

Employee Name : Jayesh Menon  
Manager's Name : Jayesh Menon  
Goalsheet Of Year: 2017-2018

**KRA Category : Customer**

**KRA Weightage : 15**

**KRA Description :** jooooooooooooooooooooooooooooooooooooo

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments
eeeeeeeeeeeeee	Units		3	< 2.07	2.1 to 2.85	2.88 to 3.15	3.18 to 3.87	4.17	On Track	hhhhhhhhhhhhhh hhhhhhhhhh
ccccccccccccccccccccc	Weight		3	< 2.07	2.1 to 2.85	2.88 to 3.15	3.18 to 3.87	4.17	Nearing Completion	4444444444444444444

**KRA Category : Process**  
**KRA Weightage : 15**  
**KRA Description : fdgdfg**

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments
dfg	Units		2	< 1.38	1.4 to 1.9	1.92 to 2.1	2.12 to 2.58	2.78	Nearing Completion	5555555555555555
df	Weight		3	< 2.07	2.1 to 2.85	2.88 to 3.15	3.18 to 3.87	4.17	Nearing Completion	66666666666666666

KRA Category : Process  
KRA Weightage : 15  
KRA Description : gggggggggggggggggggggggg

[illegible]

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments

KRA Category : Customer  
KRA Weightage : 15  
KRA Description : aaaaaaaaaaaaaaaaaa

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments
aaaaaaa	Weight		1	< 0.69	0.7 to 0.95	0.96 to 1.05	1.06 to 1.29	1.39	Nearing Completion	7777777777777777
bbbbbbbbbbbbbb	Units		5	< 3.45	3.5 to 4.75	4.8 to 5.25	5.3 to 6.45	6.95	Nearing Completion	8888888888888888

KRA Category : Process  
KRA Weightage : 15  
KRA Description : ffffffffffffffffffffffffffffff

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments
fffffffffffffff	Units		4	< 2.76	2.8 to 3.8	3.84 to 4.2	4.24 to 5.16	5.56		
fffffffffffffff	Value		3	< 2.07	2.1 to 2.85	2.88 to 3.15	3.18 to 3.87	4.17		

KRA Category : Business  
KRA Weightage : 25  
KRA Description : sssssssssssssssssssssssssssss

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments
aaaaaaaaaaaaa aaaaaaaaa	Units	30	87.62	< 60.46	61.33 to 83.24	84.12 to 92	92.88 to 113.03	121.79	On Track	NA
bbbbbbbbbbbbbb bbbbbbbbbbbbbb	Text			2500.10/12.52	NIL	0/0	48.260radian	360}	Needs Attention	NA

**KRA Description : Products and services**

[illegible]

KRA Category : People

KRA Weightage : 25

KRA Description : HDFC Bank :: HDFC (housing development financial corporation) Bank Limited is an Indian banking and financial services company headquartered in Mumbai, Maharashtra. It has 84,325 employees[6] and has a presence in Bahrain, Hong Kong and Dubai.[7] HDFC Bank is India's largest private sector lender by assets.[8] It is the largest bank in India by market capitalization as of February 2016.[9] It was ranked 69th in 2016 BrandZ Top 100 Most Valuable Global Brands.[10]

Key Performance Indicator (KPI) description	Unit	KPI Weightage	Value	(1) Unsatisfactory Performance	(2) Needs Improvement	(3) Good Solid Performance	(4) Superior Performance	(5) Outstanding Performance	Midyear Review Status	Employee Comments
In 1994 HDFC Bank was incorporated, with its registered office in Mumbai, India. Its first corporate office and a full service branch at Sandoz House, Worli was inaugurated by the then Union Finance Minister, Manmohan Singh. As of June 30, 2017, the Bank's distribution network was at 4,727 branches and 12,220 ATMs across 2,666 cities / towns.[11]	Date	20		09/May/2017	06/Jul/2017	10/Aug/2017	24/Oct/2017	14/Mar/2018	Nearing Completion	161616161616161616
HDFC Bank provides a number of products and services which includes Wholesale banking, Retail banking, Treasury, Auto (car) Loans, Two Wheeler Loans, Personal loans, Loan Against Property and Credit Cards.[12]	Percentage			48.362	85	66.40	145.005	69.96	Completed	17171717171717171717
The latest entry in the league is 'Project AI'. [13] under which HDFC Bank, over the next few weeks, would deploy robots at select bank branches. These robots will offer options such as cash withdrawal or deposit, forex, fixed deposits and demat services displaying on the screen to persons coming into the branch.[14]	Text			%&GF++G@\$	na	N>A	HDFC Bank merged with Times Bank in February 2000.	24/07/2015	On Track	18181818181818181818

123456

Individual Development Plan (WI.CHR.03 F.NO. 1)

Employee Name	Manager's name	Employee ID	Year
Jayesh Menon	Jayesh Menon	123456	2017-2018

Please discuss your strengths and work related weaknesses with your manager and identify your training needs. Your development will happen through the following ways:

Part A: Development through Instructor led training in Classroom

					Program	Comments
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Part C: Development through action learning projects

Project Title	
Review date	
Target end date	
Project scope	
Project exclusions	
Project deliverables (Target at rating 3: good solid performance)	
What is the employee expected to learn from this project	
Reviewer(s) name	
Project Comments	
Project Status	On Track
Project Status Comments	

Question	Employee's Comments	Manager's Comments
1) What went well in the last quarter?	ssssss	
2) What could have been better?	ssss	
3) What support or resource you require?	ssss	