# **Tohir Kuliev**

kulievdev@gmail.com ❖ 646-663-6636 ❖ New York, New York ❖ Portfolio

### **CERTIFICATIONS, SKILLS & INTERESTS**

- Certifications: HubSpot Email Marketing
- **Skills:** Responsive Design; SEO; Email Automation; Email Marketing; Editing; A/B testing; WordPress; Adobe Photoshop; Figma; ConvertKit; Klaviyo; Litmus; Shopify; Google Analytics; HTML5; CSS3; JavaScript; React; HubSpot; GitHub; Visual Studio; CMS; CAN-SPAM compliance; MJML; ESP
- Interests: Traveling; Stand-up Comedy; Playing Soccer with Friends; Outdoor Adventures; Photography

#### WORK EXPERIENCE

# **Independent Freelancer**

Apr. 2024 - Present

Web Developer

Remote

- As a Freelancer, I worked with various clients, providing customized solutions to meet their specific business needs.
- Built landing pages that increased conversions by 25% with effective visuals and calls-to-action.
- Used HTML5, CSS3, and JavaScript to boost site engagement by 20%.
- Provided training sessions for clients on using CMS tools effectively to manage their own website content.
- Collaborated with clients on branding goals, aligning web content with their vision.
- Optimized website performance using SEO and Google Analytics, resulting in 30% more organic search traffic.

HHT Global Inc.

Jan 2022 - Present

Real Estate Project Manager

New York, NY

- HHT Global Inc. is a privately held real estate development company focused on innovative projects and sustainable practices.
- Implemented a proactive safety monitoring system that reduced potential hazards by 30% during construction phases.
- Oversaw subcontractors, improving workflow efficiency by 20%.
- Built strong client relationships, boosting repeat business and referrals by 25%.
- Managed projects to meet deadlines, quality standards, and budgets.

#### **EDUCATION**

## **Turan Institute Technology**

Oct 2023 - Mar 2024

Major: Web Development

Brooklyn, NY

### **CUNY Queens College**

Jan 2018 - Jan 2022

Bachelor of Business Administration in Corporate Finance, Bachelor of Arts in Economics

Flushing, NY

■ **GPA: 3.9/4.0**; Magna Cum Laude; Dean's List