.
- 3) Need to take immediate decision on supplying fresh material to support the production process of Next Polymers which has been hampered due to the issues in regular supply of Vega E TS.

**Typical Form of Lump****FRONT VIEW OF SOLID LUMP****BACK VIEW OF SOLID LUMP**

**END OF REPORT**

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