

Employee Name : Rohit Wagh  
 Manager's Name : Monica Sadafule  
 Goalsheet Of Year: 2017-2018

**KRA Category : Process**

**KRA Weightage : 25**

**KRA Description : A stock market, equity market or share market is the aggregation of buyers and sellers**

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments
Stocks can be categorised in various ways. One way is by the country where the company is domiciled. For example, Nestlé and Novartis are domiciled in Switzerland.	Days	30		15	10	5	2	1	Nearing Completion	Therefore, central banks tend to keep an eye on the control and behavior of the stock market and, in general, on the smooth operation of financial system functions.
so they may be considered as part of the Swiss stock market, although their stock may also be traded on exchanges in other countries, for example, as American Depositary Receipts (ADRs) on U.S. stock markets.	Weight	70	84	< 57.96	58.8 to 79.8	80.64 to 88.2	89.04 to 108.36	116.76	Needs Attention	Formative years and domestic career

**KRA Category : Business**

**KRA Weightage : 20**

**KRA Description : A stock market, equity market or share market is the aggregation of buyers and sellers**

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments
(a loose network of economic transactions, not a physical facility or discrete entity) of stocks (also called shares),	Units		450.50	< 310.85	315.35 to 427.98	432.48 to 473.03	477.53 to 581.15	626.2	On Track	In this way the financial system is assumed to contribute to increased prosperity, although some controversy exists as to whether the optimal financial system is bank-based or market-based.[45][citation needed]
which represent ownership claims on businesses these may include securities listed on a public stock exchange as well as those only traded privately.	Ratio			10:10	20:20	30:30	40:40	50:50	Needs Attention	Recent events such as the Global Financial Crisis have prompted a heightened degree of scrutiny of the impact of the structure of stock markets[46][47] (called market microstructure), in particular to the stability of the financial system and the transmission of systemic risk.[48]
Examples of the	Percentage			33.33	50	60	84.56	92.70	Nearing	The financial

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latter include shares of private companies which are sold to investors through equity crowdfunding platforms. Stock exchanges list shares of common equity as well as other security types, e.g. corporate bonds and convertible bonds.									Completion	system in most western countries has undergone a remarkable transformation. One feature of this development is disintermediation. A portion of the funds

**KRA Category : Customer**

**KRA Weightage : 25**

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At the close of 2012, the size of the world stock market (total market capitalisation) was about US\$55 trillion.[1] By country, the largest market was the United States (about 34%), followed by Japan (about 6%) and the United Kingdom (about 6%).[2] These numbers increased in 2013.[3]	Value		27.80	< 19.18	19.46 to 26.41	26.69 to 29.19	29.47 to 35.86	38.64	Needs Attention	Exchanges also act as the clearinghouse for each transaction, meaning that they collect and deliver the shares, and guarantee payment to the seller of a security.
As of 2015, there are a total of 60 stock exchanges in the world with a total market capitalization of \$69 trillion. Of these, there are 16 exchanges with a market capitalization of \$1 trillion or more, and they account for 87% of global market capitalization. Apart from the Australian Securities Exchange, these 16 exchanges are based in one of three continents: North America, Europe and Asia.[4]	Text			NA	Nil	NA	Nil	NA	Needs Attention	This eliminates the risk to an individual buyer or seller that the counterparty could default on the transaction.[44]
A stock exchange is a place where, or an organization through which, individuals and organizations can trade stocks. Many large companies have their stock listed on a stock exchange	Date			01/Oct/2017	08/Oct/2017	15/Oct/2017	22/Oct/2017	29/Oct/2017	On Track	The smooth functioning of all these activities facilitates economic growth in that lower costs and enterprise risks promote the production of goods and services as well as possibly employment.

KRA Category : People

KRA Weightage : 30

KRA Description : A stock market, equity market or share market is the aggregation of buyers and sellers

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments
This makes the stock more liquid and thus more attractive to many investors. It may also act as a guarantor of settlement. Other stocks may be traded "over the counter" (OTC), that is, through a dealer. Some large companies will have their stock listed on more than one exchange in different countries, so as to attract international investors.[8]	Percentage			94	108	56.36	110	111	Needs Attention	History has shown that the price of stocks and other assets is an important part of the dynamics of economic activity, and can influence or be an indicator of social mood.
Stock exchanges may also cover other types of securities, such as fixed interest securities (bonds) or (less frequently) derivatives, which are more likely to be traded OTC.	Text			Some exchanges are physical locations where transactions are carried out on a trading floor, by a method known as	A potential buyer bids a specific price for a stock, and a potential seller asks a specific price for the same stock. Buying or selling at the market means you will accept	open outcry. This method is used in some stock exchanges and commodity exchanges, and involves traders shouting bid and offer prices. The other type of stock exchange has a network of computers where trades are made electronically. An example of such an exchange is the	e NASDAQ.	any ask price or bid price for the stock.	On Track	An economy where the stock market is on the rise is considered to be an up-and-coming economy. The stock market is often considered the primary indicator of a country's economic strength and development.[42]
Trade in stock markets means the transfer for money of a stock or security from a seller to a buyer. This requires these two parties to agree on a price. Equities (stocks or shares) confer an ownership interest in a particular company	Weight		227	< 156.63	158.9 to 215.65	217.92 to 238.35	240.62 to 292.83	315.53	Needs Attention	Rising share prices, for instance, tend to be associated with increased business investment and vice versa. Share prices also affect the wealth of households and their consumption.
Participants in the stock market range from small individual stock investors to larger trader investors, who can be based anywhere in the world, and may include banks, insurance companies, pension funds and hedge funds. Their buy or sell orders may be executed on their behalf by a stock exchange trader.	Date			31/Oct/2017	24/Oct/2017	17/Oct/2017	10/Oct/2017	03/Oct/2017	Completed	Dravid has a younger brother named Vijay.[21] He did his schooling at St. Joseph's Boys High School, Bangalore and earned a degree in commerce from St. Joseph's College of Commerce, Bangalore.[21] He was selected to India national cricket team while studying MBA in St. Joseph's College of Business Administration

