

Employee Name : Rohit Wagh
 Manager's Name : Jayesh Menon
 Goalsheet Of Year: 2017-2018

KRA Category : Process

KRA Weightage : 25

KRA Description : A stock market, equity market or share market is the aggregation of buyers and sellers

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
Stocks can be categorised in various ways. One way is by the country where the company is domiciled. For example, Nestlé and Novartis are domiciled in Switzerland.	Days	30		15	10	5	2	1
so they may be considered as part of the Swiss stock market, although their stock may also be traded on exchanges in other countries, for example, as American Depository Receipts (ADRs) on U.S. stock markets.	Weight	70	84	< 57.96	58.8 to 79.8	80.64 to 88.2	89.04 to 108.36	116.76

KRA Category : Business

KRA Weightage : 20

KRA Description : A stock market, equity market or share market is the aggregation of buyers and sellers

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
(a loose network of economic transactions, not a physical facility or discrete entity) of stocks (also called shares).	Units		450.50	< 310.85	315.35 to 427.98	432.48 to 473.03	477.53 to 581.15	626.2
which represent ownership claims on businesses these may include securities listed on a public stock exchange as well as those only traded privately.	Ratio			10:10	20:20	30:30	40:40	50:50
Examples of the latter include shares of private companies which are sold to investors through equity crowdfunding platforms. Stock exchanges list shares of common equity as well as other security types, e.g. corporate bonds and convertible bonds.	Percentage			33.33	50	60	84.56	92.70

KRA Category : Customer

KRA Weightage : 25

KRA Description : A stock market, equity market or share market is the aggregation of buyers and sellers

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
At the close of 2012, the size of the world stock market (total market capitalisation) was about US\$55 trillion.[1] By country, the largest market was the United States (about 34%), followed by Japan (about 6%) and the United Kingdom (about 6%).[2] These numbers increased in 2013.[3]	Value		27.80	< 19.18	19.46 to 26.41	26.69 to 29.19	29.47 to 35.86	38.64
As of 2015, there are a total of 60 stock exchanges in the world with a total market capitalization of \$69 trillion. Of these, there are 16 exchanges with a market capitalization of \$1 trillion or more, and they account for 87% of global market capitalization. Apart from the Australian Securities Exchange, these 16 exchanges are based in one of three continents: North America, Europe and Asia.[4]	Text			NA	Nil	NA	Nil	NA
A stock exchange is a place where, or an organization through which, individuals and organizations can trade stocks. Many large companies have their stock listed on a stock exchange	Date			01/Oct/2017	08/Oct/2017	15/Oct/2017	22/Oct/2017	29/Oct/2017

KRA Category : People

KRA Weightage : 30

KRA Description : A stock market, equity market or share market is the aggregation of buyers and sellers

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
This makes the stock more liquid and thus more attractive to many investors. It may also act as a guarantor of settlement. Other stocks may be traded "over the counter" (OTC), that is, through a dealer. Some large companies will have their stock listed on more than one exchange in different countries, so as to attract international investors.[8]	Percentage			94	108	56.36	110	111
Stock exchanges may also cover other types of securities, such as fixed interest securities (bonds) or (less frequently) derivatives, which are more likely to be traded OTC.	Text			Some exchanges are physical locations where transactions are carried out on a trading floor, by a method known as	A potential buyer bids a specific price for a stock, and a potential seller asks a specific price for the same stock. Buying or selling at the market means you will accept	open outcry. This method is used in some stock exchanges and commodity exchanges, and involves traders shouting bid and offer prices. The other type of stock exchange has a network of computers where trades are made electronically. An example of such an exchange is th	e NASDAQ.	any ask price or bid price for the stock.

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
Trade in stock markets means the transfer for money of a stock or security from a seller to a buyer. This requires these two parties to agree on a price. Equities (stocks or shares) confer an ownership interest in a particular company	Weight		227	< 156.63	158.9 to 215.65	217.92 to 238.35	240.62 to 292.83	315.53
Participants in the stock market range from small individual stock investors to larger trader investors, who can be based anywhere in the world, and may include banks, insurance companies, pension funds and hedge funds. Their buy or sell orders may be executed on their behalf by a stock exchange trader.	Date			31/Oct/2017	24/Oct/2017	17/Oct/2017	10/Oct/2017	03/Oct/2017

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Individual Development Plan (WI.CHR.03 F.NO. 1)

Employee Name	Manager's name	Employee ID	Year
Rohit Wagh	Jayesh Menon	1002	2017-2018

Please discuss your strengths and work related weaknesses with your manager and identify your training needs. Your development will happen through the following ways:

Part A: Development through Instructor led training in Classroom

No	Name of program	Faculty	Days	Please explain why the training is needed
1	Training on ISO 9001 & 15000 **	ASHOKRAO PATIL	1	This is mandatory
2	Environment Health and Safety *	Sunil Katekari	1	This is mandatory
3	Prevention of Sexual Harassment *		1	This is mandatory
4	Effective Communication Skills		2	
5	Getting Things Done		1	
6	The Super Manager	Amit Sanas	2	
7	Six Thinking Hats		1	
8	Art of Charm	Anant Pednekar	1	

*Mandatory for all employees to attend this program

**Mandatory for employees working at locations covered by the certifications

If you need a program that is not mentioned above, please use the space below. Please note this program may be offered if at least 20 people request for it.

No	Topics required	No. of Days	Internal faculty name

1	a computer network. The process is similar to the New York Stock Exchange	4	nikhil.joshi@vvfltd.com?Nikhil Joshi
2			

Note: Part B and Part C are to be filled by only AGM and above employees.

Part B: Development through developmental relationships

No	Relationship	Name of leader	Number of Meetings planned	Target date	Program Completed	Reviews
1	Coaching through leader in own function for functional inputs	The purpose of a stock exchange is to facilitate the exchange of securities between buyers and sellers, thus providing a marketplace. The exchanges provide real-time trading information on the listed securities, facilitating price discovery.	5	20/Dec/2017		
2	Coaching through leader in own function for functional inputs	When the bid and ask prices match, a sale takes place, on a first-come, first-served basis if there are multiple bidders or askers at a given price.	4	16/Nov/2017		

Part C: Development through action learning projects

Project Title	The New York Stock Exchange (NYSE)
Review date	31/Oct/2017
Target end date	04/Nov/2017
Project scope	is a physical exchange, with a hybrid market for placing orders electronically from any location as well as on the trading floor.

	Orders executed on the trading floor enter by way of exchange members
Project exclusions	The NASDAQ is a virtual exchange, where all of the trading is done over
Project deliverables (Target at rating 3: good solid performance)	The DMM's job is to maintain a two-sided market, making orders to buy and sell the security when there are no other buyers or sellers.
What is the employee expected to learn from this project	If a spread exists, no trade immediately takes place – in this case the DMM may use their own resources (money or stock) to close the difference.
Reviewer(s) name	Mr.RAJA
Project Status	
Project Status Comments	