

KRA Category : Business / KRA Weightage : 25

KRA Description : (International Business)

KPI List	KPI Unit Format	KPI value	KPI Target Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Employee Mid Review Status	Employee Comments	Mid Review Status	Mid Review Comments
As of 12 Aug 2016 , the bank had a network of 3,120 branches and extension counters and 12,922 ATMs. [22] Axis Bank has the largest ATM network among private banks in India[23][24] and it operates an ATM at	Date			01/Apr/2017	01/May/2017	01/Jun/2017	01/Jul/2017	01/Oct/2017	Nearing Completion	NA	Needs Attention	According to an analyst Colin Morton, "the takeover was an absolute disaster".[49] [51] Although it was at the centre of the subprime storm

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				one of the world's highest sites at Teguk, Sikki m at a height of 4,023 meters (13,200 ft) above sea level.[25]												
				The bank has over 50,000 employees (as of 31 March 2016). The bank incurred ?26.7 billion (US\$420 million) on employee benefits during the FY 2012–13.[19] The aver	Date			31/Mar/2018	01/Mar/2018	28/Feb/2018	31/Jan/2018	31/Dec/2017	Needs Attention	The origins of the bank lie mainly in Hong Kong and to a lesser extent in Shanghai, where branches were first opened in 1865 .[1]	Needs Attention	According to analyst Colin Morton, "the takeover was an absolute disaster".[49] [51] Although it was at the centre of the subprime storm

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				age of an Axis Bank employee is 29 years.[20] The attrition rate in Axis Bank is approx. 9% per year.[21]								

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UTI Bank opened its first overseas branch in 2006 Singapore. That same	Text		20	Nil	0	oops concept	millimeter	*98.62(100)^1.5/8	Needs Attention	In February 2015 the International Consortium of Investigative Journalists r	Nearing Completion	Flipkart.com was honored as the Young Turk of the Year at CNBC

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				year it opened a representative office in Shanghai, China. UTI Bank opened a branch in the Dubai International Financial Centre in 2007. That same year it began branch operations in Hong Kong. In 2008 it opened a representative office in Dubai.[12]							released information about the business conduct of HSB C under the title Swiss Leaks. The ICIJ alleges that the bank profited from doing business with tax evaders and other clients.[16] The BBC reported that HSB C had put pressure on media not to	TV 18's 'India Business Leader Awards 2012' (IBLA).[103]

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				In 2013, Axis Bank's subsidiary, Axis Bank UK commenced banking operations. Axis Bank UK has a branch in London.[16]	Weight	90		62.1	63 to 85.5	86.4 to 94.5	95.4 to 116.1	greater than 125.1	Completed	NA	Needs Attention	just lent £4 billion to other UK banks.[53] In March 2009, it announced that it had made US \$9.3 bn of profit in 2008 and announced a £12.5 bn (US\$17.7 bn HK\$138bn) rights issue to enable it to buy other banks
				Deepika Padukone, a Mumbai Film Industry (a.k.a. Bollywood) actress is	Units	90		62.1	63 to 85.5	86.4 to 94.5	95.4 to 116.1	greater than 125.1	Needs Attention	report about the controversy, with British newspaper The Guardian	On Track	Flipkart is an electronic commerce company headquartered in Bengal

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				the brand ambassador of Axis Bank.[17]							dian claiming H SBC advertising had been put "on pause" after The Guardian's coverage of the matter.[17] Peter Oborne, chief political commentator at The Daily Telegraph resigned from the paper		uru, India . It was founded			
				In 2015 , Axis Bank opens its representative office in Dhaka.[18]	Date			16/Jun/2017	13/Jul/2017	25/Oct/2017	13/Feb/2018	31/Mar/2018	Completed	in an open letter he claimed the newspaper suppressed negative stories and	Needs Attention	that were struggling to survive. [54] However, uncertainty over the rights' issue's i

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											dropped investigations into HSB C because of the bank's advertising.[18]	implications for institutional investors caused volatility in the Hong Kong stock market: on 9 March 2009 HSB C's share price fell 24.14%, with 12 million shares sold in the last few seconds of trading.[55]

KRA Category : Customer / KRA Weightage : 30 _

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after the Government of India allowed new private banks to be established . The Bank was promoted in 1993 jointly by the Administrator of the Unit Trust of India (UTI-LI),[8] Life Insurance Corporation of India (LIC) ,	Ratio			1:7	4:8	15:2	2:10	9:3	Needs Attention	This article is about the HSB C Group. For the Hong Kong bank , see The Hong kong and Shanghai Banking Corporation .	Needs Attention	and throughout Mexico.[42][43][44][45][46] U.S. Assistant Attorney General Lanny Breuer characterized H SBC compliance during this period as "s tunning failures of oversight – and worse ... The record of dysfunction that prevailed at H SBC for many years was astonishing."[

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														47]		
				General Insurance Corporation, National Insurance Company, The New India Assurance Company, The Oriental Insurance Corporation and United India Insurance Company .	Weight	97.70		67.41	68.39 to 92.82	93.79 to 102.59	103.56 to 126.03	greater than 135.8	Nearing Completion	NA	Nearing Completion	NA
				In 2001 UTI Bank agreed to merge with and amalgamate Global Trust Bank , but the Reserve Bank	Units	100		69	70 to 95	96 to 105	106 to 129	greater than 139	Completed	HSBC Holding plc is a British[5] multinational banking and financial services holding company , trac	Needs Attention	In March 2009 , HSBC announced that it would shut down the branch network of its HSB C Finance

