Employee Name : Monica Sadafule Manager's Name : Jayesh Menon Goalsheet Of Year: 2017-2018

KRA Category : Business KRA Weightage : 30 KRA Description : Watching cricket match

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
Remind the d@te of mat(h	Units		24.98	< 17.24	17.49 to 23.73	23.98 to 26.23	26.48 to 32.22	34.72
be free at match time	Days			10	9	6	4	3
start the match channel on time	Percentage			49.58	87	54	30	69
order some beveragers	Value		100	< 69	70 to 95	96 to 105	106 to 129	139

KRA Category : People KRA Weightage : 15 KRA Description : # ind vs wi

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
No other matches, so watch that	Units		47.63	< 32.86	33.34 to 45.25	45.72 to 50.01	50.49 to 61.44	66.21
change channel in between	Weight		35.527	< 24.51	24.87 to 33.75	34.11 to 37.3	37.66 to 45.83	49.38

KRA Category : Customer KRA Weightage : 25

KRA Description : go footbAll go

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
ask frnds for contribution	Value		23	< 15.87	16.1 to 21.85	22.08 to 24.15	24.38 to 29.67	31.97
if given, go to shop	Ratio			8:0	3:78	1:16	10:9	5:5
Take a football	Date			11/Aug/2017	25/Aug/2017	02/Sep/2017	16/Sep/2017	27/Oct/2017
wait for the rain to drop	Text			ye re ye re pausa	we are waiting	when everyone @ office	at I@te ni8	not said
Go & play footBall	Units		33.14	< 22.87	23.2 to 31.48	31.81 to 34.8	35.13 to 42.75	46.06

KRA Category : Process KRA Weightage : 30

KRA Description : Pro Kabaddi tour

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance
everyone is excited	Weight	40	61.005	< 42.09	42.7 to 57.95	58.56 to 64.06	64.67 to 78.7	84.8
waiting for U Mumba	Text			if get lost	in suppoting for Anup	Dfence	Raiding	when @ Mumbai
book ol ticket to NSCA	Date			15/Jul/2017	10/Jul/2017	07/Jul/2017	02/Jul/2017	30/Jun/2017
wait for match day	Days			14	13	9	5	1
GO Go GO Njoy	Text			U Mumba	U Mumba	U Mumba	U Mumba	U Mumba

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Individual Development Plan (WI.CHR.03 F.NO. 1)

Employee Name	Manager's name	Employee ID	Year
Monica Sadafule	Jayesh Menon	456789	2017-2018

Please discuss your strengths and work related weaknesses with your manager and identify your training needs. Your development will happen through the following ways:

## Part A: Development through Instructor led training in Classroom

Name of program	Faculty	Days	Please explain why the training is needed
			the training is needed

No				
1	Training on ISO 9001 & 15000 **	ASHOKRAO PATIL	1	This is mandatory
2	Environment Health and Safety *	Sunil Katekari	1	This is mandatory
3	Prevention of Sexual Harassment *		1	This is mandatory
4	Effective Communication Skills	Charles Carvalho	2	not required
5	The Super Manager	Amit Sanas	2	
6	Six Thinking Hats		1	will go for it
7	Art of Charm	Anant Pednekar	1	

<sup>\*</sup>Mandatory for all employees to attend this program

If you need a program that is not mentioned above, please use the space below. Please note this program may be offered if at least 20 people request for it.

No	Topics required	No. of Days	Internal faculty name
1	shouting too much a	33	pr.krishnan@vvfltd.com?P. R. Krishnan
2	aactive too much	42	krishnan.vr@vvfltd.com?V. R. Krishnan

Note: Part B and Part C are to be filled by only AGM and above employees.

## Part B: Development through developmental relationships

No	Relationship	Name of leader	Number of Meetings planned	Target date	Program Completed	Reviews
1	Coaching through leader in own function for functional inputs					
2	Coaching through leader in own function for functional inputs					

## Part C: Development through action learning projects

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<sup>\*\*</sup>Mandatory for employees working at locations covered by the certifications

Project Title	
Review date	
Target end date	
Project scope	
Project exclusions	
Project deliverables (Target at rating 3: good solid performance)	
What is the employee expected to learn from this project	
Reviewer(s) name	
Project Status	
Project Status Comments	