

# Bristol Bay

*Your Value Store*

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Purpose	To summarize Northwest region sales data in the Home Furnishing department in 14 product categories

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Your Value Store

## Monthly Sales

Category	Product Type	Jan	Feb	Mar
Decorative	Home Decoration	588,800	393,700	499,200
	Patio & Garden	205,400	183,100	290,200
	Rugs	267,000	192,300	232,200
	Wall Art	61,600	41,200	52,200
	Windows	253,300	169,400	214,800
Living	Bath	753,100	503,600	638,500
	Bedding	513,500	343,400	435,200
	Dining	575,100	384,600	487,600
	Furniture	1,170,800	782,900	992,500
	Kitchen	746,300	499,000	632,700
Utility	Appliances	876,400	586,000	743,000
	Lamps	136,900	91,600	116,100
	Lighting	102,700	68,700	87,100
	Storage	219,100	146,500	185,700
	<b>TOTAL</b>	<b>\$ 6,470,000</b>	<b>\$ 4,386,000</b>	<b>\$ 5,607,000</b>

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## Monthly Sales

Category	Product Type	Apr	May	Jun
Decorative	Home Decoration	487,900	505,800	537,700
	Patio & Garden	392,500	488,600	657,100
	Rugs	218,700	224,200	233,000
	Wall Art	50,500	51,800	53,800
	Windows	207,500	212,700	233,000
Living	Bath	616,800	632,300	657,100
	Bedding	420,600	431,100	448,000
	Dining	471,000	482,800	501,800
	Furniture	958,900	982,900	1,021,500
	Kitchen	611,200	626,500	651,200
Utility	Appliances	717,700	735,700	764,700
	Lamps	112,200	115,000	119,500
	Lighting	84,100	86,200	89,600
	Storage	179,400	195,400	227,000
	<b>TOTAL</b>	<b>\$ 5,529,000</b>	<b>\$ 5,771,000</b>	<b>\$ 6,195,000</b>

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Category	Product Type	Jul	Aug	Sep
Decorative	Home Decoration	530,300	523,900	484,100
	Patio & Garden	723,200	782,800	675,400
	Rugs	223,000	216,800	197,000
	Wall Art	54,200	54,200	50,700
	Windows	247,100	259,100	236,400
Living	Bath	662,900	662,400	619,200
	Bedding	452,200	451,600	422,200
	Dining	506,200	505,800	472,800
	Furniture	1,030,600	1,029,700	962,500
	Kitchen	656,900	656,400	613,500
Utility	Appliances	771,400	770,800	720,500
	Lamps	120,500	120,400	112,600
	Lighting	90,400	90,300	84,400
	Storage	253,100	210,800	185,700
	<b>TOTAL</b>	<b>\$ 6,322,000</b>	<b>\$ 6,335,000</b>	<b>\$ 5,837,000</b>

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Category	Product Type	Oct	Nov	Dec
Decorative	Home Decoration	471,400	580,800	690,000
	Patio & Garden	548,100	540,300	401,200
	Rugs	202,800	256,600	304,900
	Wall Art	49,300	60,800	120,400
	Windows	219,200	249,900	296,900
Living	Bath	602,900	742,700	882,600
	Bedding	411,100	506,500	601,800
	Dining	460,400	567,300	674,000
	Furniture	937,200	1,154,800	1,371,700
	Kitchen	597,400	736,100	874,600
Utility	Appliances	718,000	911,700	1,123,300
	Lamps	109,600	135,100	160,500
	Lighting	82,200	101,300	120,400
	Storage	175,400	216,100	256,700
	<b>TOTAL</b>	<b>\$ 5,585,000</b>	<b>\$ 6,760,000</b>	<b>\$ 7,879,000</b>

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		Top 3 Sellers
Category	Product Type	Total
Decorative	Home Decoration	\$ 6,293,600
	Patio & Garden	\$ 5,887,900
	Rugs	\$ 2,768,500
	Wall Art	\$ 700,700
	Windows	\$ 2,799,300
Living	Bath	\$ 7,974,100
	Bedding	\$ 5,437,200
	Dining	\$ 6,089,400
	Furniture	\$ 12,396,000
	Kitchen	\$ 7,901,800
Utility	Appliances	\$ 9,439,200
	Lamps	\$ 1,450,000
	Lighting	\$ 1,087,400
	Storage	\$ 2,450,900
	<b>TOTAL</b>	<b>\$ 72,676,000</b>