Individual Development Plan (WI.CHR.03 F.NO. 1)

Employee Name	Manager's name	Employee ID	Year
Rohit Wagh	Jayesh Menon	1002	2016-2017

Please discuss your strengths and work related weaknesses with your manager and identify your training needs. Your development will happen through the following ways:

Part A: Development through Instructor led training in Classroom

No	Name of program	Faculty	Days	Please explain why the training is needed
1	Good Manufacturing Practices (GMP +) and cGMP **	ASHOKRAO PATIL	0.5	This is mandatory

*Mandatory for all employees to attend this program

**Mandatory for employees working at locations covered by the certifications

If you need a program that is not mentioned above, please use the space below. Please note this program may be offered if at least 20 people request for it.

No	Topics required	No. of Days	Internal faculty name
1	a computer network. The process is similar to the New York Stock Exchange	4	nikhil.joshi@vvfltd.com?Nikhil Joshi
2			

<u>**Note: Part B and Part C are to be filled by only AGM and above employees.**</u>

Part B: Development through developmental relationships

No	Relationship	Name of leader	Number of Meetings planned	Target date	Program Completed	Reviews
1	**Coaching** through leader in own function for **functional** inputs	The purpose of a stock exchange is to facilitate the exchange of securities between buyers and sellers, thus providing a marketplace. The exchanges provide real-time trading	5	20/Dec/2017		

		information on the listed securities, facilitating price discovery.				
2	**Coaching** through leader in own function for **functional** inputs	When the bid and ask prices match, a sale takes place, on a first-come, first-served basis if there are multiple bidders or askers at a given price.	4	16/Nov/2017		

Part C: Development through action learning projects

Project Title	The New York Stock Exchange (NYSE)
Review date	31/Oct/2017
Target end date	04/Nov/2017
Project scope	is a physical exchange, with a hybrid market for placing orders electronically from any location as well as on the trading floor. Orders executed on the trading floor enter by way of exchange members
Project exclusions	The NASDAQ is a virtual exchange, where all of the trading is done over
Project deliverables (Target at rating 3: good solid performance)	The DMM's job is to maintain a two-sided market, making orders to buy and sell the security when there are no other buyers or sellers.
What is the employee expected to learn from this project	If a spread exists, no trade immediately takes place – in this case the DMM may use their own resources (money or stock) to close the difference.
Reviewer(s) name	Mr.RAJA
Project Status	
Project Status Comments	