

Employee Name : Pallavi Inamdar
Manager's Name : Manoj Mhatre
Goalsheet Of Year: 2017-2018

KRA Category : Process

KRA Weightage : 25

KRA Description : Compliance

| Key Performance Indicator (KPI) description | Unit | KPI Weightage | Value | (1) Unsatisfactory Performance | (2) Needs Improvement | (3) Good Solid Performance | (4) Superior Performance | (5) Outstanding Performance |
|---|------|---------------|-------|-----------------------------------|--------------------------|-------------------------------|-----------------------------|--------------------------------|
| Proper use of License Key | Text | 25 | | kk | kk | kk | kk | kk |
| Removal of unauthorised softwares | Text | 25 | | kk | kk | kk | kk | kk |
| Ensure OS & Office Patch management | Text | 25 | | kk | kk | kk | kk | kk |
| d. Removal user/services from AD Server/Wireless controller | Text | 25 | | kk | kk | kk | kk | kk |

KRA Category : Process

KRA Weightage : 30

KRA Description : Timely renewal & Purchase of IT consumables and Services

| Key Performance Indicator (KPI) description | Unit | KPI Weightage | Value | (1) Unsatisfactory Performance | (2) Needs Improvement | (3) Good Solid Performance | (4) Superior Performance | (5) Outstanding Performance |
|---|------|---------------|-------|---|---|--|--|---------------------------------------|
| Preparing the Monthly provision and Fund allocation | Text | 35 | | more than 4 days | More than 2 days | One day after the target date | On the target Day | one day before the Target Date |
| Timely renewal of Services | Text | 35 | | more than 60 days of the Request received | within 2 months of the Request received | within one month of the Request received | withIn 15 days of the request received | withIn 7 days of the request received |
| Monitor the budget utilisation | Text | 30 | | more than 4 months | more than 2 months | Monthly | Weekly | Daily basis |

KRA Category : People

KRA Weightage : 25

KRA Description : Vendor Management

| Key Performance Indicator (KPI) description | Unit | KPI Weightage | Value | (1) Unsatisfactory Performance | (2) Needs Improvement | (3) Good Solid Performance | (4) Superior Performance | (5) Outstanding Performance |
|---|------|---------------|-------|-----------------------------------|-------------------------------|-------------------------------|-------------------------------|--------------------------------|
| Timely booking of Invoices and minimise provision entry | Text | 25 | | more than 15 days | Within 10 days | Within 7 days | Within 5 days | Within 2 days |
| Timely release of payment | Text | 25 | | 60 days of Receipt of Invoice | 45 days of Receipt of Invoice | 30 days of Receipt of Invoice | 25 days of Receipt of Invoice | 15 days of Receipt of Invoice |
| Follow up for budgetary quote | Text | 25 | | more than 15 days | Within 10 days | Within 7 days | Within 5 days | Within 2 days |
| Evaluation of cost effective Technologies | Text | 25 | | more than 30 days | within 30 days | within 20 days | within 15 days | within10 days |

KRA Category : People

KRA Weightage : 25

KRA Description : Vendor Management

| Key Performance Indicator (KPI) description | Unit | KPI Weightage | Value | (1) Unsatisfactory Performance | (2) Needs Improvement | (3) Good Solid Performance | (4) Superior Performance | (5) Outstanding Performance |
|---|------|---------------|-------|-----------------------------------|-------------------------------|-------------------------------|-------------------------------|--------------------------------|
| Timely booking of Invoices and minimise provision entry | Text | 25 | | more than 15 days | Within 10 days | Within 7 days | Within 5 days | Within 2 days |
| Timely release of payment | Text | 25 | | 60 days of Receipt of Invoice | 45 days of Receipt of Invoice | 30 days of Receipt of Invoice | 25 days of Receipt of Invoice | 15 days of Receipt of Invoice |
| Follow up for budgetary quote | Text | 25 | | more than 15 days | Within 10 days | Within 7 days | Within 5 days | Within 2 days |
| Evaluation of cost effective Technologies | Text | 25 | | more than 30 days | within 30 days | within 20 days | within 15 days | within10 days |

KRA Category : Customer

KRA Weightage : 25

KRA Description : Managing the Hired Services

| Key Performance Indicator (KPI) description | Unit | KPI Weightage | Value | (1) Unsatisfactory Performance | (2) Needs Improvement | (3) Good Solid Performance | (4) Superior Performance | (5) Outstanding Performance |
|---|------|---------------|-------|-----------------------------------|--------------------------|-------------------------------|-----------------------------|--------------------------------|
| Maintain 99% Up time for the services taken | Text | 40 | | within 5 days | Within 4 days | Within 2 days | Within one day | Daily basis |
| Escalate issues to the vendors | Text | 30 | | within 10 days | within 7 days | within 4 days | Within 2 days | Same day |
| Monitor & Timely closure of end user calls | Text | 30 | | within 30 days | within 15 days | within 7 days | within 5 days | Within 3 days |

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Individual Development Plan (WI.CHR.03 F.NO. 1)

| Employee Name | Manager's name | Employee ID | Year |
|-----------------|----------------|-------------|-----------|
| Pallavi Inamdar | Manoj Mhatre | 10000785 | 2017-2018 |

Please discuss your strengths and work related weaknesses with your manager and identify your training needs. Your development will happen through the following ways:

Part A: Development through Instructor led training in Classroom

| No | Name of program | Faculty | Days | Please explain why the training is needed |
|----|-----------------------------------|------------------|------|---|
| 1 | Training on ISO 9001 & 15000 ** | ASHOKRAO PATIL | 1 | This is mandatory |
| 2 | Environment Health and Safety * | Sunil Katekari | 1 | This is mandatory |
| 3 | Prevention of Sexual Harassment * | | 1 | This is mandatory |
| 4 | Effective Communication Skills | Charles Carvalho | 2 | |
| 5 | The Super Manager | Amit Sanas | 2 | |
| 6 | Six Thinking Hats | | 1 | |
| 7 | Art of Charm | Anant Pednekar | 1 | |

*Mandatory for all employees to attend this program

**Mandatory for employees working at locations covered by the certifications

If you need a program that is not mentioned above, please use the space below. Please note this program may be offered if at least 20 people request for it.

| No | Topics required | No. of Days | Internal faculty name |
|----|-----------------|-------------|-----------------------|
| 1 | | | |
| 2 | | | |

Note: Part B and Part C are to be filled by only AGM and above employees.

Part B: Development through developmental relationships

| No | Relationship | Name of leader | Number of Meetings planned | Target date | Program Completed | Reviews |
|----|------------------|----------------|----------------------------|-------------|-------------------|---------|
| 1 | Coaching through | | | | | |

| | | | | | | |
|---|---|--|--|--|--|--|
| | leader in own function for functional inputs | | | | | |
| 2 | Coaching through leader in own function for functional inputs | | | | | |

Part C: Development through action learning projects

| | |
|---|--|
| Project Title | |
| Review date | |
| Target end date | |
| Project scope | |
| Project exclusions | |
| Project deliverables (Target at rating 3: good solid performance) | |
| What is the employee expected to learn from this project | |
| Reviewer(s) name | |
| Project Status | |
| Project Status Comments | |