

Bristol Bay

Your Value Store

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Purpose	To summarize Northwest region sales data in the Home Furnishing department in 14 product categories

Home Furnishing Gross Sales (Northwest Region) by Category

Category	Current Year	Previous Year	Net Change	% Change
Decorative	\$ 18,450,000	18194000	256000	1.41%
Living	\$ 39,798,500	38497200	1301300	3.38%
Utility	\$ 14,427,500	13839800	587700	4.25%
Total	\$ 72,676,000	70531000	2145000	Total

Product Type	Current Year	Previous Year	Net Change	% Change
Home Decoration	\$ 6,293,600	6170300	123300	2.00%
Patio & Garden	\$ 5,887,900	5710100	177800	3.11%
Rugs	\$ 2,768,500	2873400	-104900	-3.65%
Wall Art	\$ 700,700	720100	-19400	-2.69%
Windows	\$ 2,799,300	2720100	79200	2.91%
Bath	\$ 7,974,100	8110700	-136600	-1.68%
Bedding	\$ 5,437,200	5200100	237100	4.56%
Dining	\$ 6,089,400	5678900	410500	7.23%
Furniture	\$ 12,396,000	12004800	391200	3.26%
Kitchen	\$ 7,901,800	7502700	399100	5.32%
Appliances	\$ 9,439,200	9008200	431000	4.78%
Lamps	\$ 1,450,000	1480600	-30600	-2.07%
Lighting	\$ 1,087,400	1030400	57000	5.53%
Storage	\$ 2,450,900	2320600	130300	5.61%
Total	\$ 72,676,000	70531000	2145000	3.04%

Monthly Sales

Category	Product Type	Jan	Feb	Mar	Apr	May	Jun
Decorative	Home Decoration	588,800	393,700	499,200	487,900	505,800	537,700
	Patio & Garden	205,400	183,100	290,200	392,500	488,600	657,100
	Rugs	267,000	192,300	232,200	218,700	224,200	233,000
	Wall Art	61,600	41,200	52,200	50,500	51,800	53,800
	Windows	253,300	169,400	214,800	207,500	212,700	233,000
Living	Bath	753,100	503,600	638,500	616,800	632,300	657,100
	Bedding	513,500	343,400	435,200	420,600	431,100	448,000
	Dining	575,100	384,600	487,600	471,000	482,800	501,800
	Furniture	1,170,800	782,900	992,500	958,900	982,900	1,021,500
	Kitchen	746,300	499,000	632,700	611,200	626,500	651,200
Utility	Appliances	876,400	586,000	743,000	717,700	735,700	764,700
	Lamps	136,900	91,600	116,100	112,200	115,000	119,500
	Lighting	102,700	68,700	87,100	84,100	86,200	89,600
	Storage	219,100	146,500	185,700	179,400	195,400	227,000
	TOTAL	\$ 6,470,000	\$ 4,386,000	\$ 5,607,000	\$ 5,529,000	\$ 5,771,000	\$ 6,195,000

Home Furnishing Gross Sales

Category	Current Year
Decorative	\$ 18,450,000
Living	\$ 39,798,500
Utility	\$ 14,427,500
Total	\$ 72,676,000

Product Type	Current Year
Home Decoration	\$ 6,293,600
Patio & Garden	\$ 5,887,900
Rugs	\$ 2,768,500
Wall Art	\$ 700,700
Windows	\$ 2,799,300
Bath	\$ 7,974,100
Bedding	\$ 5,437,200
Dining	\$ 6,089,400
Furniture	\$ 12,396,000
Kitchen	\$ 7,901,800
Appliances	\$ 9,439,200
Lamps	\$ 1,450,000
Lighting	\$ 1,087,400
Storage	\$ 2,450,900
Total	\$ 72,676,000

Monthly Sales

Category	Product Type	Jul	Aug	Sep	Oct	Nov	Dec
Decorative	Home Decoration	530,300	523,900	484,100	471,400	580,800	690,000
	Patio & Garden	723,200	782,800	675,400	548,100	540,300	401,200
	Rugs	223,000	216,800	197,000	202,800	256,600	304,900
	Wall Art	54,200	54,200	50,700	49,300	60,800	120,400
	Windows	247,100	259,100	236,400	219,200	249,900	296,900
Living	Bath	662,900	662,400	619,200	602,900	742,700	882,600
	Bedding	452,200	451,600	422,200	411,100	506,500	601,800
	Dining	506,200	505,800	472,800	460,400	567,300	674,000
	Furniture	1,030,600	1,029,700	962,500	937,200	1,154,800	1,371,700
	Kitchen	656,900	656,400	613,500	597,400	736,100	874,600
Utility	Appliances	771,400	770,800	720,500	718,000	911,700	1,123,300
	Lamps	120,500	120,400	112,600	109,600	135,100	160,500
	Lighting	90,400	90,300	84,400	82,200	101,300	120,400
	Storage	253,100	210,800	185,700	175,400	216,100	256,700
	TOTAL	\$ 6,322,000	\$ 6,335,000	\$ 5,837,000	\$ 5,585,000	\$ 6,760,000	\$ 7,879,000

Home Furnishing Gross Sales

Category	Current Year
Decorative	\$ 18,450,000
Living	\$ 39,798,500
Utility	\$ 14,427,500
Total	\$ 72,676,000

Product Type	Current Year
Home Decoration	\$ 6,293,600
Patio & Garden	\$ 5,887,900
Rugs	\$ 2,768,500
Wall Art	\$ 700,700
Windows	\$ 2,799,300
Bath	\$ 7,974,100
Bedding	\$ 5,437,200
Dining	\$ 6,089,400
Furniture	\$ 12,396,000
Kitchen	\$ 7,901,800
Appliances	\$ 9,439,200
Lamps	\$ 1,450,000
Lighting	\$ 1,087,400
Storage	\$ 2,450,900
Total	\$ 72,676,000

Monthly Sales

		Top 3 Sellers
Category	Product Type	Total
Decorative	Home Decoration	\$ 6,293,600
	Patio & Garden	\$ 5,887,900
	Rugs	\$ 2,768,500
	Wall Art	\$ 700,700
	Windows	\$ 2,799,300
Living	Bath	\$ 7,974,100
	Bedding	\$ 5,437,200
	Dining	\$ 6,089,400
	Furniture	\$ 12,396,000
	Kitchen	\$ 7,901,800
Utility	Appliances	\$ 9,439,200
	Lamps	\$ 1,450,000
	Lighting	\$ 1,087,400
	Storage	\$ 2,450,900
	TOTAL	\$ 72,676,000