

region All  
segment All  
FY 2021

Market	Net sales	COGS	gross margin	GM %
Australia	21.0 M	14.1 M	6.9 M	32.92%
Austria	2.8 M	2.0 M	0.9 M	30.11%
Bangladesh	7.0 M	4.5 M	2.4 M	34.54%
Canada	35.1 M	21.7 M	13.4 M	38.21%
China	22.9 M	13.5 M	9.4 M	41.07%
France	25.9 M	14.7 M	11.2 M	43.24%
Germany	12.0 M	8.9 M	3.1 M	26.18%
India	161.3 M	109.7 M	51.6 M	32.00%
Indonesia	18.4 M	11.3 M	7.1 M	38.41%
Italy	11.7 M	8.2 M	3.5 M	30.13%
Japan	7.9 M	4.2 M	3.7 M	46.52%
Netherlands	8.0 M	4.6 M	3.4 M	42.03%
Newzealand	11.4 M	5.9 M	5.5 M	48.23%
Norway	13.7 M	9.6 M	4.0 M	29.48%
Pakistan	5.7 M	3.6 M	2.0 M	36.18%
Philiphines	31.9 M	19.4 M	12.5 M	39.09%
Poland	5.2 M	3.0 M	2.2 M	42.56%
Portugal	11.8 M	6.8 M	5.0 M	42.13%
South Korea	49.0 M	31.4 M	17.6 M	35.92%
Spain	12.6 M	8.4 M	4.2 M	33.13%
Sweden	1.8 M	1.1 M	0.7 M	40.22%
United Kingdom	34.2 M	18.7 M	15.4 M	45.13%
USA	87.8 M	55.3 M	32.5 M	36.99%