Employee Name : PAWAN RAJPUT Manager's Name : SATISH JADHAV Goalsheet Of Year: 2017-2018

KRA Category : People KRA Weightage : 15 KRA Description : Training & Development

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
Completion of Self     IDP and Department     IDP	Percentage			70	80	85	90	100
Technical Training to employees at OEM center (external)	Units		2	< 1.38	1.4 to 1.9	1.92 to 2.1	2.12 to 2.58	2.78
Technical Training to     Department Employee	Units		2	< 1.38	1.4 to 1.9	1.92 to 2.1	2.12 to 2.58	2.78
Training attendance of Department employee	Units		8	< 5.52	5.6 to 7.6	7.68 to 8.4	8.48 to 10.32	11.12

KRA Category : Customer KRA Weightage : 15 KRA Description : Improvement in Plant & reliability of equipments

Key	Unit	KPI Weightage	Value	(1)	(2)	(3)	(4)	(5)
Performance				Unsatisfactory	Needs	Good Solid	Superior	Outstanding
ndicator (KPI)				Performance	Improvement	Performance	Performance	Performance
description								
Improvement of	Text			2 initiative	3 initiative	4 initiative	6 initiative	>6 initiative
ighting in Old Boiler and mech. Workshop								
and meen. Workshop								
Data Analysis of 7	Text			10th of each month	7th of each month	4th of each month	3rd of each month	1st of each month
ansformers and								
2G1,02G3, 02G1A laily readings. 1 report								
oer month								
I. Installation of Electrical equipment in	Units		5	< 3.45	3.5 to 4.75	4.8 to 5.25	5.3 to 6.45	6.95
Panel enclosure								
. Coal plant ESP	Text			1 initiative	2 initiative	3 initiative	4 initiative	>4 initiative
eliability improvement								
. Project	Percentage			80	85	90	95	100
nplementation in view f plant reliability & no								
ny failure within one								
ear of Plant								
mmissioning	1		I	I	1	1	1	1

KRA Category : Process KRA Weightage : 40

KRA Description : Improve Equipment Uptime to meet production targets & reduce cost

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
1.Completion of all PM as per the schedule.	Percentage			90	92	98	98.5	100
Online temperature monitoring and modification in DFA plant.	Text			Count: 1	Count: 2	Count: 3	Count: 4	Count: 5
3. Completion of PM related to Earthing Pit(EP) and Insect Killer. Earthing pit PM twice a year and insect killer(IK) maintenance as per due data.	Text			EP zero and IK with minor NC	EP once and IK with no NC with observation	EP twice and IK no NC	EP more than twice and IK no NC without observation	EP more than twice and IK with compliment.
To prepare the annual shutdown job list and execute all the jobs within shutdown period. Ensure the equipment performance after shutdown maintenance				70	80	85	90	100
5. Complete Relay testing and Critical big motors overhauling to improve its reliability (Subject to availability of shutdown)	Date			28/Feb/2018	31/Jan/2018	31/Dec/2017	30/Nov/2017	15/Nov/2017

KRA Category : Business KRA Weightage : 15

KRA Description : Improvements

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
1.Improving reliability in fencing system	Text			1 initiative	2 initiative	3 initiative	4 initiative	5 or more initiative
Data collection of total motors in Plant along with no load data	Date			15/Mar/2018	01/Feb/2018	31/Dec/2017	01/Nov/2017	16/Oct/2017
3. Reduction in Premonsoon activity in Alcohol Plant	Percentage			70	80	90	95	100
Reduce/modification in circuit of lamps ON during day time	Units		20	< 13.8	14 to 19	19.2 to 21	21.2 to 25.8	27.8
5. Improvement in illuminations level of FG Godown as per IS	Text			70 lux	90 lux	100 lux	115 lux	> 130 lux

KRA Category : Business KRA Weightage : 15

KRA Description : Environment, Safety & Health

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
Modification in Lighning Arrestor system of entire plant	Date			28/Feb/2018	01/Jan/2018	30/Nov/2017	30/Oct/2017	15/Sep/2017
2. Electrical safety audit in plant 1Nos. By July end & 1Nos. by Dec. end (internal/ external)	Percentage			70	80	90	95	100
3.Compliance to safety audit points	Percentage			70	80	90	95	100
Documentation for ISOs & its compliance	Text			Minor NC	No NC with observation	No NC	No NC NO Observation	Compliment

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Individual Development Plan (WI.CHR.03 F.NO. 1)

Employee Name Manager's name		Employee ID	Year	
PAWAN RAJPUT	SATISH JADHAV	10003858	2017-2018	

Please discuss your strengths and work related weaknesses with your manager and identify your training needs. Your development will happen through the following ways:

Part A: Development through Instructor led training in Classroom

	Name of program	Faculty	Days	Please explain why the training is needed
No				
1	Training on ISO 9001 & 15000 **	ASHOKRAO PATIL	1	This is mandatory
2	Environment Health and Safety *	Sunil Katekari	1	This is mandatory
3	Prevention of Sexual Harassment *		1	This is mandatory
4	Effective Communication Skills	Charles Carvalho	2	To improve the communication level
5	The Super Manager	Amit Sanas	2	
6	Six Thinking Hats		1	
7	Art of Charm	Anant Pednekar	1	

<sup>\*</sup>Mandatory for all employees to attend this program

If you need a program that is not mentioned above, please use the space below. Please note this program may be offered if at least 20 people request for it.

No	Topics required	No. of Days	Internal faculty name
1			

<sup>\*\*</sup>Mandatory for employees working at locations covered by the certifications

2								
Note: Part B and Part C are to be filled by only AGM and above employees.								
Part B: Developme	nt through developm	ental relationships						
	<u> </u>	•	1			1		
No	Relationship	Name of leader	Number of Meetings p		Target date	Program Completed	Reviews	
1	Coaching through leader in own function for functional inputs							
2	Coaching through leader in own function for functional inputs							
Part C: Developme	nt through action lea	rning projects						
Project Title								
Review date								
Target end date								
Project scope								
Project exclusions								
Project deliverable	Project deliverables (Target at rating 3: good solid performance)							
What is the employ	yee expected to learn	from this project						
Reviewer(s) name								
Project Status								

**Project Status Comments**