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				of India (RBI) withheld a approval and nothing came of this. In 2004 the RBI put Global Trust into moratorium and supervised its merger into Oriental Bank of Commerce.							ing its origin to a hong in Hong Kong . It is the world's seventh largest bank by total assets and the largest in Europe with total assets	arm in the U.S., leading to nearly 6,000 job losses and leaving only the credit card business to continue operating.[48][49]			
				In 2003 Axis Bank became the first Indian bank to launch the travel currency card. [9][10]	Date		31/Mar/2018	27/Jun/2018	23/Nov/2017	13/Sep/2017	04/Apr/2017	Needs Attention	of US\$2.374 trillion (as of December 2016). It was established in its present form in London in 1991 by	Needs Attention	Chair

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											The Hong kong and Shan ghai Bank ing Corporation to act as a new group holding company .[6][7]					
				2016 Demonetisation related Money Laundering	Days			31	24	21	15	10	On Track	NA	Completed	Sachin Bansal was awarded Entrepreneur of the Year 2012 –2013 from Economic Times, a leading Indian Economic Daily .[102]

KRA Category : People / KRA Weightage : 25 _

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As of 30 Jun. 2016, 30.81% shares are owned by promoters & promoter group (United India Insurance Company Limited, Oriental Insurance Company Limited, National Insurance Company Limited, New India Assurance Company Ltd, GIC, LIC & UTI).[5]	Text		20	Not Applicable	T*Y) and corporate office i_/*	85*9/5.360	22/7*100	N.A	Needs Attention	HSBC has around 4,000 offices in 70 countries and territories across Africa, Asia, Oceania, Europe, North America and South America, and around 37 million customers.[10] As of 2014, it was the world's sixth-largest public company, according to a com	Near Completion	the wider group has weathered the financial crisis of 2007–2010 better than other global banks. According to Bloomberg, "HSBC is one of world's strongest banks by some measures".[52]

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											positive measure by Forbes magazine.[11]					
				Remaining 69.19% shares are owned by Mutual Funds Institutions, FIs, Financial Institutions (banks), Insurance companies, corporate bodies & individual investors among others.[6]	Percentage			78	29.99	45.90	78.85	96	Needs Attention	HSBC is organised within four business groups: Commercial Banking	On Track	When HM Treasury required all UK banks to increase their capital in October 2007, the group transferred £750 million to London within hours, and announced that it had
				UTI Bank opened its registered office in Ahmedabad	Value	145		100.05	101.5 to 137.75	139.2 to 152.25	153.7 to 187.05	greater than 201.55	On Track	Global Banking and Markets (investment banking)	Completed	In September 2015, the two founders entered Forbes India Rich

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												List debuting at the 86th position with a net worth of \$1.3 billion each.[101]

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Individual Development Plan

(WI.CHR.03 F.NO. 1)

Employee Name		Manager's name	
Employee Code		Year	2016-2017

Please discuss your strengths and work related weaknesses with your manager and identify your training needs. Your development will happen through the following ways:

Part A: Development through Instructor led training in Classroom

No	Name of program	Faculty	Days	Please explain why the training is needed	
1	Training on ISO 9001 & 15000 **	ASHOKRAO PATIL	1	This is mandatory	
2	Environment Health and Safety *	Sunil Katekari	1	This is mandatory	
3	Prevention of Sexual Harassment *		1	This is mandatory	
4	Effective Communication Skills		2		
5	Getting Things Done		1		
6	The Super Manager	Amit Sanas	2		
7	Six Thinking Hats		1		
8	Art of Charm	Anant Pednekar	1		

*Mandatory for all employees to attend this program

**Mandatory for employees working at locations covered by the certifications

If you need a program that is not mentioned above, please use the space below. Please note this program may be offered if at least 20 people request for it.

No	Topics required	No. of Days	Internal faculty name	Program Completed	Reviews
1	New private-sector banks	10.00	jaywant.pawar@vvltd.com?Jaywant Pawar	undefined	reputation for good customer service suffered because of technical problems, and
1	Old private-sector banks	5.679	khushroo.forbes@vvltd.com?Khushroo Forbes	No	and shoes and 25,000 television sets within hours of opening its discounted sale

Note: Part B and Part C are to be filled by only AGM and above employees.

Part B: Development through developmental relationships

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No	Relationship	Name of leader	Number of Meetings planned	Target date	Employee Program Status	Employee Comments
1	Coaching through leader in own function for functional inputs	Mr.Manish	8	28/Mar/2018	Needs Attention	In December 2014, After it received \$700 million from another funding, Flipkar
2	Coaching through leader in own function for functional inputs	Mr.Sandip	4.5	15/Dec/2017	On Track	On 20 December 2014, Flipkart announced filing application with Singapore-based

Part C: Development through action learning projects

Project Title	
Review date	
Target end date	
Project scope	
Project exclusions	
Project deliverables (Target at rating 3: good solid performance)	
What is the employee expected to learn from this project	
Reviewer(s) name	
Project Comments	and people get accustomed to making purchases online.[45] Flipkart projects its
Project Status	Select
Project Review	

