

AtliQ hardwares

region	All
segment	All

Market	Net sales 2019	Net sales 2020	Net sales 2021	2021-target	%
Australia	3.9 M	10.7 M	21.0 M	-2.2 M	-9.54%
Austria		0.1 M	2.8 M	-0.3 M	-10.50%
Bangladesh	0.5 M	2.3 M	7.0 M	-0.7 M	-9.35%
Canada	4.8 M	12.2 M	35.1 M	-5.1 M	-12.63%
China	1.4 M	5.4 M	22.9 M	-2.1 M	-8.28%
France	4.0 M	7.5 M	25.9 M	-2.2 M	-7.78%
Germany	2.6 M	4.7 M	12.0 M	-1.5 M	-11.29%
India	30.8 M	49.8 M	161.3 M	-9.6 M	-5.59%
Indonesia	2.5 M	6.2 M	18.4 M	-2.4 M	-11.45%
Italy	2.9 M	4.5 M	11.7 M	-1.0 M	-8.22%
Japan		1.9 M	7.9 M	-0.3 M	-3.96%
Netherlands	0.2 M	3.4 M	8.0 M	-0.7 M	-7.59%
Newzealand		2.0 M	11.4 M	-1.4 M	-10.95%
Norway		2.5 M	13.7 M	-1.4 M	-9.50%
Pakistan	0.6 M	4.7 M	5.7 M	-0.5 M	-8.48%
Philippines	5.7 M	13.4 M	31.9 M	-2.5 M	-7.27%
Poland	0.4 M	2.8 M	5.2 M	-0.9 M	-15.35%
Portugal	0.7 M	3.6 M	11.8 M	-0.5 M	-4.12%
South Korea	12.8 M	17.3 M	49.0 M	-4.4 M	-8.18%
Spain		1.8 M	12.6 M	-1.8 M	-12.39%
Sweden	0.1 M	0.2 M	1.8 M	-0.2 M	-10.00%
United Kingdom	2.0 M	8.1 M	34.2 M	-3.0 M	-8.02%
USA	11.5 M	31.9 M	87.8 M	-10.2 M	-10.44%
Grand Total	87.5 M	196.7 M	598.9 M	-54.9 M	-8.40%

region	All
Country	All
segment	All

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By Fiscal Year

All values in USD

FY	2019
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Note: 2021 vs 20 not part of pivot

GM %	Fiscal year					Grand Total
	Q1	Q2	Q3	Q4		
Row Labels						
ANZ	42.98%	42.20%	42.59%	42.46%		42.57%
India	42.54%	42.25%	42.04%	42.54%		42.35%
NA	35.15%	35.42%	35.36%	35.72%		35.39%

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NE	36.59%	37.01%	36.54%	36.56%	36.69%
ROA	44.51%	44.35%	44.05%	44.48%	44.35%
SE	44.52%	44.05%	44.01%	44.16%	44.21%