

Employee Name : Jayesh Menon  
Manager's Name : Jayesh Menon  
Goalsheet Of Year: 2017-2018

**KRA Category : Customer**

**KRA Weightage : 15**

**KRA Description :** joooooooooooooooooooooooooooooooooooo

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments
eeeeeeeeeeeeee	Units		3	< 2.07	2.1 to 2.85	2.88 to 3.15	3.18 to 3.87	4.17	On Track	hhhhhhhhhhhhhhhh hhhhhhhhhh
cccccccccccccccc cccc	Weight		3	< 2.07	2.1 to 2.85	2.88 to 3.15	3.18 to 3.87	4.17	Nearing Completion	4444444444444444 444

**KRA Category : Process**

**KRA Weightage : 15**

**KRA Description :** fdqdfg

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments
dfg	Units		2	< 1.38	1.4 to 1.9	1.92 to 2.1	2.12 to 2.58	2.78	Nearing Completion	5555555555555555
df	Weight		3	< 2.07	2.1 to 2.85	2.88 to 3.15	3.18 to 3.87	4.17	Nearing Completion	66666666666666666

**KRA Category : Process**

**KRA Weightage : 15**

**KRA Description :** qqqqqqqqqqqqqqqqqqqqqqqqqqqqqqq

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments
<div> <div></div> <div></div> </div>	Value		8	< 5.52	5.6 to 7.6	7.68 to 8.4	8.48 to 10.32	11.12	Select	NA
<div> <div></div> <div></div> </div>	Weight		5	< 3.45	3.5 to 4.75	4.8 to 5.25	5.3 to 6.45	6.95	Select	NA

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments

**KRA Category : Customer**  
**KRA Weightage : 15**  
**KRA Description : aaaaaaaaaaaaaaaaaa**

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments
aaaaaaa	Weight		1	< 0.69	0.7 to 0.95	0.96 to 1.05	1.06 to 1.29	1.39	Nearing Completion	7777777777777777
bbbbbbbbbbbbbb	Units		5	< 3.45	3.5 to 4.75	4.8 to 5.25	5.3 to 6.45	6.95	Nearing Completion	8888888888888888

**KRA Category : Process**  
**KRA Weightage : 15**  
**KRA Description : ffffffffffffffffffffffffffffff**

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments
fffffffffffffff	Units		4	< 2.76	2.8 to 3.8	3.84 to 4.2	4.24 to 5.16	5.56	Select	NA
fffffffffffffff	Value		3	< 2.07	2.1 to 2.85	2.88 to 3.15	3.18 to 3.87	4.17	Select	NA

**KRA Category : Business**  
**KRA Weightage : 25**  
**KRA Description : sssssssssssssssssssssssssssss**



**KRA Description : Products and services**

[illegible]

KRA Category : People

KRA Weightage : 25

KRA Description : HDFC Bank :: HDFC (housing development financial corporation) Bank Limited is an Indian banking and financial services company headquartered in Mumbai, Maharashtra. It has 84,325 employees[6] and has a presence in Bahrain, Hong Kong and Dubai.[7] HDFC Bank is India's largest private sector lender by assets.[8] It is the largest bank in India by market capitalization as of February 2016.[9] It was ranked 69th in 2016 BrandZ Top 100 Most Valuable Global Brands.[10]

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments
In 1994 HDFC Bank was incorporated, with its registered office in Mumbai, India. Its first corporate office and a full service branch at Sandoz House, Worli was inaugurated by the then Union Finance Minister, Manmohan Singh. As of June 30, 2017, the Bank's distribution network was at 4,727 branches and 12,220 ATMs across 2,666 cities / towns.[11]	Date	20		09/May/2017	06/Jul/2017	10/Aug/2017	24/Oct/2017	14/Mar/2018	Nearing Completion	161616161616161616
HDFC Bank provides a number of products and services which includes Wholesale banking, Retail banking, Treasury, Auto (car) Loans, Two Wheeler Loans, Personal loans, Loan Against Property and Credit Cards.[12]	Percentage			48.362	85	66.40	145.005	69.96	Completed	17171717171717171717
The latest entry in the league is 'Project AI'. [13] under which HDFC Bank, over the next few weeks, would deploy robots at select bank branches. These robots will offer options such as cash withdrawal or deposit, forex, fixed deposits and demat services displaying on the screen to persons coming into the branch.[14]	Text			%&GF++G@\$	na	N>A	HDFC Bank merged with Times Bank in February 2000.	24/07/2015	On Track	18181818181818181818

123456

Individual Development Plan (WI.CHR.03 F.NO. 1)

Employee Name	Manager's name	Employee ID	Year
Jayesh Menon	Jayesh Menon	123456	2017-2018

Please discuss your strengths and work related weaknesses with your manager and identify your training needs. Your development will happen through the following ways:

Part A: Development through Instructor led training in Classroom

					Program	Comments
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No	Name of program	Faculty	Days	Please explain why the training is needed	Status	
1	Training on ISO 9001 & 15000 **	ASHOKRAO PATIL	1	This is mandatory	Select	NA
2	Environment Health and Safety *	Sunil Katekari	1	This is mandatory	Select	NA
3	Prevention of Sexual Harassment *		1	This is mandatory	Select	NA
4	Effective Communication Skills	Prasanna Purushothaman	1			
5	Getting Things Done	Prasanna Purushothaman	1			
6	The Super Manager	Amit Sanas	2			
7	Six Thinking Hats		1			
8	Art of Charm	Anant Pednekar	1			

\*Mandatory for all employees to attend this program

**\*\*Mandatory for employees working at locations covered by the certifications**

*If you need a program that is not mentioned above, please use the space below. Please note this program may be offered if at least 20 people request for it.*

No	Topics required	No. of Days	Internal faculty name	Employee Comments
1				NA
2				

**Note: Part B and Part C are to be filled by only AGM and above employees.**

## Part B: Development through developmental relationships

No	Relationship	Name of leader	Number of Meetings planned	Target date	Program Status	Employee Comments
1	<b>Coaching</b> through leader in own function for <b>functional</b> inputs				Select	k jjjjjjjjjjjjjjjjjjjjjjj jjjj!
2	<b>Mentoring</b> through leader in own function				Select	tyyyyyyyyyyyyyy yyyyyyyyyyyyyyy yyyyyyyyyyyyyyy