1002

Individual Development Plan (WI.CHR.03 F.NO. 1)

Employee Name	Manager's name	Employee ID	Year
Rohit Wagh	Monica Sadafule	1002	2017-2018

*Please discuss your strengths and work related weaknesses with your manager and identify your training needs. Your development will happen through the following ways:*

**Part A: Development through Instructor led training in Classroom**

No	Name of program	Faculty	Days	Please explain why the training is needed	Program Status	Comments
1	Training on ISO 9001 & 15000 **	ASHOKRAO PATIL	1	This is mandatory	Needs Attention	Dravid started playing cricket at the age of 12, and represented Karnataka at th
2	Environment Health and Safety *	Sunil Katekari	1	This is mandatory	Nearing Completion	NA
3	Prevention of Sexual Harassment *		1	This is mandatory	Needs Attention	and the under-19 levels.[22] Former cricketer Keki Tarapore first noticed Dravid
4	Effective Communication Skills		2			
5	Getting Things Done		1			
6	The Super Manager	Amit Sanas	2			
7	Six Thinking Hats		1			
8	Art of Charm	Anant Pednekar	1			

\*Mandatory for all employees to attend this program

\*\*Mandatory for employees working at locations covered by the certifications

*If you need a program that is not mentioned above, please use the space below. Please note this program may be offered if at least 20 people request for it.*

No	Topics required	No. of Days	Internal faculty name	Employee Comments
1	a computer network. The process is similar to the New York Stock Exchange	4	nikhil.joshi@vvfltd.com? Nikhil Joshi	while coaching at a summer camp in the Chinnaswamy Stadium.[23] Dravid scored a
2				NA

**Note: Part B and Part C are to be filled by only AGM and above employees.**

**Part B: Development through developmental relationships**

No	Relationship	Name of leader	Number of Meetings planned	Target date	Program Status	Employee Comments

1	<b>Coaching</b> through leader in own function for <b>functional</b> inputs	The purpose of a stock exchange is to facilitate the exchange of securities between buyers and sellers, thus providing a marketplace. The exchanges provide real-time trading information on the listed securities, facilitating price discovery.	5	20/Dec/2017	Completed	In the next tour game against British Universities, Dravid scored a hundred.[33] He held his position in the playing XI in the Third Test at Nottingham despite Manjrekar's return and went on to score 84 runs in the first innings of the Test.[33] Dravid concluded a successful debut series with an impressive average of 62.33 from two Test matches.[43]
2	<b>Mentoring</b> through leader in own function for <b>behavioural</b> inputs	When the bid and ask prices match, a sale takes place, on a first-come, first-served basis if there are multiple bidders or askers at a given price.	4	16/Nov/2017	Needs Attention	in Ahmedabad in November 1996. However, he was made to shuffle through the batting

#### Part C: Development through action learning projects

<b>Project Title</b>	The New York Stock Exchange (NYSE)
<b>Review date</b>	31/Oct/2017
<b>Target end date</b>	04/Nov/2017
<b>Project scope</b>	is a physical exchange, with a hybrid market for placing orders electronically from any location as well as on the trading floor. Orders executed on the trading floor enter by way of exchange members
<b>Project exclusions</b>	The NASDAQ is a virtual exchange, where all of the trading is done over
<b>Project deliverables</b> (Target at rating 3: good solid performance)	The DMM's job is to maintain a two-sided market, making orders to buy and sell the security when there are no other buyers or sellers.

<b>What is the employee expected to learn from this project</b>	If a spread exists, no trade immediately takes place – in this case the DMM may use their own resources (money or stock) to close the difference.
<b>Reviewer(s) name</b>	Mr.RAJA
<b>Project Comments</b>	His first full season was in 1991–92, when he scored two centuries and finished
<b>Project Status</b>	On Track
<b>Project Status Comments</b>	

<b>Question</b>	<b>Employee's Comments</b>	<b>Manager's Comments</b>
1) What went well in the last quarter?	In all developed economic systems, such as the European Union, the United States, Japan and other developed nations, the trend has been the same: saving has moved away from traditional (government insured) "bank deposits to more risky securities of one sort or another".	50 not out at the end of the day ... walking back to the hotel with Srinath and I knew somehow that this was probably a very significant innings. I kn-ew I had some more breathing space ... a few more Test matches at least ... gave me a lot of confidence
2) What could have been better?	avid had been knocking at the doors of Indian national cricket team for quite a while with his consistent performance in domestic cricket. So much so, that when the selectors announced the Indian team for the 1996 World Cup sans Dravid, an Indian daily newspaper carried a headline – "Rahul Dravid gets a raw deal".[29][30] However, they could not ignore him any longer after the World Cup. Dravid made his international debut on 3 April 1996 in an ODI against Sri Lanka	scoring 95 here and 80 at Trent Bridge ... as a player and as a person. Rahul Dravid, reflecting back on his Test debut 15 years later, during India; tour of England, 2011.[44]
3) What support or resource you require?	Investors may temporarily move financial prices away from market equilibrium. Over-reactions may occur—so that excessive optimism (euphoria) may drive prices unduly high or excessive pessimism may drive prices unduly low. Economists continue to debate whether financial markets are generally efficient.	Dravid's early years in international cricket mirrored his international debut. While he straightaway made a name for himself in Test cricket, he had to struggle quite a bit to make a mark in ODIs.[45]