123456 Jayesh Menon

Employee Name : Jayesh MenonManager's Name : Jayesh Menon

Goalsheet Approval Date: 27-Feb-2018

KRA Category : Customer KRA Weightage : 15 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
eeeeeeeeeee	Units	3							dgdg	111111111111111111111111111111111111111
cccccccccccccc	Weight	3							gfdfg	22222222222222 22

KRA Category : Process KRA Weightage : 15 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
dfg	Units	2							NA	ghjghjzzzzzzzzzz zzzzzzzzzzzzzzzzzzzzzzz
df	Weight	3							######################################	ghighighizzzzzzzzz zzzzzzzzzzzzzzzzzz z

KRA Category : Process KRA Weightage : 15 _

Key	Unit	KPI	Value	(1)	(2)	(3)	(4)	(5)	Actual	Appraisee
Performance		Weightage		Unsatisfactor	Needs	Good Solid	Superior	Outstanding	achievement	comment on
Indicator				У	Improvement	Performance	Performance	Performance	of year end	actual
(KPI)				Performance						achievement
description										
	Value	8							NA	ghjghjghjghjghjg hj
nnnnnnnnnnnnnn	Weight	5							NNNNNNNNNN	ZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ

KRA Category : Customer KRA Weightage : 15 _

Key	Unit	KPI	Value	(1)	(2)	(3)	(4)	(5)	Actual	Appraisee
Performance		Weightage		Unsatisfactor	Needs	Good Solid	Superior	Outstanding	achievement	comment on
Indicator				У	Improvement	Performance	Performance	Performance	of year end	actual
(KPI)				Performance						achievement
description										
aaaaaaaa	Weight	1							NA	ZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ
										22222222
bbbbbbbbbbbbbb	Units	5							uio	777777777777777
b										ZZZZZZZZZZ

KRA Category : Process KRA Weightage : 15 _

Key Performance Indicator (KPI)	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
description	Units	4							NA	ZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ
HHHHHHHHHHH	Value	3								ZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ

KRA Category : Business KRA Weightage : 25 _

Key Performance Indicator (KPI)	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
description aaaaaaaaaaaaa aaaaaaaaaaa	Units	87.62	30						NA	22222222222 22222222222
bbbbbbbbbbbbbbbbbbbbbbbbbbbbbbbbbbbbbb	Text			2500.10/12.52	NIL	0/0	48.260radian	360}	tuoioiopiopiop	7277777777777777 72777777777

KRA Category : Business KRA Weightage : 25 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
Minimum 4 goals (KRAs) and Maximum 5	Units	87.62	30						NA	77777777777777777777777777777777777777
Old private-sector banks	Text			2500.10/12.52	NIL	0/0	48.260radian	360}	ZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ	2227222222 2227222222

KRA Category : Process KRA Weightage : 30 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
Four categories of goals (KRAs) – Business, Customer, Process, People one repeated if 5 KRAs are chosen	Weight	154.23							NA	2222222222 2222222222
Shared goal is not a separate category but is mentioned in either of the categories listed above	Value	99.45							2222222222 2222222222	2222222222 2222222222
Axis Bank	Date			07/Jun/2017	12/Jul/2017	18/Aug/2017	19/Oct/2017	21/Dec/2017	01/22/2018	72727272777 72777777777

KRA Category : Process KRA Weightage : 20 _

Key Performan Indicator (KPI) description		KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
HDFC Bank merged with Ti Bank in Februs 2000. This was first merger of private banks i the New Generation Pri Sector Banks category.[15] In 2008, Centroit Bank was acqu by HDFC Bank Braquisition of CBoP for 95.1 billion INR in o of the largest	ary s the two in vate n in contact of the contac			The private sector banks are split into two groups	\$^gta\$#vice_city +	by financial regulators in India, old and new.	Nii	3.4422	NA	211111111111111111111111111111111111111

1/	1.114	IZDI	\/-l	(4)	(0)	(0)	(4)	(5)	A -4I	A
Key	Unit	KPI	Value	(1)	(2)	(3)	(4)	(5)	Actual	Appraisee
Performance		Weightage		Unsatisfactor	Needs	Good Solid	Superior	Outstanding	achievement	comment on
Indicator				у	Improvement	Performance	Performance	Performance	of year end	actual
(KPI)				Performance					. ,	achievement
				renomiance						acilievement
description										
mergers in the										
financial sector in India.[16]										
The equity shares	Days			21	14	7	5	2.20	ZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ	ZZZZZZZZZZZZZZZZZZZ
of HDFC Bank are	Dayo				l · ·	l .	ľ	2.20	ZZZZZZZZZZ	ZZZZZZZZZZ
listed on Bombay										
Stock Exchange										
and the National										
Stock Exchange of										
India. Its American										
Depository Shares										
are listed on NYSE and the Global										
depository receipt										
are listed on the										
Luxembourg Stock										
Exchange where										
two GDRs	I					l				
represent one	1					ĺ	l			
equity share of	I					l				
HDFC Bank	D. C.			0.7	74.0	100.5	00.40			
The private-sector banks in India	Ratio			6:7	74:9	100:5	89:10	4:7	ZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ	ZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ
represent part of									22222222	22222222
the Indian banking	I					l				
sector that is made										
up of private and										
public sector										
banks.The "private-										
sector banks" are										
banks where										
greater parts of										
share or equity are not held by the										
government but by										
private share										
holders.										
Banking in India	Units	99.99							ZZZZZZZZZZZZZZZZZZZ	ZZZZZZZZZZZZZZZZZZ
has been									ZZZZZZZZZZ	ZZZZZZZZZZ
dominated by										
public sector banks										
(since the 1969)										
when all major banks were										
nationalised by the										
Indian government.										
However, since										
liberalisation in	1					ĺ	l			
government	I					l				
banking policy in	I					l				
the 1990s, old and new private sector	I					l				
new private sector banks have re-	I					l				
emerged. They	I					l				
have grown faster	1					ĺ	l			
& bigger over the	1					ĺ	l			
two decades since	1					ĺ	l			
liberalisation using	I					l				
the latest	I					l				
technology,	I					l				
providing contemporary	I					l				
innovations and	I					l				
monetary tools and	1					ĺ	l			
techniques.	I					l				
The Nedungadi	Weight	99.99							ZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ	2222222222222
Bank was the first	I					l			ZZZZZZZZZZ	ZZZZZZZZZZZ
private sector bank	I					l				
in India which was	I					l				
founded in 1899 by	I					l				
Rao Bahadur T.M.	I					l				
(Thalakodi Madathil) Appu	1					ĺ	l			
Nedungadi in	I					l				
Kozhikode, Kerala.	1					ĺ	l			

