

KRA Category : Business / KRA Weightage : 25

KRA Description : Goal Setting and IDP Guidelines

KPI List	KPI Unit Format	KPI value	KPI Target Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Employee Mid Review Status	Employee Comments	Mid Review Status	Mid Review Comments
Minimum 4 goals (KRAs) and Maximum 5	Units	87.62	30	60.46	61.33 to 83.24	84.12 to 92	92.88 to 113.03	greater than 121.79	Needs Attention	he soon established himself as a regular in the ODI middle-order and was part of the squad that won the 2011 World Cup. He made his Test debut in 2011, and shrugged off the	On Track	NA

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											tag of "ODI specialist"	
					Old private-sector or banks	Text			2500.10/12.52	NIL	0/0	48.260radian

**KRA Category : Process / KRA Weightage : 30 \_**

KRA Description : Goal Setting and IDP Guidelines												
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Four categories of goals (KRAs) – Business, Customer, Process, People one repeated if 5 KRAs are chosen	Weight	154.23		106.42	107.96 to 146.52	148.06 to 161.94	163.48 to 198.96	greater than 214.38	Needs Attention	Virat Kohli (About this sound pronunciation (help-info))	Needing Completion	Rahul Dravid (About this sound pronunciation (help-info)) born 11 January 1973) is a former Indian cricketer and a former captain, widely regarded as one of the greatest batsmen in the history of cricket.[1][2][3] He is the current

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														Overseas
					Shared goal is not a separate category but is mentioned in either of the categories listed above	Value	99.45		68.62	69.62 to 94.48	95.47 to 104.42	105.42 to 128.29	greater than 138.24	On Track

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					Axis Bank	Date			07/Jun/2017	12/Jul/2017	18/Aug/2017	19/Oct/2017	21/Dec/2017	Completed	Kohli was ranked eighth in ESPN's list of world's most famous athletes in 2016. [3] He plays for the Royal Challengers Bangalore in the Indian Premier League (IPL), and has been the team's captain since 2013.	Completed	Battling Consultant for the Indian team, and also the head coach for the Under-19 and 'A' teams.[4]

## KRA Category : Customer / KRA Weightage : 20

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HDFC Bank merged with Times Bank in February 2000. This was the first merger of two private banks in the New Generation Private Sector Banks category.[15] In 2008, Centurion Bank was	Text			The private sector banks are split into two groups	\$^gt a\$# vice _city +	by financial regulators in India, old and new .	Nil	3.4422	Nearing Completion	dasdasdasdasdasdas	On Track	NA

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					acquire d by HDFC Bank. HDFC Bank Board approved the acquisition of C BoP for 95.1 billion INR in one of the largest mergers in the financial sector in India.[16]												
					The equity shares of HDFC Bank are listed on Bombay Stock Exchange and the	Days			21	14	7	5	2.20	Needs Attention	as well after Dhoni stepped down from the position. Kohli holds numerous Indi	Completed	NA

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					National Stock Exchange of India. Its American Depositary Shares are listed on NYSE and the Global depositary receipts are listed on the Luxembourg Stock Exchange where two GD Rs represent one equity share of HDFC Bank..							an batting records including the fastest ODI century, the fastest batsman to 5,000 ODI runs and the fastest to 10 ODI centuries.		



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					The private sector banks in India represent part of the Indian banking sector that is made up of private and public sector banks. The "private sector banks" are banks where greater parts of share or equity are not held by the government but by p	Ratio			6:7	74:9	100:5	89:10	4:7	Needs Attention	held by Kohli are fastest batsman to 1,000 runs, most runs in a calendar year and most fifties in the format. He also holds the records of most runs in a single tournament of both the World Twenty20 and the IPL.	Nearing Completion	Test-playing countries.[10] As of October 2012, he holds the record for the most number of catches taken by a player (non-wicket-keeper) in Test cricket,

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					Private shareholders.							
					Banking in India has been dominated by public sector banks (since the 1969) when all major banks were nationalised by the Indian government. However, since liberalisation in government banking policy in the 1990s, old	Units	99.99		68.99	69.99 to 94.99	95.99 to 104.99	105.99 to 128.99

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					and new private sector banks have re-emerged . They have grown faster & bigger over the two decades since liberalisation using the latest technology, providing contemporary innovations and monetary tools and techniques.							na Award in recognition of his achievements in international cricket.		me the first and the only player till date to score a century in all the ten
					The Ned	Weight	99.99			68.99	69.99 to	95.99 to	105.99	greater