KRA Category : People KRA Weightage : 25 _

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
In 1994 HDFC Bank was incorporated, with its registered office in Mumbai, India. Its first corporate office and a full service branch at	Date		20	09/May/2017	06/Jul/2017	10/Aug/2017	24/Oct/2017	14/Mar/2018	NA	2222222222 222222222

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactor y Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Actual achievement of year end	Appraisee comment on actual achievement
Sandoz House, Worli was inaugurated by the then Union Finance Minister, Manmohan Singh. As of June 30, 2017, the Bank's distribution network was at 4,727 branches and 12,220 ATMs across 2,666 cities / towns [11]										
HDFC Bank provides a number of products and services which includes Wholesale banking, Treasury, Auto (car) Loans, Two Wheeler Loans, Personal loans, Loan Against Property and Credit Cards, [12]	Percentage			48.362	85	66.40	145.005	69.96	7222222222 722222222	2222222222 222222222
The latest entry in the league is Project Al',[13] under which HDFC Bank, over the next few weeks, would deploy robots at select bank branches. These robots will offer options such as cash withdrawal or deposit, forex, fixed deposits and demat services displaying on the screen to persons coming into the branch.[14]	Text			%&GF++G@\$	na	N>A	HDFC Bank merged with Times Bank in February 2000.	24/07/2015	222222222 222222222	22121212121 2212121212

vvf57e264fd8d3ef

Rating Of Qualitative Goals

1. I feel my goals were very challenging and stretched because:

2. I have gone the extra mile to help my colleagues/team/organization by:

Answer:-333333333333333333333333333333333

3. I have lived the VVF values (Openness, Integrity, Respect, Trust, Innovation, Agility) in an exemplary fashion in the following way:

Example1:-22222222222222222222

4. I have demonstrated the VVF leadership competencies (Teamwork, Customer Orientation, Result Orientation, Developing self and team, Strategic thinking, Ownership and accountability) in the following way:

Individual Development Plan (WI.CHR.03 F.NO. 1)

Employee Name	Jayesh Menon	Manager's name	Jayesh Menon	
Employee Code	123456	Year	2016-2017	

Please discuss your strengths and work related weaknesses with your manager and identify your training needs. Your development will happen through the following ways:

Part A: Development through Instructor led training in Classroom

					Program completed	Comments
No	Name of program	Faculty	Days	Please explain why the training is needed		
1	Training on ISO 9001 & 15000 **	ASHOKR AO PATIL	1	This is mandatory	Yes	NA
2	Environm ent Health and Safety	Sunil Katekari	1	This is mandatory	Yes	NA
3	Preventio n of Sexual Ha rassment *		1	This is mandatory	Yes	NA
4	Effective Communic ation Skills		1			
5	Getting Things Done	Prasanna Purushoth aman	1			
6	The Super Manager	Amit Sanas	2			
7	Six Thinking Hats		1			
8	Art of Charm	Anant Pednekar	1			

^{*}Mandatory for all employees to attend this program

If you need a program that is not mentioned above, please use the space below. Please note this program may be offered if at least 20 people request for it.

No	Topics required	No. of Days	Internal faculty name	Program Completed	Reviews
1				undefined	undefined

^{**}Mandatory for employees working at locations covered by the certifications

2						
Note: Part B	and Part C are to be fill	ed by only AGM	and above employed	<u>28.</u>		
Part B: Deve	lopment through devel	opmental relatio	nships			
No	Relationship	Name of lea	nder Number o		Program Completed	Reviews
1	Coaching through leader in own function for functional inputs	ugh				
2	Mentoring through leader from different function for behavioura input inputs	ı				

Not Completed

Part C: Development through action learning projects

Project deliverables (Target at rating 3: good solid performance)

What is the employee expected to learn from this project

Project Title

Review date

Target end date

Project scope

Project exclusions

Reviewer(s) name

Project Status

Project Status Comments