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					ungadi Bank was the first private sector bank in India which was founded in 1899 by Rao Bahadur T.M. (Thalakkudi Madathil) Appunadungadi in Kozhikode, Kerala.				94.99	104.99	to 128.99	than 138.99	Completed	only the second batsman in the world to have scored 1,000 or more ODI runs for four consecutive calendar years.[7] Among the T20I world records	ds Attention	210.[11] Dravid holds a unique record of never getting out for a Golden duck in the 286 Test innings which he has played. He faced 31258 balls, which is highest number of balls faced

**KRA Category : People / KRA Weightage : 25** [\\_](#)

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In 1994 HDFC Bank was incorporated, with its registered office in Mumbai, India. Its first corporate office and a full service branch at San doz House, Worli was inaugurated by the then Union Finance Minister, Manmoh	Date		20	09/May/2017	06/Jul/2017	10/Aug/2017	24/Oct/2017	14/Mar/2018	Nearing Completion	NA	Needs Attention	under-17 and under-19 levels. Hailed as The Wall, Dravid was named one of the best five cricketers of the year by Wisden Cricketers' Almanac in 2000 and received

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					an Singh . As of June 30, 2017, the Bank's distribution network was at 4,727 branches and 12,220 ATMs across 2,666 cities / towns .[11]									
					HDFC Bank provides a number of products and services which includes Wholesale banking, Retail banking	Percentage			48.362	85	66.40	145.005	69.96	On Track

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					, Treasury, Auto (car) Loans, Two Wheeler Loans, Personal loans, Loan Against Property and Credit Cards.[12]						World Twenty20 (in 2014 and 2016). In 2014, he became the top-ranked batsman in the ICC rankings and holds the position, as of May 2017.[6]					
				The latest entry in the league is 'Project Al',[13] under which HDFC Bank, over the next few	Text			%& GF+ +G @\$	na	N>A	HDFC Bank merged with Times Bank in February 2000.	24/07/2015	Needs Attention	ICC rankings and holds the position, as of May 2017.[6] Kohli was appointed vice-capt	Completed	the Player of the Year and the Test Player of the Year awards at the inaugural ICC awards

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					weeks, would deploy robots at select bank branches. These robots will offer options such as cash withdrawal or deposit, forex, fixed deposits and demonstrate services displaying on the screen to persons coming into the branch.[14]							ain of the ODI team in 2012, and handed over the Test captaincy following Mahendra Singh Dhoni's Test retirement in 2014. In early 2017, he became the limited-overs captain		ceremony in 2004.[5][6] In December 2011, he became the first non-Australian cricketer to deliver the Bradman Oration in Canberra.[7]



# Individual Development Plan (WI.CHR.03 F.NO. 1)

<b>Employee Name</b>		<b>Manager's name</b>	
<b>Employee Code</b>		<b>Year</b>	2016-2017

*Please discuss your strengths and work related weaknesses with your manager and identify your training needs. Your development will happen through the following ways:*

**Part A: Development through Instructor led training in Classroom**

No	Name of program	Faculty	Days	Please explain why the training is needed	
1	Training on ISO 9001 & 15000 **	ASHOKRAO PATIL	1	This is mandatory	
2	Environment Health and Safety *	Sunil Katekari	1	This is mandatory	
3	Prevention of Sexual Harassment *		1	This is mandatory	
4	Effective Communication Skills		2		
5	Getting Things Done		1		
6	The Super Manager	Amit Sanas	2		
7	Six Thinking Hats		1		
8	Art of Charm	Anant Pednekar	1		

\*Mandatory for all employees to attend this program

\*\*Mandatory for employees working at locations covered by the certifications

*If you need a program that is not mentioned above, please use the space below. Please note this program may be offered if at least 20 people request for it.*

No	Topics required	No. of Days	Internal faculty name	Program Completed	Reviews
1	New private-sector banks	10.00	jaywant.pawar@vvltd.com?Jaywant Pawar	Yes	dsffffffffffffff
1	Old private-sector banks	5.679	khushroo.forbes@vvltd.com?Khushroo Forbes	Yes	dsfdfsdfsdf

**Note: Part B and Part C are to be filled by only AGM and above employees.**

**Part B: Development through developmental relationships**

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